

www.pwc.com

How to Estimate Risk Margins Under Solvency II

Arthur J. Zaremba, FCAS, MAAA

Manager, PwC

May 22, 2012

Today's Agenda

- Introduction (Risk Margin, Solvency II)
- Overview of Risk Margin Calculation
- SCR Overview
- Methods to Calculate Risk Margins
- Example
- Wrap-Up

Definition of Risk Margin

Industry descriptions of risk margin under Solvency II:

Definition of Risk Margin

Industry descriptions of risk margin under Solvency II:

- Along with “best estimate” makes up “technical provisions,”
- Ensures that value of technical provisions is equivalent to the amount that an insurer would be expected to require in order to take over and meet the insurance obligations.

Definition of Risk Margin

Industry descriptions of risk margin under Solvency II:

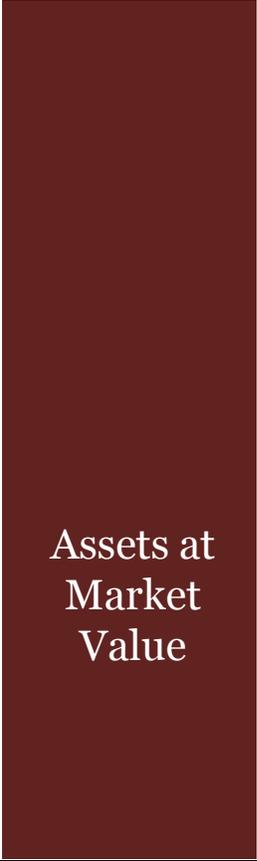
- Along with “best estimate” makes up “technical provisions,”
- Ensures that value of technical provisions is equivalent to the amount that an insurer would be expected to require in order to take over and meet the insurance obligations.

OR...

- Increases the technical provisions from the best estimate up to an amount equivalent to a theoretical level needed to transfer obligations to another insurer.

Solvency II Balance Sheet

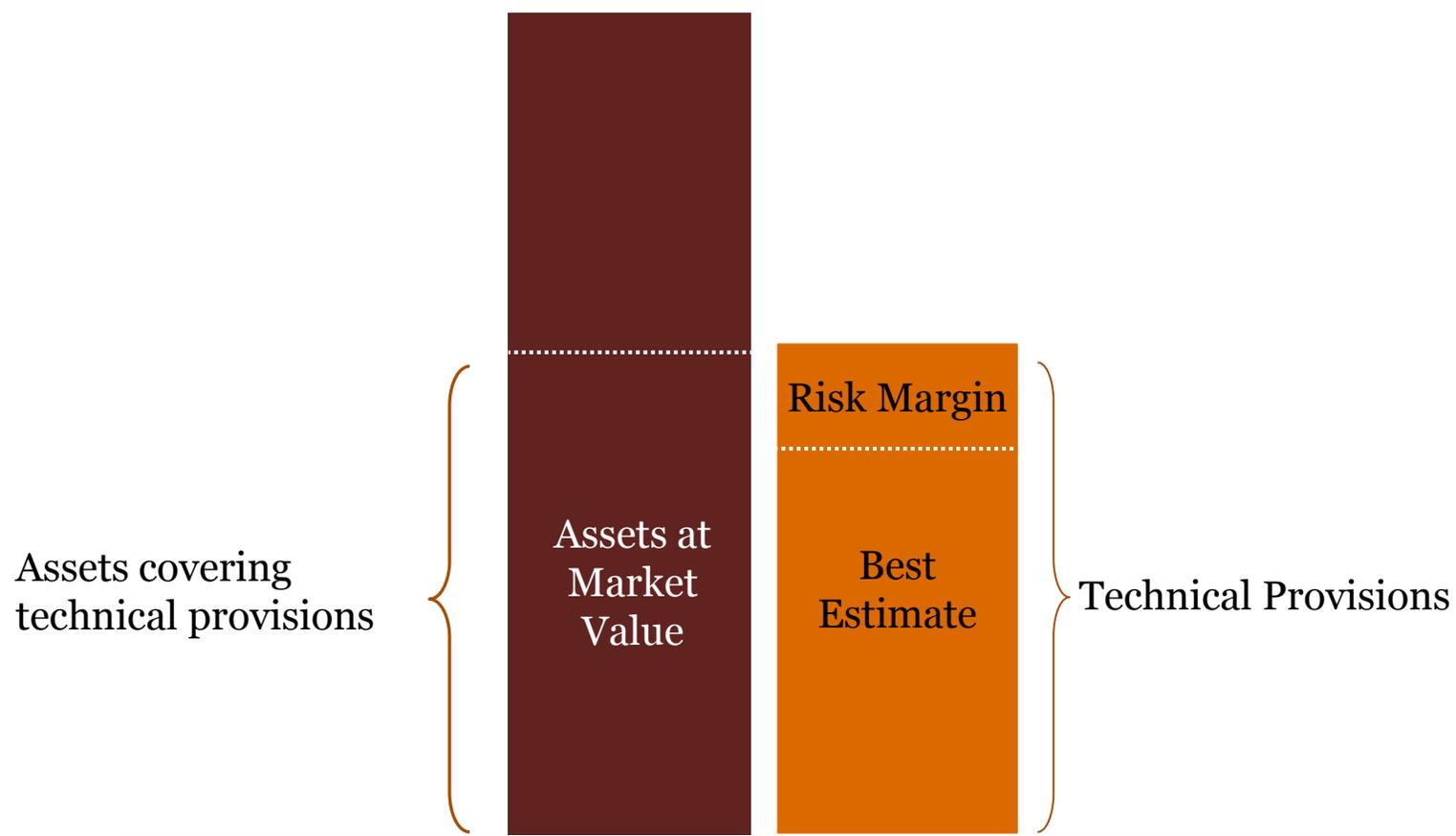
Quantitative Capital Requirements



Assets at
Market
Value

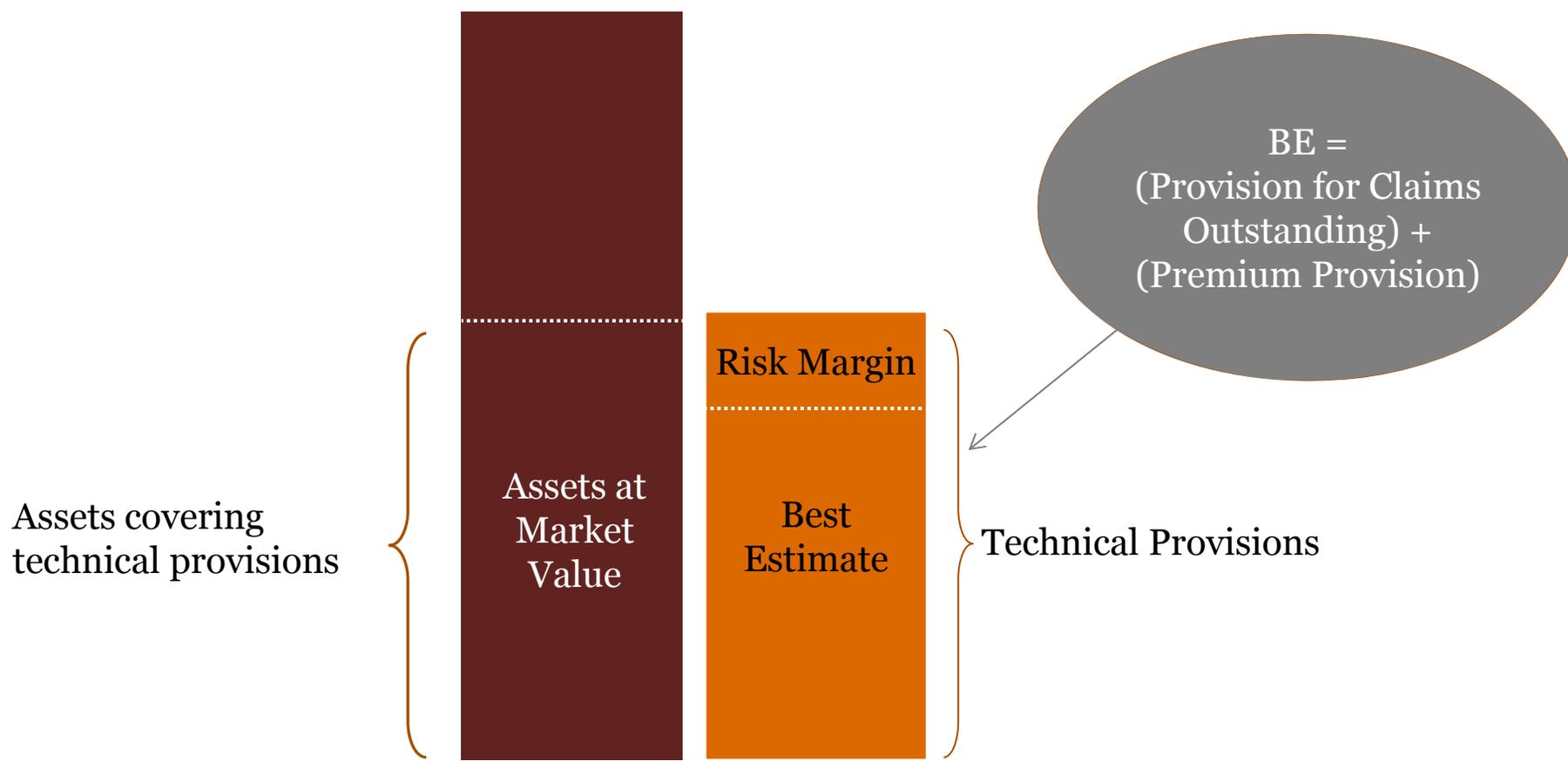
Solvency II Balance Sheet

Quantitative Capital Requirements



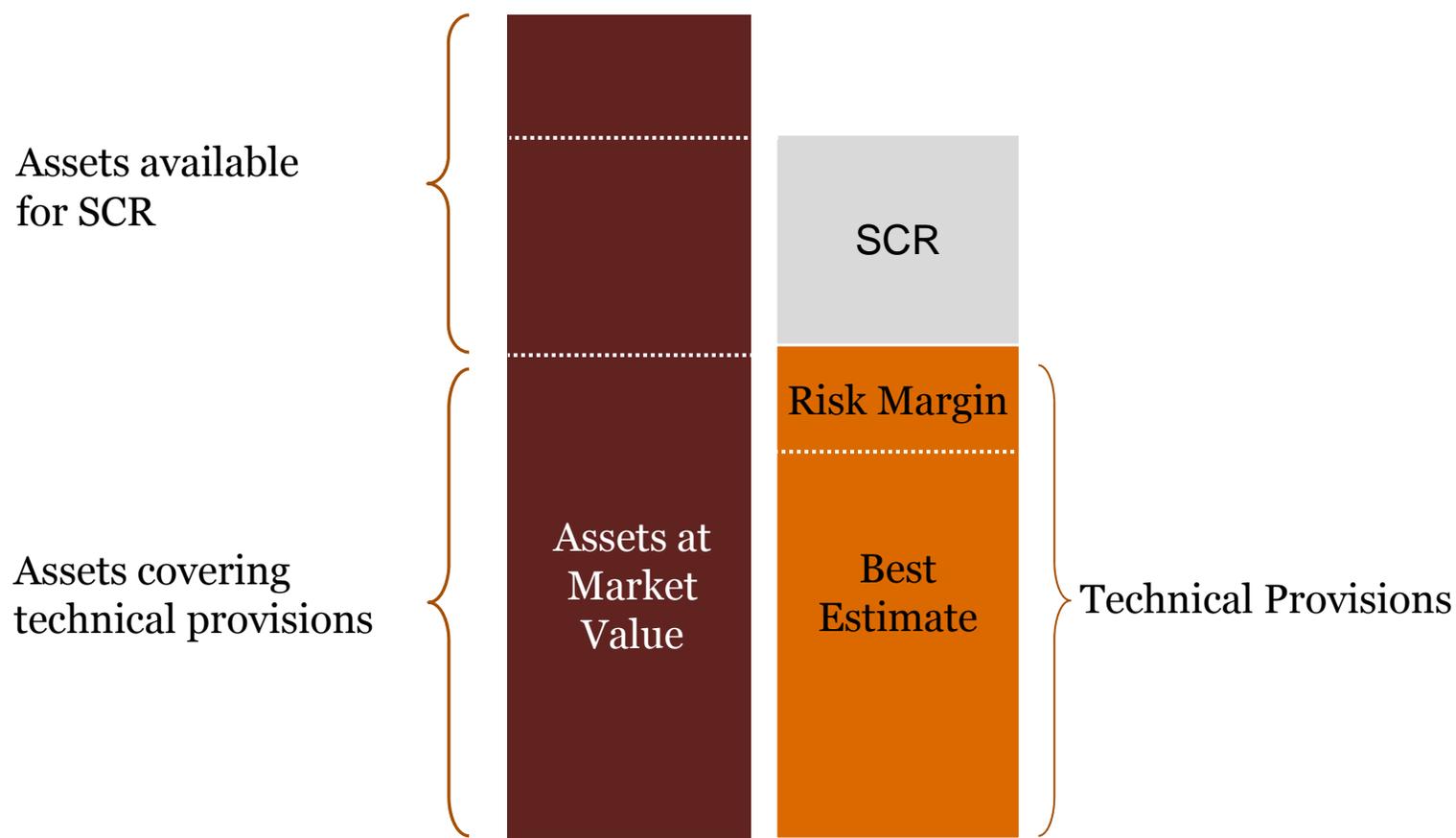
Solvency II Balance Sheet

Quantitative Capital Requirements



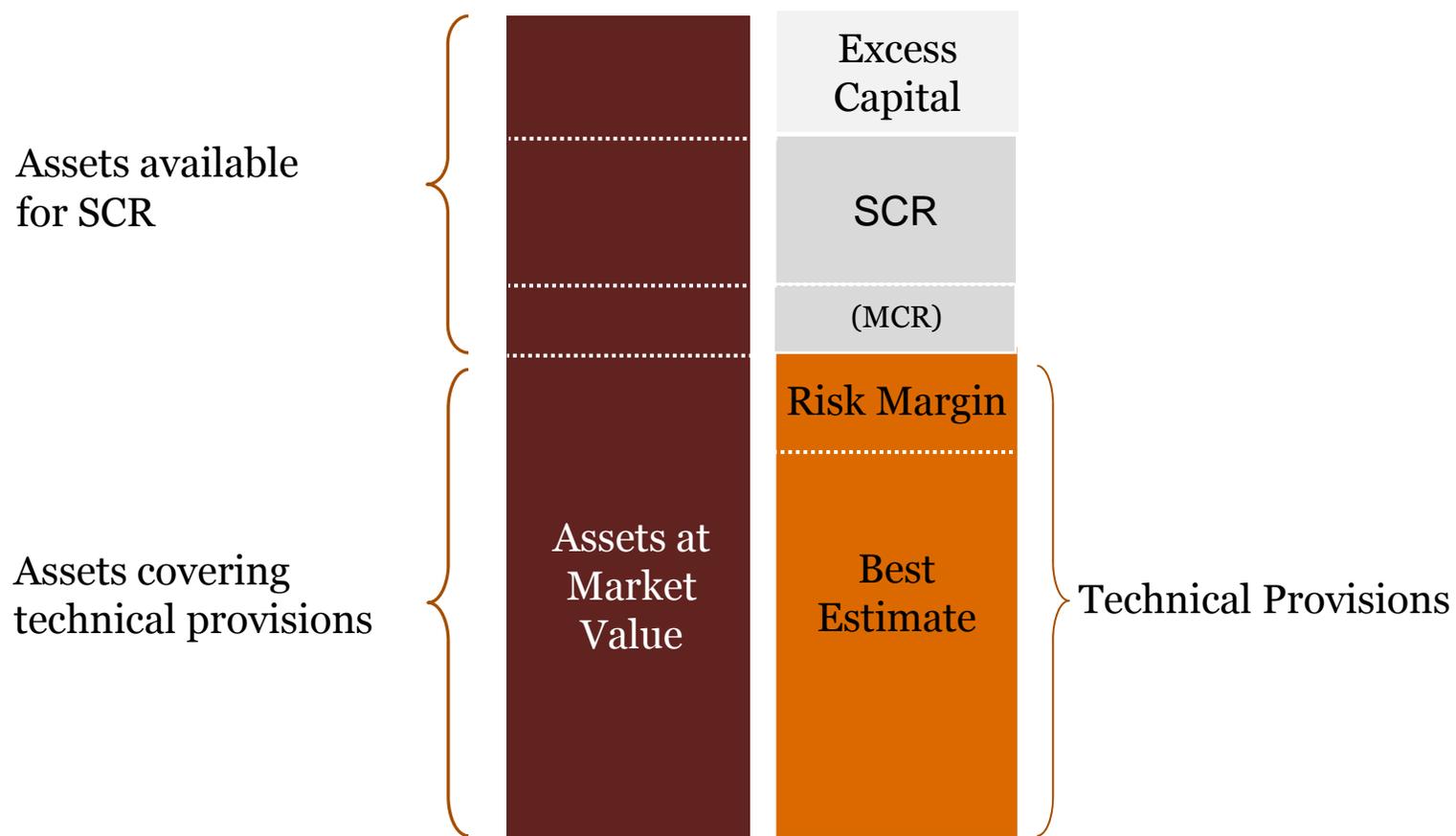
Solvency II Balance Sheet

Quantitative Capital Requirements



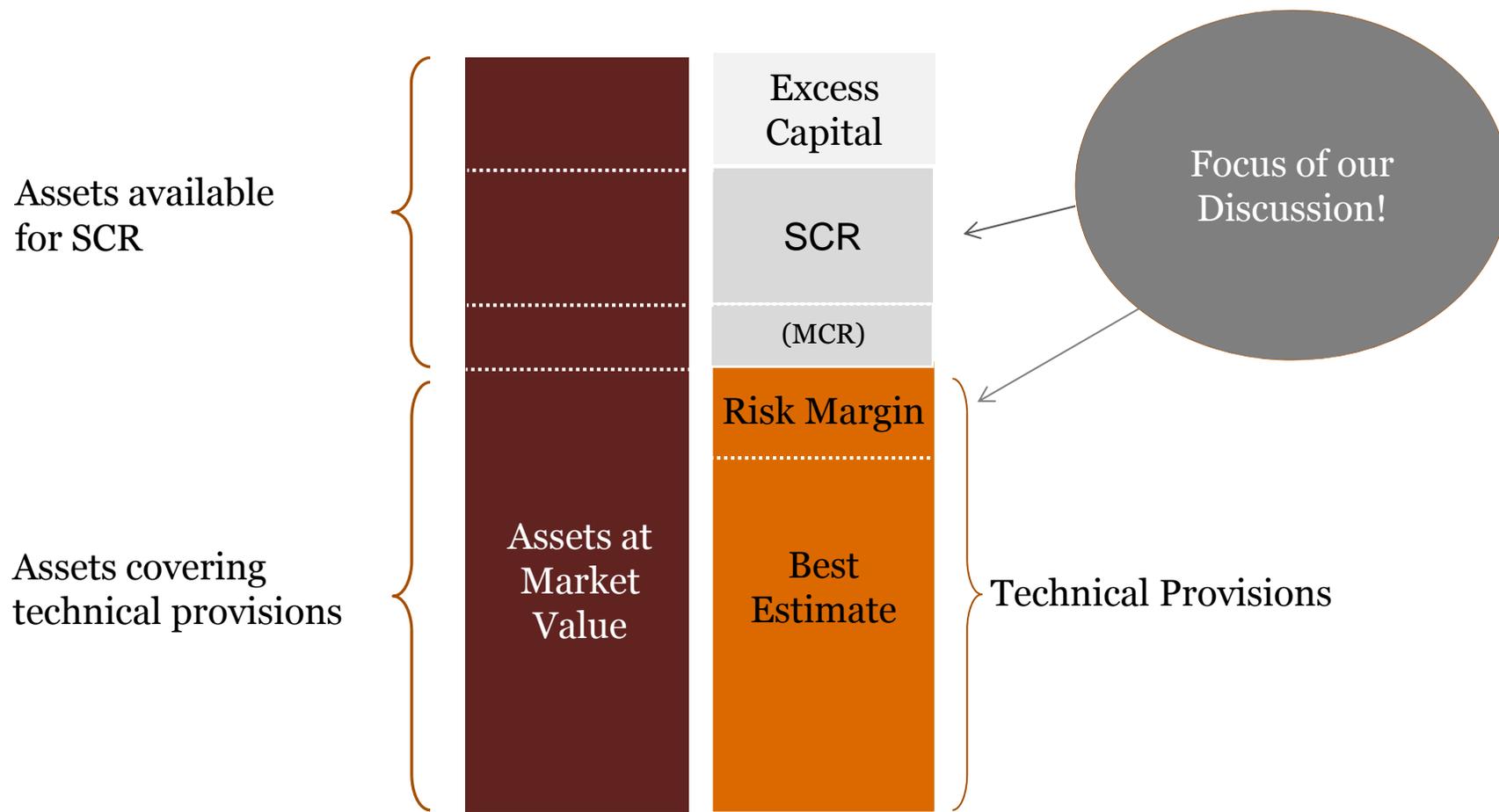
Solvency II Balance Sheet

Quantitative Capital Requirements



Solvency II Balance Sheet

Quantitative Capital Requirements



Risk Margin Calculation - Overview

Risk Margin is calculated by:

- Determining cost of providing amount of own funds equal to SCR needed to support runoff of your (re)insurance obligations;

Risk Margin Calculation - Overview

Risk Margin is calculated by:

- Determining cost of providing amount of own funds equal to SCR needed to support runoff of your (re)insurance obligations;
- The rate used in determining this cost is called “Cost-of-Capital” rate;

Risk Margin Calculation - Overview

Risk Margin is calculated by:

- Determining cost of providing amount of own funds equal to SCR needed to support runoff of your (re)insurance obligations;
- The rate used in determining this cost is called “Cost-of-Capital” rate;
- $\text{CoC} = 6\% = \text{spread above risk-free rate.}$

Risk Margin Calculation - Overview

Risk Margin is calculated by:

- Determining cost of providing amount of own funds equal to SCR needed to support runoff of your (re)insurance obligations;
- The rate used in determining this cost is called “Cost-of-Capital” rate;
- CoC = 6% = spread above risk-free rate.

$$RM = CoC \times \sum_{t=0}^n \frac{SCR_t}{(1 + r_f)^{t+1}}$$

Risk Margin Calculation - Overview

Risk Margin is calculated by:

- Determining cost of providing amount of own funds equal to SCR needed to support runoff of your (re)insurance obligations;
- The rate used in determining this cost is called “Cost-of-Capital” rate;
- CoC = 6% = spread above risk-free rate.

$$RM = CoC \times \sum_{t=0}^n \frac{SCR_t}{(1 + r_f)^{t+1}}$$



Memorize for
Later!

Risk Margin Calculation - Overview

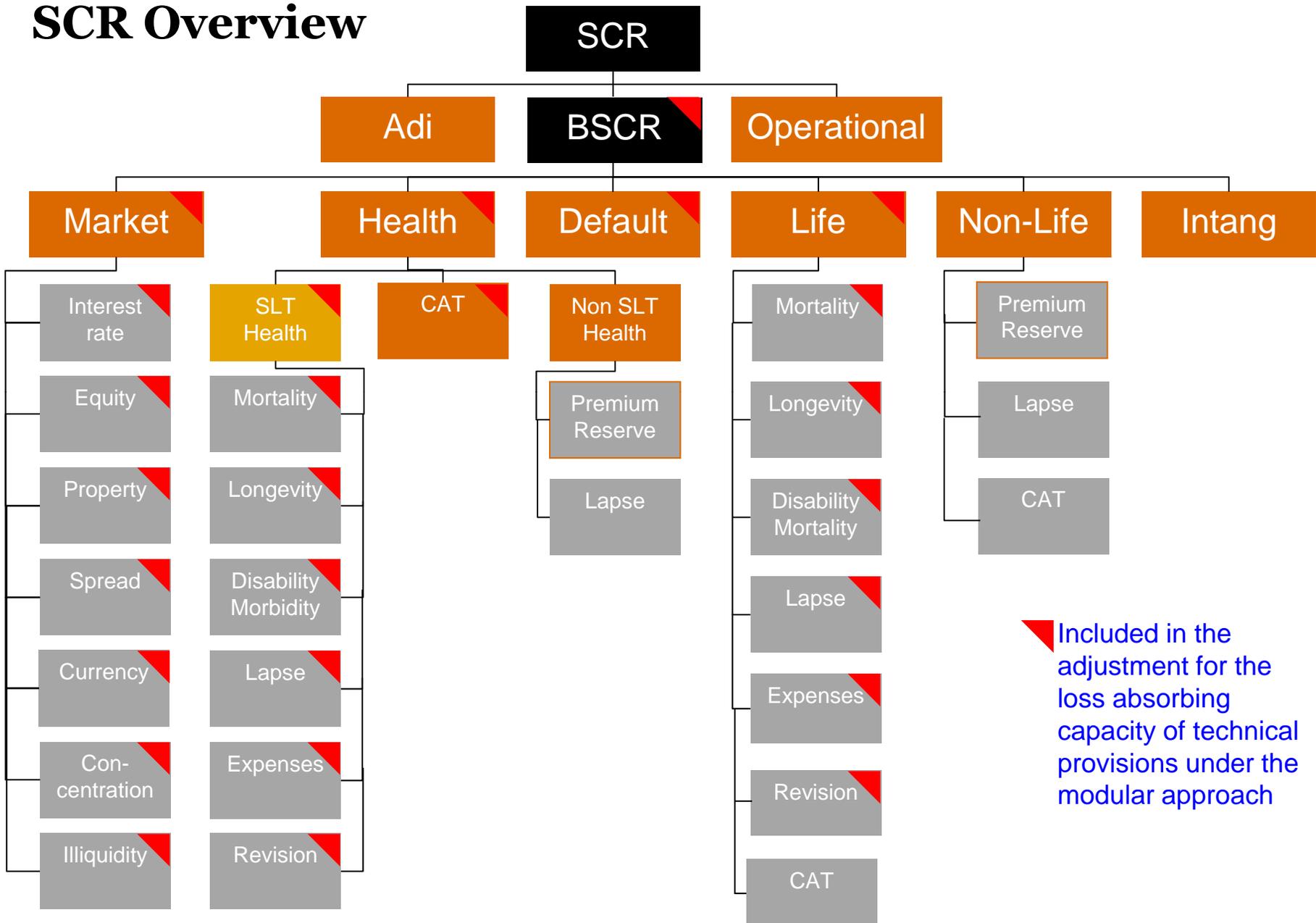
Risk Margin is calculated by:

- Determining cost of providing amount of own funds equal to **SCR needed to support runoff of your (re)insurance obligations**;
- The rate used in determining this cost is called “Cost-of-Capital” rate;
- CoC = 6% = spread above risk-free rate.

$$RM = CoC \times \sum_{t=0}^n \frac{SCR_t}{(1 + r_f)^{t+1}}$$

Memorize for
Later!

SCR Overview



 Included in the adjustment for the loss absorbing capacity of technical provisions under the modular approach

SCR Overview

SCR needed to support runoff of your (re)insurance obligations captures the following:

SCR Overview

SCR needed to support runoff of your (re)insurance obligations captures the following:

- **Underwriting Risk with respect to transferred business**

SCR Overview

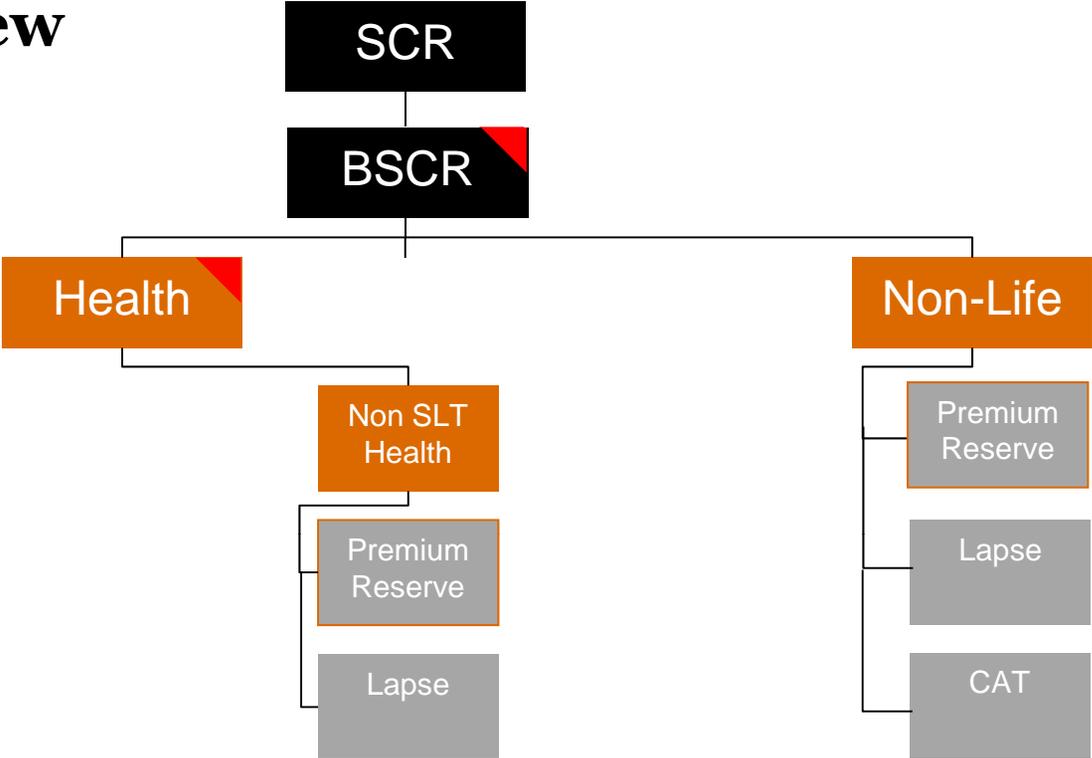
SCR needed to support runoff of your (re)insurance obligations captures the following:

- **Underwriting Risk with respect to transferred business**



- Some confusion during QIS 5
- Newer guidance adding clarity

SCR Overview



Underwriting Risks

SCR Overview

SCR needed to support runoff of your (re)insurance obligations captures the following:

- Underwriting Risk with respect to transferred business;
- **Credit Risk (aka Counterparty Default Risk) with respect to reinsurance contracts**

SCR Overview

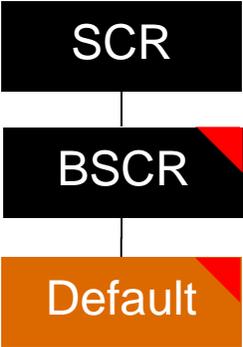
SCR needed to support runoff of your (re)insurance obligations captures the following:

- Underwriting Risk with respect to transferred business
- **Credit Risk (aka Counterparty Default Risk) with respect to reinsurance contracts**



- Make sure to exclude unrelated credit risks that are factored into SCR calculation (cash at bank, etc.)

SCR Overview



Credit Risk

SCR Overview

SCR needed to support runoff of your (re)insurance obligations captures the following:

- Underwriting Risk with respect to transferred business;
- Credit Risk (aka Counterparty Default risk) with respect to reinsurance contracts;
- **Operational Risk**

SCR Overview



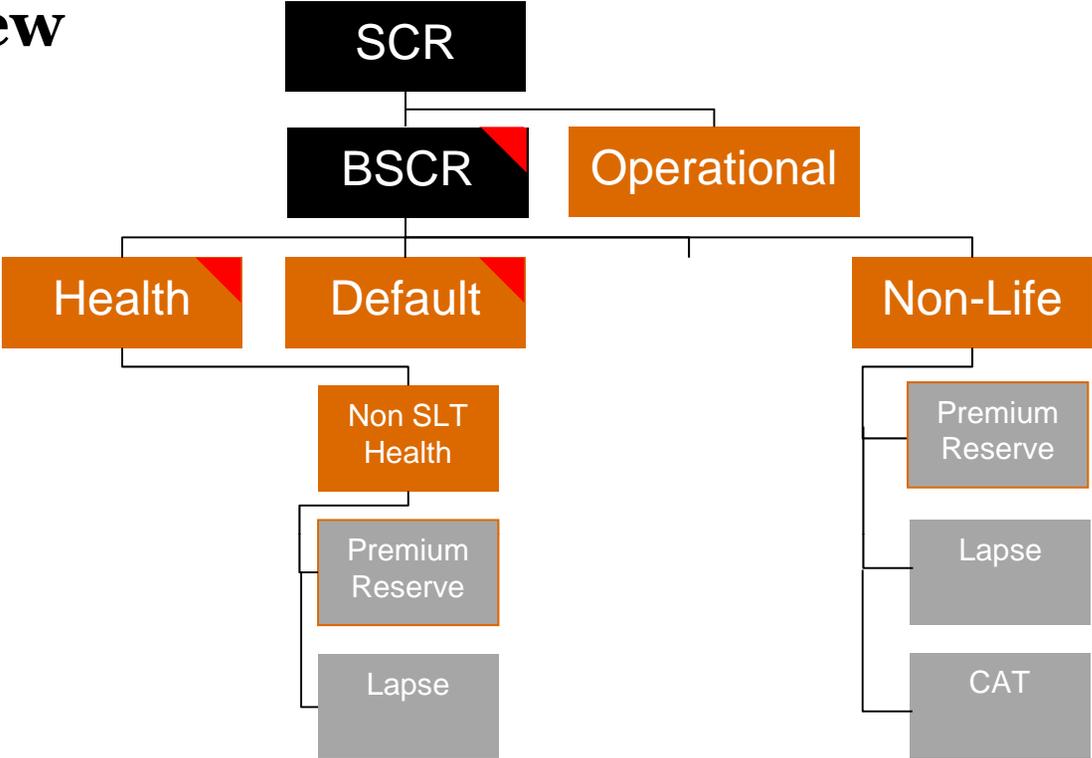
Operational Risk

SCR Overview

SCR needed to support runoff of your (re)insurance obligations captures the following:

- Underwriting Risk with respect to transferred business;
- Credit Risk (aka Counterparty Default risk) with respect to reinsurance contracts;
- Operational Risk;
- **Unavoidable Market Risk – expected to be zero for P&C companies**

SCR Overview



All Risks relevant to Risk Margin calculation

Risk Margin Calculation - Methods

Recall Formula:

$$RM = CoC \times \sum_{t=0}^n \frac{SCR_t}{(1 + r_f)^{t+1}}$$

Risk Margin Calculation - Methods

Recall Formula:

$$RM = CoC \times \sum_{t=0}^n \frac{SCR_t}{(1 + r_f)^{t+1}}$$

- CoC is given = 6%
- r_f is risk-free rate for $t+1$ years maturity
- SCR in future years is the unknown and where bulk of calculation lies

Risk Margin Calculation - Methods

Hierarchy of Simplifications used for projecting SCRs:

5) % of Best Estimate

Risk Margin Calculation - Methods

Hierarchy of Simplifications used for projecting SCRs:

- 4) Duration Approach
- 5) % of Best Estimate

Risk Margin Calculation - Methods

Hierarchy of Simplifications used for projecting SCRs:

- 3) Approximate whole SCR in future years (Proportional Approach)
- 4) Duration Approach
- 5) % of Best Estimate

Risk Margin Calculation - Methods

Hierarchy of Simplifications used for projecting SCRs:

- 2) Approximate individual (sub)risks used for SCR calculation
- 3) Approximate whole SCR in future years (Proportional Approach)
- 4) Duration Approach
- 5) % of Best Estimate

Risk Margin Calculation - Methods

Hierarchy of Simplifications used for projecting SCRs:

- 1) Full Calculation
- 2) Approximate individual (sub)risks used for SCR calculation
- 3) Approximate whole SCR in future years (Proportional Approach)
- 4) Duration Approach
- 5) % of Best Estimate

Risk Margin Calculation - Methods

Hierarchy of Simplifications used for projecting SCRs:

- 1) Full Calculation
- 2) Approximate individual (sub)risks used for SCR calculation
- 3) **Approximate whole SCR in future years (Proportional Approach)**
- 4) Duration Approach
- 5) % of Best Estimate

Risk Margin Calculation - Methods

Method 3 - Proportional Approach

- Most commonly used;
- Formula is:

$$SCR_t = BE_t \times \left(\frac{SCR_0}{BE_0} \right) \quad t = 1, 2, 3, \dots$$

- Method essentially “runs-off” SCR in proportion to Best Estimate (reserves);
- Recall SCR_0 only includes underwriting risk, credit risk, operational risk. Hence is NOT your company’s full SCR

Risk Margin Calculation - Example

Example of Method 3 - Proportional Approach

- $BE_0 = \$300M$; $SCR_0 = \$80M$

t = time	Payment Pattern (Ratio-to-Ult)	BE_t	SCR_t
0	0%	\$300	\$80
1	40%	\$180	\$48
2	60%	\$120	\$32
3	80%	\$60	\$16
4	100%	\$0	\$0

- Where, $SCR_t = BE_t \times \left(\frac{SCR_0}{BE_0} \right)$ $t = 1, 2, 3, \dots$

Risk Margin Calculation - Example

Example of Method 3 - Proportional Approach

- Next, calculate Risk Margin using: $RM = CoC \times \sum_{t=0}^n \frac{SCR_t}{(1 + r_f)^{t+1}}$

t = time	SCR_t	r_f for t+1 years	$\frac{SCR_t}{(1 + r_f)^{t+1}}$
0	\$80	1.0%	\$79
1	\$48	1.0%	\$47
2	\$32	1.5%	\$31
3	\$16	1.5%	\$15
4	\$0	2.0%	\$0
			\$172 = Σ

- Risk Margin = (6%) x (\$172M) = \$10.3M
- Ratio of RM to BE = 3.4%

Risk Margin Calculation - Methods

Hierarchy of Simplifications used for projecting SCRs:

- 1) Full Calculation
- 2) **Approximate individual (sub)risks used for SCR calculation**
- 3) Approximate whole SCR in future years (Proportional Approach)
- 4) Duration Approach
- 5) % of Best Estimate

Risk Margin Calculation - Methods

Method 2 – Approximate (sub)Risks Approach

- Expected to gain popularity;
- User should approximate future SCRs based on underwriting risk, credit risk, and operational risk separately:

Risk Margin Calculation - Methods

Method 2 – Approximate (sub)Risks Approach

- Expected to gain popularity;
- User should approximate future SCRs based on underwriting risk, credit risk, and operational risk separately:
 - **Credit Risk** – future SCRs run-off in line with ceded best estimates

Risk Margin Calculation - Methods

Method 2 – Approximate (sub)Risks Approach

- Expected to gain popularity;
- User should approximate future SCRs based on underwriting risk, credit risk, and operational risk separately:
 - Credit Risk – future SCRs run-off in line with ceded best estimates
 - **Underwriting Risk** – calculate SCRs in future years based on expected Best Estimates in future evaluations

Risk Margin Calculation - Methods

Method 2 – Approximate (sub)Risks Approach

- Expected to gain popularity;
- User should approximate future SCRs based on underwriting risk, credit risk, and operational risk separately:
 - Credit Risk – future SCRs run-off in line with ceded best estimates
 - Underwriting Risk – calculate SCRs in future years based on expected Best Estimates in future evaluations
 - **Operational Risk** – standard formula approach

Wrap-Up

Additional items to consider include:

- Solvency II requires Risk Margin allocated by LOB;
- Consideration of Standard Formula vs Internal model
- Calculating a unique Cost of Capital rate

Wrap-Up

Questions/Comments

Thank You

www.pwc.com/us/insurance

This document is for general information purposes only, and should not be used as a substitute for consultation with professional advisors. This document was not intended or written to be used, and it cannot be used, for the purpose of avoiding U.S. federal, state or local tax penalties.

Solicitation

© 2012 PricewaterhouseCoopers LLP. All rights reserved. In this document, "PwC" refers to PricewaterhouseCoopers LLP which is a member firm of PricewaterhouseCoopers International Limited, each member firm of which is a separate legal entity.