

Agenda

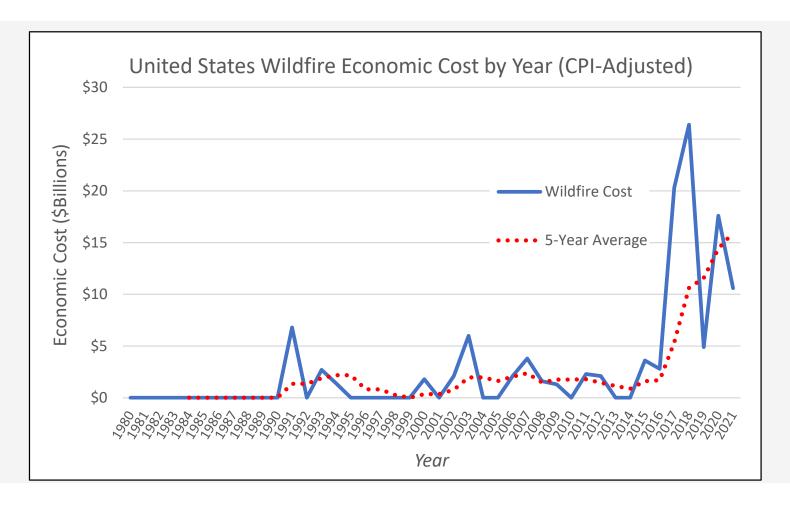
- Wildfire risk in the West and California
- The California insurance market
- Data for understanding wildfire risk
- Wildfire mitigation
- What does a solution look like?



Wildfire Risk in the West

Economic Cost of Wildfire

Wildfires cost billions of economic damage, but not until recently





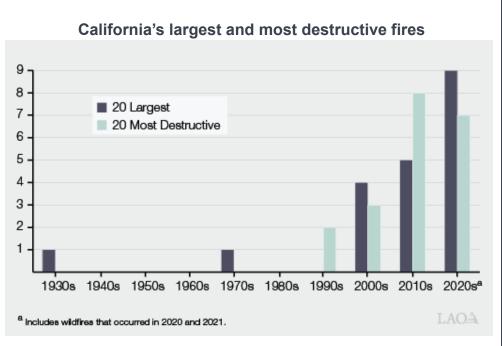
Wildfire Risk by State
California has the most losses, but wildfire is a problem in many western states

State	Wildfire Costs 1980 - 2022 (Billions)	Percentage of U.S. Total
California	\$91.32	71.8%
Colorado	\$6.71	5.3%
Oregon	\$5.30	4.2%
Montana	\$3.16	2.5%
Idaho	\$3.09	2.4%
Texas	\$2.93	2.3%
Washington	\$2.74	2.2%
Alaska	\$2.10	1.6%
Tennessee	\$1.69	1.3%
New Mexico	\$1.47	1.2%



A Worrying Trend

15 of California's 20 most destructive and 11 of the state's 20 largest wildfires have happened since 2015



The 2022-23 Budget: Wildfire and Forest Resilience Package (ca.gov)



Why is California burning so much now?

Climate Change ⁴

Change in temperature and rainfall patterns

Santa Ana Winds 1

Dry air from the
Great Basin area
of the West →
Southern California

Weather Leading up to 2017

High fuel loads, dry fuels, low humidity, and high temperatures



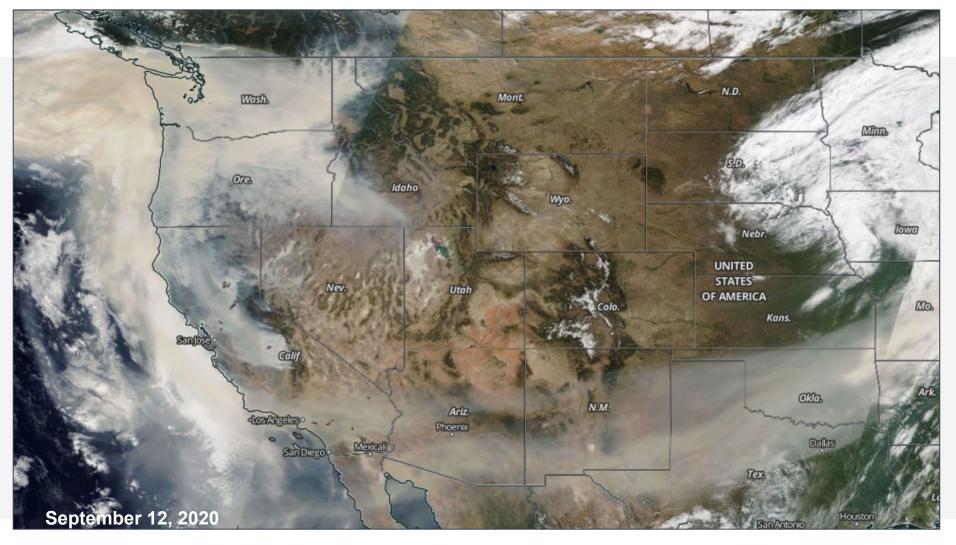
The U.S. Forest
Service's fire
management policy: the
"10am" Rule

Growth in the Wildland Urban Interface (WUI)

WUI in the U.S. grew rapidly from 1990 to 2010, from 30.8M to 43.4M houses, a 41% growth.



Not just a California Problem Smoke affects people's health far and wide

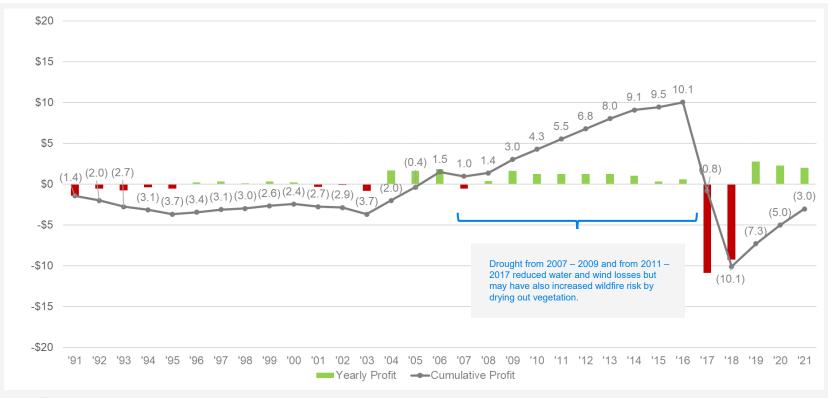




California Insurance Market Implications

Underwriting Impact

Losses in 2017 and 2018 wiped out twice the underwriting profit from the past 26 years.

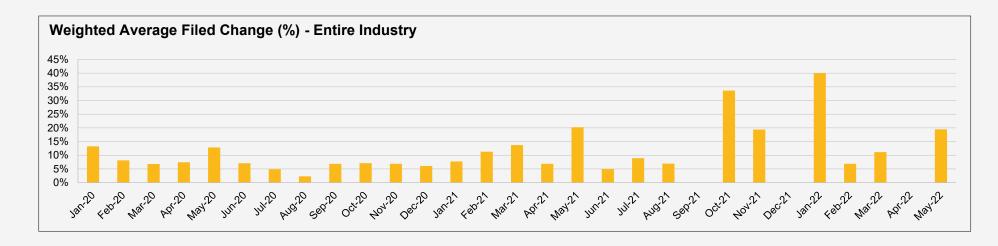


Notes:

- 1996 2021 data from P&C Combined Industry Annual Statement data from SNL.com.
- 1991 1995 Earned Premium and Loss Ratio data from the California Department of Insurance.
- Expense ratios for 1991-1995 are estimated as the average of 1996-1998.
- Profit is based on direct industry earned premium, losses, and expenses.
- Excludes impact of reinsurance and investment income.



California Homeowners Rate Changes



Rate Impact for Entire Industry	Increase	Neutral (NA or 0)	Decrease	Total
Number of Filings	108	53	4	165
% of Filings	65.45%	32.12%	2.42%	100%

Based on 165 filings from 75 companies.

California 04.0 Homeowners filings effective between 01/01/2020 and 12/31/2022.

Count of Policyholders is for companies' average rate change, not all policyholders will be affected uniformly.



Calculation of Catastrophe load

Under CCR 2644.5, insurers must use a minimum 20-year average of historical catastrophe losses to calculate a Cat-to-nonCat ratio.

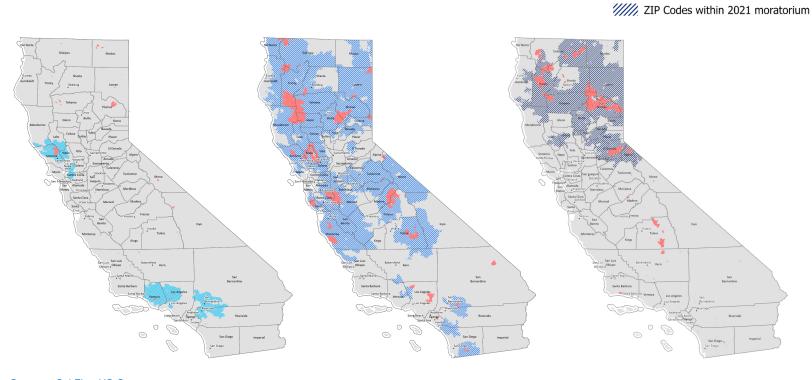
Year	Non-Cat Loss	Cat Loss	Cat/Non-Cat Ratio	Selected Catastrophe Load
1997	101	5	5%	
1998	123	14	11%	
1999	131	7	5%	2016 CAT Load:
2000	179	0	0%	- 111
2001	216	1	1%	10%
2002	236	8	3%	
2003	159	78	49%	
2004	183	5	3%	
2005	197	12	6%	2017 CAT Load:
2006	230	7	3%	- 111
2007	251	120	48%	31%
2008	320	75	23%	
2009	334	3	1%	
2010	332	3	1%	
2011	396	17	4%	2049 CAT Lood:
2012	345	2	1%	2018 CAT Load:
2013	386	0	0%	70%
2014	350	22	6%	
2015	394	145	37%	
2016	403	14	4%	
2017	478	1,243	260%	Actual averages based on filings from 3 of the top 10 California insurers
2018	390	2,395	614%	Actual averages based on himgs from 3 of the top 10 California insurers



CDI Declared Moratoriums on Non-Renewals

Senate Bill 824 (2018)

Single Family Homes (in 000s)			
Year	Inside Moratorium	Outside Moratorium	
2019	1,101	7,385	
2020	1,642	6,844	
2021	261	8,262	



Sources: Cal Fire, US Census



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Wildfire perimeters

ZIP Codes within 2019 moratorium

Growth in California Residual Market

Non-Renewals and the California FAIR Plan

FAIR Plan annualized increases (2018 to 2019)

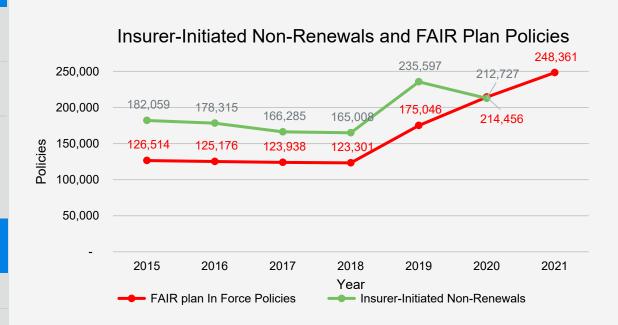
Insured value 36%

Expected losses 81%

The FAIR plan experienced relatively high growth specifically in wildfire exposed areas.

Indicated and Proposed Changes (Effective 02/2022)

Line of Business	Indicated Change	Proposed Change
Fire	+78.2%	+52.0%
Allied	-39.4%	-25.8%
Total	+71.7%	+48.8%



Source:

- California Department of Insurance's "Data on Insurance Non-Renewals, FAIR Plan and Surplus lines (2015-2019)"
- California Department of Insurance's "Data on Insurance Non-Renewals, FAIR Plan and Surplus lines (2020)"
- FAIR plan filing MISF-132963111



CDI Regulation on Wildfire Mitigation

Consideration of Mitigation Factors; Wildfire Risk Models

California Code of Regulations 2644.9 effective October 14, 2022

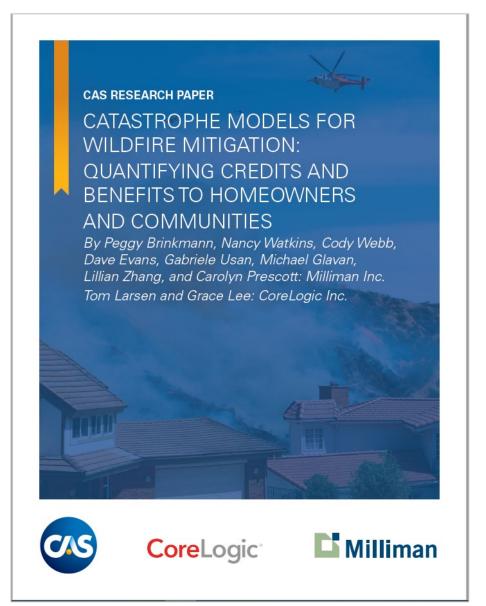
- New mandatory rating factors for
 - Community-level mitigation designations
 - Property-level mitigation
 - Defensible space
 - Building code/ordinance compliance
 - Class A roof
 - Enclosed eaves
 - Fire-resistant vents
 - Fire-resistant windows
 - Six inches of noncombustible vertical clearance a bottom of building





Casualty Actuarial Society Research Paper

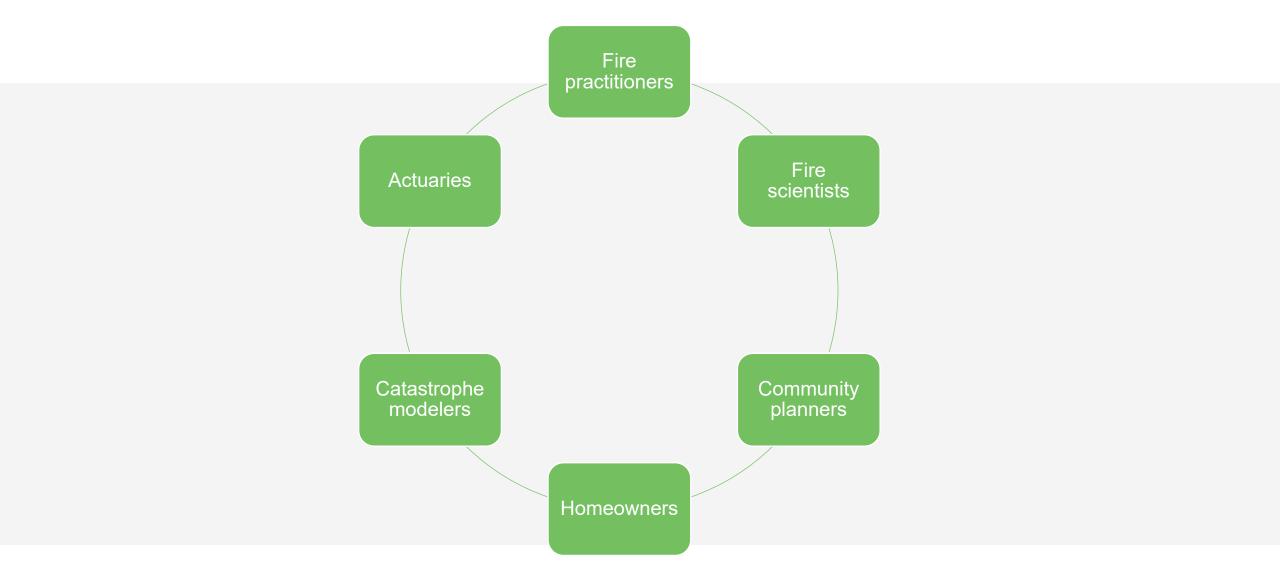
- Produced by Milliman, and Corelogic on behalf of Casualty Actuarial Society
- Published October 25, 2022
- https://www.casact.org/publicationsresearch/publications/cas-researchpapers-and-briefs
- Discusses wildfire mitigation, catastrophe models, actuarial considerations for mitigation credits
- Case studies to illustrate analysis methodology and compare effects of different types of mitigation



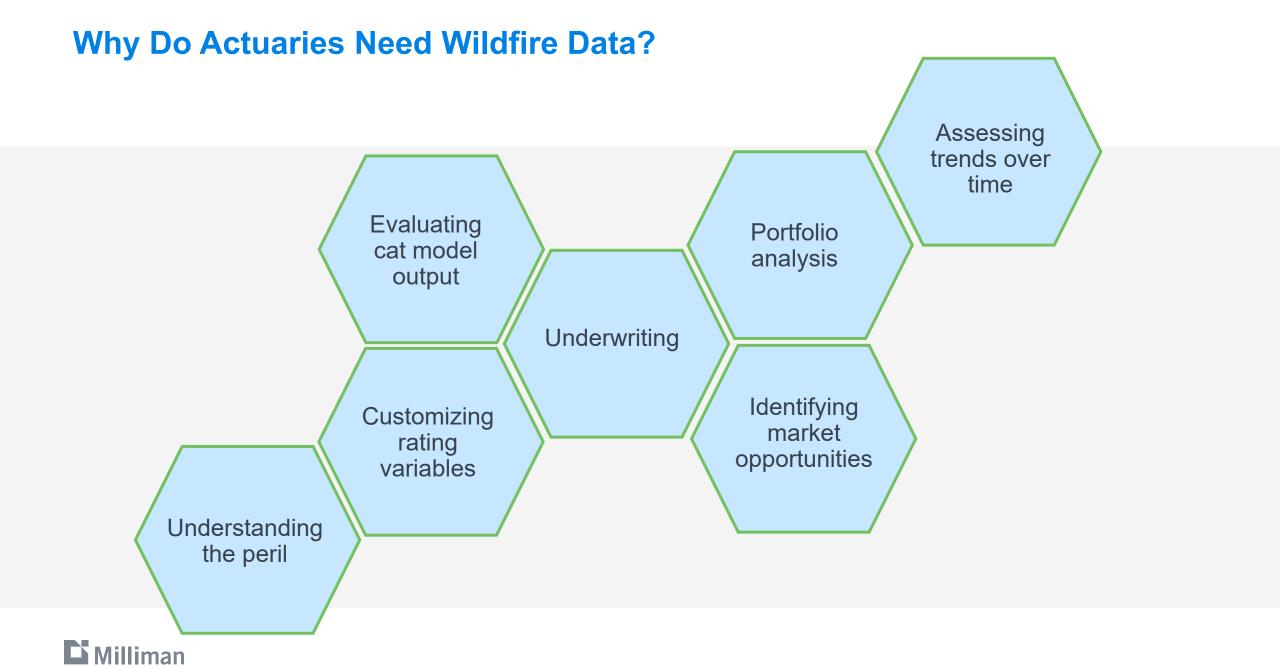


Data for Understanding Wildfire Risk

Who Uses Wildfire Data?





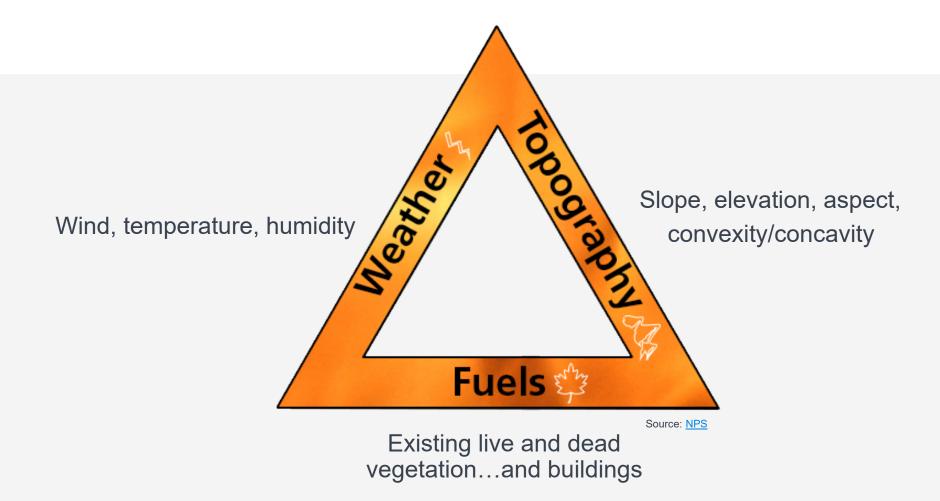


Wildland Urban Interface (WUI)
Areas where human development meets undeveloped wildland and vegetative fuels





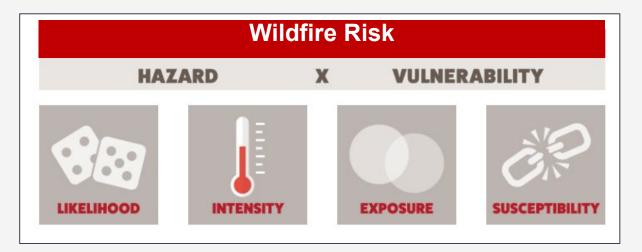
Fire Behavior in the Wildland Urban Interface





Data to Evaluate Wildfire Risk in the WUI

- Existing vegetation and fuels
- Terrain
 - Slope, elevation, aspect
- Weather data
 - Wind, temperature
- Climate data
 - Fuel moisture, drought
- Local fire history
- ☐ Fire suppression resources
 - Fire fighting capacity and skill
 - Difficulty of access, roads
- Individual and community mitigation actions



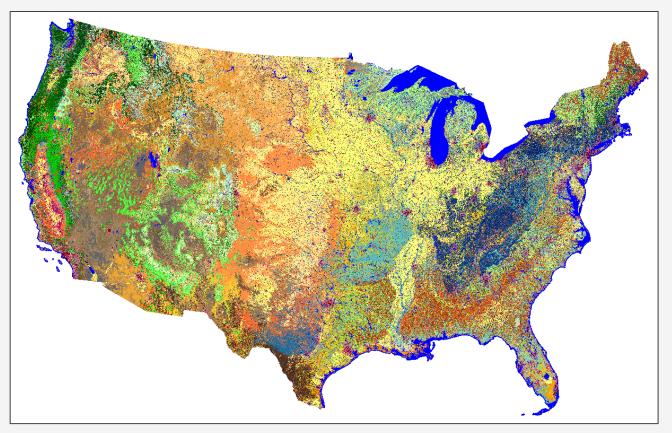
Source: Wildfire Risk To Communities, USDA, USFS



Example: LANDFIRE

Open data on vegetation, terrain, fuels, disturbances, and fire regimes

"LANDFIRE (LF), Landscape Fire and Resource Management Planning Tools, is a shared program between the wildland fire management programs of the U.S. Department of Agriculture Forest Service and U.S. Department of the Interior, providing landscape scale geo-spatial products to support cross-boundary planning, management, and operations."



Existing Vegetation Type mapped at 30m resolution for entire USA, source: LANDFIRE 2016

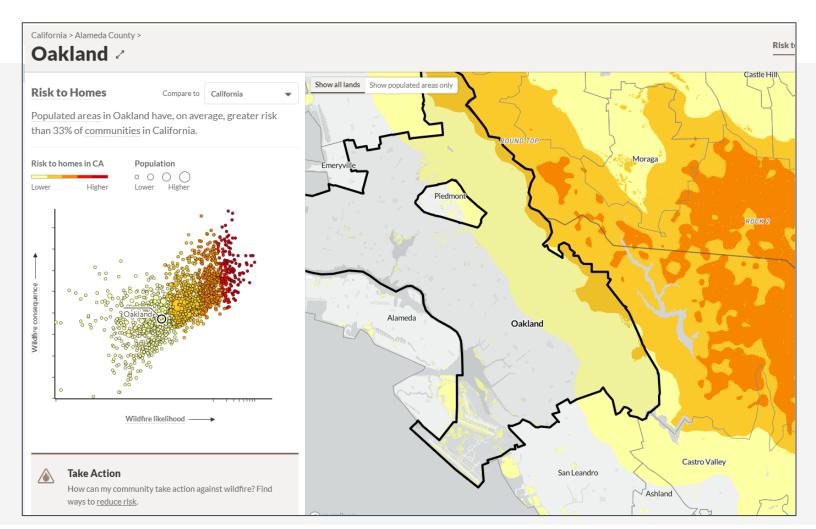


Example: Wildfire Risk to Communities

Open data and resources to help communities understand, explore, and reduce wildfire risk.

15 data layers:

- Risk to homes
- Ignition probability
- Exposure type
- Conditional risk
- Conditional flame length
- Flame length exceedance probability
- Wildfire hazard potential
- Housing unit density
- Population density
- Building coverage
- Building exposure
- Housing unit exposure
- Housing unit impact
- Housing unit risk
- Expanded risk areas





Example: Proprietary Risk Scores

- zesty.ai Z-Fire
 - Al machine learning model
 - Topography, climate data
 - Satellite imagery to assess building materials and surrounding vegetation
- LEVEL 1 SCORE ① LEVEL 2 SCORE ① 8 The key factors decreasing level 2 risk are low landcover class, low distance to high wildfire vegetation density: zone 2, high year built, and low hazard potential area, and high wildfire hazard vegetation density: zone 1. TOP FEATURES TOP FEATURES 1 Landcover Class Vegetation Density: Zone 2 Grasslands/Herbaceous 2 Distance to High Wildfire Hazard Potential 2 Year Built 2006 60 meters 3 Vegetation Density: Zone 1 3 Wildfire Hazard Potential Score 6.450



Source: Zesty.Al

- CoreLogic Wildfire Risk Score
 - Variables: slope, aspect, fuel, surface composition
 - 30x30 m grid
 - Updated annually







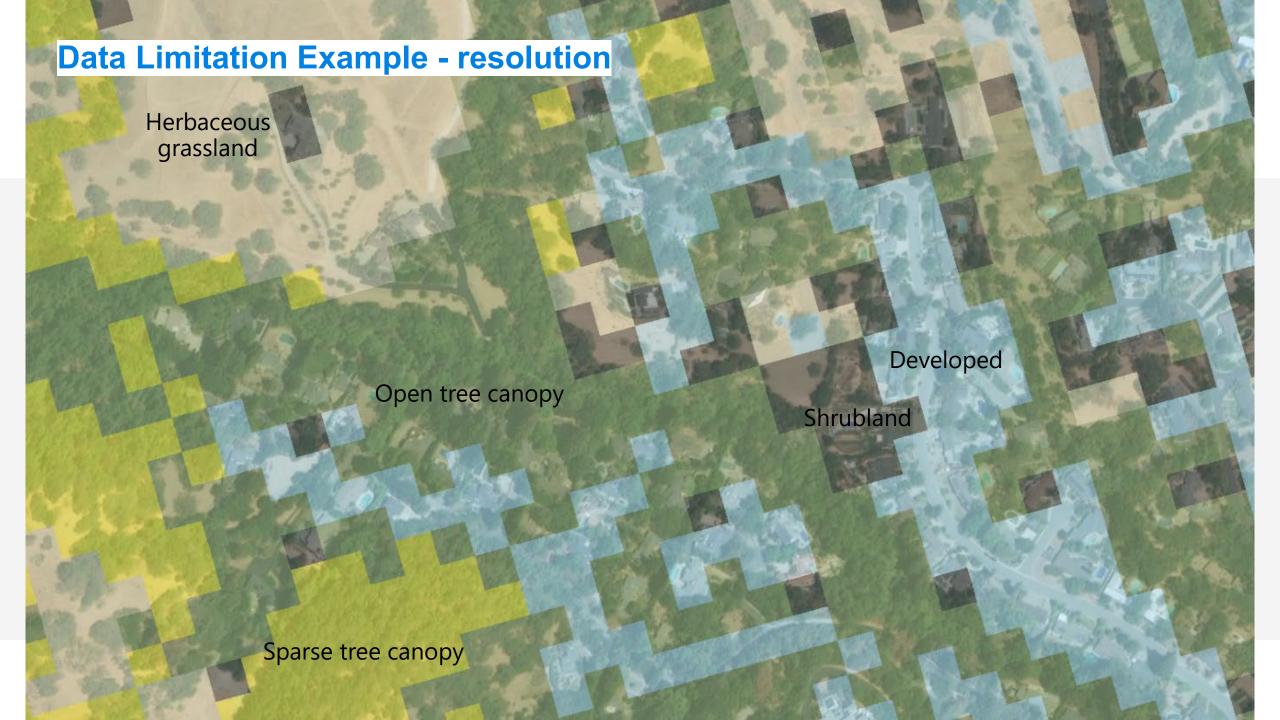
Know the Data Limitations

- Resolution
 - Wildfire risk is exceptionally granular
- Vintage
 - Climate very different than in the past
 - Construction, fires that have occurred since created
- Update cycle
 - Vegetation grows and dies changes frequently
 - Home hardening
- Availability
 - Local, state, national?
- Use restrictions
 - "Non-commercial use only"









Mitigating Wildfire Risk

What is Wildfire Mitigation?

Actions taken to reduce or eliminate the damaging effects of a wildfire on a property, community, or ecosystem

- Vegetation management
 - Creation of buffer areas surrounding a community
 - Mechanical clearing of vegetation
 - Parcel landscaping to improve defensible space
- Water supply development
- ☐ Firefighter access improvement
- Infrastructure / home hardening

Milliman and CAS study found that the combination of parcel mitigation and community fuels reduction efforts could decrease the wildfire average annual loss (AAL) by 62%



Individual mitigation

- Fire rated roofs
- Buffer around the home
- Remove items under deck
- Add/upgrade vent screens
- Remove back-to-back rows of fencing
- Replace combustible fencing/gates

- Trim trees
- Replace sidings
- Enclose eaves
- Fire-resistant deck
- Upgrade windows
- Enclose under-bay windows
- Use metal gutters instead of vinyl ones



Source: Wildfire Ready - DISASTERSAFETY.ORG



#DefensibleSpace in Action







Individual Mitigation - IBHS Wildfire Prepared Home Defensible Space + Home Hardening









Community mitigation

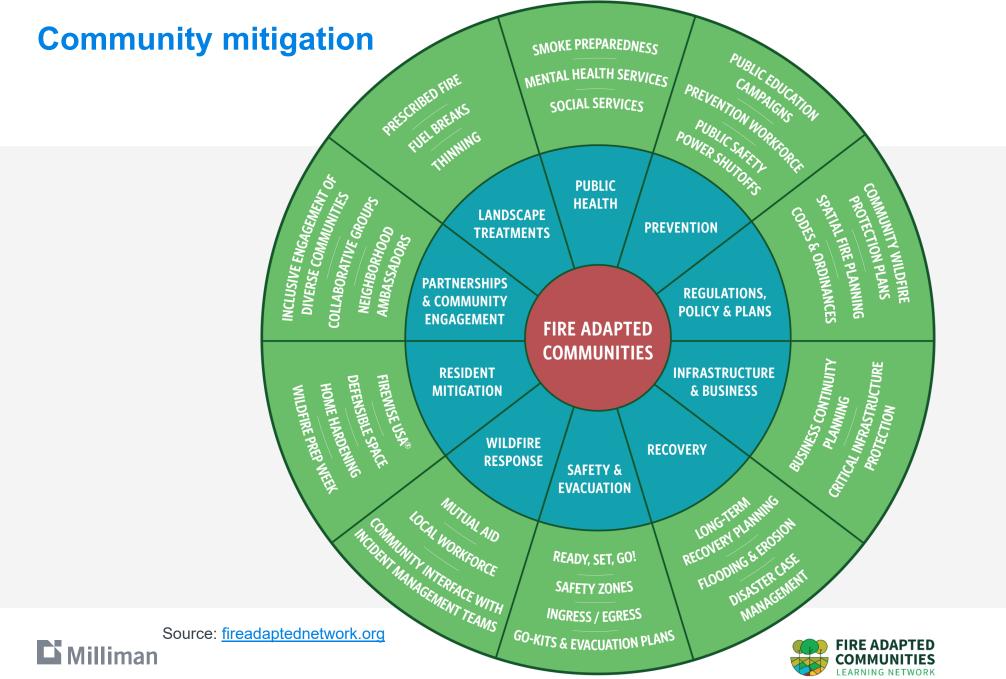
- Coordinated planning and action to reduce fire risk throughout a community
- Fuels and vegetation management beyond the individual parcel
 - Parks, open spaces
 - Reduce / minimize fire pathways into the WUI
- Building codes and ordinances
- Citizen fire councils
- Community Wildfire Protection Plans (CWPP)











What Would a Solution Look Like?

Putting the Pieces Together

Working towards a shared goal of reducing life and property loss in the WUI



Players:

- Fire practitioners
- Fire scientists
- Insurance carriers
- CAT modelers
- Regulators
- Homeowners
- Communities

Mitigation Actions:

- What are the most important for reducing risk?
- How do we get individuals and communities to take these actions?

Data:

- How do we measure risk and success?
- Who collects the data?
 - How do we keep it current, comprehensive, consistent, and cost beneficial?



Wildfire risk mitigation – the big picture

What does "solving the problem" look like?

- Establish parcel level mitigation standards
- Establish community level mitigation and fire protection standards
- Improve fire science and research

- Coordinate with public/private landownersIdentify funding sources
- Implement mitigations
- Improve comprehensive protection capabilities



- Establish wildfire open data commons
- Build mitigation visibility into cat models
- Send risk signals through insurance pricing and underwriting
- Prioritize high-impact, low-cost mitigations

- Understand barriers to adoption
- Build mitigation visibility into public protection, policies and standards



Questions?

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