## Ask a Regulator

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- It is the responsibility of all seminar participants to be aware of antitrust regulations, to prevent any written or verbal discussions that appear to violate these laws, and to adhere in every respect to the CAS antitrust compliance policy.

#### Recently Adopted Regulations

#### Pay-Drive (Usage based auto insurance)

Effective Oct. 2009

- 2<sup>nd</sup> mandatory rating factor Annual miles driven
- > Sequential analysis and Rating factor weight requirement
- Estimated miles vs. Verified actual miles
- Odometer reading and Technological devices
- > 3 years later, California has a handful of companies/groups with Verified mileage programs.
- California encourages insurers to offer Verified mileage program.

#### Recently Adopted Regulations

#### Principally At Fault Regulation (re: auto accident)

Effective 12/11/2011

- 1st mandatory rating factor Driving safety record
- Good driver discount
- Driver's actions or omissions were at least 51% of the "legal cause" of the accident, and
  - Either the accident resulted in bodily injury or death, or
  - For an accident that resulted only in damage to property, the "total loss or damage" caused by the accident exceeded "\$1000".
- Changed the standard from "proximate cause" to "legal cause".
- Replaced the "any one person" standard with "total loss or damage" and increased the threshold from \$750 to \$1000.
- Clarified the procedures that a driver's insurer and any subsequent insurer of a driver must follow to determine the driver was principally at-fault for an accident.

## **Pending Regulations**

- Pet Insurance
- Specialty Insurance
- Prior Approval (MacKay)

### Current/Recent Issues

- Forced-placed insurance 2012
- Medical malpractice –2011
- "Excess" rate project current

# Best Practices Prior Approval Rate Filings

- Completeness of data with clear labeling
- Consistencies among the ratemaking data, the various supporting exhibits, and the insurer's reported financial data
- The most actuarially sound selections
- All data tables in excel format