

Antitrust Notice

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RATEMAKING & PRODUCT MANAGEMENT SEMINAR Philadelphia, PA. March 20, 2012

Selected State Issues

New York Workers Compensation

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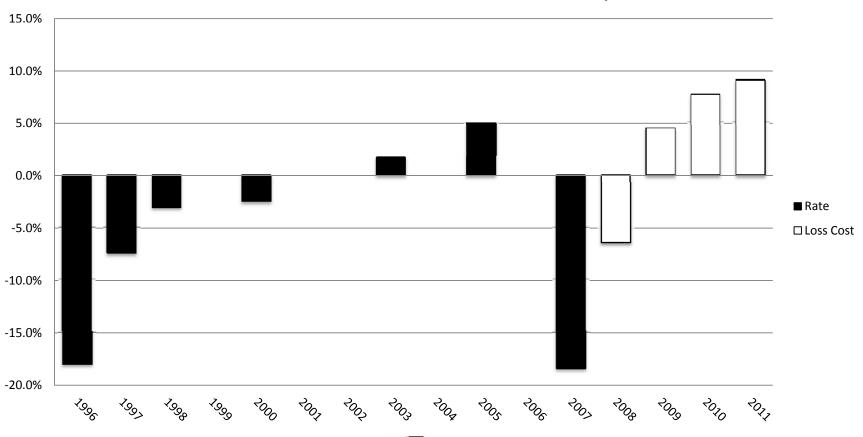
Presentation Outline

- Approved Rate / Loss Cost Filings
- Trend
- 2007 Reforms
- Impact of 2007 Reforms on Development
- Classification Ratemaking
- Experience Rating Changes





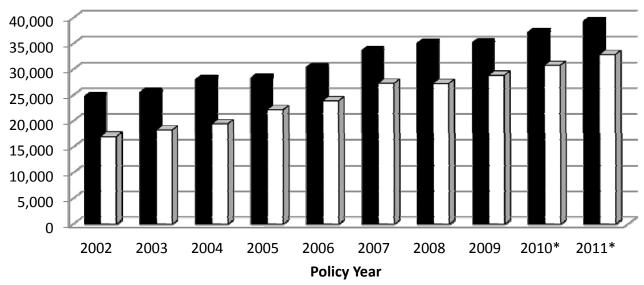
New York Manual Rate/Loss Cost Level History







New York Average Claim Costs per Lost Time Claims



■ Indemnity

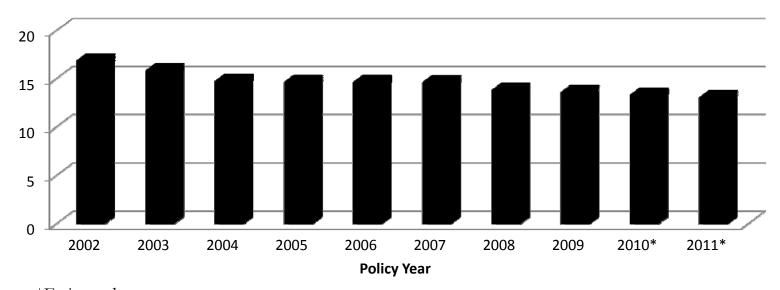
□ Medical

*Estimated





New York Claim Frequency Lost Time Claims per \$1M Premium



*Estimated





- A. Increase in Maximum Weekly Benefit
- B. Caps on Permanent Partial Disability Duration
- C. Permanent Impairment & Loss of Earning Capacity Guidelines
- D. Elimination of Special Disability Fund
- E. Pharmacy Fee Schedule; Networks
- F. PPD Claims Into Aggregate Trust Fund
- G. Medical Treatment Guidelines
- H. System Improvements "Rocket Docket"





Major 2007 Reforms

- The Devil is in the Details
- Behavior of Claimants
- Behavior of Law Judges
- Behavior of Attorneys
- Effectiveness of Regulations





On-Level and Loss Development Adjustments

Method A

3/13/07Duration Caps	0.563
7/1/07Max Weekly Benefit	1.091
7/1/08Max Weekly Benefit (\$550)	1.035
7/1/09Max Weekly Benefit (\$600)	1.028
7/1/10Max Weekly Benefit (\$739.83)	1.078
1/2/11Special Disability Fund	1.178

This scenario assumes that:

- 1. Reserves appropriately reflect post reform benefits with regard to duration caps (so reserves are low and do not require adjustment)
- 2. Reserves (as of 2nd report) still are NOT adjusted to reflect elimination of SDF (Reserves are low reflecting anticipated subrogation)





On-Level and Loss Development Adjustments

Method B

7/1/07Max Weekly Benefit	1.091
7/1/08Max Weekly Benefit (\$550)	1.035
7/1/09Max Weekly Benefit (\$600)	1.028
7/1/10Max Weekly Benefit (\$739.83)	1.078
1/2/11Special Disability Fund	1.178
1/3/11Duration Caps	0.563

This scenario assumes that:

- 1. Reserves still do NOT reflect post reform benefits with regard to the duration caps (so reserves are high and require adjustment)
- 2. Reserves (as of 2nd report) still are NOT adjusted to reflect elimination of SDF (Reserves are low reflecting anticipated subrogation)





On-Level and Loss Development Adjustments

Indemnity On - level Selection

		Indemnity Onlevel Factors		Development
	Assumption	PY 08	PY 09	Adjustment
А	All Carriers' reserves of post reform losses are low reflecting: Post reform durations (i.e. duration caps)	1.306	1.261	Yes
В	All Carriers' reserves of post reform losses based on pre-reform benefits i.e. pre-reform durations (i.e. lifetime)	0.736	0.710	No

Selected O	nlevels Using 25/75 Split:	<u>PY 2008</u>	PY 2009	
				<u>Weights</u>
(1)	Method A	1.306	1.261	
(2)	LDF Adjustment	0.928	0.928	
(3)	Adjusted Method A	1.212	1.170	25%
(4)	Method B	0.736	0.710	75%
(5)	Final ONLEVEL FACTOR	0.855	0.825	





On-Level and Loss Development Adjustments

Re-stating the LDFs: Example

(1) Original Factor: Private Carriers: PY 1997 8th to 9th link ratio	1.014
(2) Development portion	0.014
(3) % of Non Sched out of total PPD	66.7%
(4) % of PPD out of total indemnity	86.6%
(5) % Non Scheduled out of indemnity (3)x(4)	57.8%
(6) Development portion that is NSPPD (2)x(5)	0.008
(7) Development portion that is other than NSPPD (2)-(6)	0.006
(8) % of cases effected by limited duration *	55%
(9) Restated NSPPD Development portion (6) x [1-(8)]	0.004
(10) Restated total development 1+(9)+(7)	1.010

^{*} Row (8) assumes that, at this point in the development, 55% of the cases are now limited, whereas before they were still developing. 45% of the cases are still developing at this point of the triangle, even after the reform, as they have not yet reached the maximum duration.





Current Classification Ratemaking

- 9 Industry Groups
- Industry Group Differentials
- 5 Years of Data Irrespective of Class Size
- Losses Segregated by Serious, Non- Serious & Medical
- Class Credibility Based on Losses, Separately for Serious, Non- Serious & Medical
- Class Changes Limited To +/- 25%





New York Workers Compensation Prospective Classification Ratemaking

- 9 Industry Groups
- Industry Group Differentials
- 5 Years of Data Irrespective of Class Size
- Losses Segregated by Likely and Not Likely to Develop Based on Injury Type, Claim Status and Body Part
- Class Credibility Based on Losses, Separately for Likely and Non-Likely Indemnity & Medical
- Class Changes Limited To +/- 25%



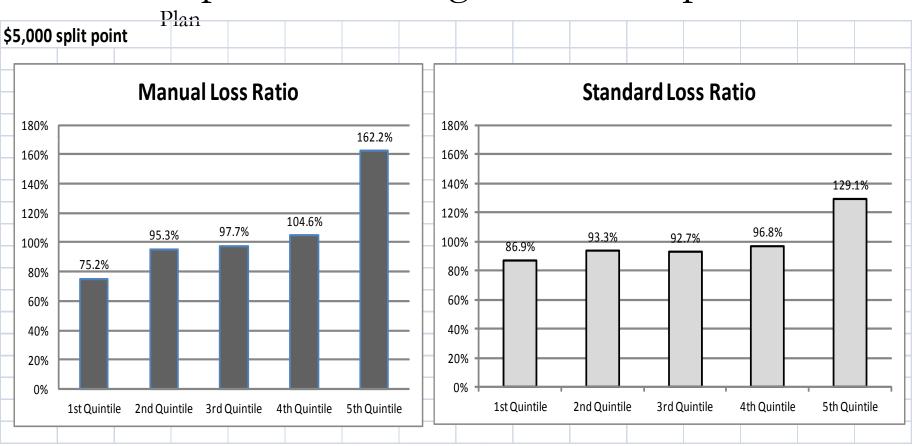
Experience Rating Plan Developments

- Change in the Split Point
- Change in Formula for Maximum Mods
- Plan Eligibility
- General Formula





Experience Rating Plan Developments







Experience Rating Plan Developments







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Questions & Answers

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