

# **The Matrix Inverted: A Primer in the Theory of GLMs**

**2003 CAS Annual Meeting**

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**Watson Wyatt Insurance &  
Financial Services**



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**W** Watson Wyatt  
*Worldwide*



# Generalized linear models

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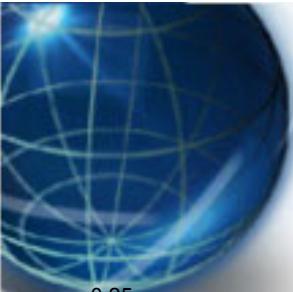
- Consider all factors simultaneously
- Allow for nature of random process
- Provide diagnostics
- Robust and transparent



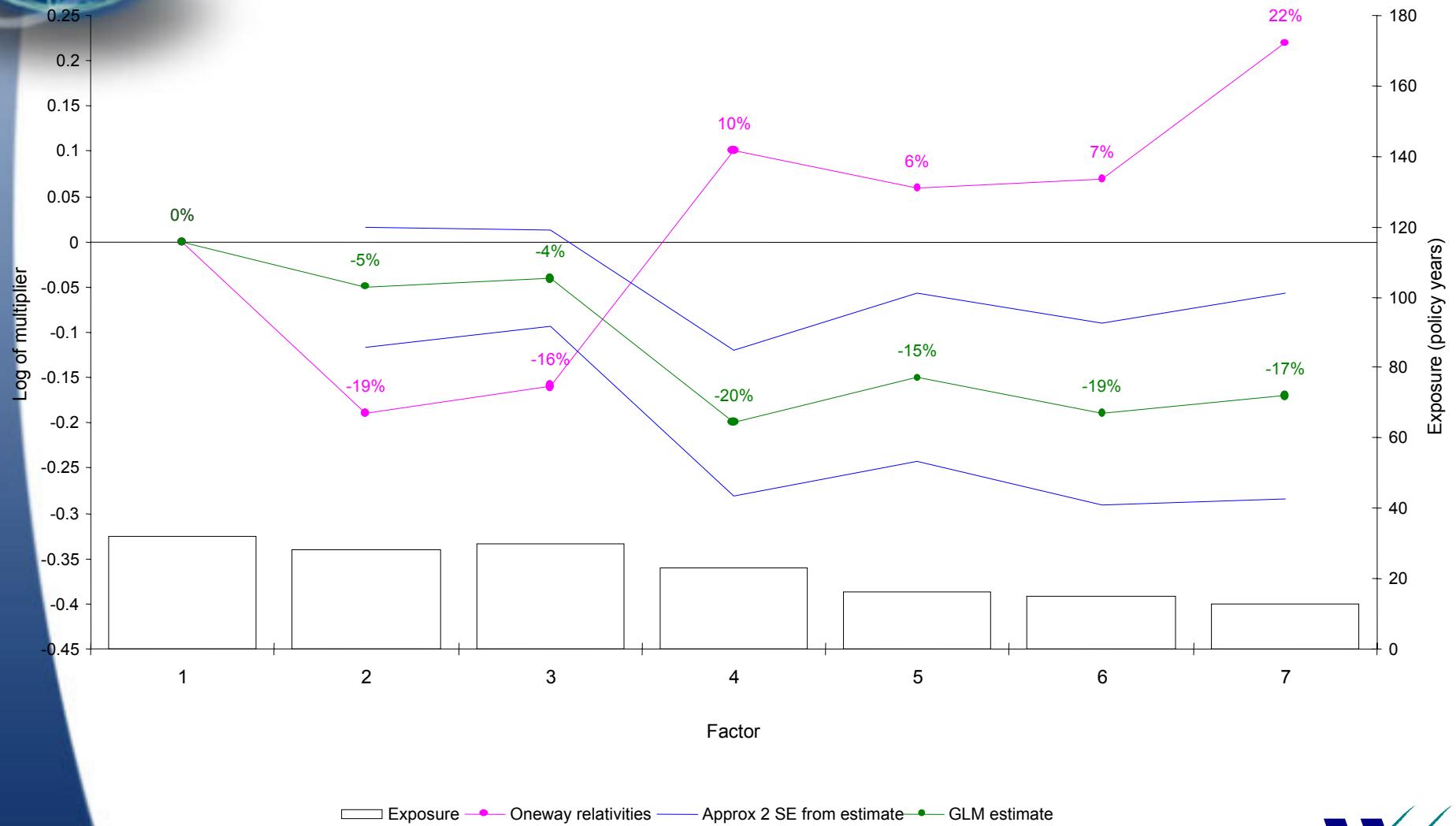
## Data inputs

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- Linked policy & claims data by individual risk (eg a car)
- Record
  - a risk for a policy period or portion of policy period
- Fields
  - explanatory variables
  - stats by claim type - exposure, claim count, loss



# Example of GLM output (real UK data)





# Agenda

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- Theory 101: the basics
  - formalization of GLMs
  - model testing
- Theory 102: refinements
  - aliasing
  - interactions
  - restrictions
  - Tweedie distribution





# Agenda

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- Theory 101: the basics
  - formalization of GLMs
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- Theory 102: refinements
  - aliasing
  - interactions
  - restrictions
  - Tweedie distribution





# Linear models

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- Linear model  $Y_i = \mu_i + \text{error}$
- $\mu_i$  based on linear combination of measured factors
- Which factors, and how they are best combined is to be derived



## Linear models

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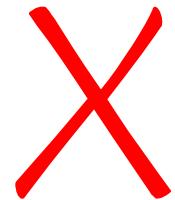
$$\mu_i = \alpha + \beta \cdot \text{age}_i + \gamma \cdot \text{age}_i^2 + \delta \cdot \text{height}_i \cdot \text{age}_i$$



$$\mu_i = \alpha + \beta \cdot \text{age}_i + \gamma \cdot (\text{sex}_i = \text{female})$$



$$\mu_i = (\alpha + \beta \cdot \text{age}_i) * \exp(\delta \cdot \text{height}_i \cdot \text{age}_i)$$





# Generalized linear models

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$$\mu_i = f(\alpha + \beta \cdot \text{age}_i + \gamma \cdot \text{age}_i^2 + \delta \cdot \text{height}_i \cdot \text{age}_i)$$

$$\mu_i = f(\alpha + \beta \cdot \text{age}_i + \gamma \cdot (\text{sex}_i = \text{female}))$$



# Generalized linear models

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$$\mu_i = g^{-1}(\alpha + \beta \cdot \text{age}_i + \gamma \cdot \text{age}_i^2 + \delta \cdot \text{height}_i \cdot \text{age}_i)$$

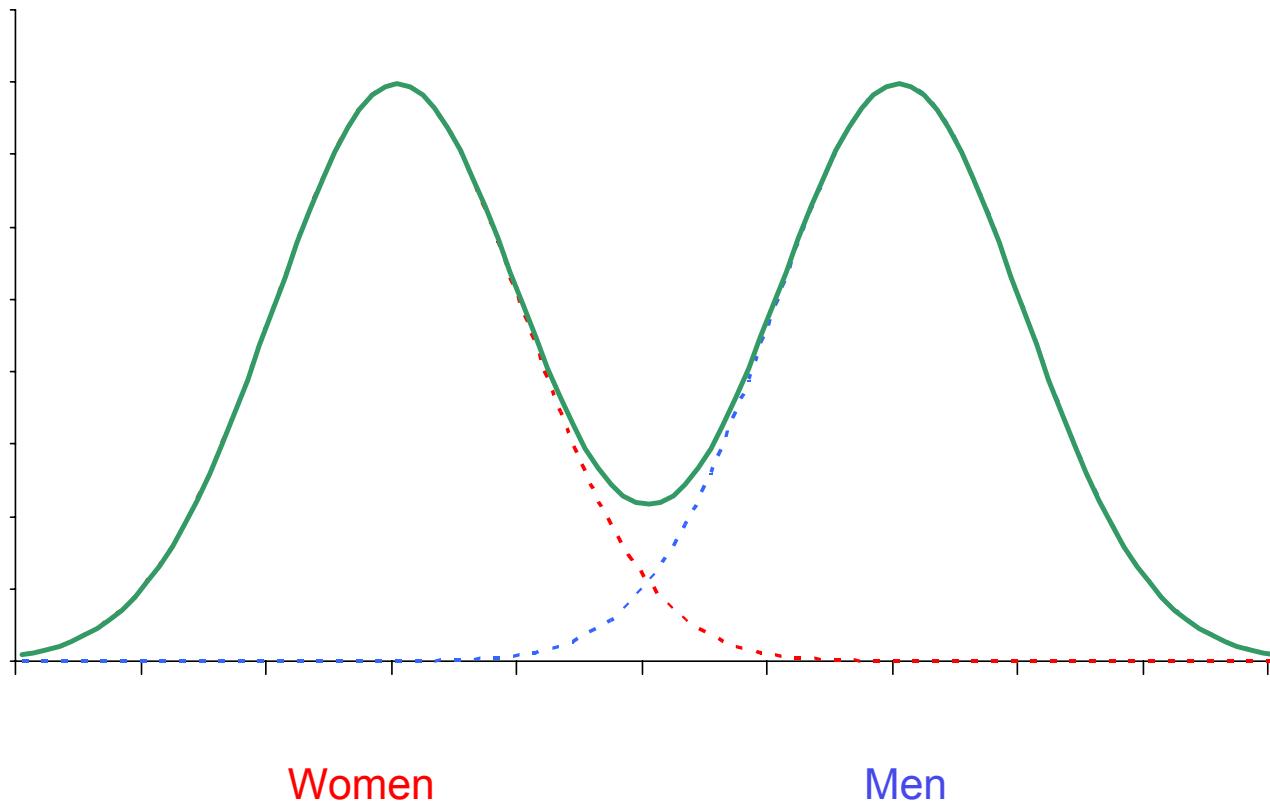
$$\mu_i = g^{-1}(\alpha + \beta \cdot \text{age}_i + \gamma \cdot (\text{sex}_i = \text{female}))$$



# Generalized linear models

---

- Each observation  $i$  from distribution with mean  $\mu_i$





# Generalized linear models

---

- Each observation  $i$  from distribution with mean  $\mu_i$
- Math easier if distribution assumed to be from exponential family:
  - normal
  - Poisson
  - gamma
  - inverse Gaussian
  - binomial

(Can express distribution in terms of its mean and variance)

- Maximum likelihood techniques then used





## Generalized linear models

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$$E[Y_i] = \mu_i = g^{-1}(\sum_j X_{ij} b_j + \xi_i)$$

$$\text{Var}[Y_i] = \phi \cdot V(\mu_i) / \omega_i$$



## Generalized linear models

---

$$E[\underline{Y}] = \underline{\mu} = g^{-1}(\mathbf{X}\cdot\underline{\beta} + \xi)$$

$$\text{Var}[\underline{Y}] = \phi \cdot V(\underline{\mu}) / \underline{\omega}$$

*For simplicity, vectors will be underlined and matrices will be in bold.*



# Generalized linear models

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$$E[Y] = \mu = g^{-1}(X \cdot \beta)$$

Observed thing  
(data)

Some function  
(user defined)

Some matrix based on data  
(user defined)

Parameters to be  
estimated  
(the answer!)



## **What is $X.\underline{\beta}$ ?**

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- **X** defines rating factors (and variates) to be included in the model
- **X** need not be defined explicitly - software packages allow declaration of factors and variates
- $\underline{\beta}$  contains the parameter estimates which relate to the factors / variates defined by the structure of **X**





## **What is $X_{\cdot \beta}$ ?**

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- Consider 3 rating factors
  - age of driver ("age")
  - sex of driver ("sex")
  - age of vehicle ("car")
- Represent elements of  $\beta$  by  $\alpha, \beta, \gamma, \delta, \dots$



## **What is $X.\beta$ ?**

---

$$X.\beta = \alpha.\underline{1} + \beta.\underline{\text{age}} + \gamma.\underline{\text{age}}^2 + \delta.\underline{\text{car}}^{27}.\underline{\text{age}}^{52\frac{1}{2}}$$

- "Variate"
- Not that common



## What is $X_{\cdot \beta}$ ?

---

1  $age_1$   $age_1^2$   $car_1^{27}.age_1^{52\frac{1}{2}}$

1  $age_2$   $age_2^2$   $car_2^{27}.age_2^{52\frac{1}{2}}$

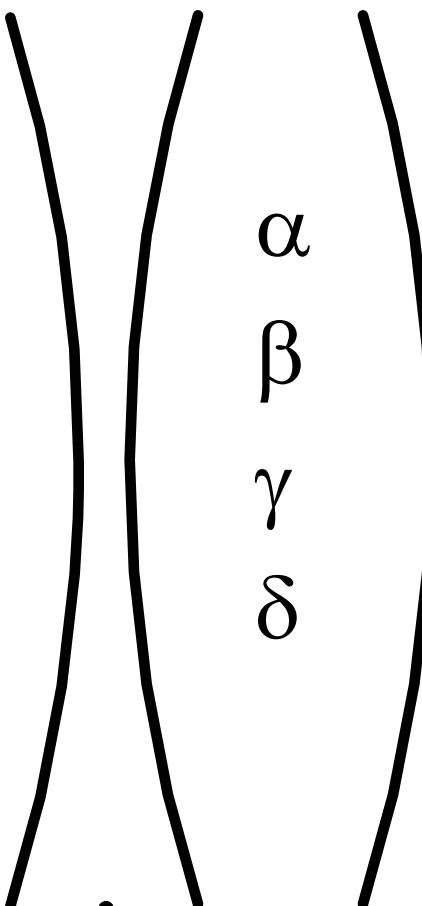
1  $age_3$   $age_3^2$   $car_3^{27}.age_3^{52\frac{1}{2}}$

1  $age_4$   $age_4^2$   $car_4^{27}.age_4^{52\frac{1}{2}}$

1  $age_5$   $age_5^2$   $car_5^{27}.age_5^{52\frac{1}{2}}$

.....

.....





## What is $X.\underline{\beta}$ ?

---

$X.\underline{\beta} = \alpha + \beta_1$  if age < 30

+  $\beta_2$  if age 30 - 39

+  $\beta_3$  if age 40+

+  $\gamma_1$  if sex male

+  $\gamma_2$  if sex female

- "Factor"
- Most common



## What is $X_{\cdot \beta}$ ?

	1	Age			Sex		$\alpha$
		<30	30s	40+	M	F	
1	1	0	1	0	1	0	$\beta_1$
2	1	1	0	0	1	0	$\beta_2$
3	1	1	0	0	0	1	$\beta_3$
4	1	0	0	1	1	0	$\gamma_1$
5	1	0	1	0	0	1	$\gamma_2$

.....

.....

.





## What is $X.\underline{\beta}$ ?

---

$X.\underline{\beta} = \alpha + \beta_1$  if age < 30

+  $\beta_2$  if age 30 - 39

+  $\beta_3$  if age 40+

+  $\gamma_1$  if sex male

+  $\gamma_2$  if sex female

- "Factor"
- Most common
- "Base levels"



## What is $X_{\cdot \beta}$ ?

		Age		Sex F	
		<30	40+		
1		1	0	0	
2		1	1	0	
3		1	1	0	
4		1	0	1	
5		1	0	0	
.....					
.....					
				.	
					$\alpha$
					$\beta_1$
					$\beta_3$
					$\gamma_2$



## What is $g^{-1}(\mathbf{X}.\underline{\beta})$ ?

---

$$\underline{Y} = g^{-1}(\mathbf{X}.\underline{\beta}) + \text{error}$$

Assuming a model with three categorical factors, each observation can be expressed as:

$$Y_{ijk} = g^{-1}(\alpha + \beta_i + \gamma_j + \delta_k) + \text{error}$$

$$\beta_2 = \gamma_1 = \delta_3 = 0$$

age is in group i  
sex is in group j  
car is in group k





## What is $g^{-1}(X.\underline{\beta})$ ?

---

- $g(x) = x \Rightarrow Y_{ijk} = \alpha + \beta_i + \gamma_j + \delta_k + \text{error}$
- $g(x) = \ln(x) \Rightarrow Y_{ijk} = e^{(\alpha + \beta_i + \gamma_j + \delta_k)} + \text{error}$   
 $= A \cdot B_i \cdot C_j \cdot D_k + \text{error}$   
where  $B_i = e^{\beta_i}$  etc
- Multiplicative form common for frequency and amounts



## Multiplicative model

\$ 207.10 x

Age	Factor
17	2.52
18	2.05
19	1.97
20	1.85
21-23	1.75
24-26	1.54
27-30	1.42
31-35	1.20
36-40	1.00
41-45	0.93
46-50	0.84
50-60	0.76
60+	0.78

Group	Factor
1	0.54
2	0.65
3	0.73
4	0.85
5	0.92
6	0.96
7	1.00
8	1.08
9	1.19
10	1.26
11	1.36
12	1.43
13	1.56

Sex	Factor
Male	1.00
Female	1.25

Area	Factor
A	0.95
B	1.00
C	1.09
D	1.15
E	1.18
F	1.27
G	1.36
H	1.44

$$\text{Claims} = \$ 207.10 \times 1.42 \times 0.92 \times 1.00 \times 1.15 = \$ 311.14$$





## Offset term

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$$E[\underline{Y}] = \underline{\mu} = g^{-1}( \mathbf{X} \cdot \underline{\beta} + \xi )$$

"Offset"

Eg  $\underline{Y}$  = claim *numbers*

Smith: Male, 30, Ford, 1 year, 2 claims

Jones: Female, 40, VW,  $\frac{1}{2}$  year, 1 claim





## What is $\xi$ in a claim numbers model?

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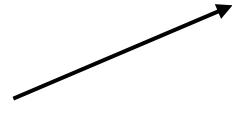
- $g(x) = \ln(x)$
- $\xi_{ijk} = \ln(\text{exposure}_{ijk})$
- $E[Y_{ijk}] = e^{(\alpha + \beta_i + \gamma_j + \delta_k + \xi_{ijk})}$   
 $= A \cdot B_i \cdot C_j \cdot D_k \cdot e^{(\ln(\text{exposure}_{ijk}))}$   
 $= A \cdot B_i \cdot C_j \cdot D_k \cdot \text{exposure}_{ijk}$



## Restricted models

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$$E[\underline{Y}] = \underline{\mu} = g^{-1}( \mathbf{X} \cdot \underline{\beta} + \xi )$$

Offset 

- In addition to natural known effects,  $\xi$  may contain the (log of the) artificial relativity required for a particular factor
- Other factors adjust to compensate



## Generalized linear models

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$$E[\underline{Y}] = \underline{\mu} = g^{-1}( \underline{X} \cdot \underline{\beta} + \xi )$$

$$\text{Var}[\underline{Y}] = \phi \cdot V(\underline{\mu}) / \underline{\omega}$$



## Generalized linear models

---

$$\text{Var}[\underline{Y}] = \phi \cdot V(\underline{\mu}) / \underline{\omega}$$

Normal:  $\phi = \sigma^2$ ,  $V(x) = 1 \Rightarrow \text{Var}[\underline{Y}] = \sigma^2 \cdot \underline{1}$

Poisson:  $\phi = 1$ ,  $V(x) = x \Rightarrow \text{Var}[\underline{Y}] = \underline{\mu}$

Gamma:  $\phi = k$ ,  $V(x) = x^2 \Rightarrow \text{Var}[\underline{Y}] = k\underline{\mu}^2$



## The scale parameter

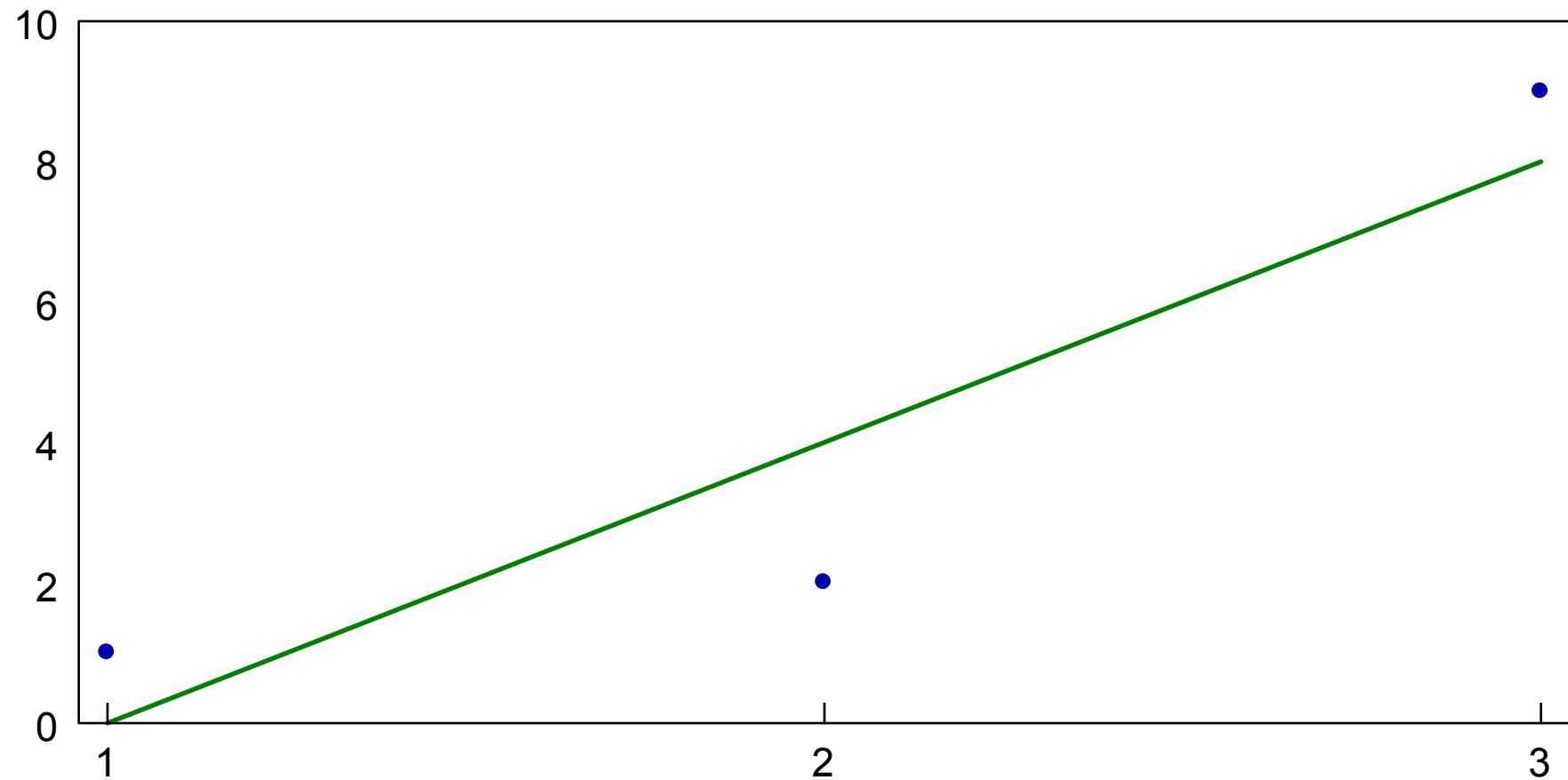
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$$\text{Var}[\underline{Y}] = \phi \cdot V(\underline{\mu}) / \underline{\omega}$$

Normal:  $\phi = \sigma^2$ ,  $V(x) = 1 \Rightarrow \text{Var}[\underline{Y}] = \sigma^2 \cdot 1$

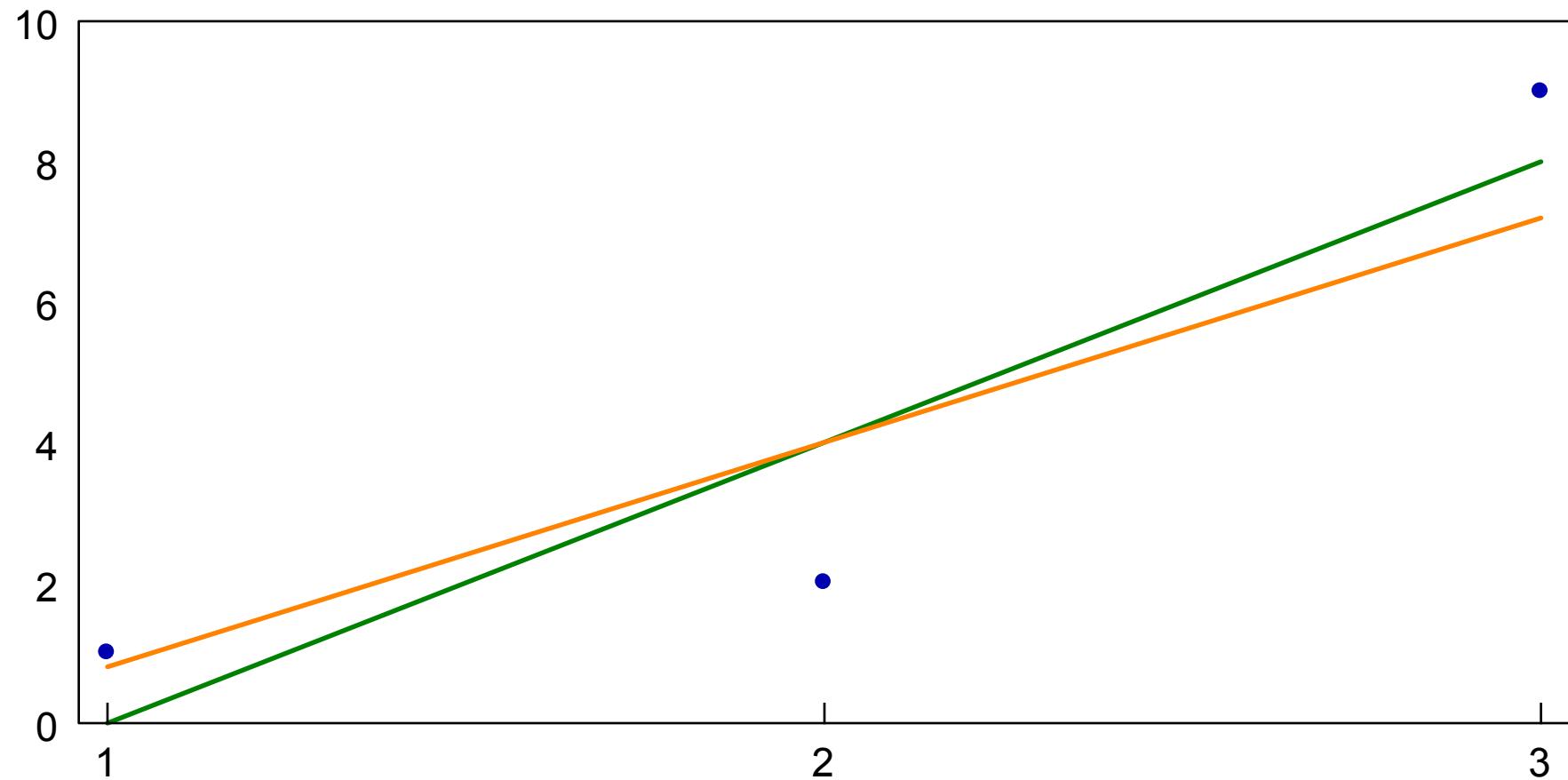
Poisson:  $\phi = 1$ ,  $V(x) = x \Rightarrow \text{Var}[\underline{Y}] = \underline{\mu}$

Gamma:  $\phi = k$ ,  $V(x) = x^2 \Rightarrow \text{Var}[\underline{Y}] = k\underline{\mu}^2$



Data      Normal

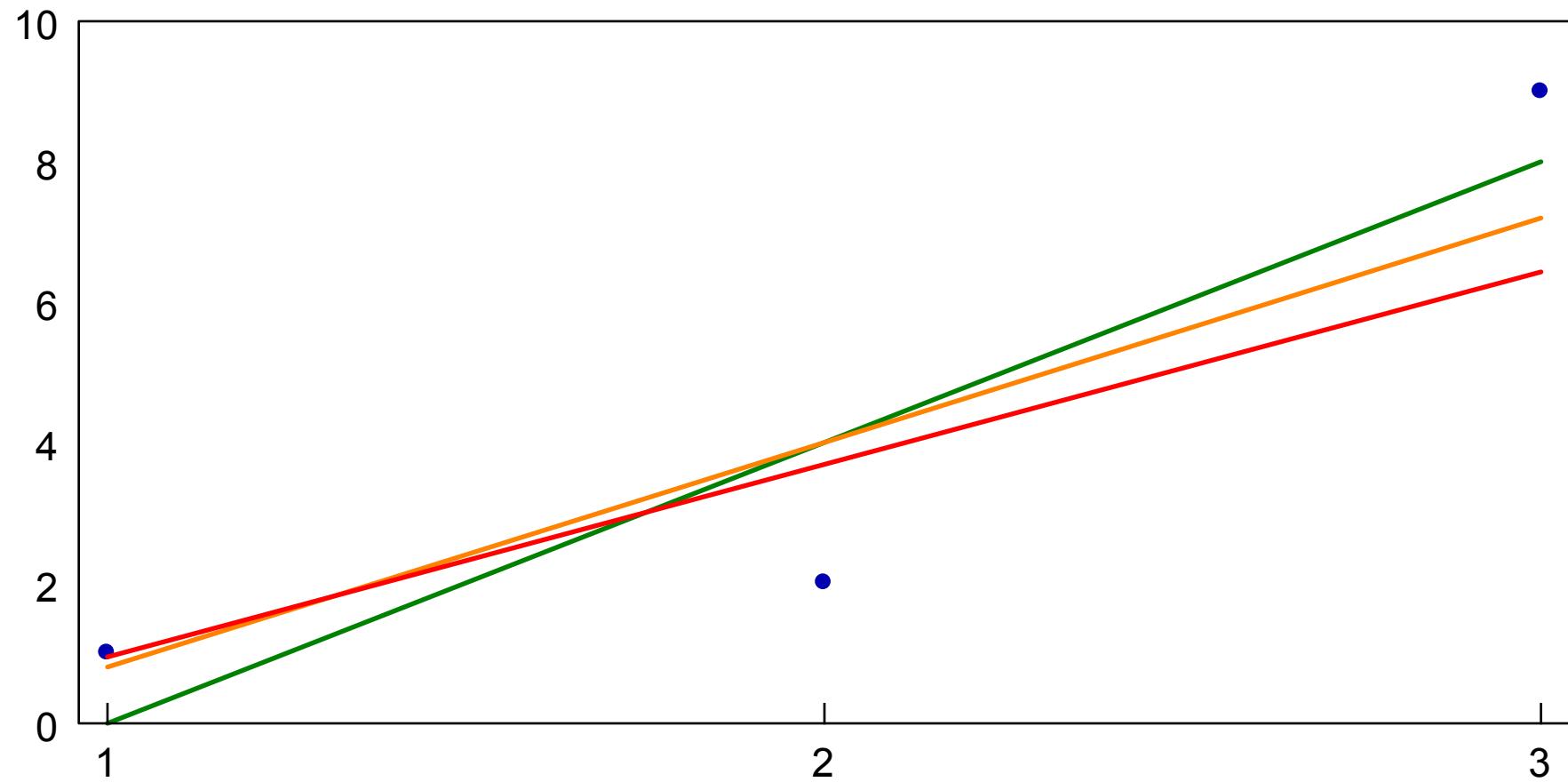




Data    Normal    Poisson

● — —





Data    Normal    Poisson    Gamma

● ————— ————— —————





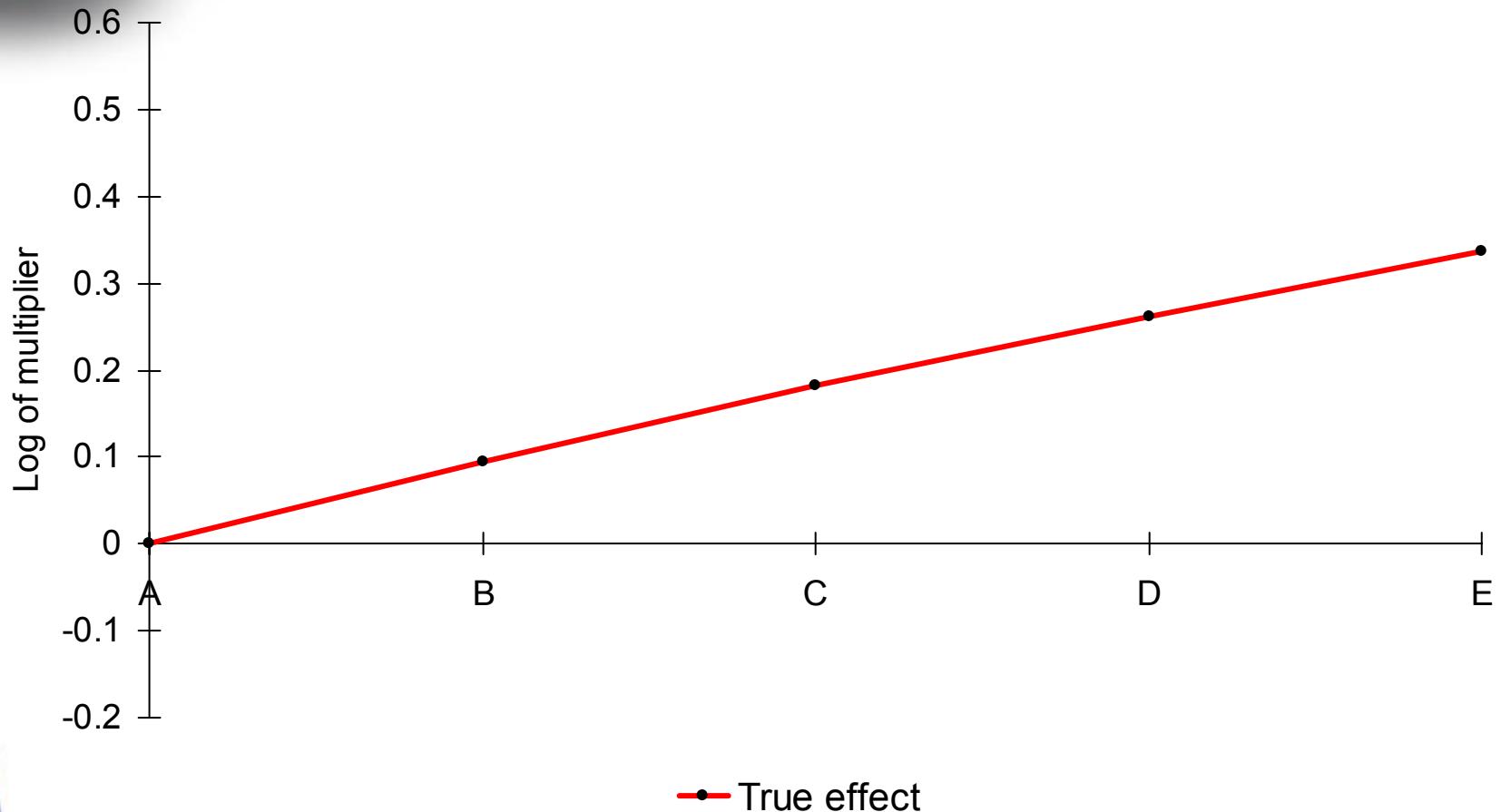
## Example

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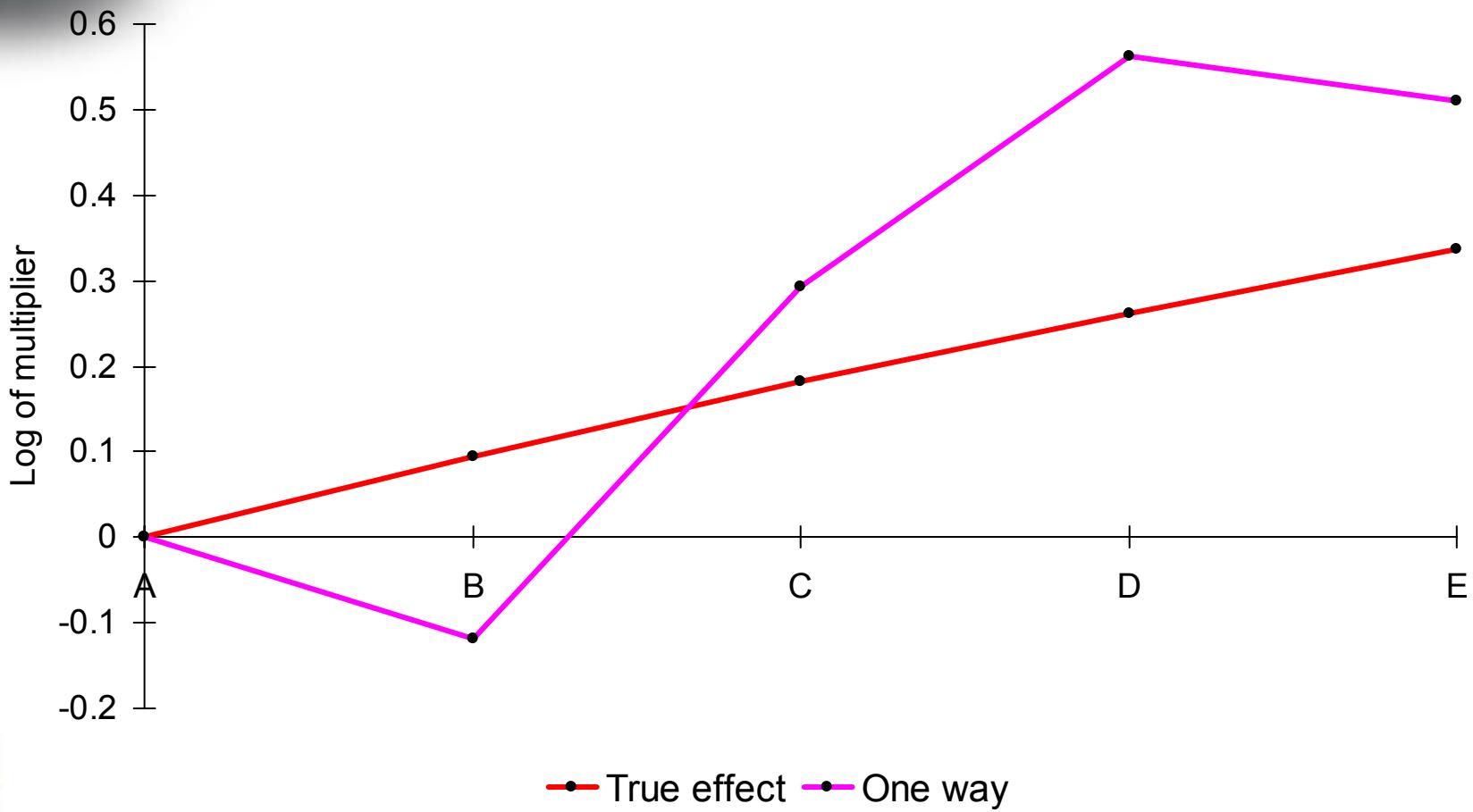
- Example portfolio with five rating factors, each with five levels A, B, C, D, E
- Typical correlations between those rating factors
- Assumed true effect of factors
- Claims randomly generated (with Gamma)
- Random experience analyzed by three models

# Example

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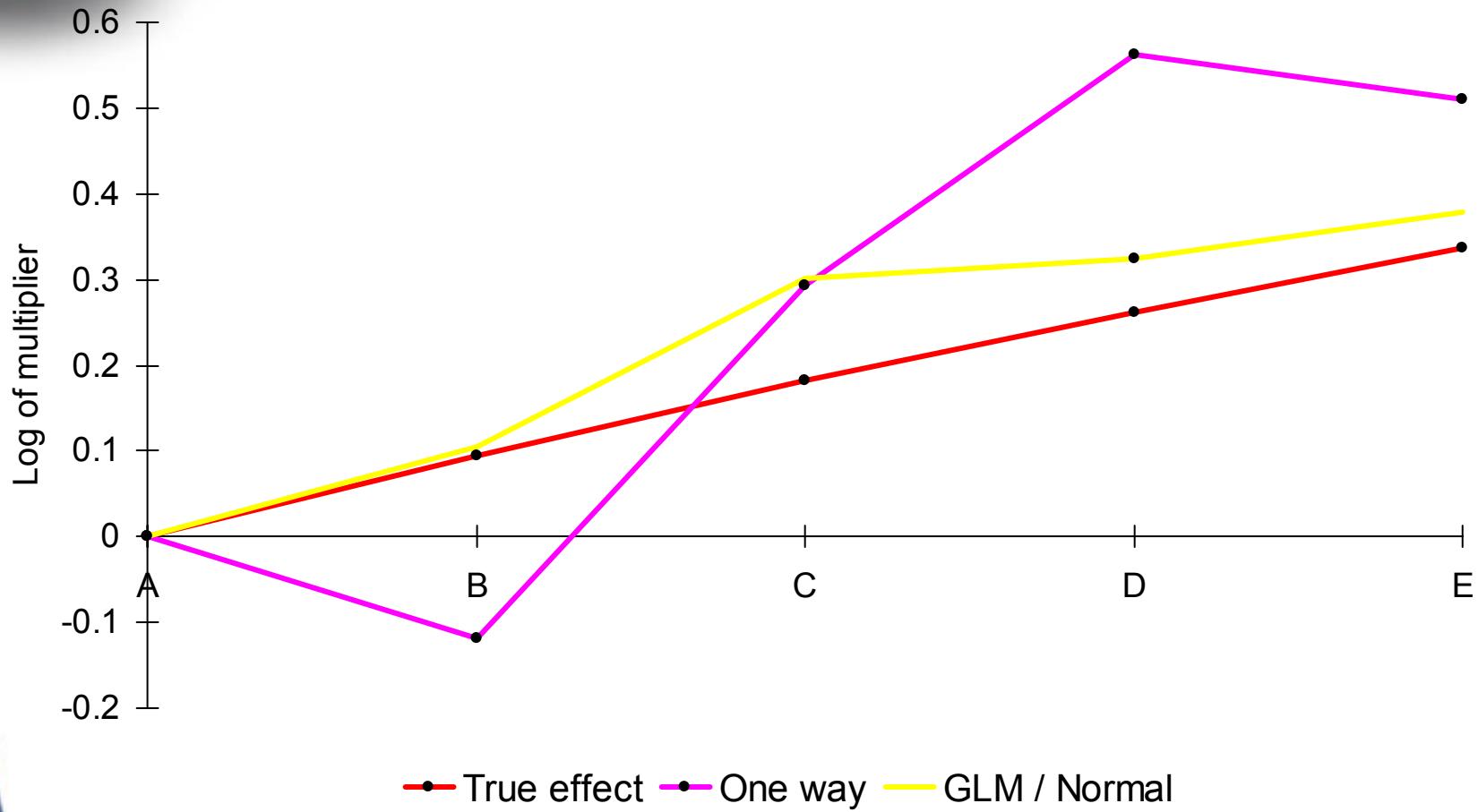
# Example





# Example

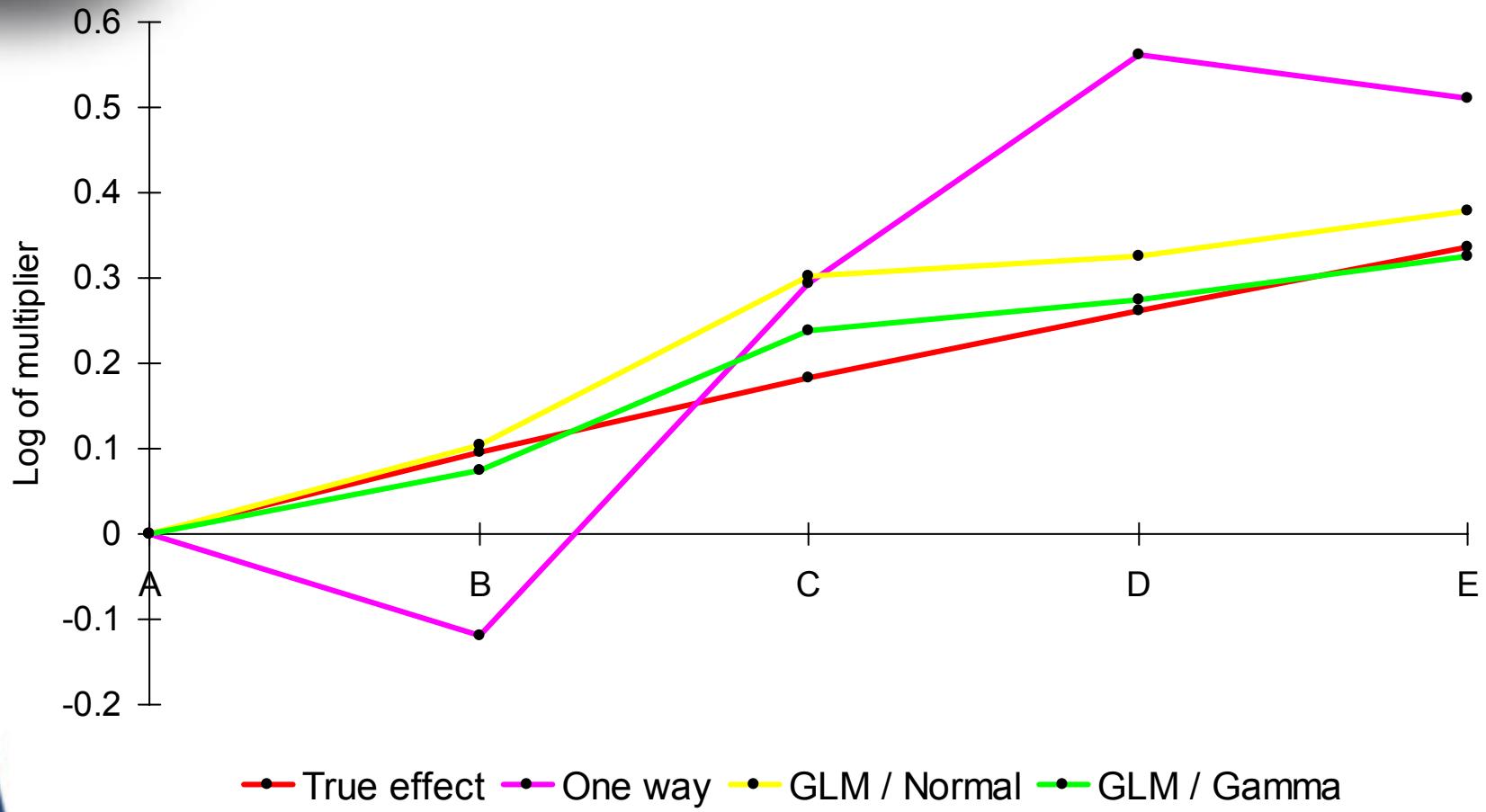
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# Example

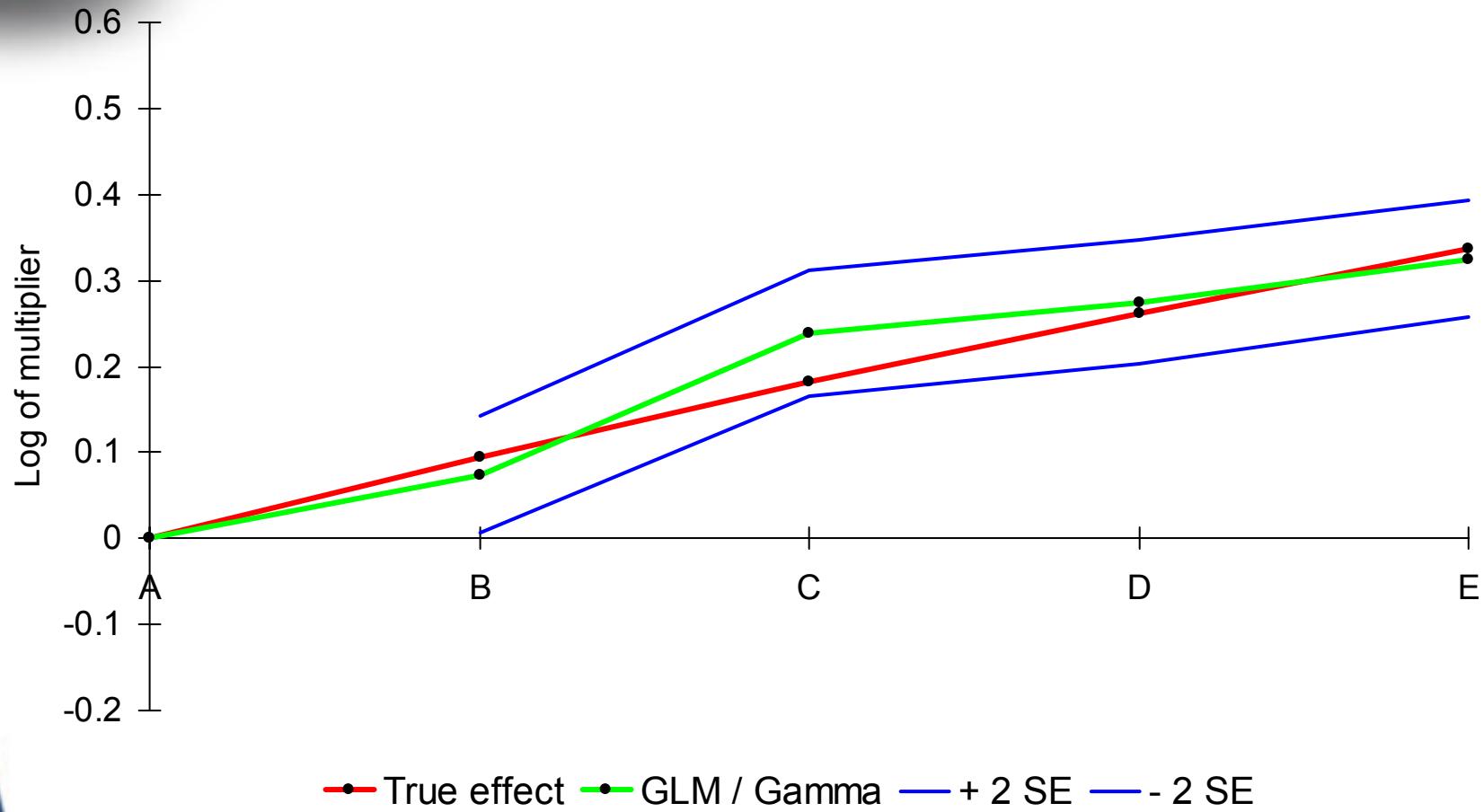
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# Example

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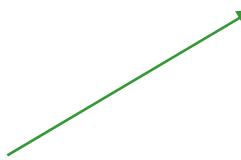




## Prior weights

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$$\text{Var}[\underline{Y}] = \phi \cdot V(\underline{\mu}) / \underline{\omega}$$



- Exposure
- Other credibility

Eg  $\underline{Y}$  = claim *frequency*

Smith: Male, 30, Ford, 1 year, 2 claims, 200%

Jones: Female, 40, VW,  $\frac{1}{2}$  year, 1 claim, 200%



# Typical model forms

<u>Y</u>	Claim frequency	Claim number	Average claim amount	Probability (eg lapses)
$g(x)$	$\ln(x)$	$\ln(x)$	$\ln(x)$	$\ln(x/(1-x))$
Error	Poisson	Poisson	Gamma	Binomial
$V(x)$	$\frac{1}{x}$	$\frac{1}{x}$	estimate $x^2$	$\frac{1}{x(1-x)}$
$\omega$	exposure	1	# claims	1
$\xi$	0	$\ln(\text{exposure})$	0	0

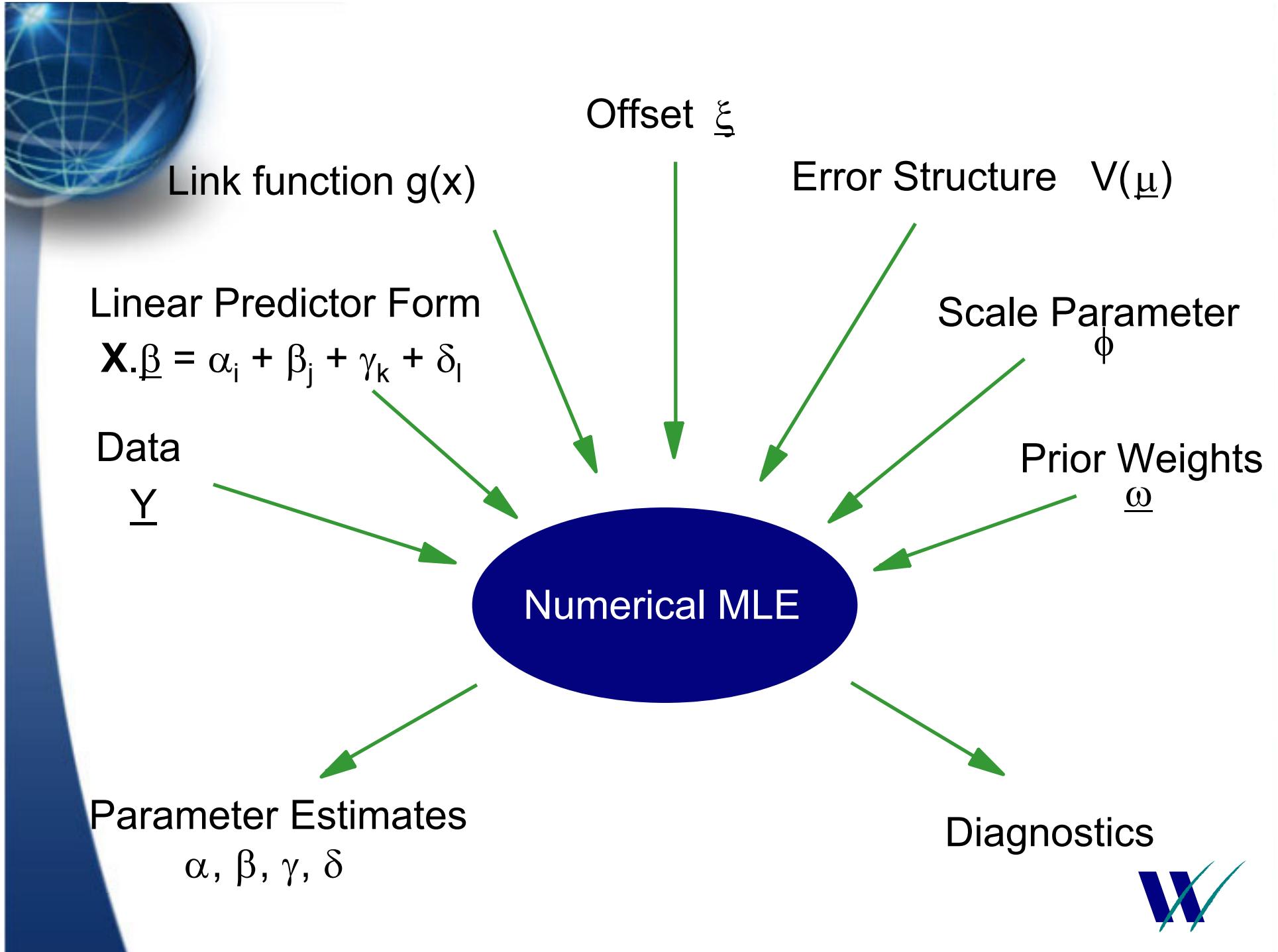




# Interesting properties

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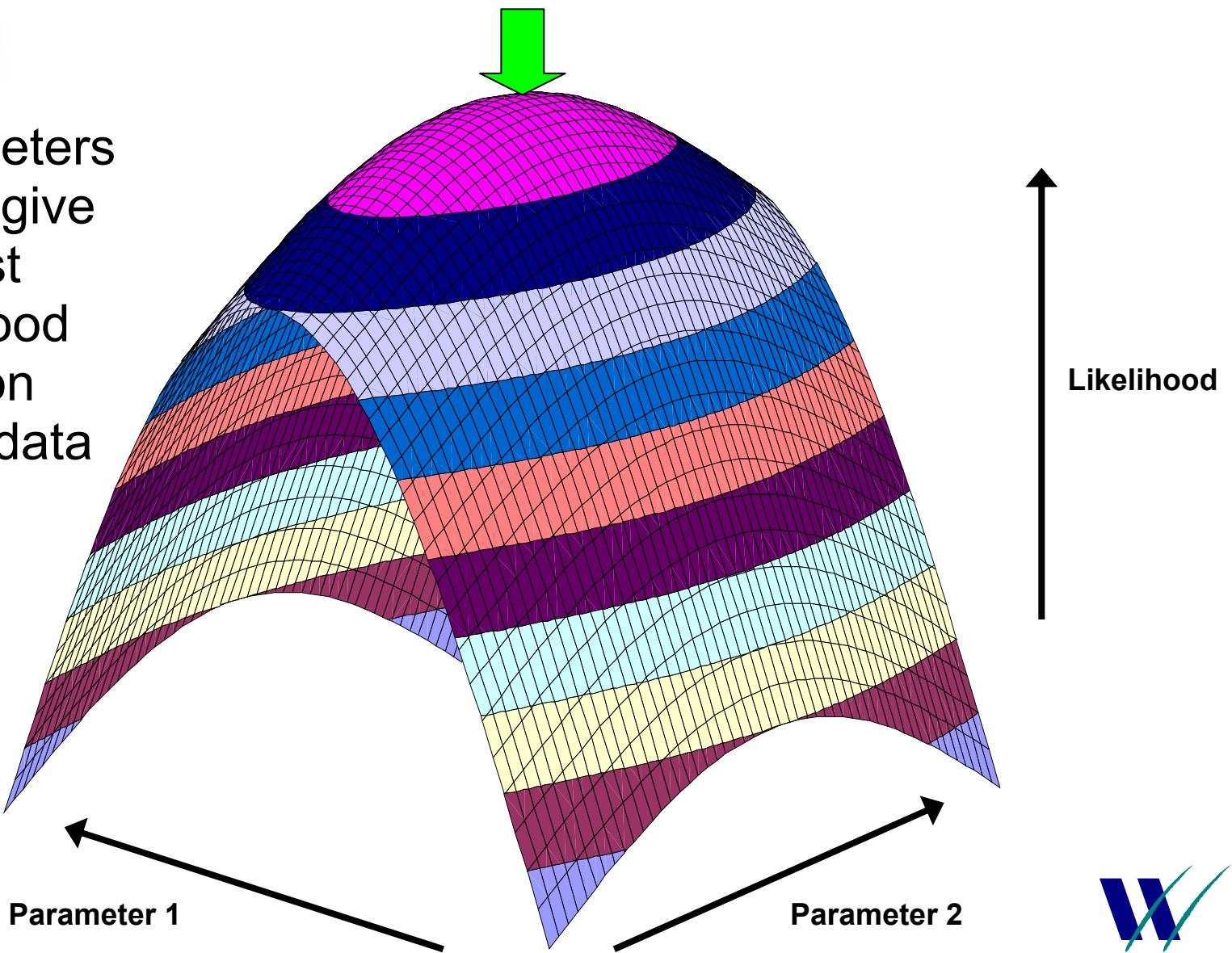
- Poisson multiplicative
  - parameter estimates unchanged if group by unique combination of rating factor
  - invariant to measures of time
- Gamma multiplicative
  - parameter estimates unchanged by grouping but standard errors are not
  - generally do not group except for multiple claims on a risk in a policy period
  - invariant to measures of currency





# Maximum likelihood estimation

- Seek parameters which give highest likelihood function given data

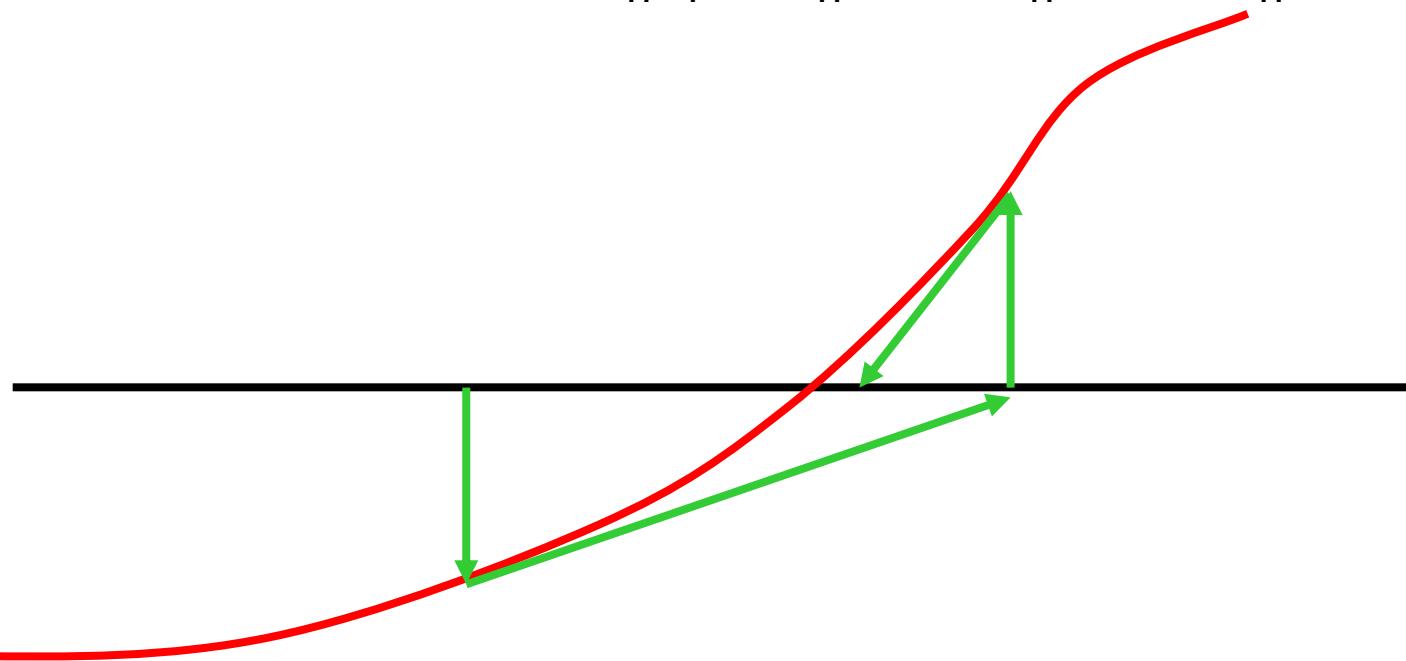




## Newton-Raphson

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- In one dimension:  $x_{n+1} = x_n - f'(x_n) / f''(x_n)$



- In n dimensions:  $\beta_{n+1} = \beta_n - H^{-1} \cdot s$

where  $\beta$  is the vector of the parameter estimates (with  $p$  elements),  $s$  is the vector of the first derivatives of the log-likelihood and  $H$  is the  $(p \times p)$  matrix containing the second derivatives of the log-likelihood



# Agenda

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- Theory 101: the basics
  - formalization of GLMs
  - model testing
- Theory 102: refinements
  - aliasing
  - interactions
  - restrictions
  - Tweedie distribution





## Model testing

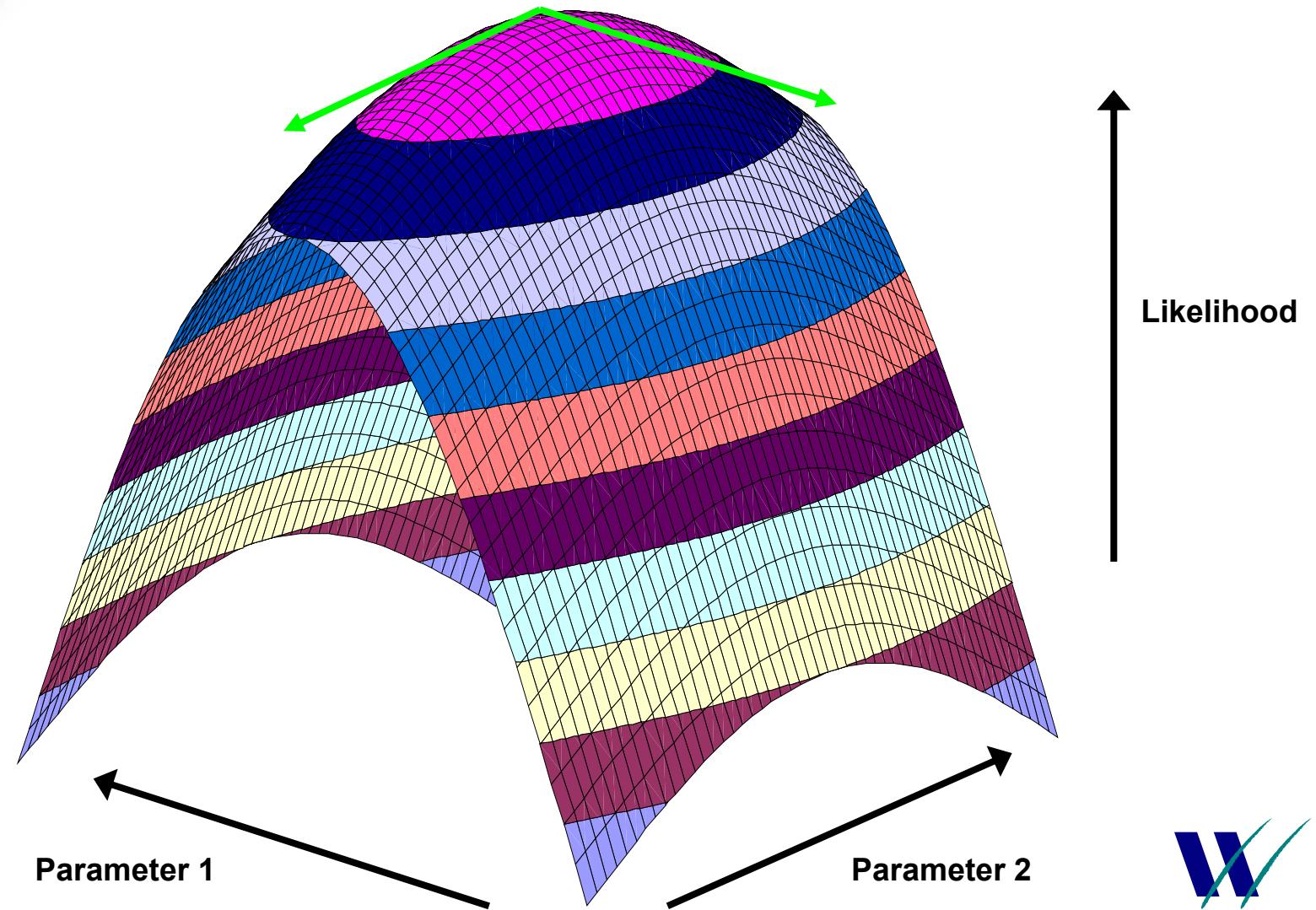
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- Use only those factors which are predictive
  - standard errors of parameter estimates
  - F tests /  $\chi^2$  tests on deviances
- Make sure the model is reasonable
  - residual plots  
(histograms / residual vs fitted value etc)
  - Box-Cox



# Standard errors

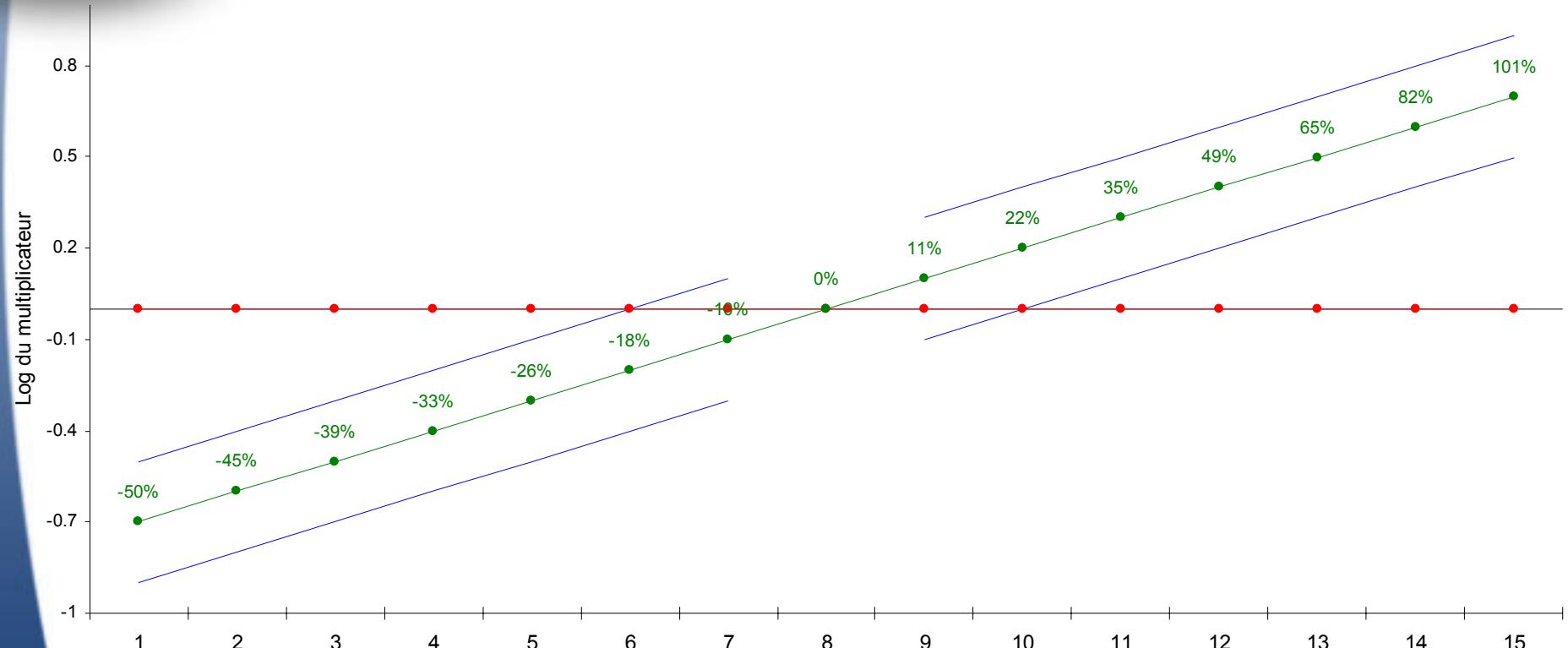
- Roughly speaking, for a parameter p:  $SE = -1 / (\partial^2 / \partial p^2 \text{ Likelihood})$





# Standard errors

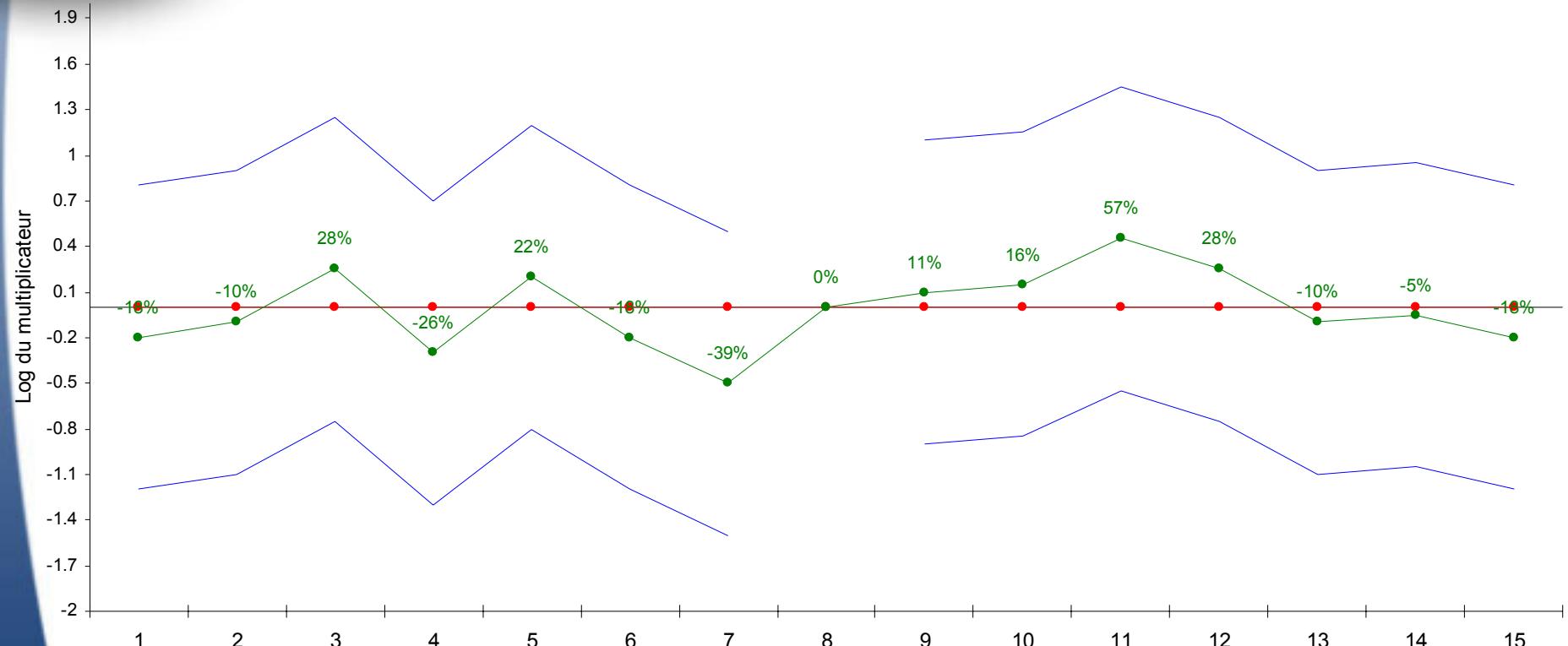
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# Standard errors

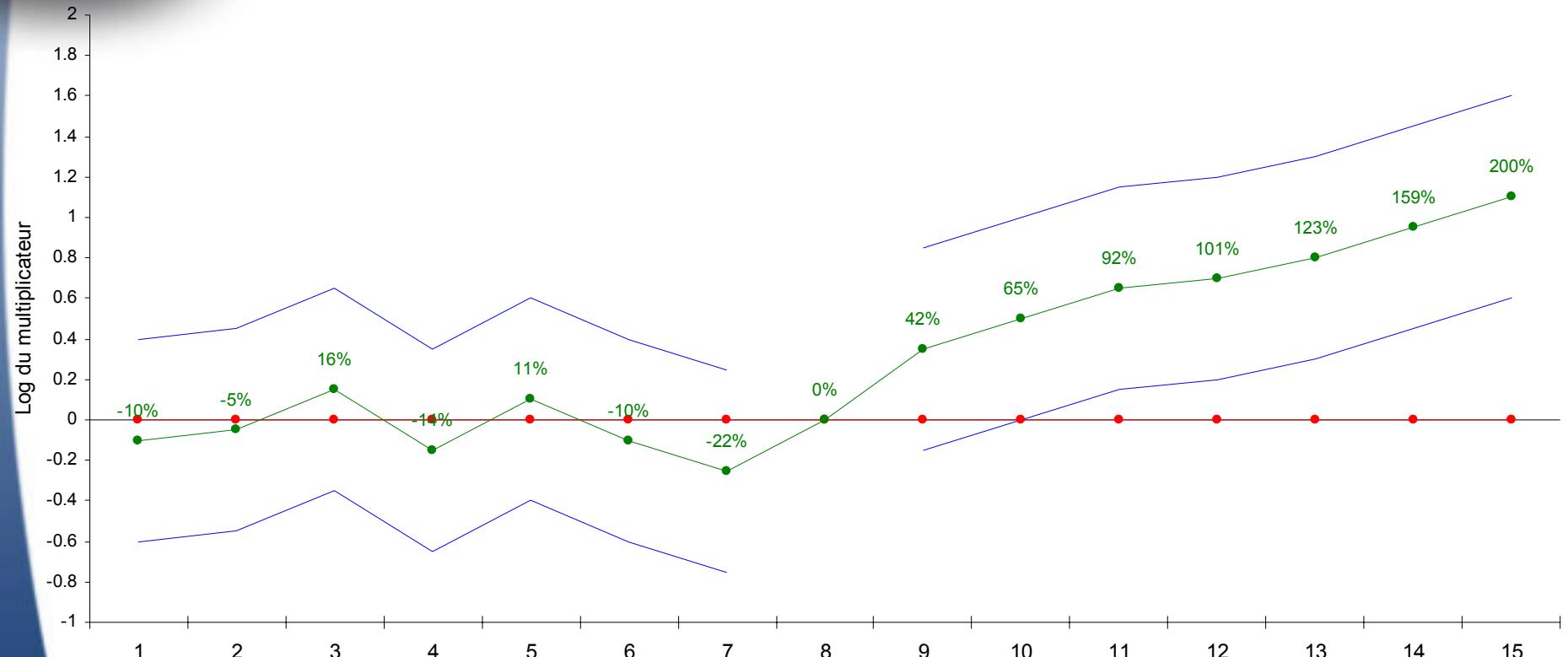
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# Standard errors

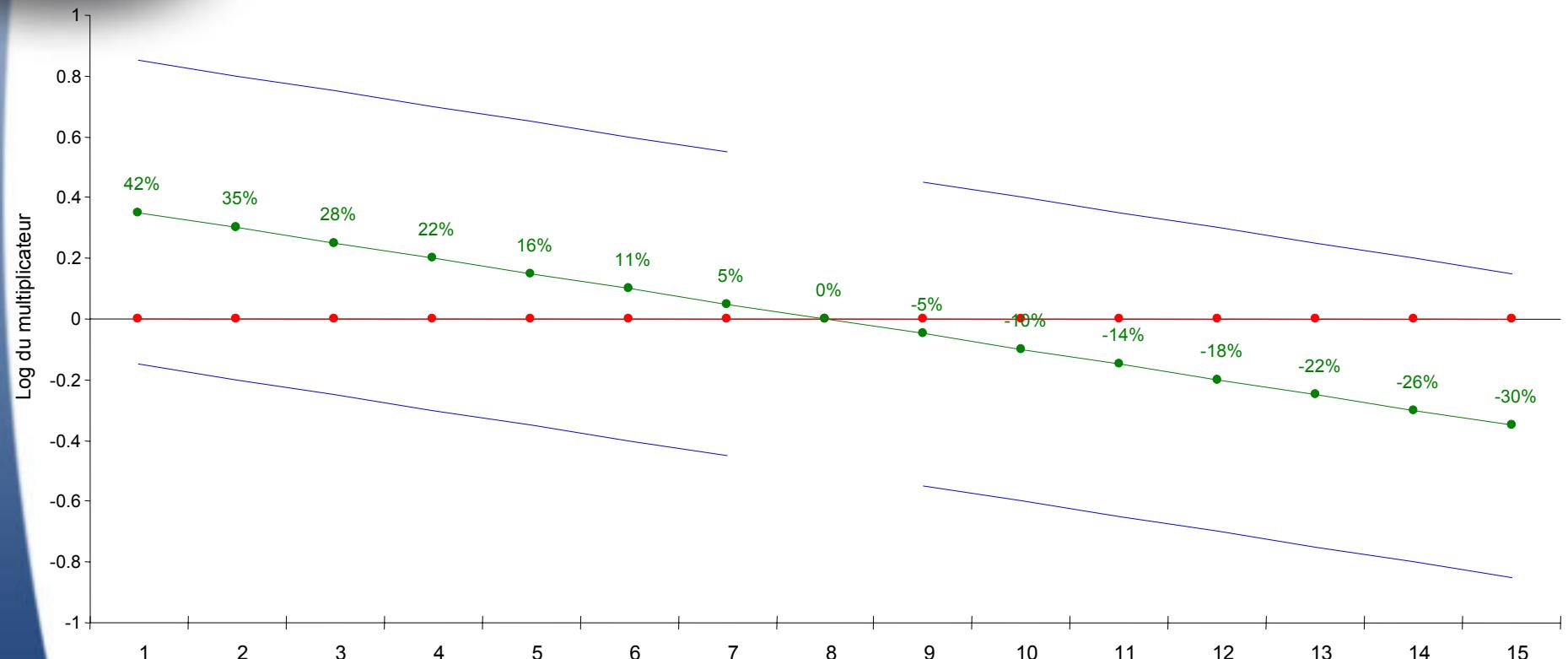
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# Standard errors

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# Deviances

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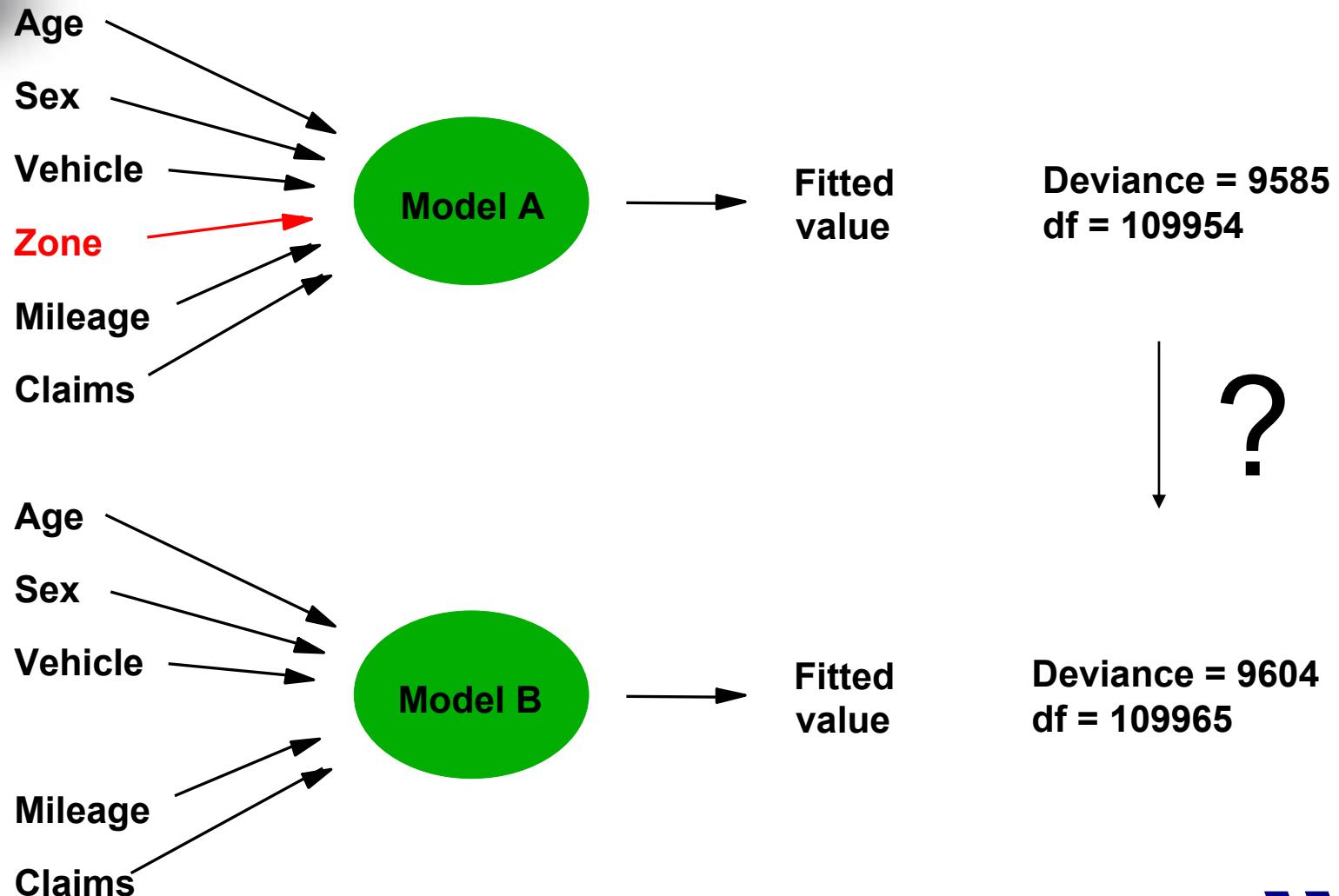
- Single figure measure of goodness of fit
- Try model with & without a factor
- Statistical tests show the theoretical significance given the extra parameters





# Deviances

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## Deviances

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- If  $\phi$  known, scaled deviance S output

$$S = \sum_{u=1}^n 2 \omega_u / \phi \int_{\mu_u}^{Y_u} (Y_u - \zeta) / V(\zeta) d\zeta$$

$$S_1 - S_2 \sim \chi^2_{d_1 - d_2}$$

- If  $\phi$  unknown, unscaled deviance D =  $\phi \cdot S$  output

$$\frac{(D_1 - D_2)}{(d_1 - d_2) D_3 / d_3} \sim F_{d_1 - d_2, d_3}$$





## Model testing

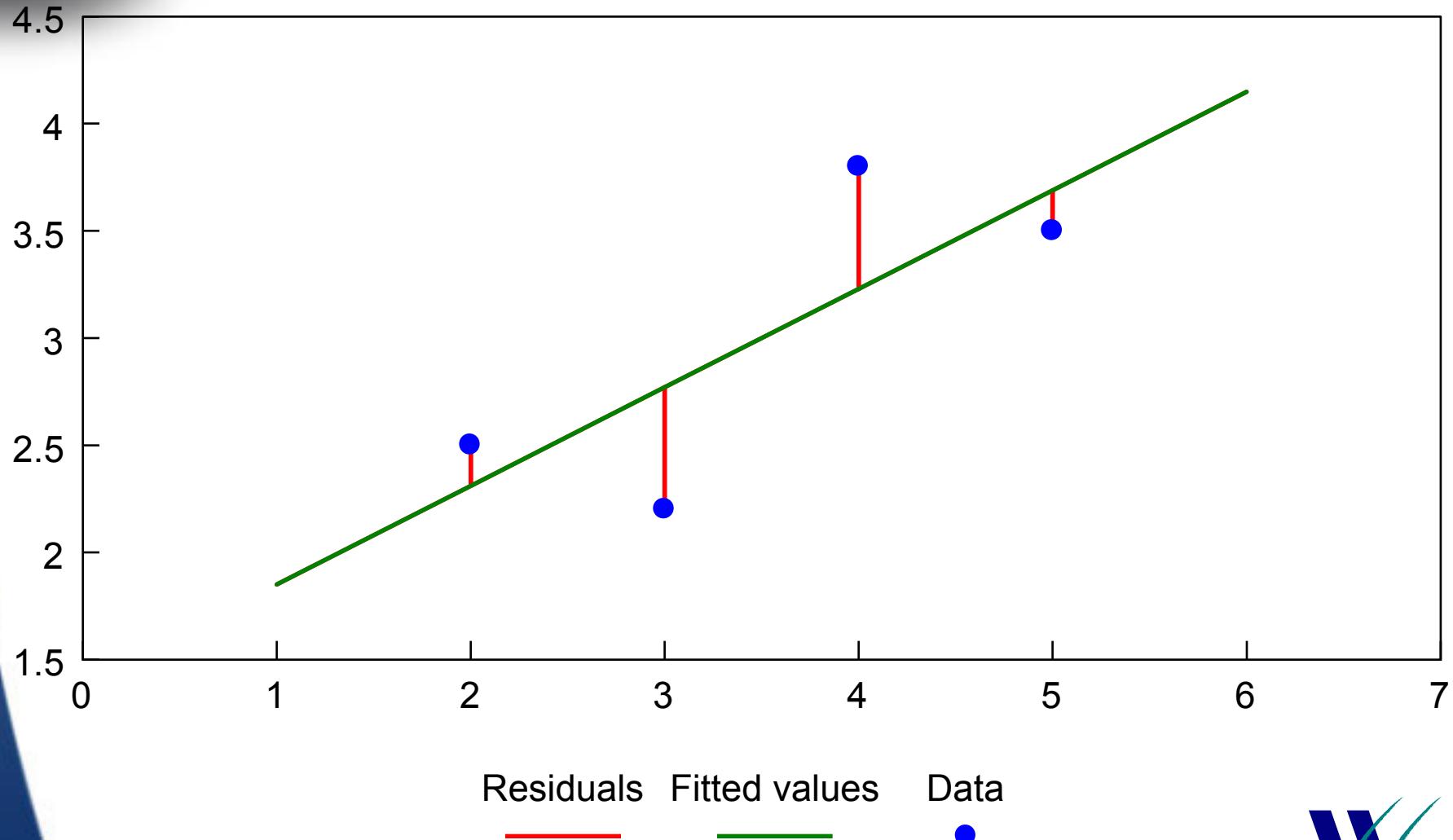
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- Use only those factors which are predictive
  - standard errors of parameter estimates
  - F tests /  $\chi^2$  tests on deviances
- Make sure the model is reasonable
  - residual plots  
(histograms / residual vs fitted value etc)
  - Box-Cox



# Residuals

---





# Residuals

---

- Several forms, eg
  - standardized deviance

$$\text{sign } (Y_u - \mu_u) / (\phi(1-h_u))^{1/2} \sqrt{2 \omega_u \int_{\mu_u}^{Y_u} (Y_u - \zeta) / V(\zeta) d\zeta}$$

- standardized Pearson

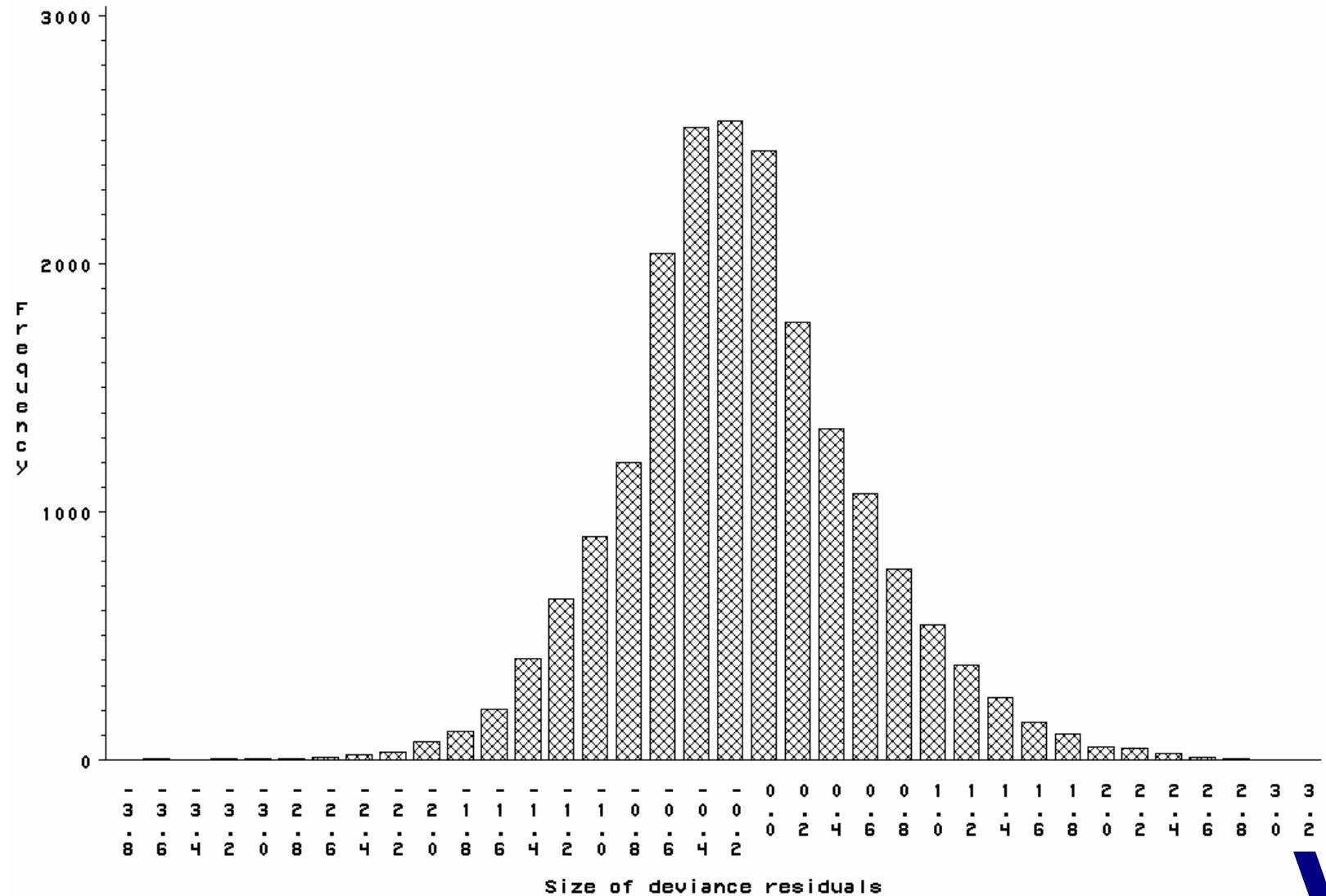
$$\frac{Y_u - \mu_u}{(\phi.V(\mu_u).(1-h_u) / \omega_u)^{1/2}}$$

- Standardized deviance - Normal (0,1)
- Numbers/frequency residuals problematical

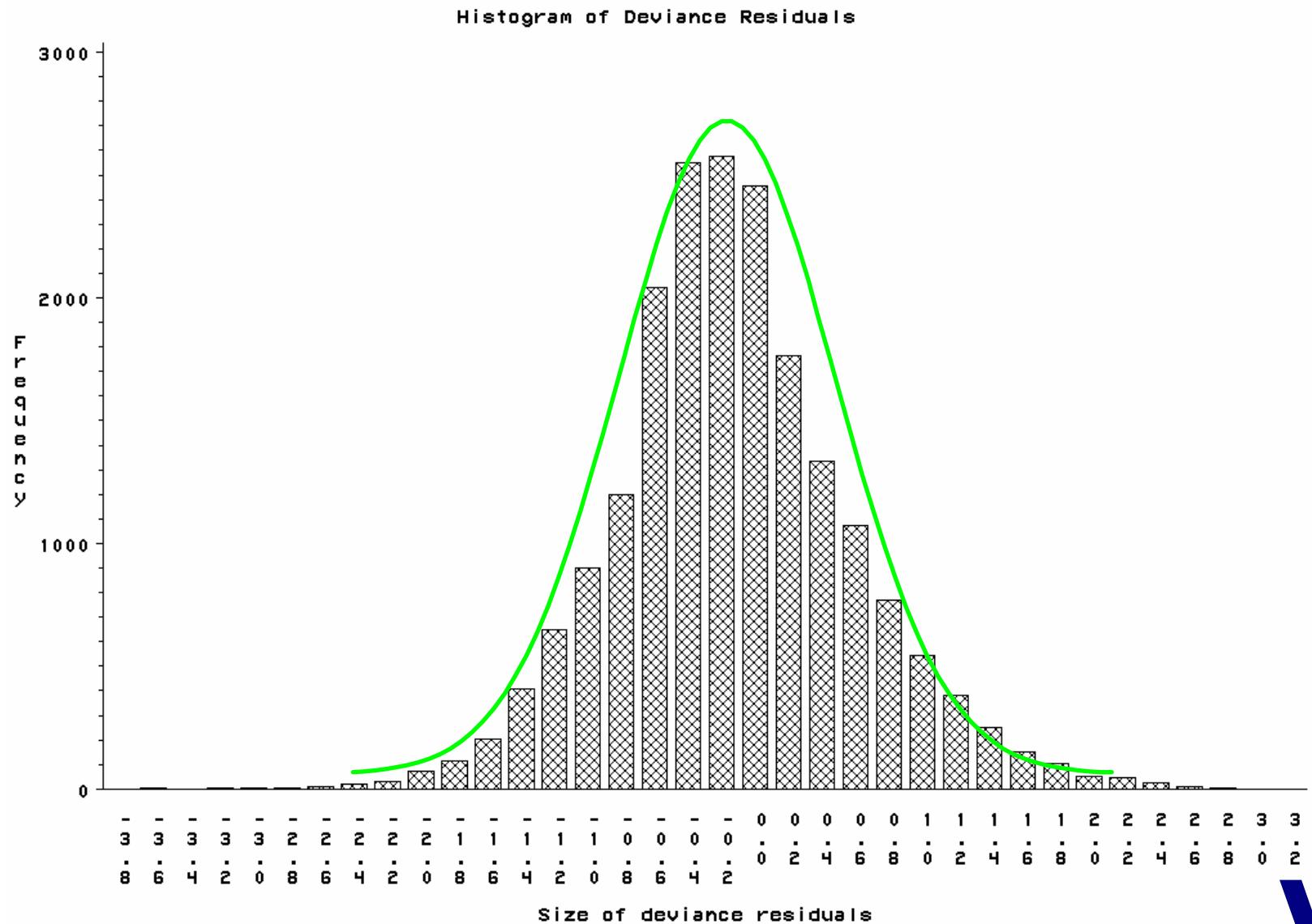


# Residuals

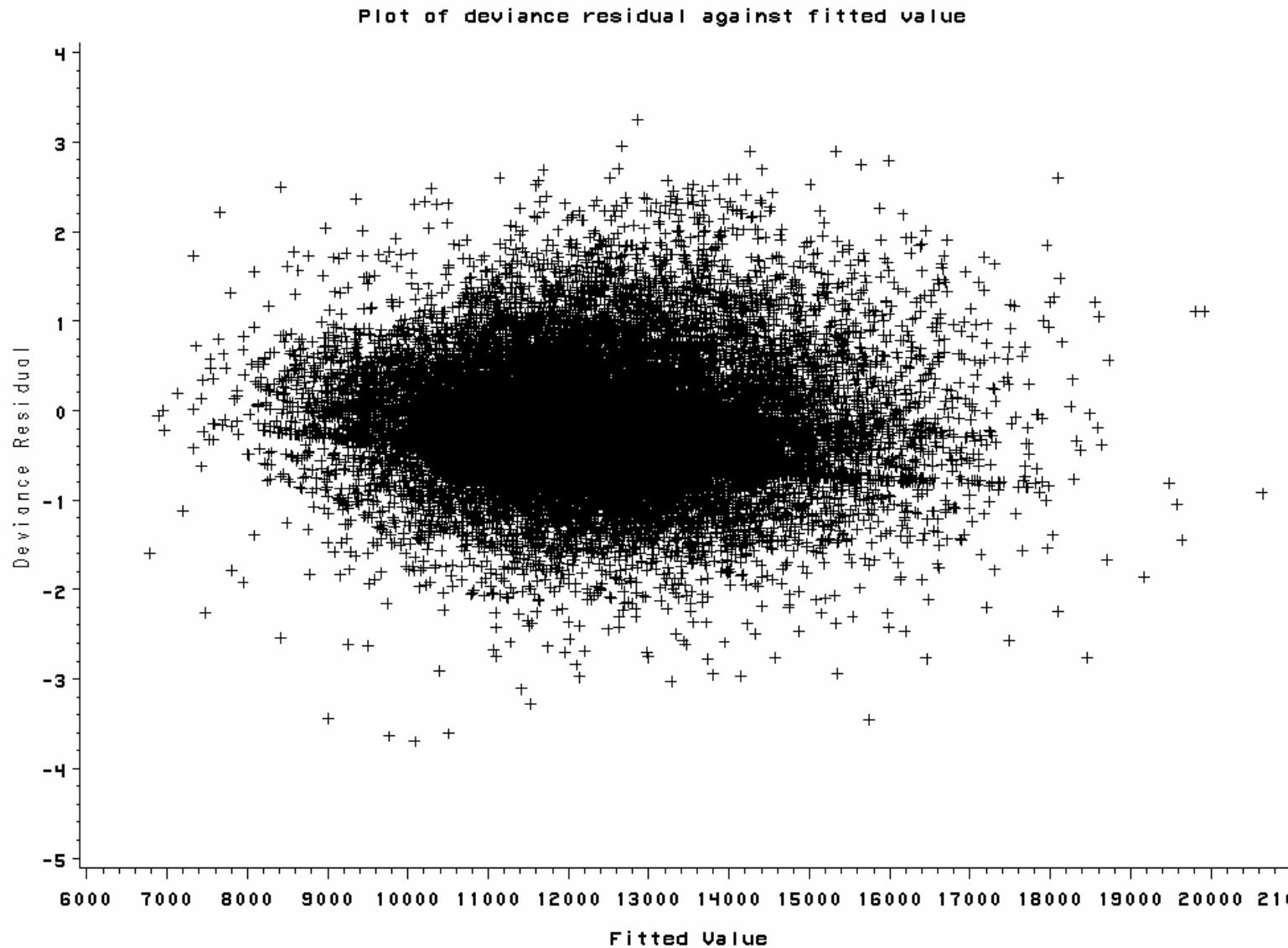
Histogram of Deviance Residuals



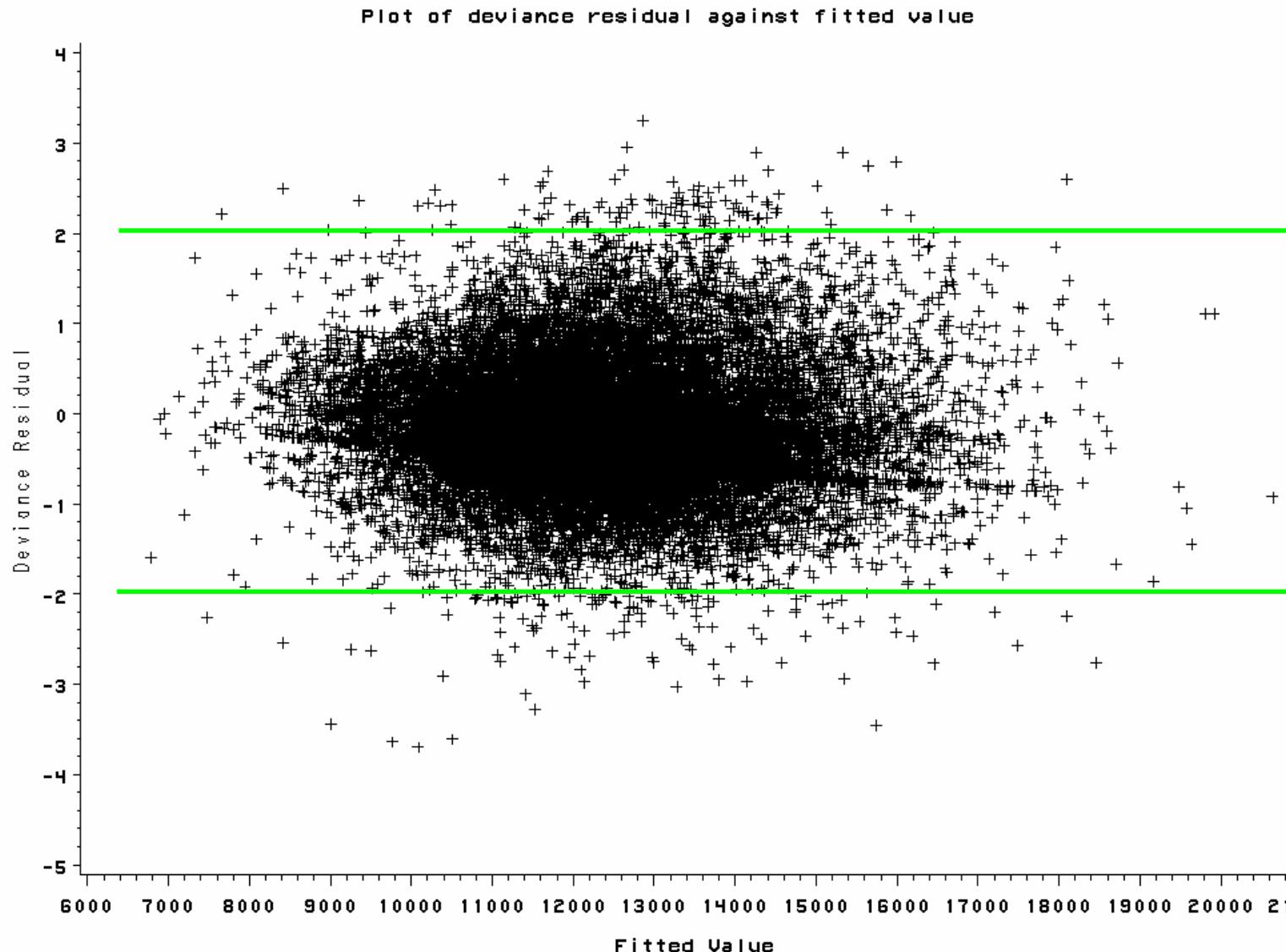
# Residuals



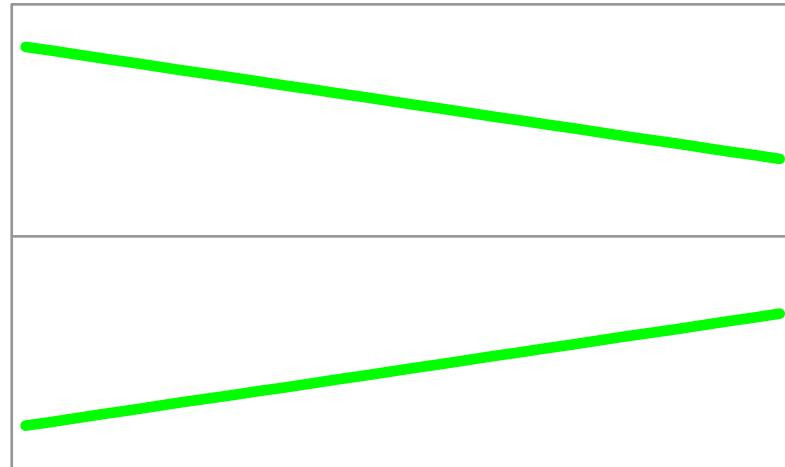
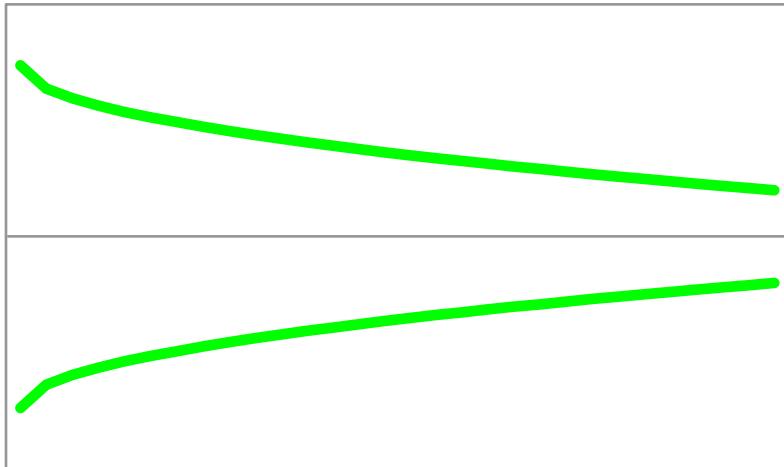
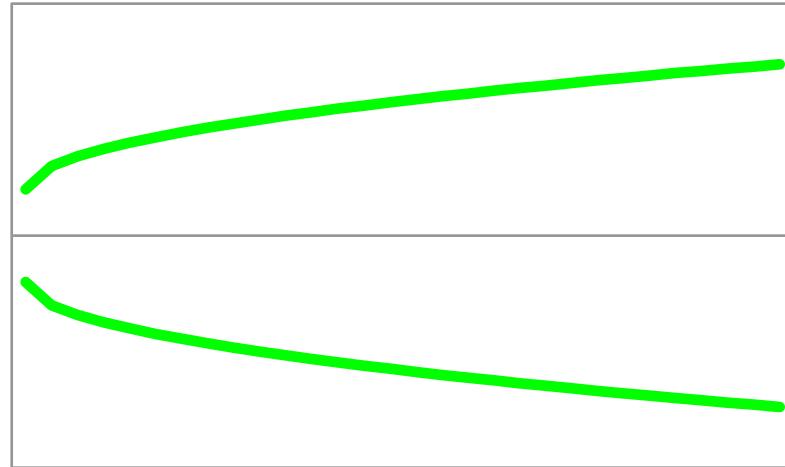
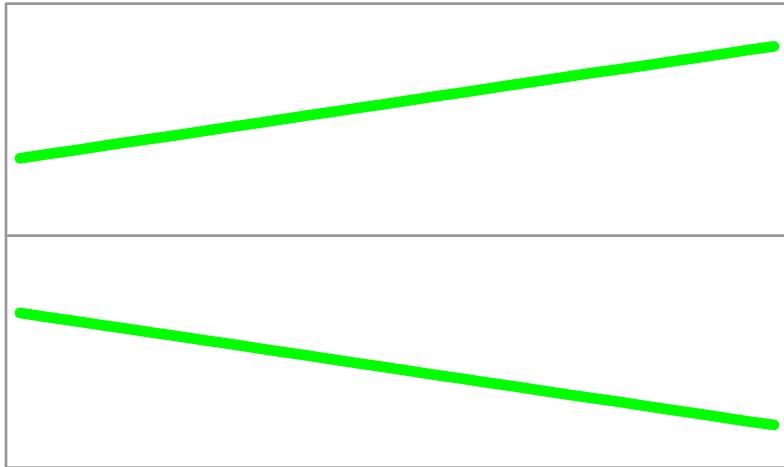
# Residuals



# Residuals

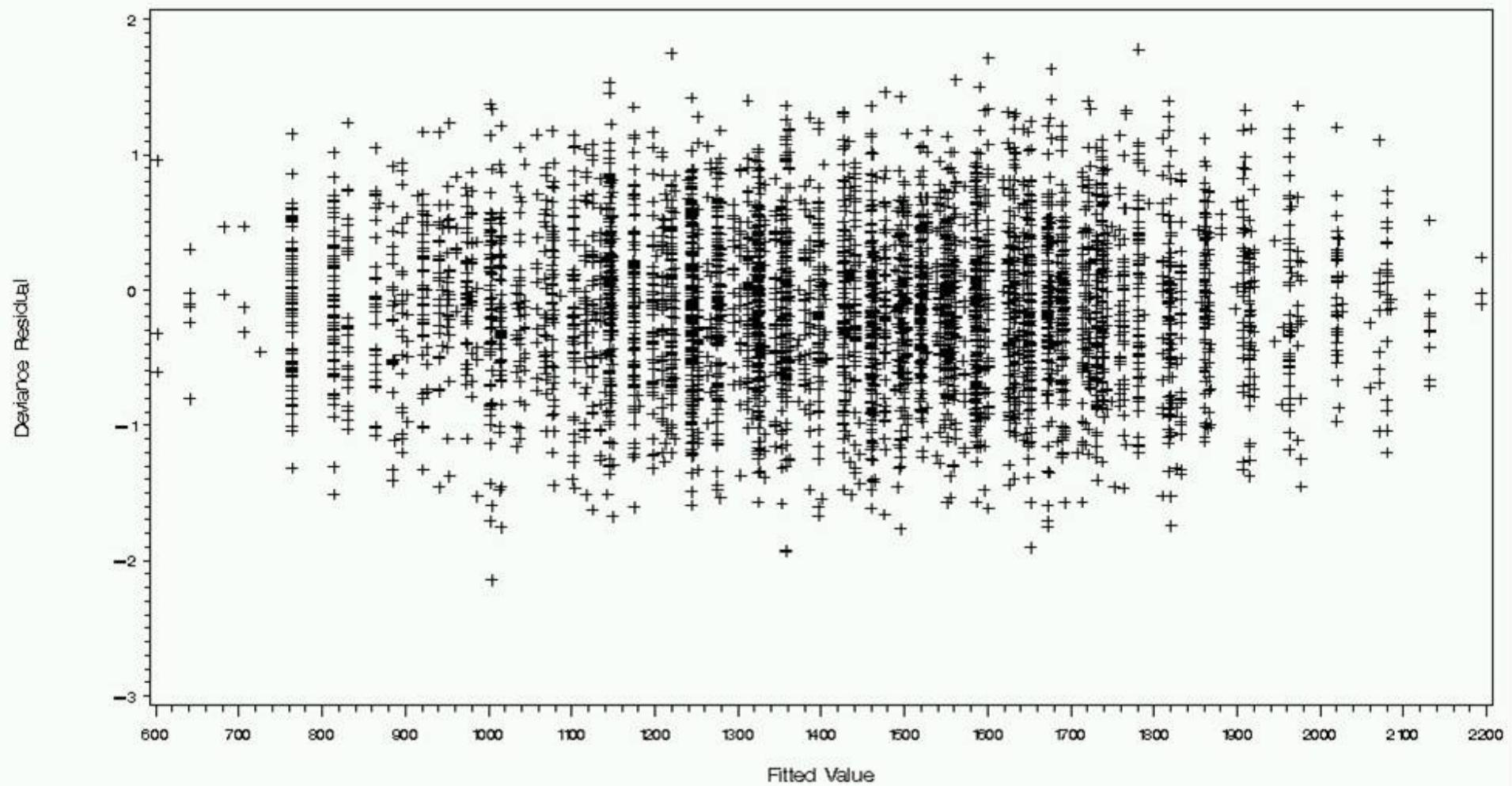


# Residuals



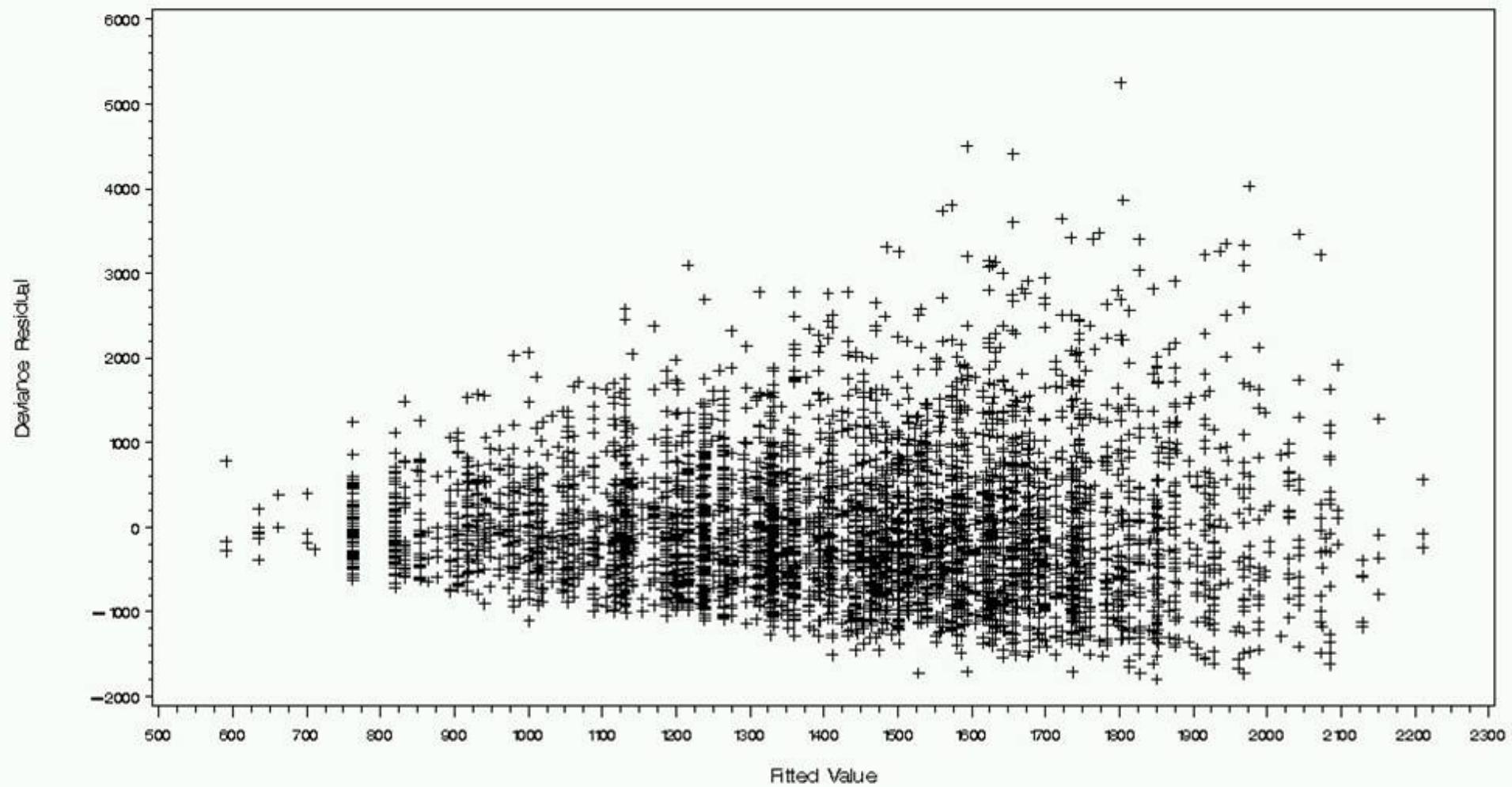
# Gamma data, Gamma error

Plot of deviance residual against fitted value  
Run 12 (All claim types, final models, N&A) Model 6 (Own damage, Amounts)



# Gamma data, Normal error

Plot of deviance residual against fitted value  
Run 12 (All claim types, final models, N&A) Model 7 (Own damage, Amounts)





## Box-Cox link function investigation

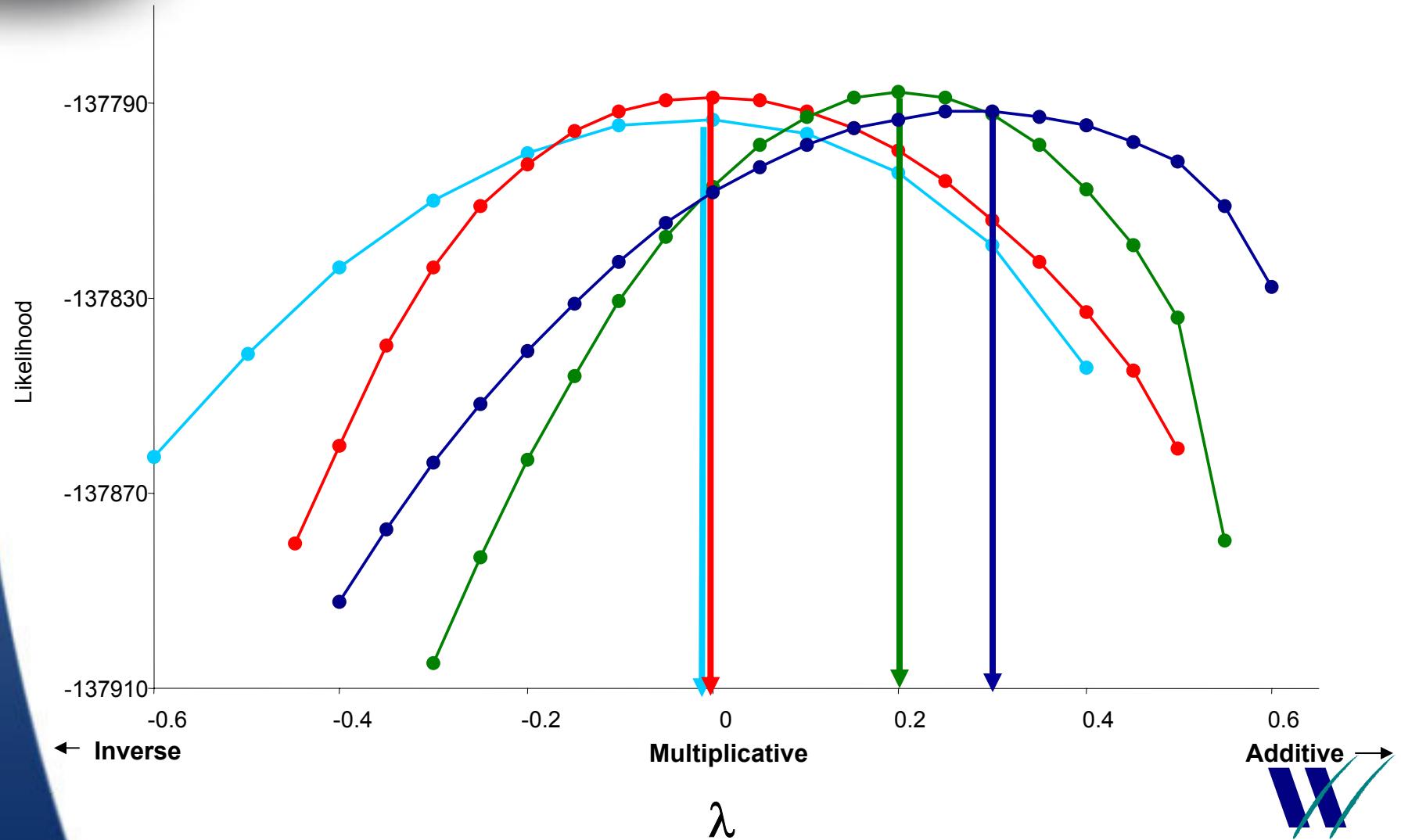
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- Box Cox transformation defines
$$g(x) = (x^\lambda - 1) / \lambda$$
- $\lambda = 1 \Rightarrow g(x) = x - 1 \Rightarrow$  additive (with base level shift)
- $\lambda = 0 \Rightarrow g(x) = \ln(x) \Rightarrow$  multiplicative (via math!)
- $\lambda = -1 \Rightarrow g(x) = 1 - 1/x \Rightarrow$  inverse (with base level shift)
- Try different values of  $\lambda$  and measure goodness of fit to see which fits experience best



# Box-Cox link function investigation

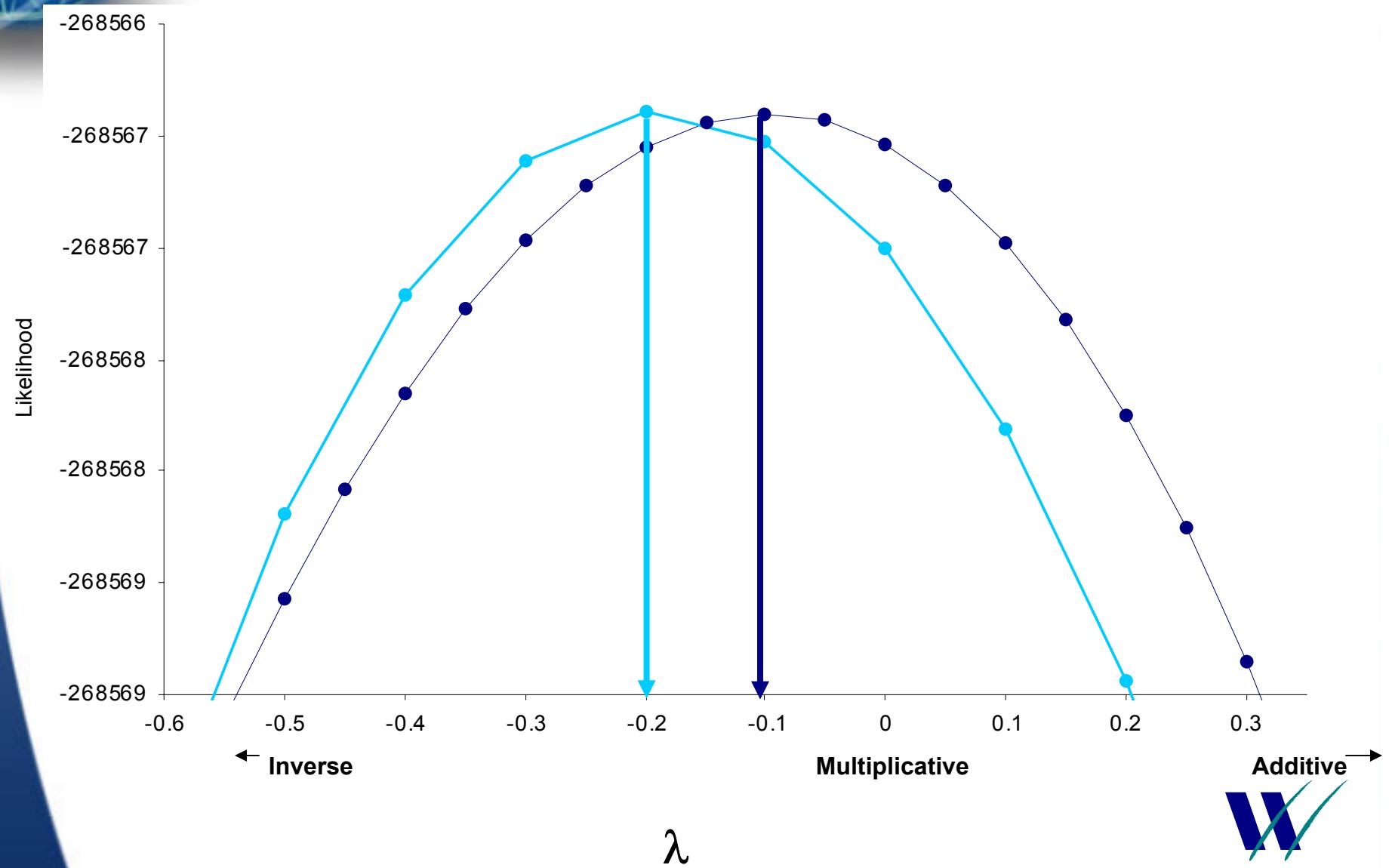
## US auto third party property frequencies





# Box-Cox link function investigation

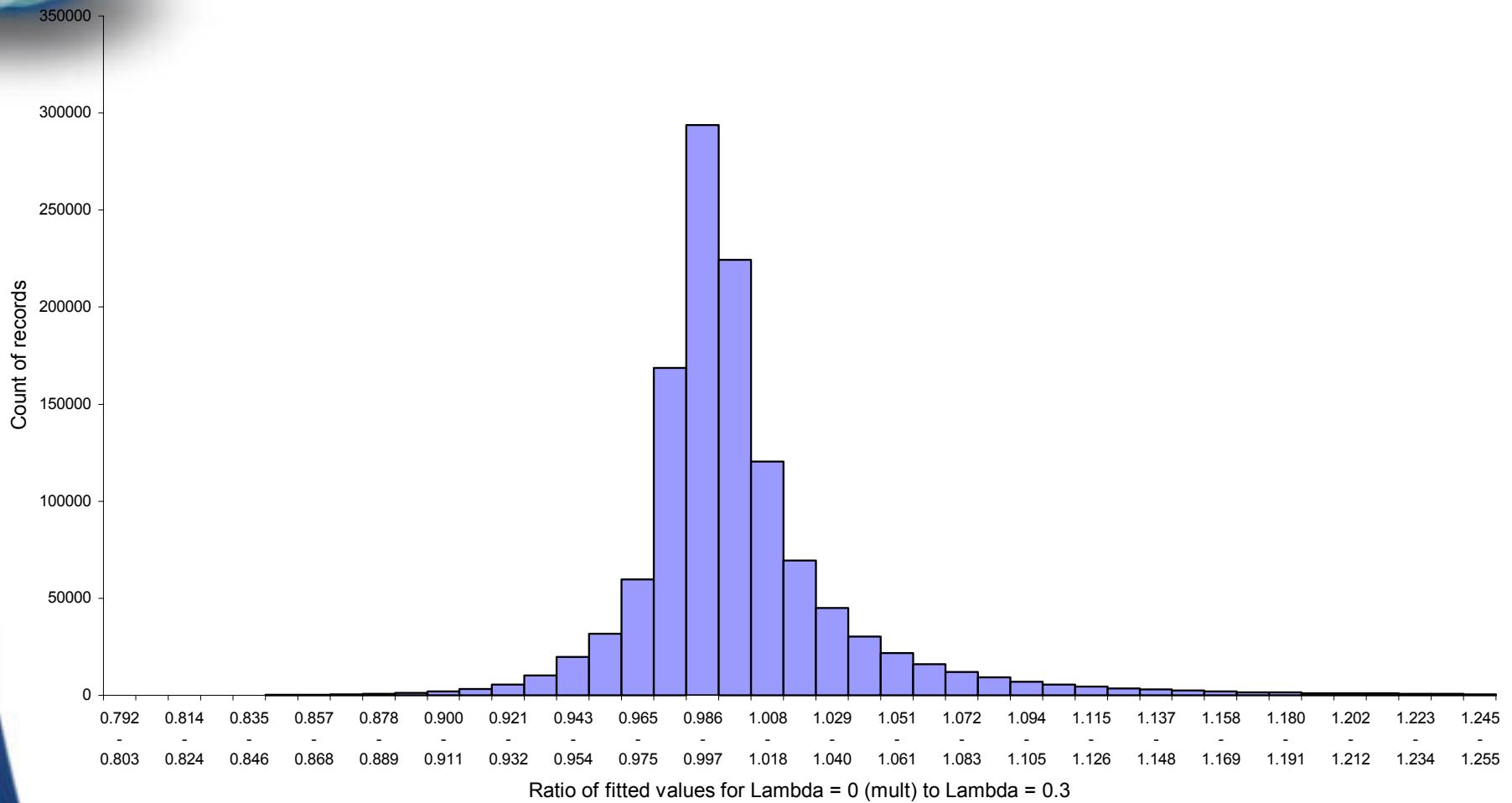
## US auto third party property average amounts





# Box-Cox link function investigation

## Comparing fitted values of different link functions





# Agenda

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- Theory 101: the basics
  - formalization of GLMs
  - model testing
- Theory 102: refinements
  - aliasing
  - interactions
  - restrictions
  - Tweedie distribution



## Aliasing

---

$X.\beta = \alpha + \beta_1$  if age 20 - 29

~~+  $\beta_2$  if age 30 - 39~~

$+ \beta_3$  if age 40 +

■ "Base levels"

~~+  $\gamma_1$  if sex male~~

$+ \gamma_2$  if sex female

# Aliasing

- If a perfect correlation exists, one factor can alias levels of another
- Eg if doors declared first:

Exposure:	# Doors →	2	3	4	5 Unknown
Color ↓	Red	13,234	12,343	13,432	13,432
Selected base	Red	4,543	4,543	13,243	2,345
	Green	6,544	5,443	15,654	4,565
	Blue	4,643	1,235	14,565	4,545
	Black	0	0	0	0
Further aliasing	Unknown	0	0	0	3,242

- Order of declaration can matter (though fitted values are unaffected)





## "Near aliasing"

- Near-perfect correlation can cause convergence and/or interpretation problems.

Exposure: # Doors		→	2	3	4	5	Unknown
Color ↓	Selected base	Red	13,234	12,343	13,432	13,432	0
	Green	4,543	4,543	13,243	2,345	0	
	Blue	6,544	5,443	15,654	4,565	0	
	Black	4,643	1,235	14,565	4,545	2	
	Unknown	0	0	0	0	3,242	

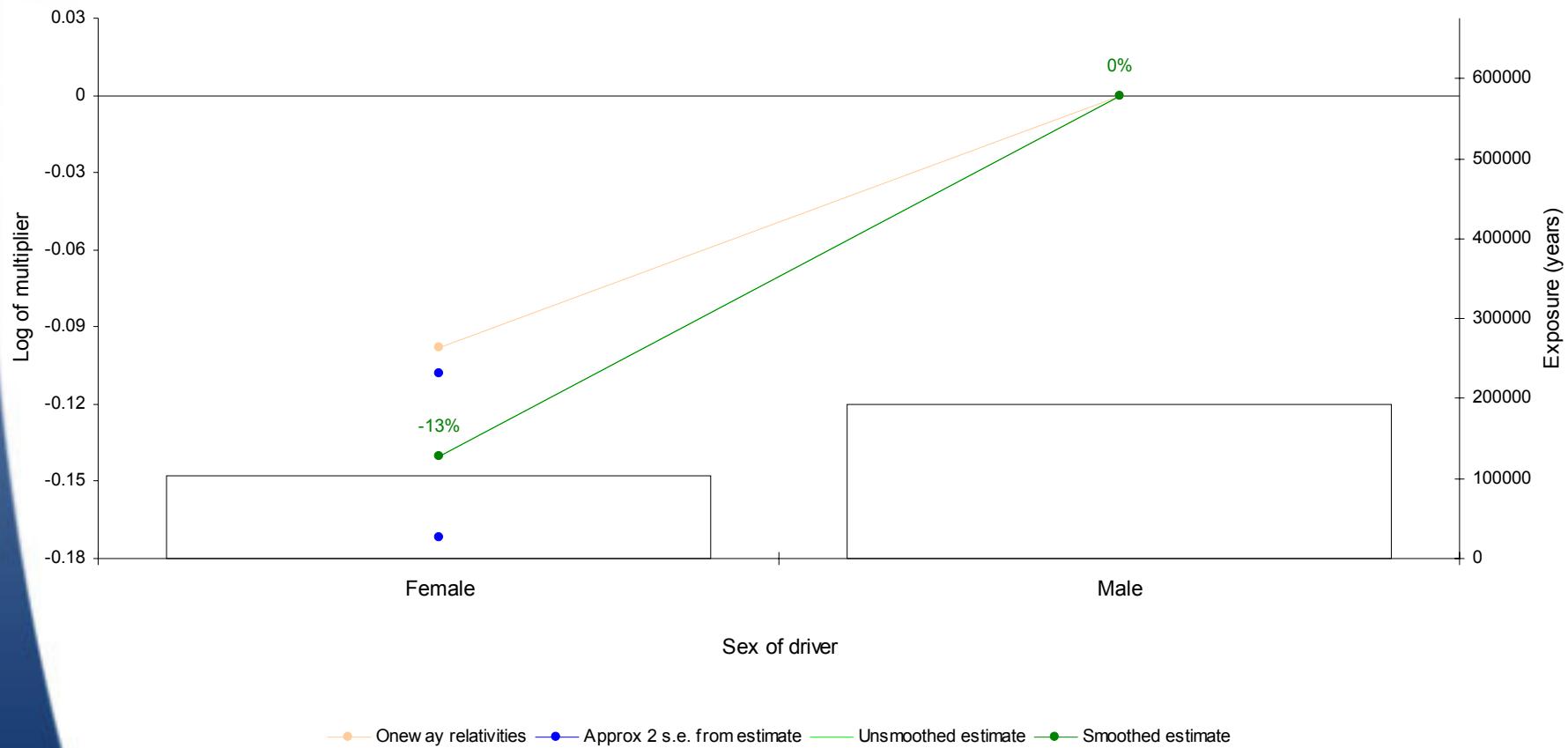
- Investigate any model with very high and very low numbers amongst the parameter estimates



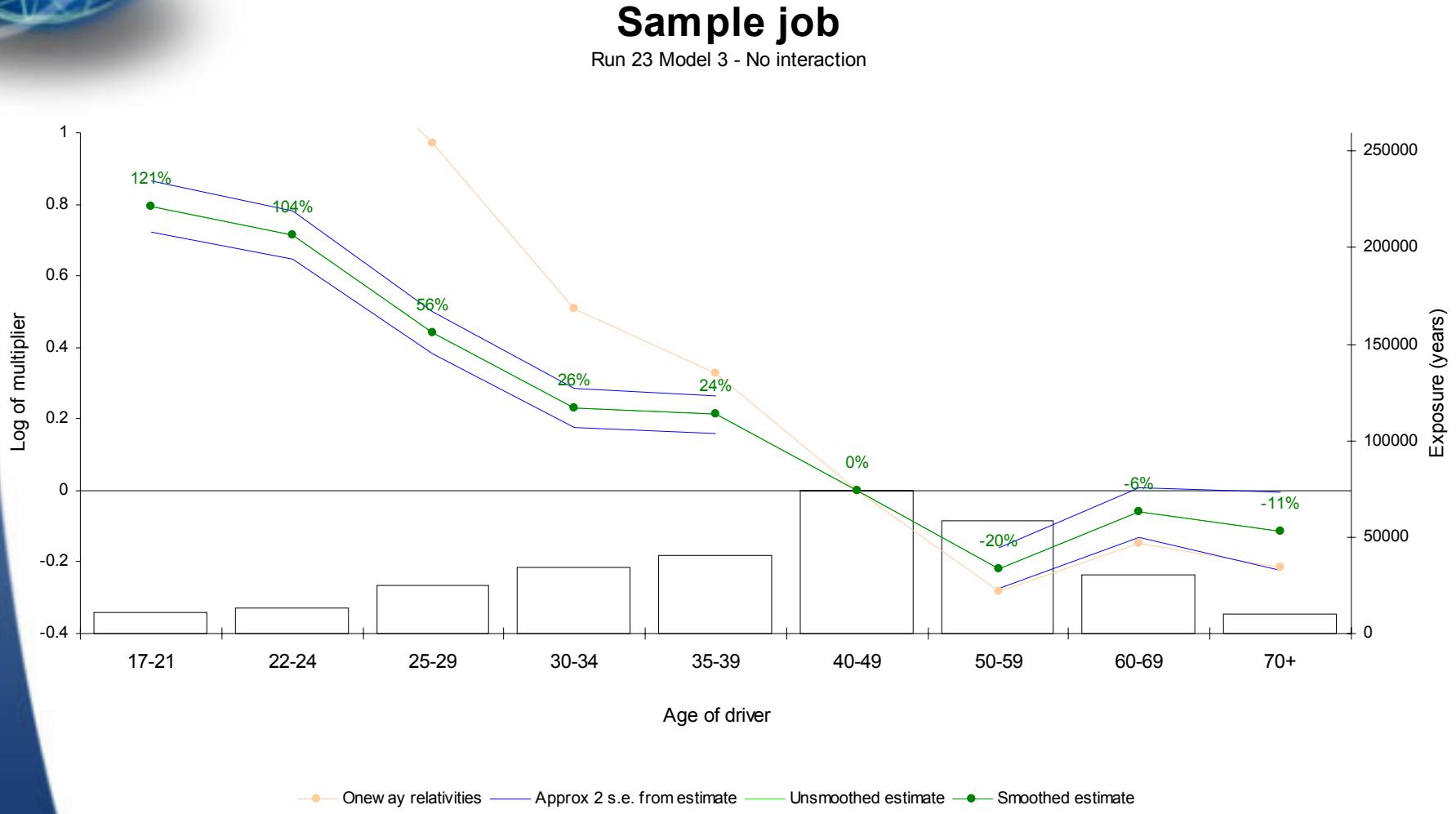
# Interactions

## Sample job

Run 23 Model 3 - Small interaction - Blah blah



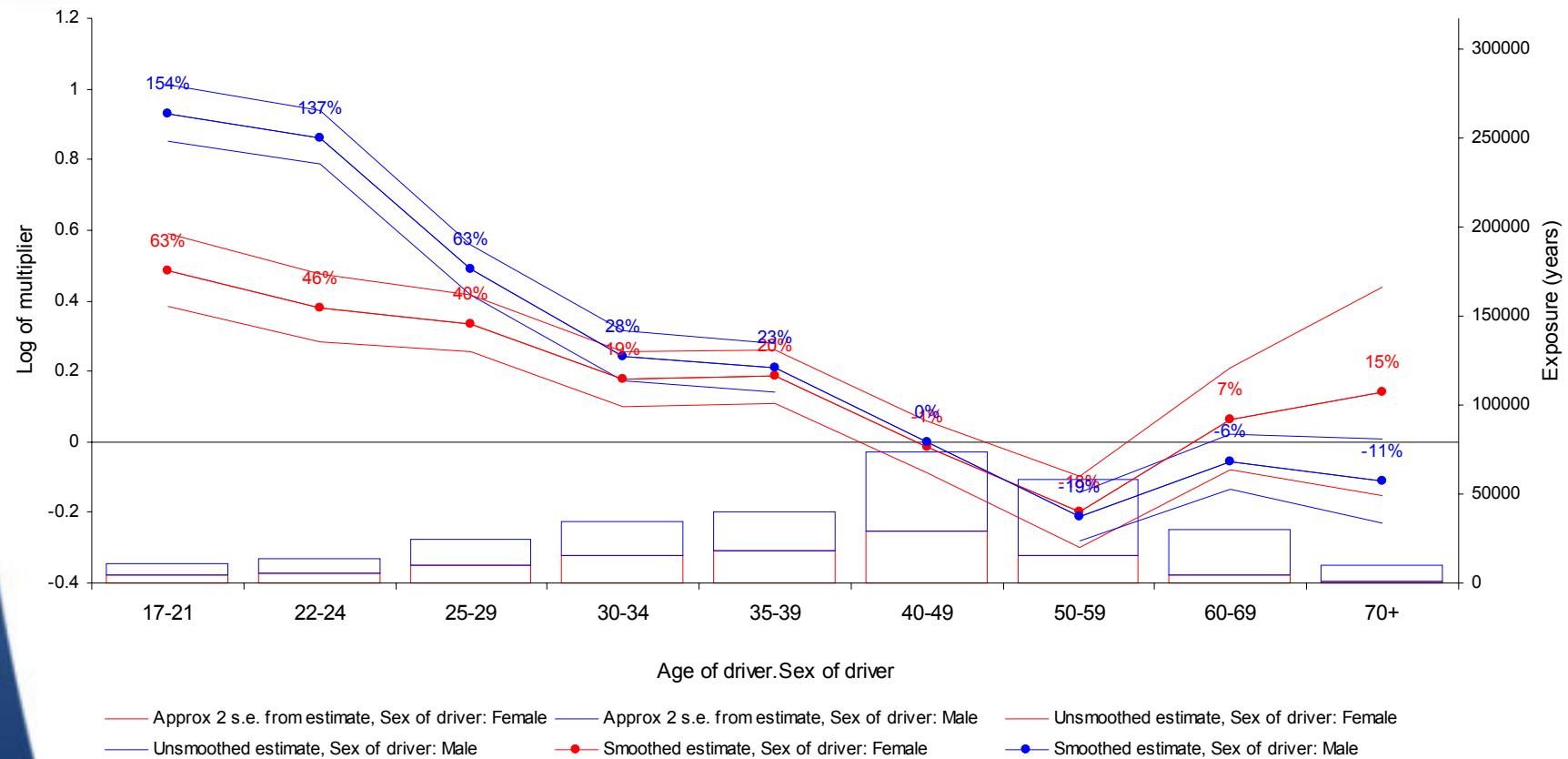
# Interactions



# Interactions

## Sample job

Run 19 Model 3 - Small interaction - Blah blah

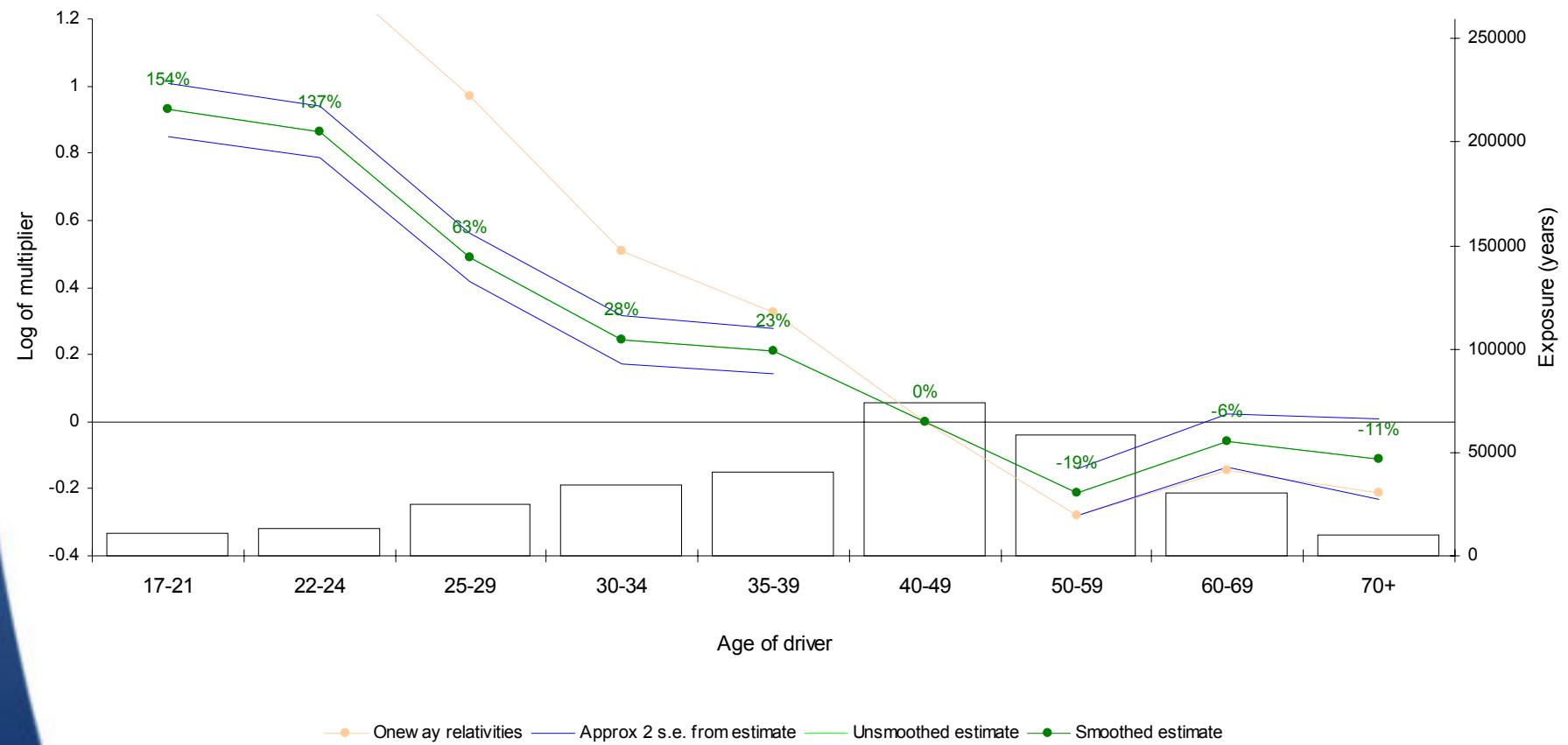




# Marginal interaction: Age effect

## Sample job

Run 19 Model 3 - Small interaction

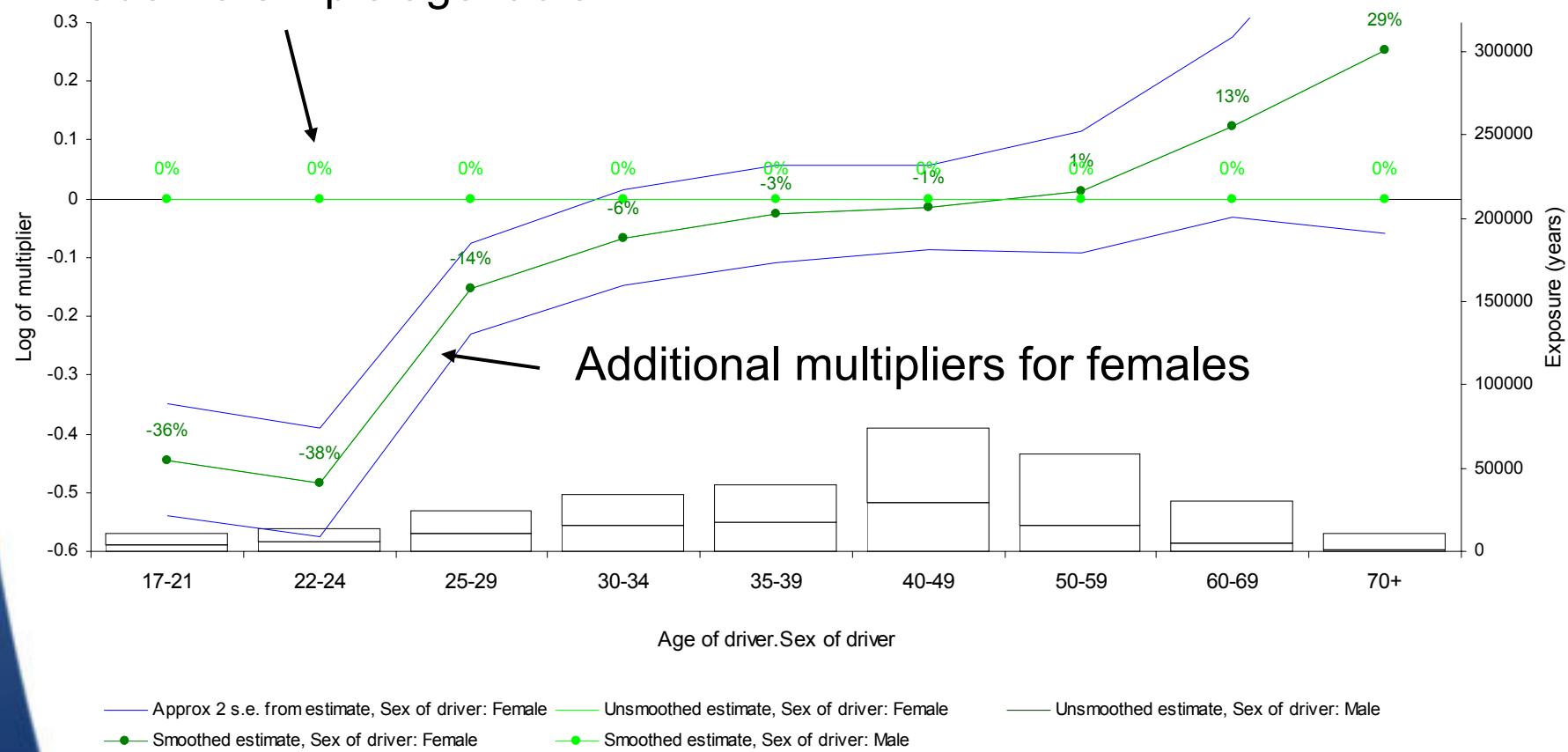


# Marginal interaction: Age.Sex (ie additional female multipliers)

No additional loadings required for males - already made via simple age factor

## Sample job

Run 19 Model 3 - Small interaction





# Interactions

---

Group	1	2	3	4	5	6	7	8	9	10	11	12	13
Factor	0.54	0.65	0.73	0.85	0.92	0.96	1.00	1.08	1.19	1.26	1.36	1.43	1.56

Age	Factor
17	2.52
18	2.05
19	1.97
20	1.85
21-23	1.75
24-26	1.54
27-30	1.42
31-35	1.20
36-40	1.00
41-45	0.93
46-50	0.84
51-60	0.76
60+	0.78





# Interactions

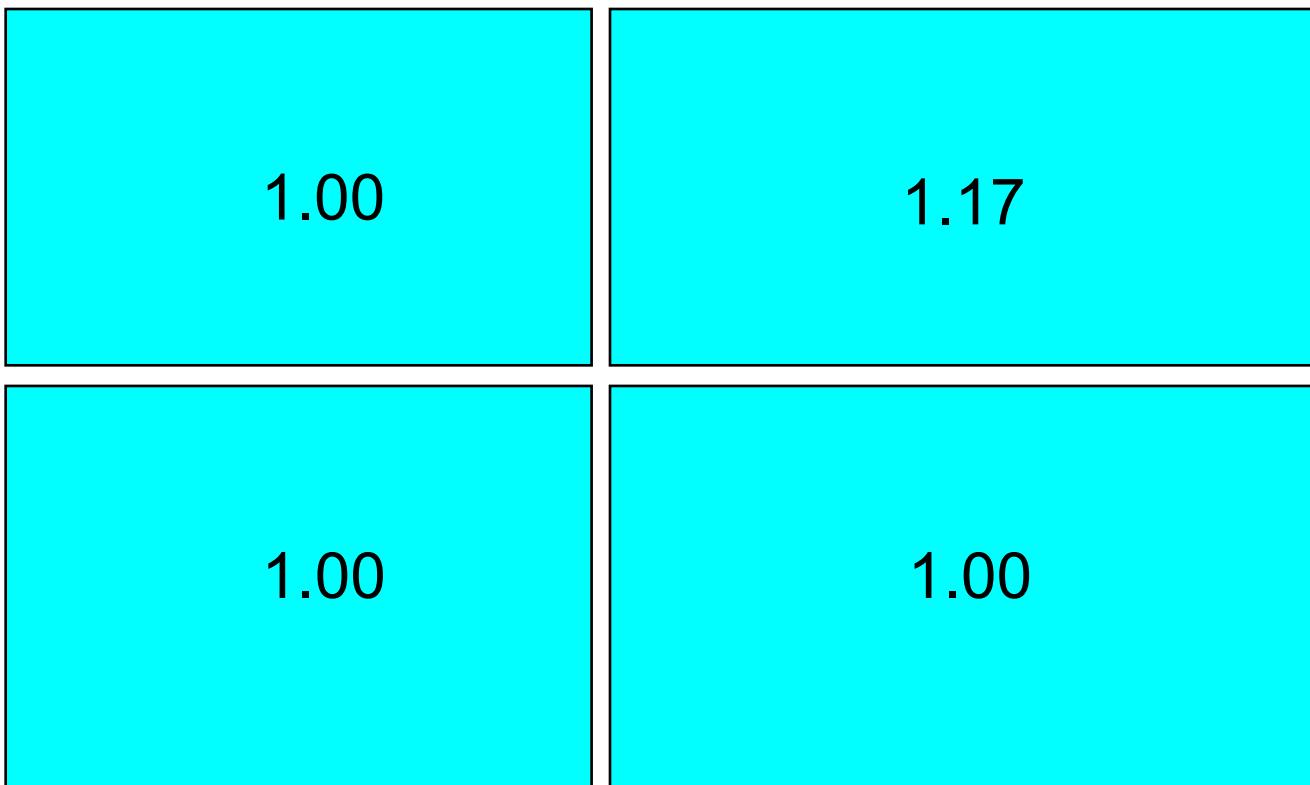
---

Group >	1	2	3	4	5	6	7	8	9	10	11	12	13
Age v													
17	1.36	1.64	1.79	2.09	2.27	2.42	2.56	2.65	3.27	3.71	4.08	4.36	4.84
18	1.12	1.31	1.47	1.76	1.84	2.00	2.11	2.19	2.43	2.97	3.29	3.55	3.90
19	1.08	1.30	1.46	1.63	1.82	1.91	2.02	2.11	2.53	2.88	3.30	3.35	3.63
20	0.98	1.18	1.36	1.54	1.68	1.79	1.83	1.97	2.19	2.66	3.02	3.20	3.38
21-23	0.96	1.13	1.24	1.51	1.65	1.64	1.80	1.85	2.04	2.26	2.55	2.53	2.89
24-26	0.82	0.99	1.10	1.31	1.43	1.52	1.51	1.64	1.81	1.93	2.13	2.22	2.47
27-30	0.78	0.90	1.07	1.19	1.32	1.39	1.41	1.51	1.65	1.77	1.91	2.01	2.24
31-35	0.63	0.78	0.86	0.99	1.09	1.17	1.22	1.32	1.42	1.54	1.66	1.71	1.88
36-40	0.55	0.64	0.71	0.85	0.91	0.93	0.99	1.07	1.18	1.29	1.40	1.41	1.53
41-45	0.51	0.61	0.66	0.79	0.88	0.88	0.94	0.99	1.09	1.15	1.29	1.31	1.42
46-50	0.46	0.55	0.61	0.70	0.76	0.81	0.84	0.92	1.02	1.07	1.12	1.18	1.31
51-60	0.40	0.49	0.56	0.64	0.68	0.71	0.78	0.82	0.90	0.99	1.02	1.12	1.20
60+	0.43	0.52	0.55	0.67	0.72	0.73	0.78	0.83	0.93	0.98	1.04	1.11	1.25

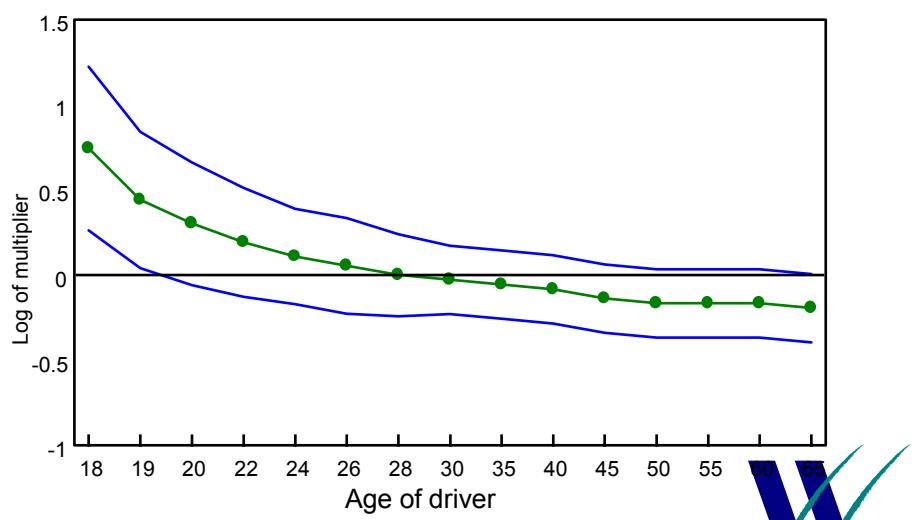
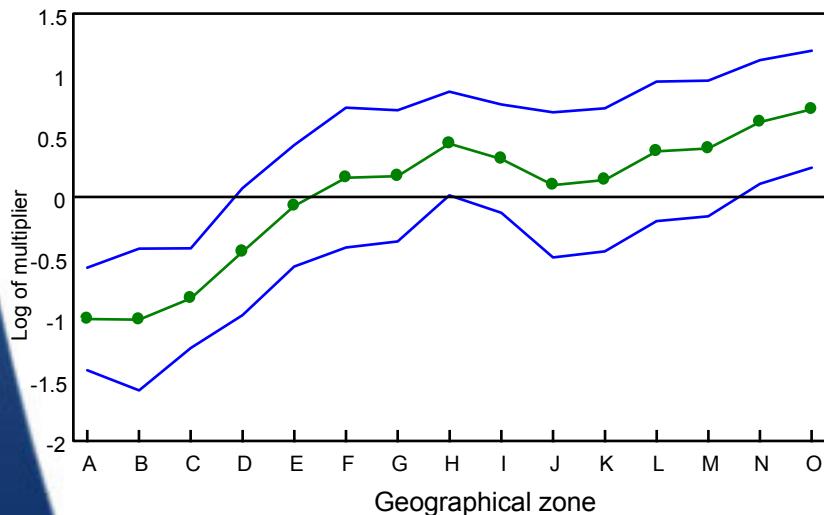
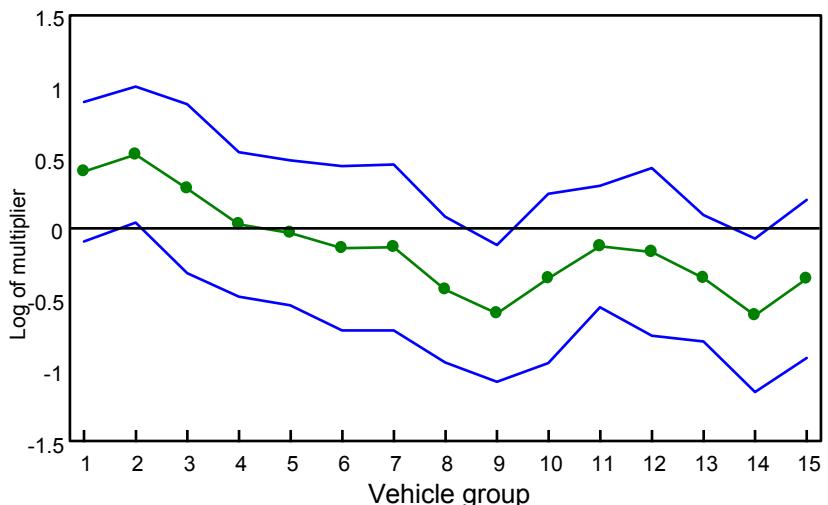
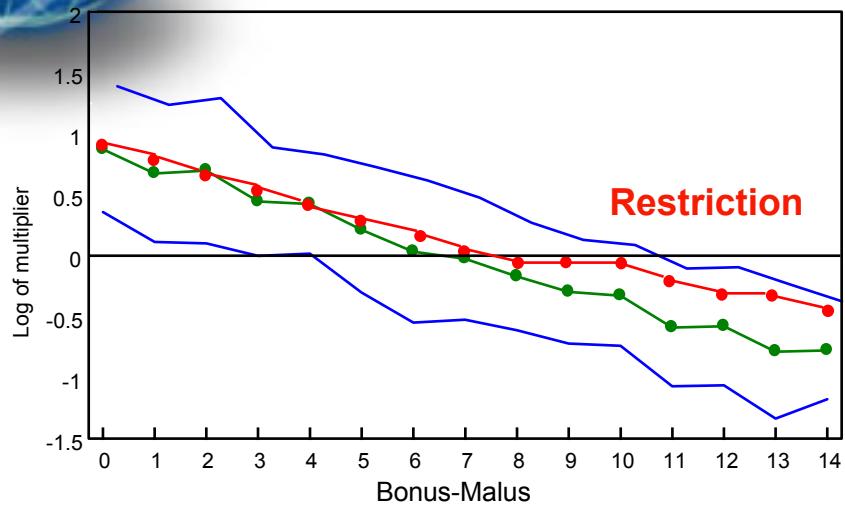
# Interactions

Group	1	2	3	4	5	6	7	8	9	10	11	12	13
Factor	0.54	0.65	0.73	0.85	0.92	0.96	1.00	1.08	1.19	1.26	1.36	1.43	1.56

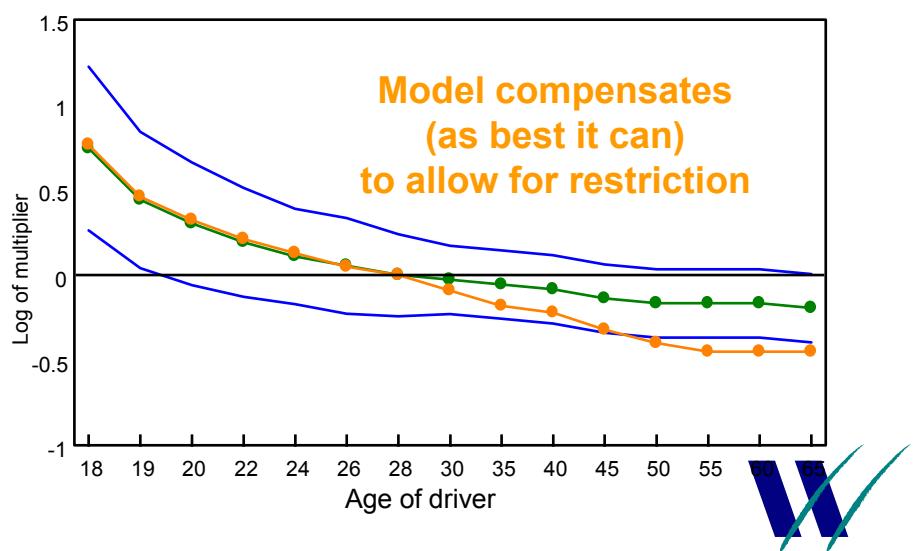
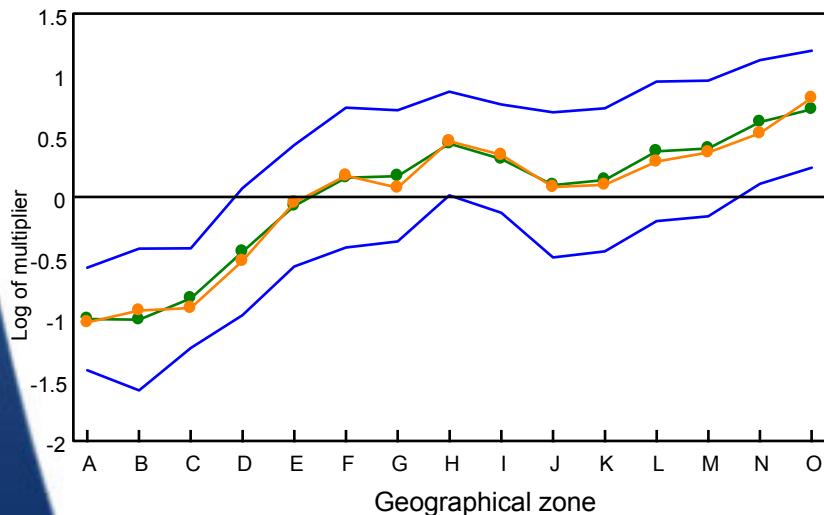
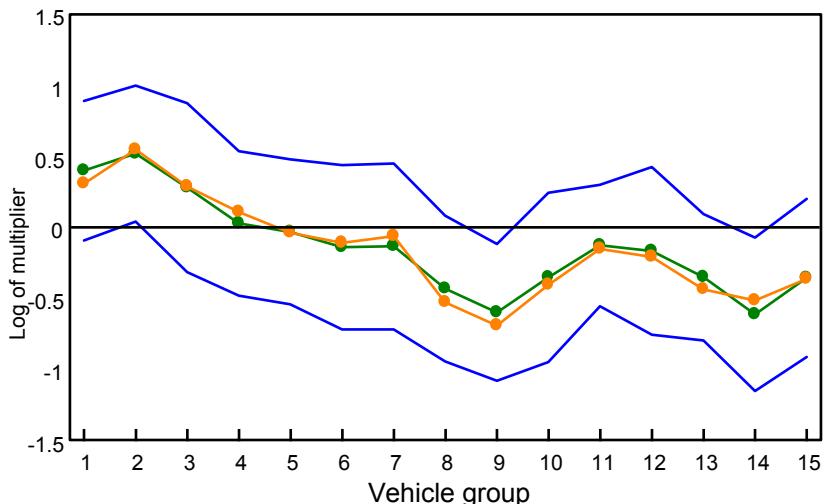
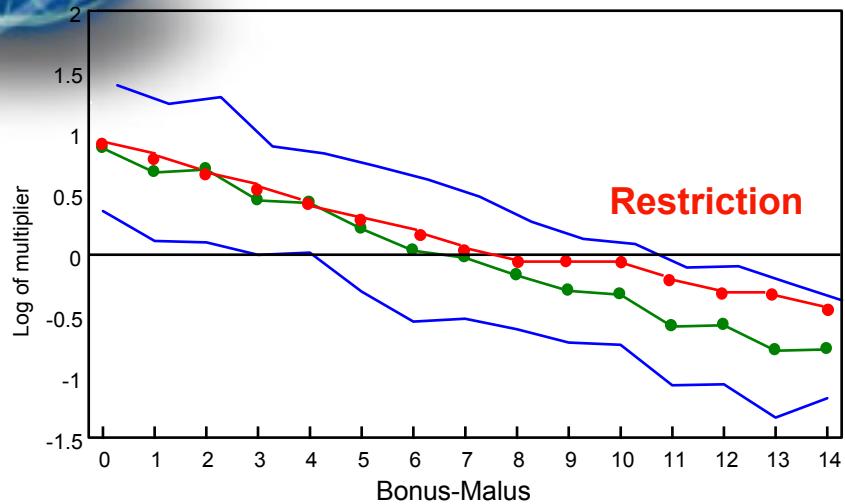
Age	Factor
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60+	0.78



# Restricted models



# Restricted models





## Restricted models

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$$E[\underline{Y}] = \underline{\mu} = g^{-1}( \mathbf{X} \cdot \underline{\beta} + \xi )$$

Offset 

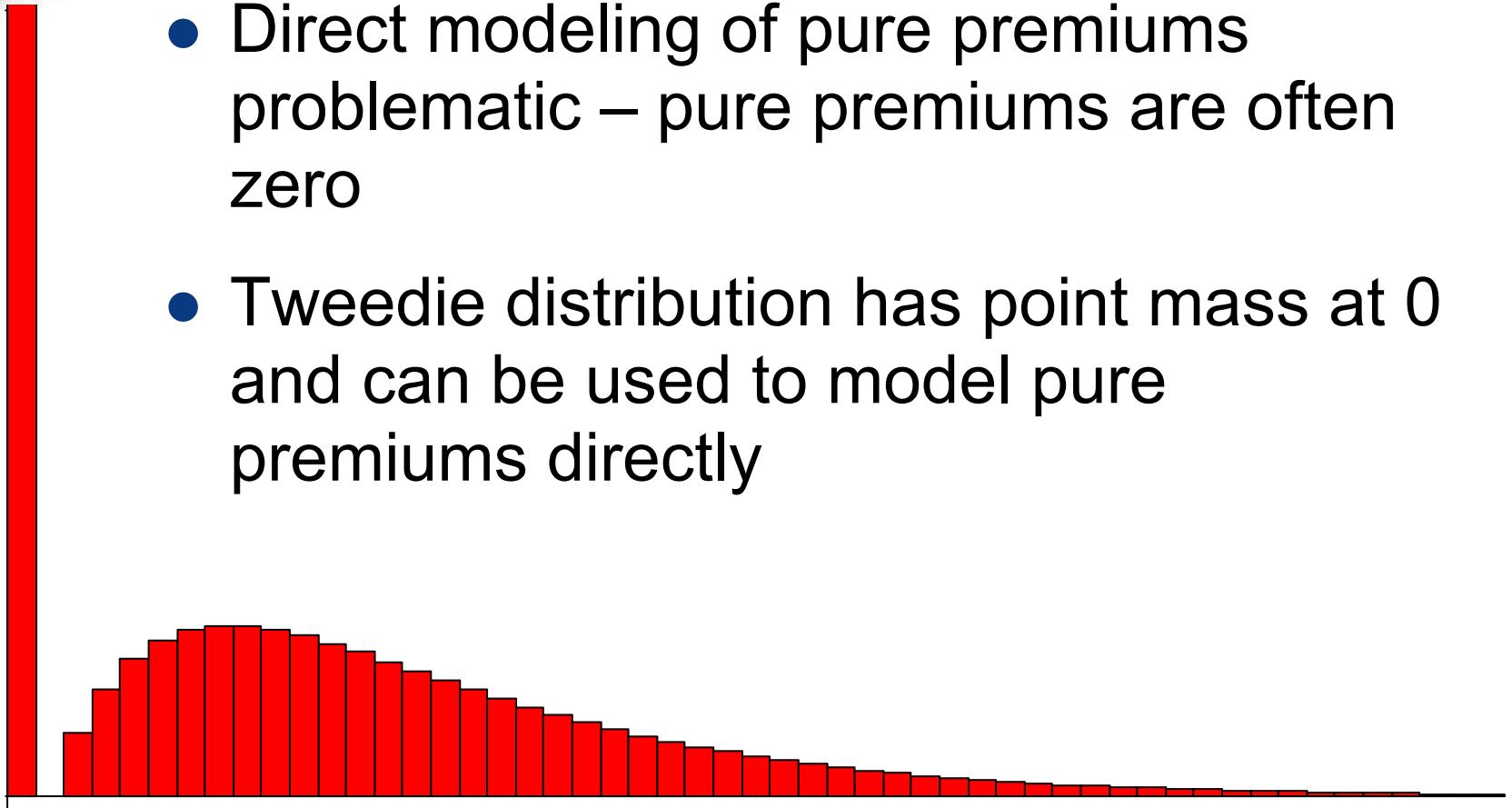
- $\xi$  contains (in addition) for each record the (log of the) artificial relativity required for that policy
- Restricted factor not included in the model (otherwise it would exactly counteract the restriction)
- Other factors adjusted to compensate



## Tweedie distribution

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- Direct modeling of pure premiums problematic – pure premiums are often zero
- Tweedie distribution has point mass at 0 and can be used to model pure premiums directly





## Tweedie distribution

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$$\text{Var}[\underline{Y}] = \phi \cdot V(\underline{\mu}) / \omega$$

Normal:  $\phi = \sigma^2$ ,  $V(x) = 1 \Rightarrow \text{Var}[\underline{Y}] = \sigma^2 \cdot 1$

Poisson:  $\phi = 1$ ,  $V(x) = x \Rightarrow \text{Var}[\underline{Y}] = \underline{\mu}$

Gamma:  $\phi = k$ ,  $V(x) = x^2 \Rightarrow \text{Var}[\underline{Y}] = k\underline{\mu}^2$

Tweedie:  $\phi = k$ ,  $V(x) = x^p \Rightarrow \text{Var}[\underline{Y}] = k\underline{\mu}^p$





## Tweedie distribution

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Tweedie:  $\phi = k$ ,  $V(x) = x^p \Rightarrow \text{Var}[Y] = k\mu^p$

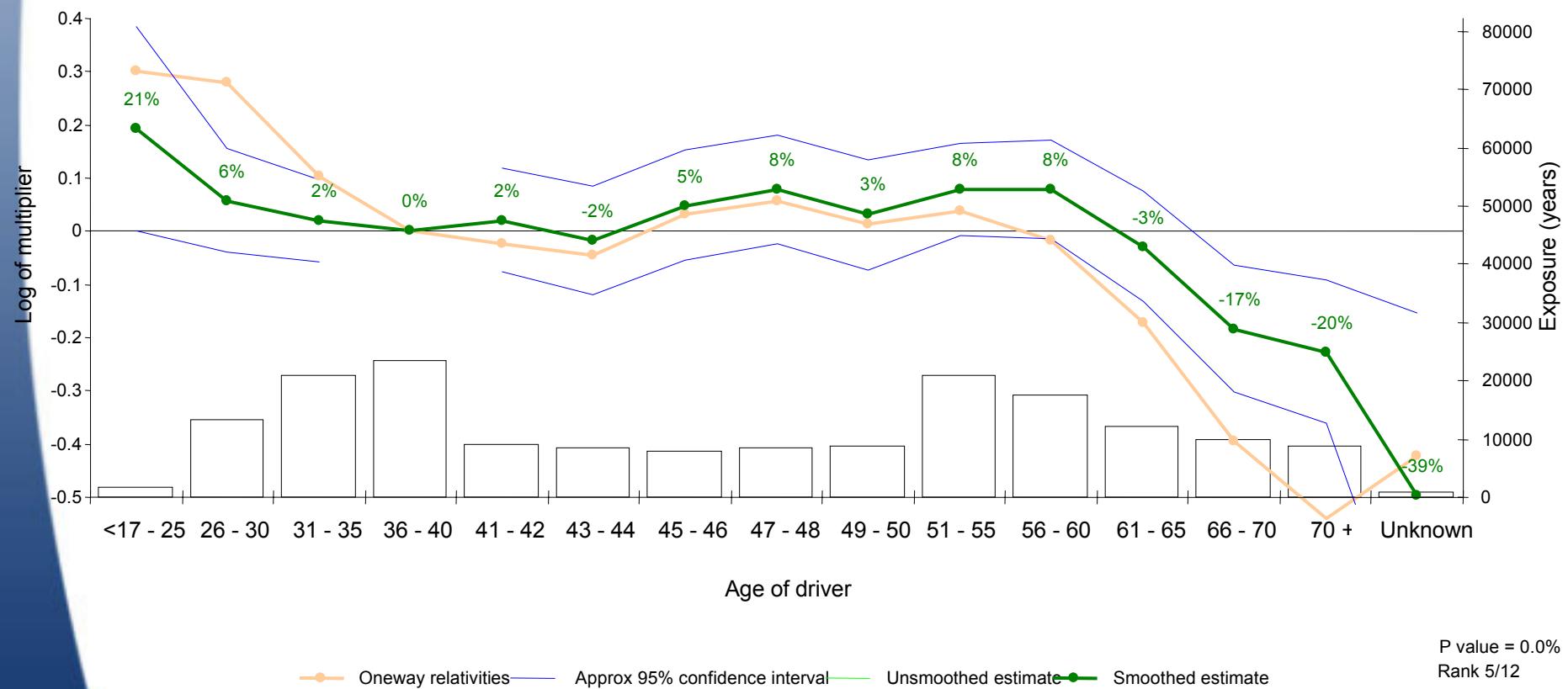
- $p=1$  corresponds to Poisson
- $p=2$  corresponds to Gamma
- Defines a valid distribution for  $p < 0$ ,  $1 < p < 2$ ,  $p > 2$
- Can be considered as Poisson/gamma process for  $1 < p < 2$
- Need to estimate both  $k$  and  $p$  when fitting models



# Example: frequency

Comparison of Tweedie model with traditional frequency/amounts approach

Run 7 Model 1 - Frequency

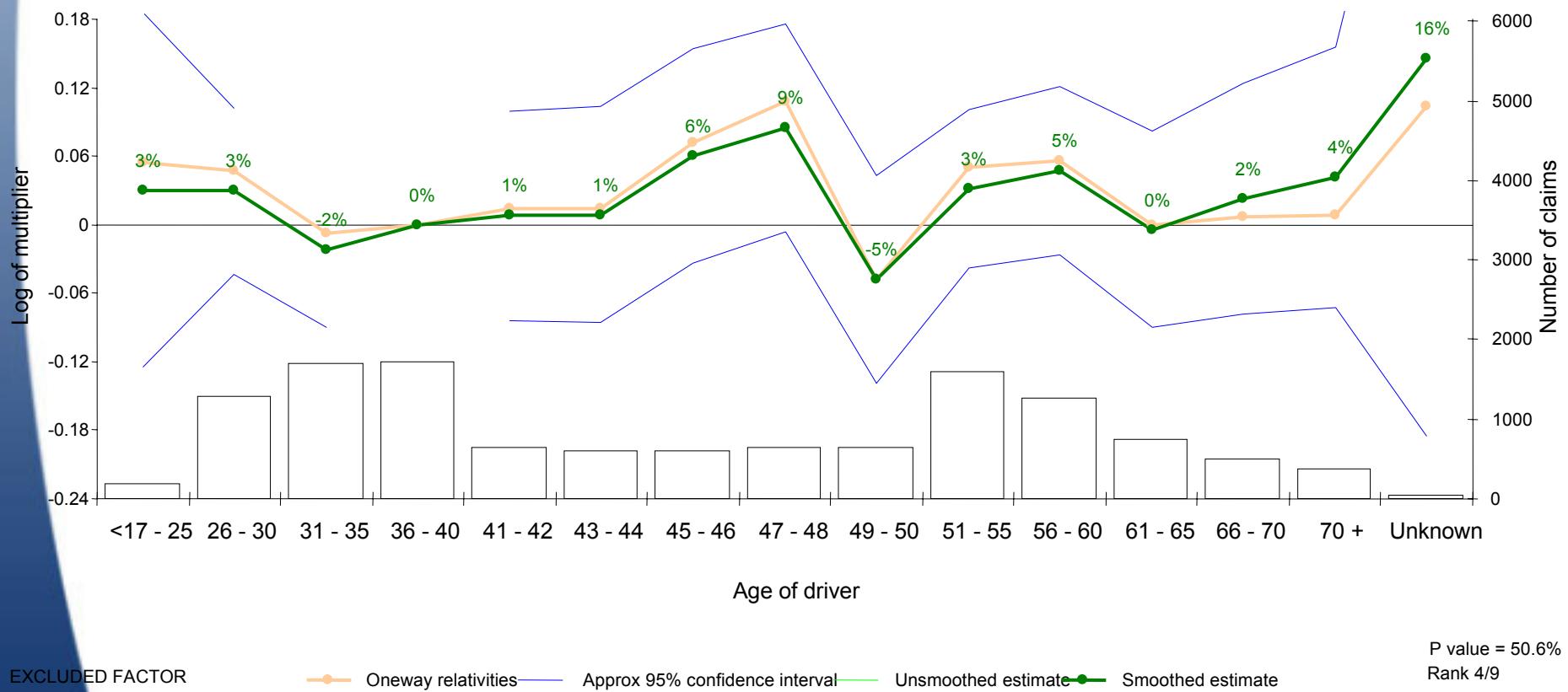




# Example: amounts

Comparison of Tweedie model with traditional frequency/amounts approach

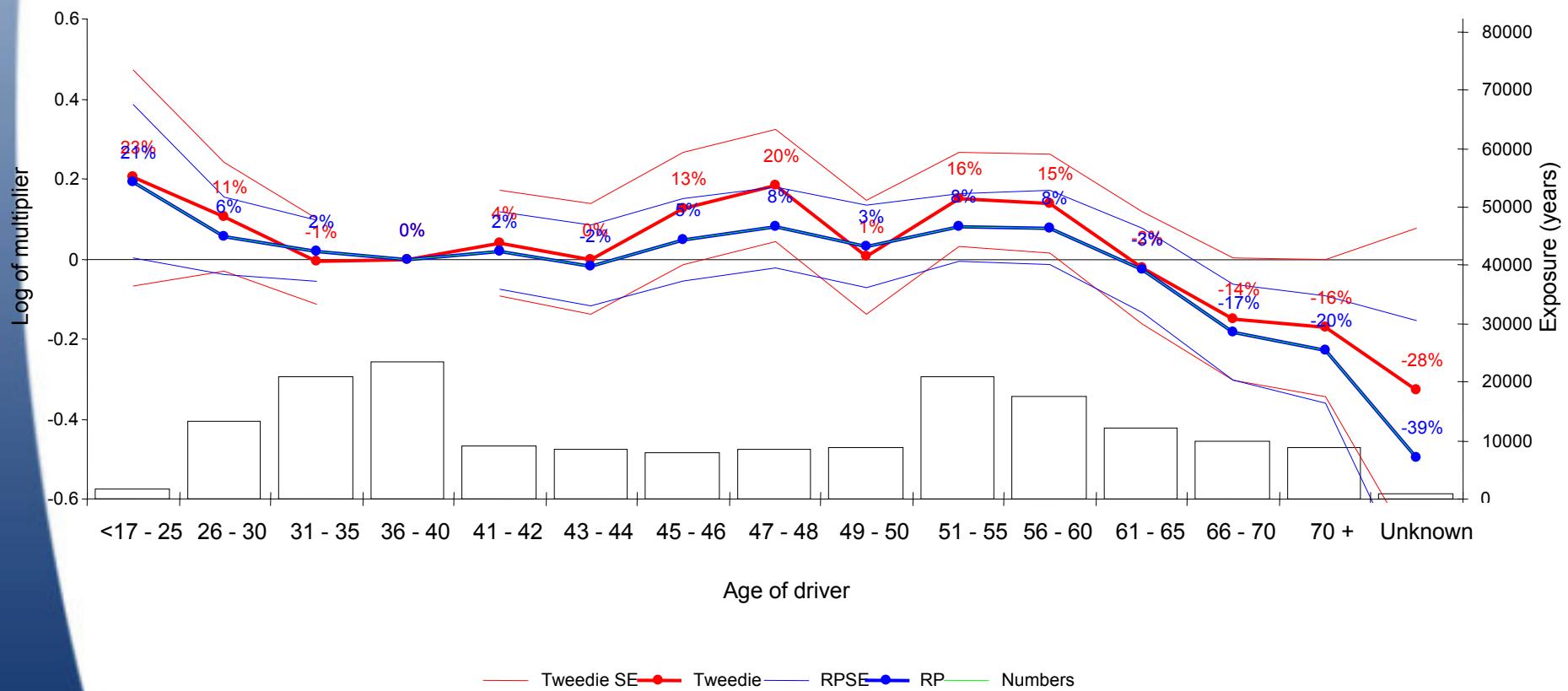
Run 7 Model 5 - Amounts



# Example: traditional RP vs Tweedie

Comparison of Tweedie model with traditional frequency/amounts approach

Run 11 Model 1 - Tweedie Models





## Why GLMs over other methods

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- One-way and two-way analyses
  - Distorted by correlations, no diagnostics
- Iteratively standardized one-ways
  - No diagnostics, no faster than GLMs, less flexibility for allowance of random process, not always tractable solution
- Neural networks
  - Not transparent, hard to interpret, can be unstable with new types of policy, easy to over/under fit
- Cluster analyses / "segmenting"
  - Suitable for marketing but less appropriate for assessing continuous risk; does not fit with rating structures

# **The Matrix Inverted: A Primer in the Theory of GLMs**

**2003 CAS Annual Meeting**

**Claudine Modlin, FCAS**

**Watson Wyatt Insurance &  
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