## Pricing and Reserving Adverse Development Cover

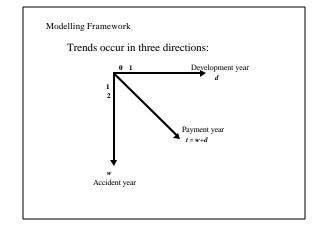
Ben Zehnwirth and Glen Barnett

### Modelling the past

- · Information from the past is an essential component of our predictions of the future.
- •To reserve or price excess-type reinsurance must have a good model for past trends, and *distributions* about those trends. (must adequately describe upper tail)

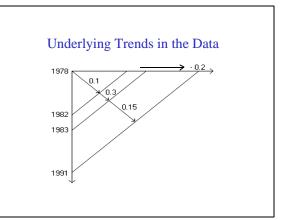
Modelling Framework

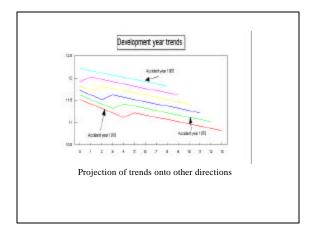
- Hence a model has two essential components:
- A model for the trends
- A model for the distribution of each amount around the underlying trend

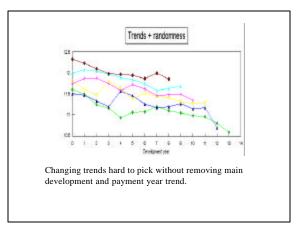


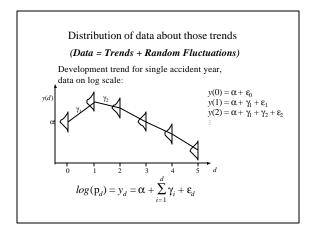
# Trend properties of loss development arrays

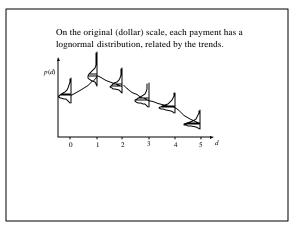
- Trends in payment year direction project onto the other two directions and vice versa
- Changing trends can be hard to pick up in the presence of noise, unless main trends are removed first (regression as a form of adjustment)
- Modeling a changing trend as a single trend will result in pattern in the residual plots

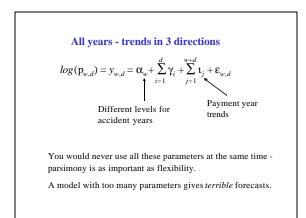


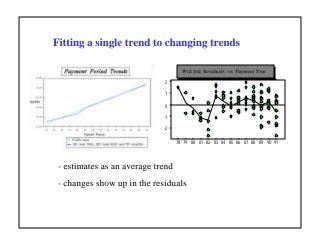












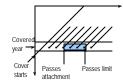


• if the modeling framework "works", it should be hard to differentiate between real data and data simulated from an identified model

• if you create (simulate) data, you should be able to identify the (known) changing trends in the data; mean forecasts should usually be within about 2 standard errors of the true mean

## Adverse Development Cover

For illustrative purposes, consider cover for a single year:



Dots represent future payments on original line of business. Generate payment stream from model, including parameter

uncertainty and covariances. Record amounts paid under cover, and (if appropriate) discount back to current values. Represents a single simulation of

payment under the cover.

Adverse Development Cover

Taking account of covariances:

Forecasts are correlated with this modeling framework because the parameter estimates from which the forecasts are built are correlated.

The variance-covariance matrix of parameters is available as a result of the estimation process.

e.g. it is a standard output from regression packages.

From that variance-covariance matrix, covariances of forecasts on the log scale can be computed, and so we may generate from the appropriate multivariate distribution of log-forecasts.

#### Adverse Development Cover

From that variance-covariance matrix, covariances of forecasts on the log scale can be computed, and so we may generate from the appropriate multivariate distribution of log-forecasts in any of a number of standard ways.

e.g. One way for Multivariate normals: y = LzFor z vector of independent normals and L the *Choleski decomposition* of V, where V is the variance-covariance matrix of y.

Finally, the forecasts are exponentiated back to the dollar scale.

#### Adverse Development Cover

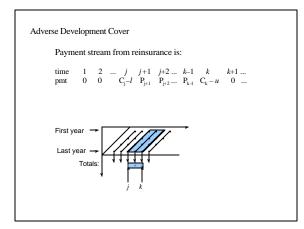
Once the data are generated, just need payment year totals,  $\mathbf{P}_1,\mathbf{P}_2,\ldots$  .

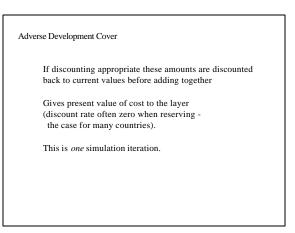
 $P_t = \sum_i p_{i,t-i} = \sum_i \exp(y_{i,t-i})$ . Let  $C_j = \sum_i P_t$ 

Take attachment point *l*. Let the reinsurance pay up to a limit of u-*l*. Take cover to be 100% in that layer.

So cumulate P's until you pass l; say this happens at time j ( $C_j > l$ ).

Payment ends when  $C_k \ge u$ .





Adverse Development Cover

Repeat many times (e.g. 10,000, or to whatever level of accuracy is necessary)

Usually pointless to simulate millions of times - uncertainty due to simulations usually much smaller than other uncertainties (e.g. parameter uncertainty).

### Adverse Development Cover

So (PV of) cost to cover from n simulations:

 $T_1, T_2, ..., T_n$ 

These are simulations from *distribution* of cost to cover.

- Can work out mean, median, 75th percentile, s.d., etc.

- Hence mean reserves and risk margins easily obtained (at desired level of security).

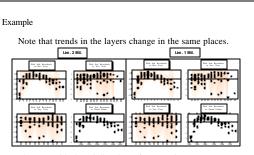
- Similarly, for pricing.

#### Example

## Company M

Paid losses on long tail line of business. The insurer (Company M) has data on several excess of loss layers:

A) Limited to \$2 million,
B) Limited to \$1 million,
C) \$1 million excess of \$1 million (B+C = A)

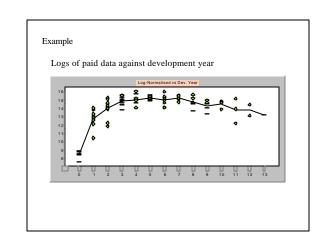


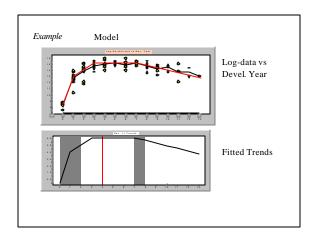
Plots are residuals vs 3 directions after removing average trend in development year and payment year directions, to we can see trend changes. Excess layer also same trends.

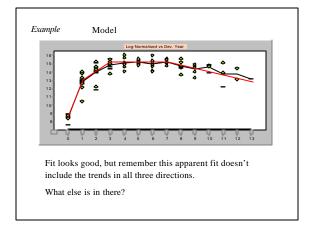
## Example

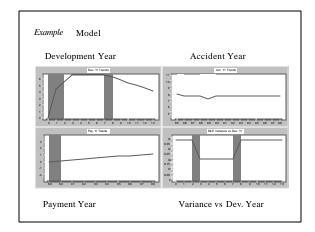
At end of 1998, insurer (who retains B) is concerned about recent experience.

Takes adverse development cover in respect of all accident years of 250M in excess of 500M. The provider of the adverse development cover now wishes to reserve it.

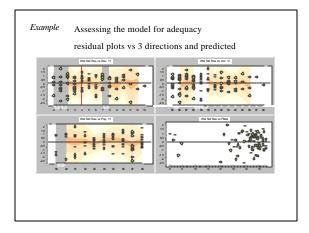


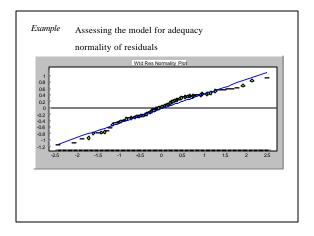






		Pa	arameter	Estimates			
	Dev.Yr	Param.	S.E.	t-Ratio	Diff	S.E.	t-Ratio
Gamma	0-1	4.5240	0.3438	13.16			
	1-3	1.0762	0.1116	9.64	-3.4479	0.4072	-8.47
	3-7	0.0000	0.0000	0.00	-1.0762	0.1116	-9.64
	7-13	-0.4015	0.0736	-5.46	-0.4015	0.0736	-5.46
	Acc. Year		Alpha				
Alpha	1985	7.9985	0.3541	22.59			
nipria	1986-88	7.7557	0.3229	24.02	-0.2428	0.1935	-1.25
	1989	7.3677	0.3578	20.59	-0.3880	0.1926	-2.01
	1990-98	7.7847	0.3455	22.53	0.4170	0.2068	2.02
	Pay. Year		lota				
lota	1989-98		0.0350	3.65			





Sim.	Payment by Periods						
1999	2000	2001	2002	2003	2004	2005	2006
1 55.113	48.154	65.497	46.604	45.610	47.702	40.441	19.670
2 52.850	80.862	61.967	103.294	102.779	58.783	53.515	93.926
3 71.007	72.874	96.228	79.684	62.854	51.276	74.017	25.004
4 44.779	56.091	46.382	65.043	71.465	64.843	65.789	53.510
5 49.402	53.315	69.434	62.067	49.357	50.242	58.644	49.584
6 65.011	87.631	94.196	73.828	84.815	73.969	42.364	52.092
7 48.895	58.711	67.086	68.539	62.162	56.206	97.492	47.998
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1999	2000	2001	2002	2003	2004	2005	2006	2007
0	0	0	0	10.978	47.702	40.441	19.670	22.363
0	0	0	48.973	102.779	58.783	53.515	93.926	47.927
0	0	0	69.794	62.854	51.276	74.017	25.004	34.585
0	0	0	0	33.761	64.843	65.789	53.510	23.663
0	0	0	0	33.574	50.242	58.644	49.584	30.526
0	0	0	70.667	84.815	73.969	42.364	52.092	32.849
0	0	0	0	55.393	56.206	97.492	47.998	37.683
0	0	18.578	8 125.210	131.911	95.167	56.339	72.794	0
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Example	Summary of Si Discounted at (	mulated distribution 1.045) <sup>-1</sup>	n	
	Percentile	Value		
	50%	62,013,412		
	75%	132,817,212		
	95%	183,369,017		
	Mean	75,261,130		