

# Exam Content Outline Basic Techniques for Ratemaking and Estimating Claim Liabilities (Exam 5)

### **Delivery Format**

| APPOINTMENT TIME: 4.5 HOURS |                 |   |  |  |
|-----------------------------|-----------------|---|--|--|
| Exam Duration               | Scheduled Break | Exam Tutorial, Confidentiality<br>Agreement, End of Exam Survey |  |  |
| 4 hours                     | 15 min          | <b>15 min</b>   |  |  |

### **Exam Item Types**

Candidates may see the following item types in the CAS examinations. Candidates should become familiar with these item types. Item type samples are available on the Pearson Vue CAS webpage.

#### **Multiple Choice**

Multiple answer choices are presented after a problem with only one correct answer.

#### **Multiple Selection**

Multiple answer choices are presented after a problem with more than one correct answer.

#### **Point and Click**

An image is presented after a problem where the candidate must identify the correct area of the image by clicking on the correct location in the image.

#### Fill in the Blank

One or more blank sections are presented after the problem or within a statement where the candidate must input the correct response(s).

#### Matching

Content columns presented after a problem where the candidate must correctly match content from one column to another.

#### **Constructed Response**

A blank response area is presented after a problem where candidates must construct and develop their own answer.

#### Spreadsheet

Spreadsheet-type items are displayed to the candidate in a spreadsheet format and candidates can make use of most spreadsheet functions. Please review the testing guide prior to sitting for your exam to note any differences between the Pearson Vue testing environment and common spreadsheet software (e.g., Excel, Google Sheets).



# Exam Cognitive Level

Each task is tied to a certain type of mental operation or thinking skill, which is called the cognitive level. ACAS and FCAS use four cognitive levels, and every examination item is authored to address both the task and one of the following cognitive levels paired with that task (*sample questions coming soon*).

#### Remember: 5-10%

Tests the ability of the candidate to recall or remember knowledge or facts.

#### Understand and Apply: 55-60%

Measures the candidate's ability to understand and apply ideas and concepts to new situations.

#### Analyze and Evaluate: 35-40%

Requires the candidate analyze information, combine concepts/ideas, and justify a position resulting from that combination.

#### Create: 0-5%

Requires the candidate to synthesize conclusions by evaluating the validity of ideas and concepts.



## **Exam Section Details**

| DOMAINS                         | DOMAIN WEIGHT |  |
|---------------------------------|---------------|--|
| A. Ratemaking                   | 45-55%        |  |
| B. Estimating Claim Liabilities | 45-55%        |  |

## A. Ratemaking

Candidates should have a thorough understanding of basic ratemaking so that they can analyze data, select appropriate techniques, and develop solutions to problems.

| TASKS |   |  |  |  |
|-------|---|--|--|--|
| 1.    | Define and describe exposure bases as used in the ratemaking process  |  |  |  |
| 2.    | Evaluate and select an exposure base in a given scenario for use in the ratemaking process (e.g., line of business, use cases)                                    |  |  |  |
| 3.    | Aggregate and/or organize ratemaking data in the following ways: calendar year, policy year, accident year, report year, close year, in-force, net of reinsurance |  |  |  |
| 4.    | Evaluate ratemaking data and analyses for errors and reasonableness   |  |  |  |
| 5.    | Separate data into groups that balance homogeneity and credibility and summarize the considerations for determining such groups                                   |  |  |  |
| 6.    | Calculate loss and loss adjustment expenses to be used for ratemaking (e.g., common ratios, adjustments to losses, claims-made vs occurrence coverage)            |  |  |  |
| 7.    | Calculate various adjustments to the premium used for ratemaking (e.g., on-leveling, premium audit)   |  |  |  |
| 8.    | Calculate and apply trends (e.g., exposure, premium, losses) using different approaches (e.g., exponential, and linear analyses)                                  |  |  |  |
| 9.    | Calculate the underwriting provisions underlying the overall rate level indication (e.g., fixed and variable expenses, profit and contingency, reinsurance costs) |  |  |  |
| 10    | Demonstrate proper handling of extraordinary losses for ratemaking purposes (e.g., large losses, catastrophes)  |  |  |  |
| 11.   | Construct an overall rate level indication using the pure premium and loss ratio methods  |  |  |  |
| 12    | Apply credibility to ratemaking analyses using different methods and justify choice of complement   |  |  |  |



| TASKS (Continued)   |  |  |
|---|--|--|
| 13. Select and justify a final rate change to implement beyond the calculated overall rate level indication (e.g., Operational/Marketing/Regulatory Constraints, Lifetime Value)              |  |  |
| 14. Perform calculations related to alternative ratemaking procedures (e.g., classification, territory, deductibles, increased limits, coinsurance, commercial lines rating mechanisms, etc.) |  |  |
| 15. Analyze results of predictive models (e.g., GLM)  |  |  |
| 16. Apply the four principles of ratemaking to a scenario   |  |  |
| 17. Understand the considerations for implementing rates to achieve an organization's goals (e.g., non-pricing solutions, minimum premium, rating algorithms)                                 |  |  |
| Readings:<br>- Werner & Modlin<br>- CAS Ratemaking Principles<br>- ASOP 12<br>- ASOP 13<br>- ASOP 43  |  |  |

# **B. Estimating Claim Liabilities**

Candidates should understand how to estimate unpaid claims for both insurance entities and also for non-insurance entities that retain risk.

| TASK | S  |
|------|--|
|      | Organize reserving data in the following ways: calendar year, accident year, policy year, underwriting year, report year, etc.   |
| 2.   | Evaluate reserving data and analyses for errors and reasonableness   |
|      | Describe the role of homogeneity and credibility of data in the process of estimating unpaid claims  |
|      | Describe the fundamentals of different types of insurance (e.g., long tail versus short tail lines, low frequency versus high frequency lines, occurrence versus claims made)    |
| 5.   | Articulate the importance of accurate estimates of unpaid claims.  |
|      | Build and analyze development triangles (e.g., loss, count, allocated loss adjustment expenses (ALAE))   |
| 7.   | Apply a tail factor  |
|      | Use development triangles as diagnostic tools to identify changes and trends (e.g., loss and claim count, ratio of losses to premium, severity, ratios of loss and claim counts) |



- 9. Calculate and evaluate unpaid loss estimation techniques (i.e., development/chain ladder, case outstanding development, expected losses, Bornhuetter-Ferguson, Cape Cod, frequency-severity, Berquist-Sherman, Benktander)
- 10. Assess the influence of operating changes on the estimation of unpaid losses (e.g., claims coding and/or claim-related expenses, claims processing, underwriting and policy provisions, marketing, reinsurance, treatment of recoveries such as deductibles and salvage and subrogation)
- 11. Adjust data and/or estimation techniques for changes in the internal and external environment (e.g., claims processes that result in shift in the adequacy of case outstanding or shift in settlement rates, change in mix of business, change in rate level, inflationary or legal environment)
- 12. Consider the impact of and adjust for the presence of large losses in a reserving analysis
- 13. Calculate and evaluate the estimation techniques for recoveries (e.g., salvage and subrogation, reinsurance)
- 14. Calculate and evaluate the estimation techniques for allocated loss adjustment expenses
- 15. Calculate and evaluate the estimation techniques for unallocated loss adjustment expenses
- 16. Evaluate the results of a reserve analysis for adequacy and reasonableness using loss ratios, severities, pure premiums, frequencies, indicated unpaid losses, etc.
- 17. Monitor results for adequacy and reasonability including interim valuations (e.g., actual versus expected, roll forward analysis)
- 18. Communicate results and drivers of change to various stakeholders (internal management, investors, regulators)
- 19. Define and apply reinsurance concepts to calculate net, ceded, and gross losses

#### 20. Utilize external information in a reserve analysis

Readings:

- Friedland

- ASOP 43



### **Complete Text References for Exam 5**

Text references are alphabetized by the citation column.

| Citation   | Abbreviation                    | Domains/<br>Task | Source |
|--|---------------------------------|------------------|--------|
| Actuarial Standards Board of the American Academy of<br>Actuaries, " <u>Actuarial Standard of Practice No. 12, Risk</u><br><u>Classification (for All Practice Areas)</u> ," revised in 2005,<br>updated for deviation language in 2011.   | ASOP 12                         | A4-5             | OP     |
| Actuarial Standards Board of the American Academy of<br>Actuaries, " <u>Actuarial Standard of Practice No. 13, Trending</u><br><u>Procedures in Property/Casualty Insurance</u> ," revised in<br>2009, updated for deviation language in 2011.   | ASOP 13                         | A4, A8           | OP     |
| Actuarial Standards Board of the American Academy of<br>Actuaries, " <u>Actuarial Standard of Practice No. 43,</u><br><u>Property/Casualty Unpaid Claim Estimates</u> ," adopted in<br>2007, updated for deviation language in 2011.   | ASOP 43                         | A4, B2           | OP     |
| Friedland, J.F., <u>Estimating Unpaid Claims Using Basic</u><br><u>Techniques</u> , Casualty Actuarial Society, Third Version, July<br>2010.<br>- All chapters (the Appendices are excluded).  | Friedland                       | B1-B42           | OP     |
| <u>Statement of Principles Regarding Property and Casualty</u><br><u>Insurance Ratemaking</u> , Casualty Actuarial Society, May 1988.  | CAS<br>Ratemaking<br>Principles | A4, A16          | OP     |
| Werner, G., and Modlin, C., <u>Basic Ratemaking</u> , Casualty<br>Actuarial Society, Fifth Edition, May 2016. The Appendices<br>are an integral part of the textbook and will be used for<br>creating questions. Chapter 2 is excluded.<br>- Chapters 1, 3-16<br><u>Including errata</u> . | Werner &<br>Modlin              | A1-15, A17       | ΟΡ     |

### Source Key

**OP** All text references marked as Online Publications will be available by clicking the hyperlink within the syllabus.

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