

# 7th Asia Motor Insurance and Claims Management Conference

26 – 27  
June 2019  
SO Sofitel  
Bangkok,  
Thailand

Theme: “The Bread and Butter of Motor Insurance  
- From the Old World to the New Era”

*New Solutions for the Old World Problems in Motor*



Organised by:

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INSURANCE REVIEW**



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**G**lobally, over a million people are killed in road accident every year. About 90% of traffic fatalities occur in developing countries and costing up to 3% of its GDP. With more than 1 billion vehicles on the road, insurers are directly impacted by the frequency and severity of insurance claims. Human errors loom large in driving accident statistics. The adoption of technological advances such as a driver assistance system, edging us closer to an autonomous future that promise to make road transport safer, cleaner and more efficient. While demand for traditional motor insurance declining, insurers may not face the Armageddon that had been predicted.

Yet, challenges remain as merging the old and new world, is easier said than done. What should insurers

do to actively engage in convergence to position for success? And how to combine the best of the old with the best of the new? What does the future hold for motor underwriting? Can innovation in road infrastructure keeps pace with the advances in vehicle technologies? Will we ever get driverless cars or is it still remains a distant dream?

Taking place once again in Thailand, the 7th Asia Motor Insurance and Claims Management Conference will provide you with the road map you need to navigate the current roadblocks as technology matures. Analyse the market threats and examine key indicators of how motor insurance is going to change while combating the rising of road traffic accidents and claims costs.

## Key Topics:

### The Old World

- Keynote Address: Can Regulations Cure the Ailments of Motor Insurance
- Special Address: A Road Map to the Future of ASEAN Auto Industry: Manufacturer Perspective
- Actuarial Pricing in Motor Insurance
- The Next Generation of Motor Underwriting
- Lessons from Thai Floods on CAT Risk Management in Related to Motor
- Bad Claims Experience – User Experience is the New Battlefield!
- Cross Border Fleet Risks Management
- Future of Motor Repair
- Road Safety Goals and Target for Asia
- Case Study: Fraud in Motor Bodily Injury Claims
- Fraud Litigation Management
- Motor Vehicle Crime - Export Vehicles and Finance Fraud
- Usage of Big Data for Telematics and Fraud Detection
- Disrupting Motor Fleet - Managing Fleet Risks to Make Road Safer
- Legal Issues in Motor Insurance

### Panel on Being a Smart Motor Insurer

- Sharing of Experience in Motor Markets in Asia
- Detariffication experience in Asia



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### The New World

- ADAS Risk Score – New Motor Insurance Rating Concept
- How Blockchain affect Motor Insurance
- Smart Contract – Manage Claims Smartly and Swiftly
- Cognitive Automation for Digital Claims
- Driverless Cars in Asia – The challenges to overcome
- How Big Data will Help Improve Road Safety
- Evolving Today's Motor Policies to Meet New Era of Mobility
- How can Insurers Tap into the Huge Potential from Vehicle Connectivity
- Future of Mobility Landscape: Seize the Opportunity in the New Transportation Ecosystem
- Electric Vehicle Adoption - Is Insurance a Roadblock to Electric Vehicle?
- Evaluating Infrastructure for Autonomous Vehicles Operating on Public Roads
- Risk Management in Driverless Car – Legal Liability
- Security Weaknesses in Autonomous and Connected Vehicles
- Selective Underwriting: Permissible in Compulsory Markets?
- Optimising on NCBs
- InsurTech Schemes in Motor



### Motor Claims Future Panel

- Self-service auto claims – Will this become a reality?
- Innovation and next-gen of claims
- Will a centralised motor claims body work?
- Social Issues in Motor Insurance

### Panel on Liability in Ride-Sharing Schemes

- Who pays?
- Fill the insurance gaps
- Ride-sharing and insurance disputes
- Legal Issues in Motor Insurance

8:00am

**Registration & Coffee**

9:00am

**Opening Address by Conference Chairman**



**Anthony Hobrow**  
CEO, VenturesOne Asia Pte Ltd

9:05am

**Welcome Address**  
**Thai General Insurance Association**

9:10am

**Keynote Address**  
**Office of Insurance Commission Thailand**

9:30am

**The Sheer Growth and Opportunities of Insurance in Asia**



**Cyrus Daruwala**  
Managing Director – Financial Services & FinTech, IDC Financial Insights

10:00am

**Insuring Safer Roads: Strategic tips for the insurance industry**



**Blaise Murphet**  
Asia Pacific Programme Manager, Global Road Safety Partnership

10:30am



**Bussakorn Thonglop (Tik)**  
Director of Thailand Operations, Merimen Technologies (Thailand) Co.,Ltd

11.00am

**Q&A**

11:05am

**Tea Break**

11:30am

**Underwriting Profitability in Motor Today**

## Special Focus on Claims Management

12.00pm

**Claims Litigation Management – When to LITIGATE and when NOT?**

**Jayaveeran Naicker**  
MS Naicker & Associates

12:30pm

**AI for Claims Estimation: A real case study**



**Nicolas Faquet**  
CEO and Founder, Roojai.com

1.00pm

**Q&A & Lunch**

## Innovation and Technology

2:10pm



### Special Address

**Woody Mo**

President and CEO, eBaoTech Corporation

2:40pm



### How can Insurers Tap into the Huge Potential from Vehicle Connectivity

**David Henderson**

Co-Founder & CEO, DRVR

3:10pm



### Unlocking Telematics beyond Risk Management with Artificial Intelligence and Proactive Engagement

**Daryl Png**

Product Innovation Lead, Personal Insurance, AIG Asia Pacific Insurance Pte. Ltd.

3:40pm



### How Blockchain affects Motor Insurance

**Lei Xiao**

Chief Business Officer, CryptoBLK Limited

4:10pm

4:15pm

### Q&A

#### Motor Claims Future Panel

- Self-service auto claims – Will this become a reality?
- Innovation and next-gen of claims
- Will a centralised motor claims body work?
- Social Issues in Motor Insurance



**Aditya Vardhan Tibrewala**

Regional Chief Actuary, Sompo Holdings (Asia) Pte Ltd



**David Henderson**

Co-Founder & CEO, DRVR

5:00pm

### End of Day One with Tea Break

8:00am

**Coffee & Networking**

9:00am

**Role of Leading Motor Insurer in Modern Technology**

9:30am

**Enter the Unicorns: The Impact of Rideshare, Self-driving Cars & TechFin on Motor Insurance**



**Zao Wu**  
Analyst, Celent



**Insurance IT Architecture of Connected Car (IoT)**

**Nicolas Michellod**  
Senior Analyst, Celent

10:10am

**Q&A**

10:15am

**Tea Break**

10:45am



**Marnix Zwart**  
Co-founder & Chief Commercial Officer, GoBear

## Special Focus on Fraud

11:15am

**Just a Click away from Fraud: Win the Fight against Fraud in Claims and Litigation!**



**Rudolf Frei**  
Managing Director, IBNR Insurance Consulting Ltd

11.45am

**Motor Liability Claims Fraud Management – Case Study from Malaysia Perspective**



**Shanta Mohan Balasubramaniam**  
Founder, Chambers of Shanta Mohan

12:15pm

**Speaker from AJAX Adjusters & Surveyors Pte Ltd**

12.45pm

**Q&A**

12.50pm

**Lunch**



2:00pm

### Panel on Liability in Ride-Sharing Schemes

- Who pays?
- Fill the insurance gaps
- Ride-sharing and insurance disputes



**Zao Wu**  
Analyst, Celent

2:45pm

### Panel on Being a Smart Motor Insurer

- Sharing of Experience in Motor Markets in Asia
- Detariffication experience in Asia



**Chris Venvell**  
Managing Director, Venvell



**Aditya Vardhan Tibrewala**  
Regional Chief Actuary, Sompo Holdings (Asia) Pte Ltd

## Awards Presentation

3.30pm

### 2019 Asia Insurance Technology Awards (AITAs) Presentation

Co-Hosted by Celent & Asia Insurance Review

Recognizing excellence and innovation in the use of technology within the insurance industry in the Asia Pacific Region! Categories include:

- Data, Analytics and AI
- Digital and Omnichannel Technologies
- Innovation and Emerging Technologies
- Legacy and Ecosystem Transformation
- Operational Excellence

4.30pm

### AITA Winners' Panel Discussion: Present & Future Challenges & Keys to Success

5:00pm

### End of Conference with Tea Break

# ASIA INSURANCE TECHNOLOGY AWARDS

Brought to you by CELENT & ASIA INSURANCE REVIEW



ASIA INSURANCE  
TECHNOLOGY AWARDS

# 7th Asia Motor Insurance and Claims Management Conference

26-27 June 2019, SO Sofitel Bangkok, Thailand

Registration Email: [ivan@asiainsurancereview.com](mailto:ivan@asiainsurancereview.com)

## Conference Registration

Registered by \_\_\_\_\_

To: Mr Ivan, Asia Insurance Review  
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DID: +65 6372 3178 • Fax: +65 6224 1091 • [www.asiainsurancereview.com](http://www.asiainsurancereview.com)  
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### PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof  
First Name: \_\_\_\_\_ Last Name/ Surname: \_\_\_\_\_  
Nationality \_\_\_\_\_  
Passport No \_\_\_\_\_  
Job Title \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
Country \_\_\_\_\_  
Tel: ( ) \_\_\_\_\_  
Cellular: ( ) \_\_\_\_\_  
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email: \_\_\_\_\_

### REGISTRATION

#### Early Bird (valid till 26 May 2019)

Subscribers  US\$1,280  
Non-Subscribers  US\$1,580\*

#### Normal Registration

Subscribers  US\$1,780  
Non-Subscribers  US\$1,980\*  
(\*Free One Year Subscription to Print Edition of Asia Insurance Review & AIR e-Daily)

**Full registration fees MUST be paid before the valid dates for admittance at conference.**

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

- AIR/MEIR magazine  AIR/MEIR Website  Brochure  Email  
 Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

#### Group registration: Special Offer for Year 2019

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches. All meals are prepared without pork, lard and beef.

#### Special Dietary Requirements

- I would like to have vegetarian meals during the Conference.

Accredited by General Insurance Association of Singapore

## Closing date for registration: 19 June 2019

For cancellation in writing made before **27 May 2019**, 50% of the conference fee will be refunded.  
No refunds will be made for cancellations after **27 May 2019**. However, substitution or replacement of delegates will be allowed.

### PAYMENT

I undertake to indemnify the organisers for all bank charges

- I enclose a cheque / bankdraft in US Dollars made payable to "ASIA INSURANCE REVIEW"  
 Telegraphic / Wire Transfer to the following account:  
DBS Bank  
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Account Name: Ins Communications Pte Ltd  
• US\$ (Account No.: 0001 - 004838-01-9-022)  
• Swift Code: DBS SSGSG

- Please debit the sum of US Dollars US\$ \_\_\_\_\_ for Conference Registration fee from my

- Mastercard  
 VISA  
 American Express

Card Holder's Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Card No.: \_\_\_\_\_

Date: \_\_\_\_\_

Expiry Date: \_\_\_\_\_ - \_\_\_\_\_ (mm-yy) Total Amount: US\$ \_\_\_\_\_

(Conference fee is zero-rated for GST)

### Hotel Reservation:

Email: [Eakkapol.Chatprechakul@sofitel.com](mailto:Eakkapol.Chatprechakul@sofitel.com); [Chantra.ORABUD@sofitel.com](mailto:Chantra.ORABUD@sofitel.com)

### Hotel Contact

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### ROOM RATE

**SO Cozy Room (38SQM):** Single THB 5,000++ per night, Double THB 5,500++ per night

- Subject to 10% service charge, 7% government tax, a total of 17.7%.
- Inclusive of breakfast at Red Oven restaurant and WIFI access

For speaking, sponsorship and partnership opportunities, email: [fazlan@asiainsurancereview.com](mailto:fazlan@asiainsurancereview.com) DID: +65 6372 3130