



# AKUR8

Transparent Models  
with Machine-Learning

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**Guillaume Béraud-Sudreau**  
Chief Actuary & Co-Founder of Akur8

## Biography

Guillaume is the **Chief Actuary** and **Co-Founder** of Akur8.

He has both a **data science** and an **actuarial** background.

Guillaume started researching the potential of AI for insurance pricing as **Head of Pricing R&D** at AXA Global Direct, before being incubated at Kamet Ventures and founding Akur8.

Guillaume is a **Fellow** of the **French Institute of Actuaries** and holds Master's degrees in **Actuarial Science**, **Cognitive Science** and **Engineering** from Institut des Actuaire, Ecole normale supérieure, and Télécom Paris.

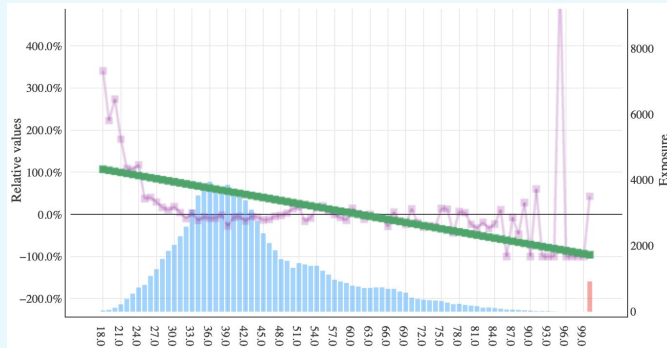
# Actuarial Modeling

# Actuarial Modeling: Capturing Non-Linearities

## What GLMs Offer...

Generalized Linear Models (“GLMs”) are, by definition, linear.

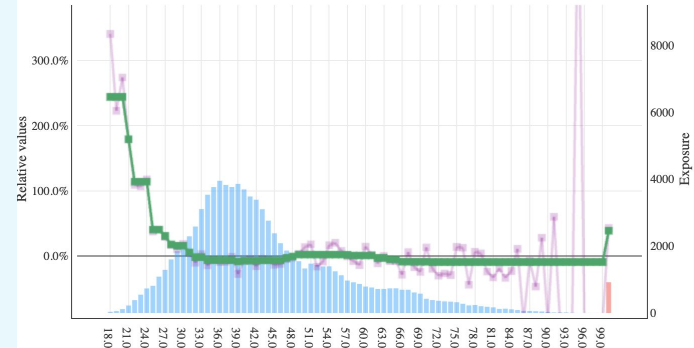
They are easy to fit (as only one parameter has to be found for every variable).



## ...What we want

We want to capture the non-linear relations between the explanatory and predicted variables.

They are hard to fit because, for every variable, a large number of parameters has to be found.



# GLMs and Additive Models equivalence

Linear Models

$$\hat{y}(X) = g^{-1} \left( \sum_{i,j} \beta_{i,j} \times I_{X_i=j} \right)$$

Variables Transformations

Driver Age=16
Driver Age=17
Driver Age=18
Driver Age=19
Driver Age=20
Driver Age=21
Driver Age=22
Driver Age=23
Driver Age=24
Driver Age=25
Driver Age=26

Non-Linear Models

$$\hat{y}(X) = g^{-1} \left( \sum_j \beta_i(X_i) \right)$$
$$\beta_i(X_i) = \sum_j \beta_{i,j} \times I_{X_i=j}$$

**GLMs and Additive Models are equivalent:** coefficients are built for different values of the explanatory variables.

However, creating a non-linear model requires **control for overfitting** into the fitting process. This can be done by either:

- **Controlling for the transformations** created
- Leveraging **credibility** in the fitting process

# Creating a GLM to capture non-linear relationships

All regression models are built around the same main principle:

$$\beta^* = \text{ArgMax } p(y|\hat{y}_\beta) = \text{ArgMax } \text{LogLikelihood}(x, y, \beta)$$

However, **maximizing the likelihood** on hundreds of parameters would lead to overfitting, which needs to be controlled.

Two main approaches are used by the actuarial community:

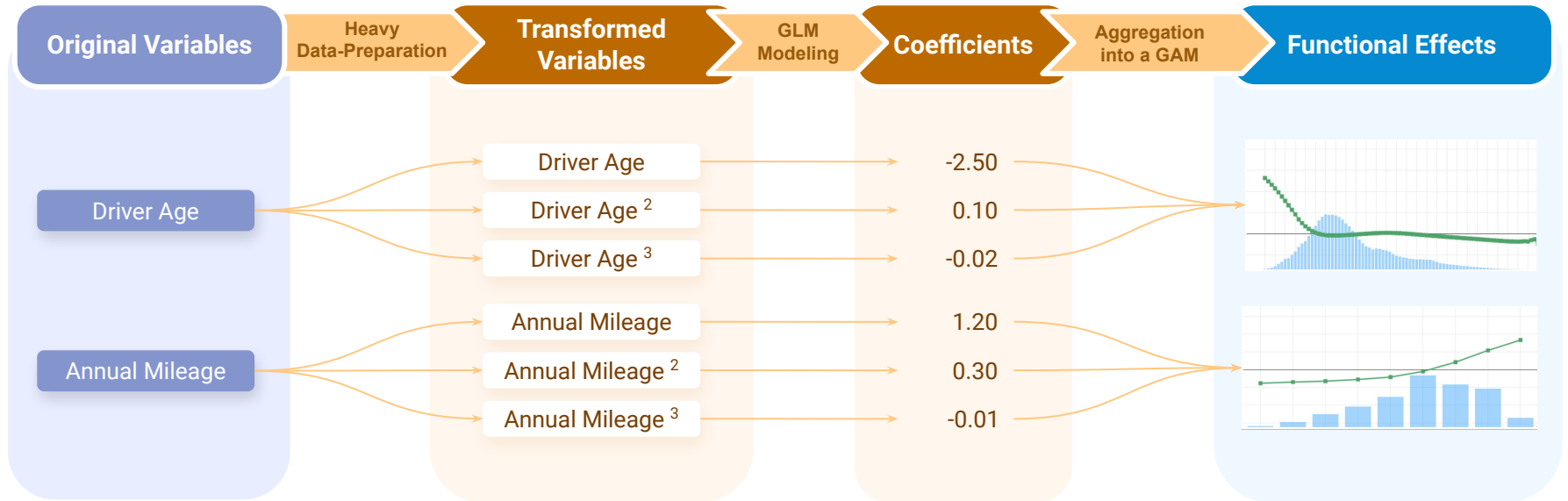
Manage the number of parameters by carefully **selecting which transformations are used**:

- Polynomials
- Groupings
- ...

Integrate priors on the coefficients into the model creation:

- The priors will be directly included into the likelihood optimization.
- They will reduce the complexity of the models created.

# Modeling with variable transformations



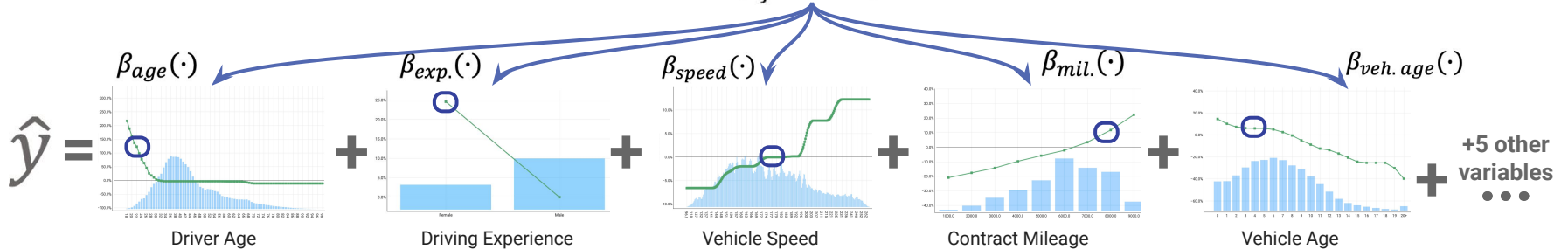
# Creating a GLM, visualizing an Additive Model

The models created are GLMs:  $\hat{y}(X) = g^{-1} \left( \sum_{i,j} \beta_{i,j} \times I_{X_i=j} \right)$

These models can be visualized either as tables (containing all the  $\beta_{i,j}$ , which can be useful for instance to put the model into production), or as GAMs (Generalized Additive Models).

The **GAM visualization is convenient** for model review and modification as it displays one function per variable.

$$\hat{y}(X) = g^{-1} \left( \sum_j \beta_j(X_j) \right)$$





# Leveraging Credibility

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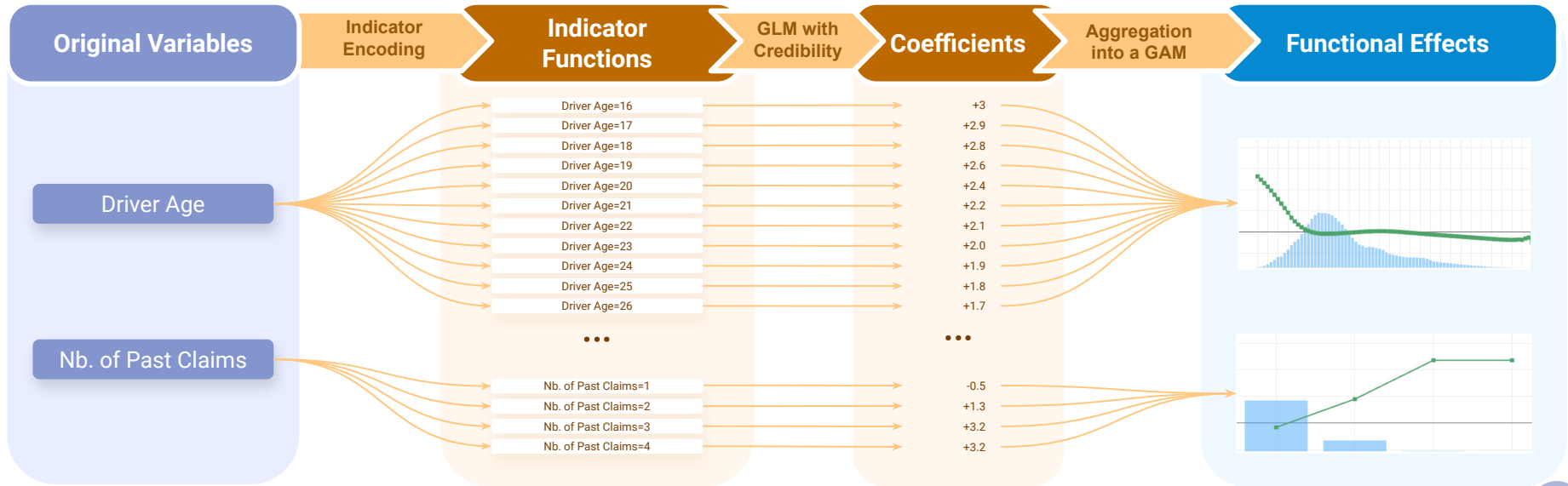
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# Automatic Modeling with Credibility

In order to remove the heavy and time-consuming data-preparation step, a **large number of indicator functions** are created - these functions equal one if a variable equals a given value, zero otherwise.

Then a model **fitted leveraging credibility** ensures the coherence between the different coefficients created.



# Automatic Modeling with Credibility

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## Quick Reminder... What is credibility 😊



Credibility, simply put, is the weighting together of different estimates to come up with a combined estimate.

*Foundations of Casualty Actuarial Science*

Buhlmann credibility is the best-known approach. It is equivalent to a simple **Bayesian** framework, where a prior “knowledge” based on a model is updated based on observations.

Usually (after equations involving conditional probabilities), the output of a credibility approach is that the model predictions are a **weighted average** between the observations and the initial assumption.

The weight will depend on:

- the **quantity of data** (the larger the data, the higher the weight)
- the **strength of the prior** assumptions (a very reliable assumption with small variance will have a large weight).

# Prior and Credibility

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A credibility framework is defined by the prior assumptions the modeller has on his model. These **assumptions represent a prior probability** distribution for the models coefficients.

For instance, **“simpler” models are usually assumed to be “more likely”**.

Classic prior assumptions can be: “The coefficients follow a Gaussian distribution, centered on 0”

The **Maximum of Likelihood approach directly integrates the prior**:

$$\beta^* = \mathit{Argmax}_{\beta} p(y|\hat{y}(X)) \times p_{prior}(\beta)$$

Taking the log of this formula provides an “easy-to-optimize” log-likelihood function:

$$\beta^* = \mathit{Argmax}_{\beta} LL(x, y, \beta) + \log(p_{prior}(\beta))$$

# Prior $\Leftrightarrow$ Penalized Regressions

Some examples in the Linear Regression case

**Prior assumptions are at the center of penalized-regression methods** used to control high-dimensional or correlated data, such as Lasso or Ridge Regression. Controlling the distribution (through the  $\lambda$  parameter) allows for controlling the overfitting of the models.

Gaussian Hypothesis



**Prior:** Coefficients follow a Normal distribution  $N(0, 1/2\lambda)$ :



**Coefficients Distribution:**

$$p(\beta) \sim e^{-\lambda \beta^2}$$



**Log-Likelihood (incl. prior)**

$$LL(x, y, \beta) - \lambda \beta^2$$



Ridge Regression

Laplace Hypothesis



**Prior:** Coefficients follow a Laplace distribution  $L(0, 1/\lambda)$ :



**Coefficients Distribution:**

$$p(\beta) \sim e^{-\lambda |\beta|}$$



**Log-Likelihood (incl. prior)**

$$LL(x, y, \beta) - \lambda |\beta|$$

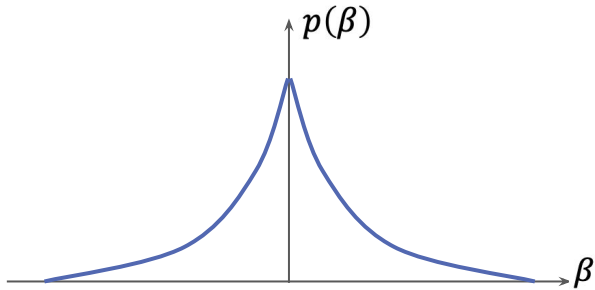


Lasso Regression

# Lasso and Hypothesis testing

**Lasso is especially popular as it is a good tool for variable selections:** models created with the Lasso framework are sparse - all the non-relevant coefficients equal zero.

The Laplace distribution that underlies the Lasso has a maximum at zero:



When used on binary explanatory variables, it is also equivalent to **hypothesis testing**:

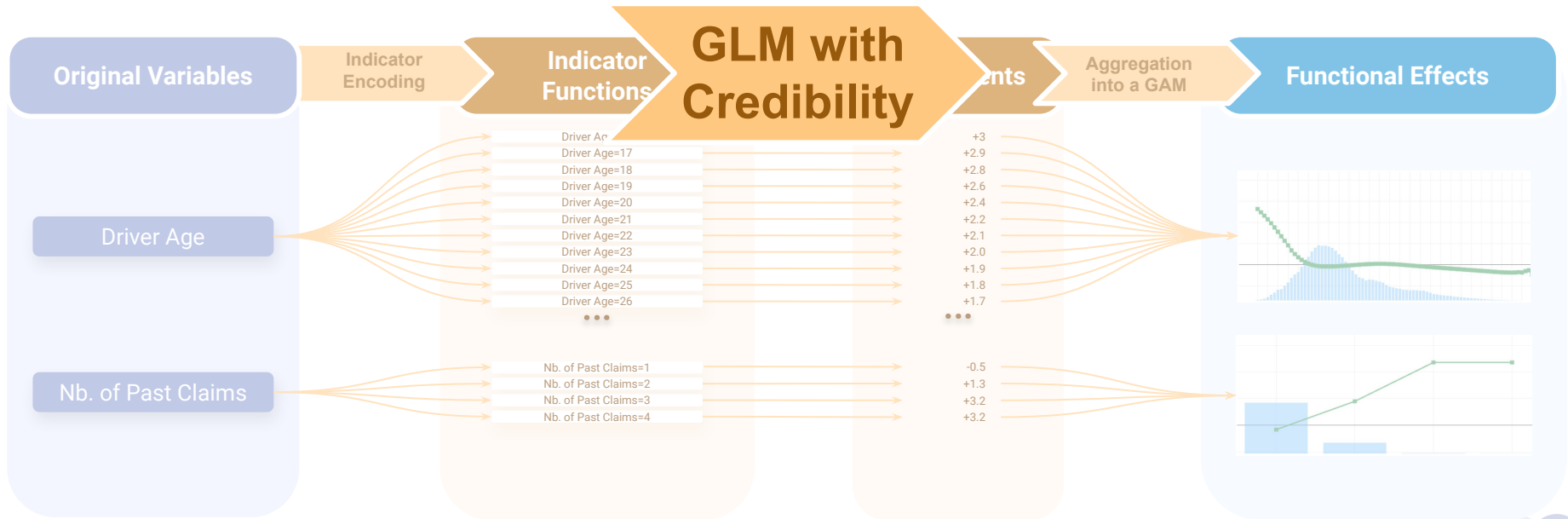
**Null Hypothesis:  $\beta = 0$ :** "The coefficient is not significantly different from zero."

- If the null hypothesis is **not rejected**, the coefficient value is zero.
- If the null hypothesis is **rejected**, the coefficient has a non-zero value.



# Back to the original problem...

We want to use a GLM leveraging credibility to fit many of coefficients and create a model:  $\hat{y}(X) = g\left(\sum_j \beta_{i,j} \times I_{x_j=i}\right)$



# Lasso can be used in actuarial modelling...

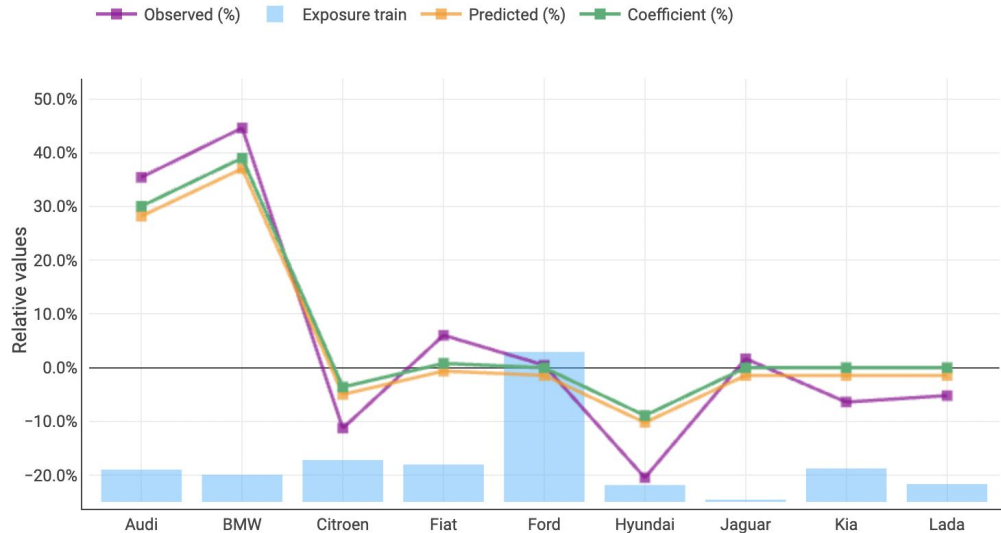
Lasso can be used to capture the signal on **categorical variables**.

Coefficients are created for each level of the data:

$$\hat{y}(X) = g\left(\sum_j \beta_{i,j} \times I_{x_j=i}\right)$$

The result is coherent with a **credibility approach**: predictions are between their “pure GLM” values and the grand-mean of the observations.

Non-significant levels are grouped, with null coefficients.



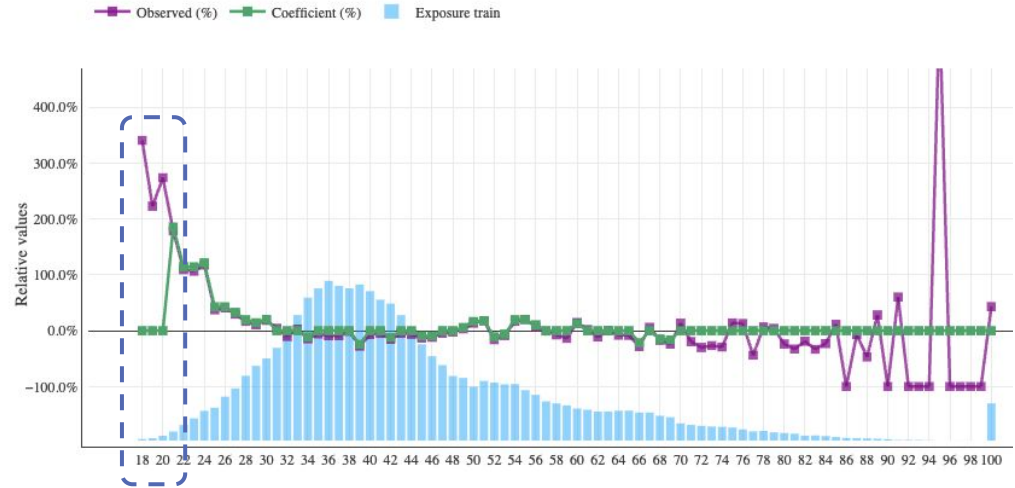
# ...but Lasso does not capture non-linear effects!

While it is very powerful and well documented, the **Lasso can't be directly applied** to indicator-representation on the data to create a non-linear model:

$$\hat{y}(X) = g\left(\sum_j \beta_{i,j} \times I_{x_j=i}\right)$$

All non-significant coefficients would be grouped at zero, which makes no sense.

A key piece of information: **the order of the levels would be lost in the process.**



No information in the data =  
The most likely coefficients  
are at zero.

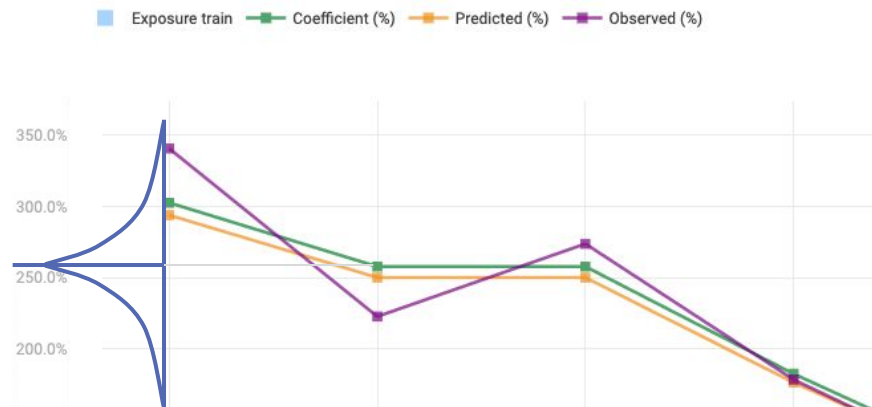
# Credibility on Ordered Variables

# Creating new Priors and Penalties

New priors have to be considered to take into account the structure of the models created.

In particular, for ordinal variables, two consecutive coefficients should:

- be more likely to be close than far apart if they are significantly different.
- or have the same coefficients if they are not significantly different...



This concept **generalizes the Lasso penalty to continuous function**, providing the high level of flexibility and stability necessary to create GAM models.

# Creating new Priors and Penalties

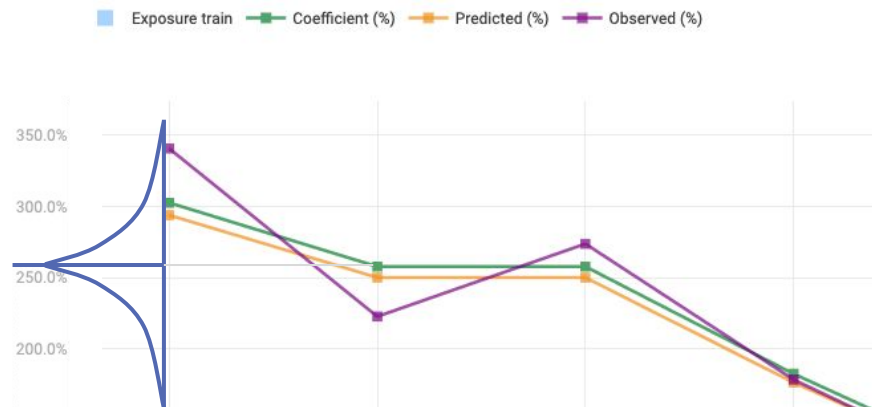
This means that the **derivative of the coefficient function**  $\beta'(X)$  follows a **Laplace distribution**:

As the values of the coefficients are discrete, the derivative can be written as:

$$p(\beta) \propto e^{-\lambda |\beta_i - \beta_{i+1}|}$$

This distribution of probability is used as a **prior when maximizing the likelihood** to fit a model:

$$\beta^* = \text{Argmax}_{\beta} LL(x, y, \beta) - \lambda |\beta_i - \beta_{i+1}|$$



# Controlling the Prior distribution

The prior follow a distribution  $p(\beta) \propto e^{-\lambda |\beta_i - \beta_{i+1}|}$  of variance  $2/\lambda^2$

The coefficients should **maximize**:  $LL(x, y, \beta) - \lambda |\beta_i - \beta_{i+1}|$

**Large  $\lambda$**

Prior distribution has a **small variance**.

**Strong a-priori knowledge** on the model.

Large weight is given to the **smoothness term**.

A **smooth model** is created.

**Small  $\lambda$**

Prior distribution has a **large variance**.

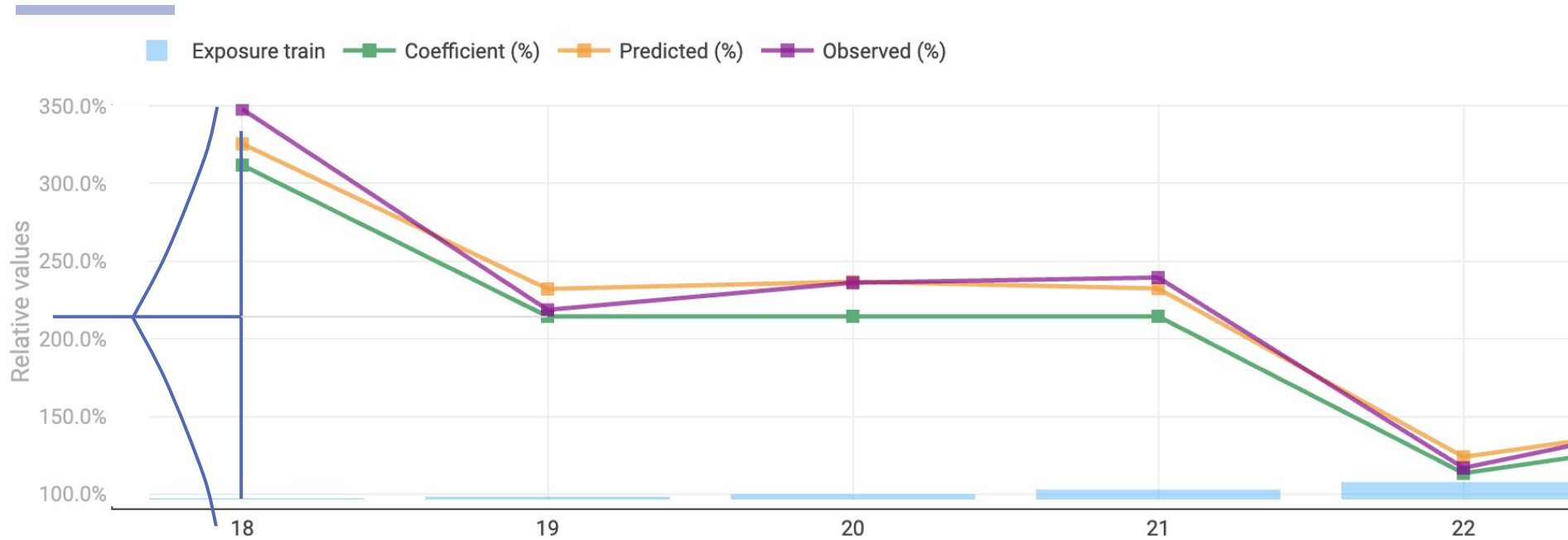
**Weak a-priori knowledge** on the model.

Large weight is given to the **observations term**.

A **noisy model** is created.

# Weak Prior $\Leftrightarrow$ Strong reliance on the observation

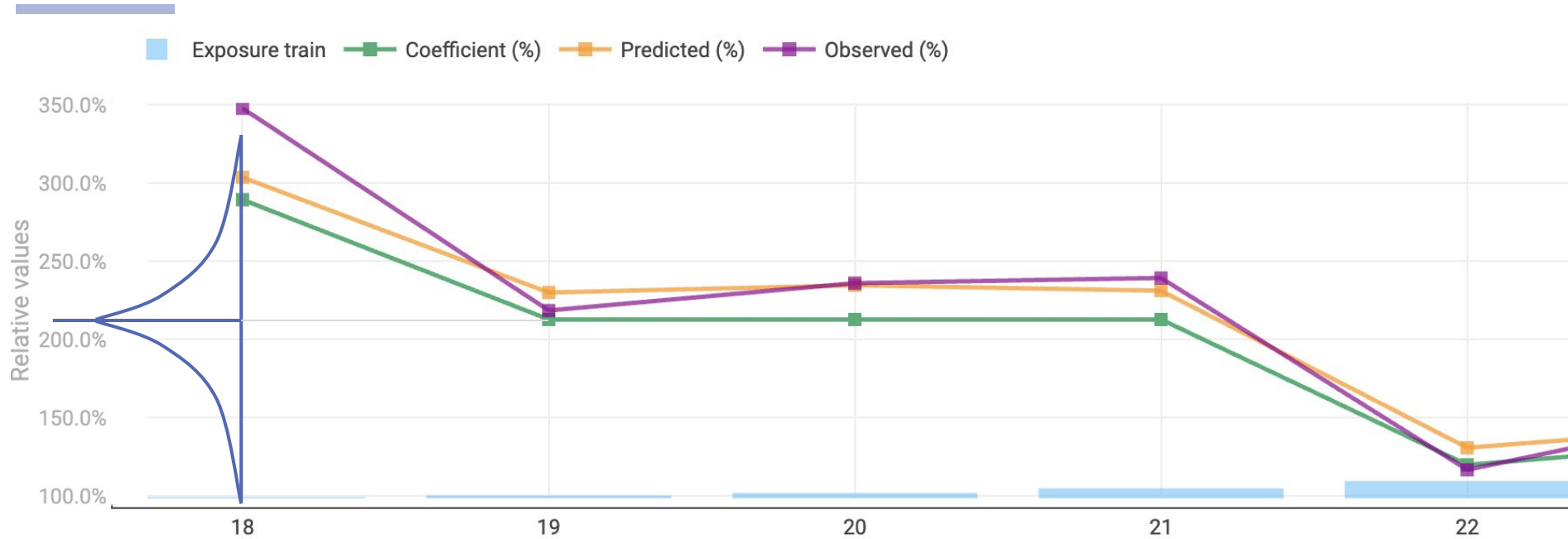
The prior has a very limited impact on the final model





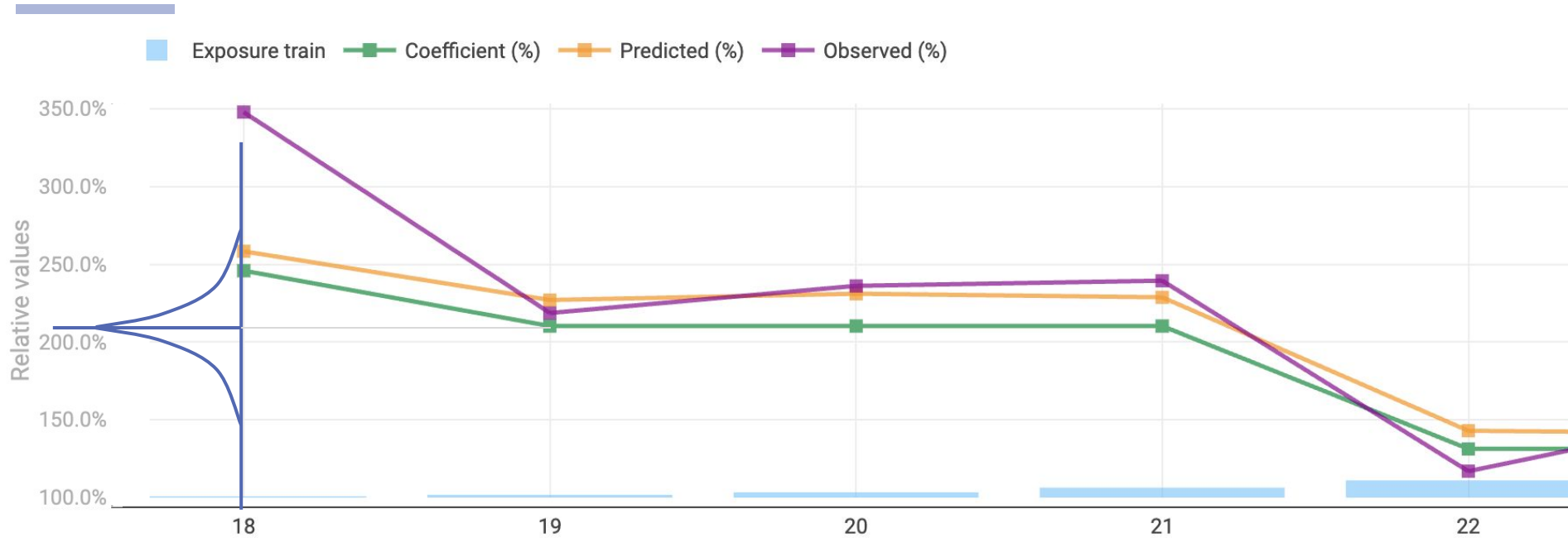
# Stronger Prior $\Leftrightarrow$ Weaker reliance on the observation

The final model is an average between the most likely coefficients according to the prior and the observations



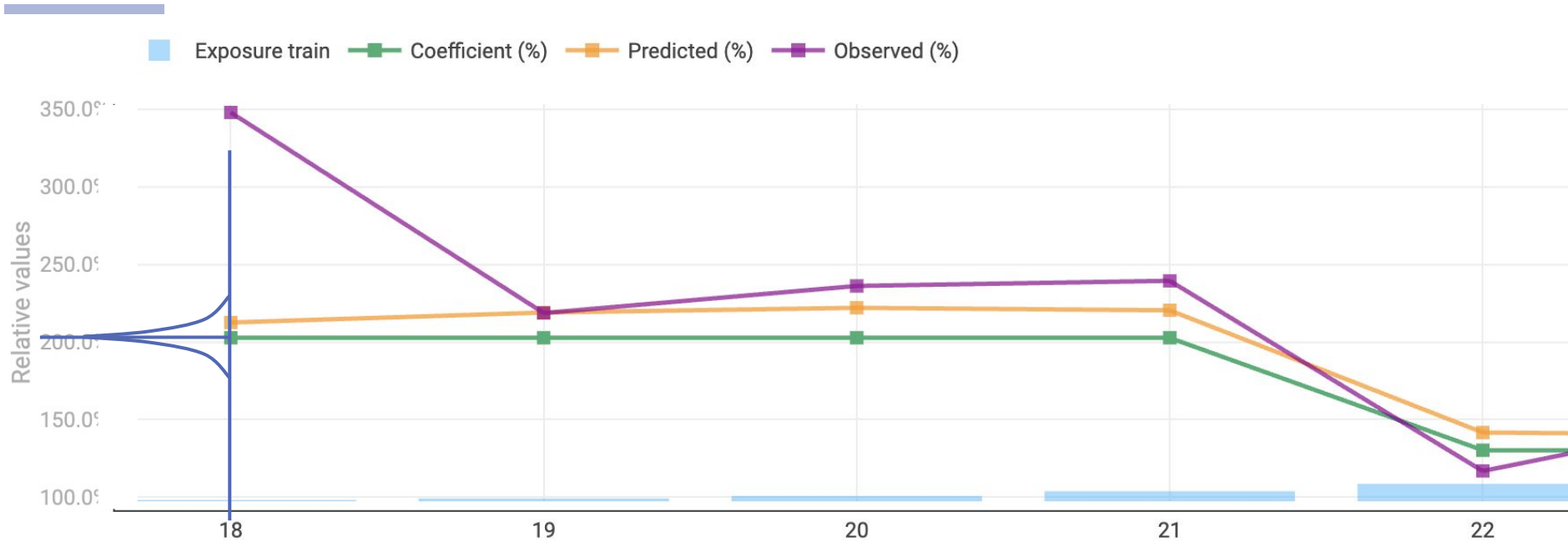
# Strong Prior $\Leftrightarrow$ Very weak reliance on the observation

The weight of the observation in the model is weaker than the priors



# Very Strong Prior $\leftrightarrow$ Full reliance on the prior

The observations can't disprove such a strong prior - more data would be needed



This is equivalent to failing a significant test against the null hypothesis: “the first two coefficients are equal”.

A stronger effect - or more exposure - would be necessary to disprove it, and split the coefficients.

# Like for a Lasso, this is equivalent to a test!

The behavior is similar to a hypothesis-testing approach:

**A priori, we suppose the null-hypothesis:**  $\beta_{i+1} - \beta_i = 0$

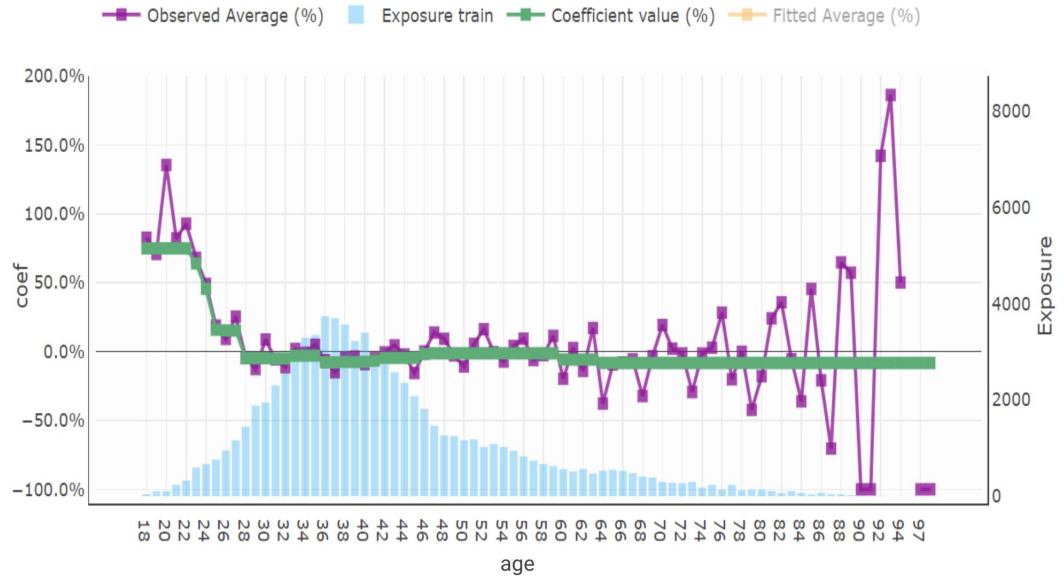
This null hypothesis is tested with the data, and potentially rejected.

This null hypothesis is equivalent to:  $\beta_{i,j} = \beta_{i+1,j}$

- If it is not rejected by the data, then the coefficients function is locally constant.
- If it is rejected by the data, then the coefficients function is not constant.

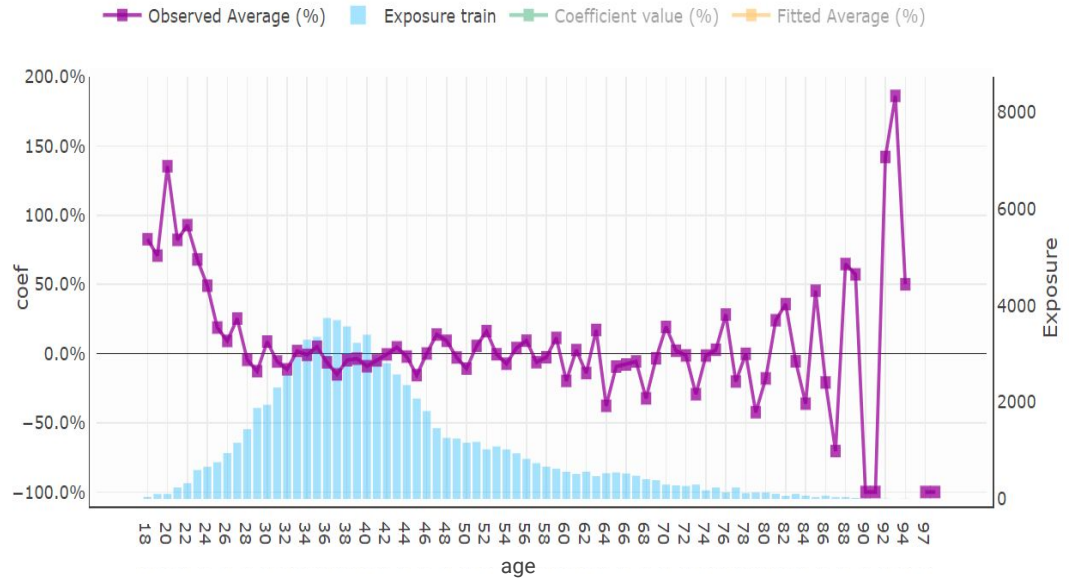
# Leveraging the prior on a full model scale

A more **balanced prior**  
(with a medium variance)  
leads to more **sensitive models**.



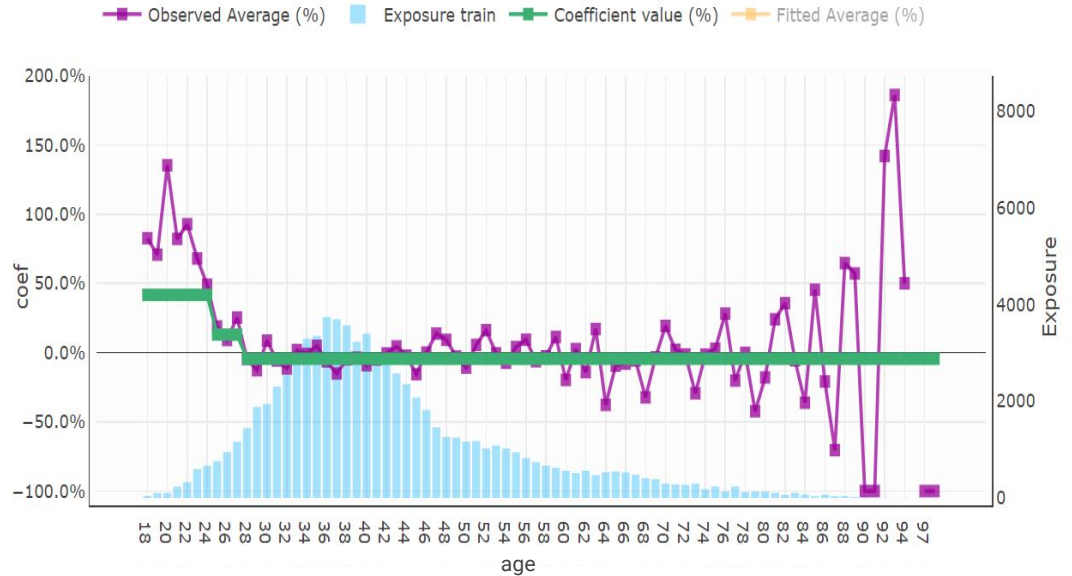
# Leveraging the prior on a full model scale

Data used to create the models are **naturally noisy.**



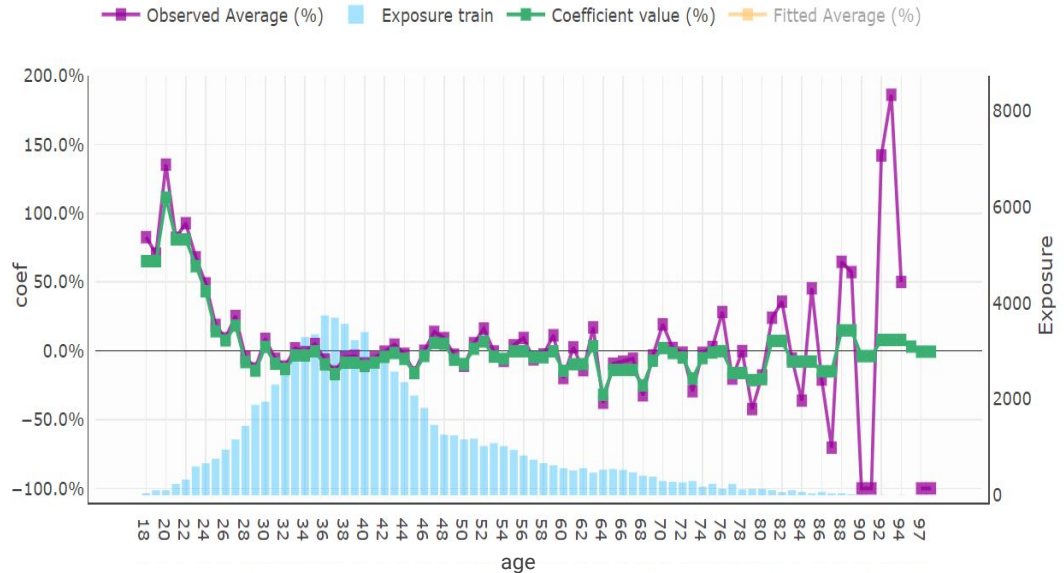
# Leveraging the prior on a full model scale

A very **strong prior**  
(with a small variance)  
leads to **robust models**.



# Leveraging the prior on a full model scale

A very **weak prior**  
(with a large variance)  
leads to **noisy models**.

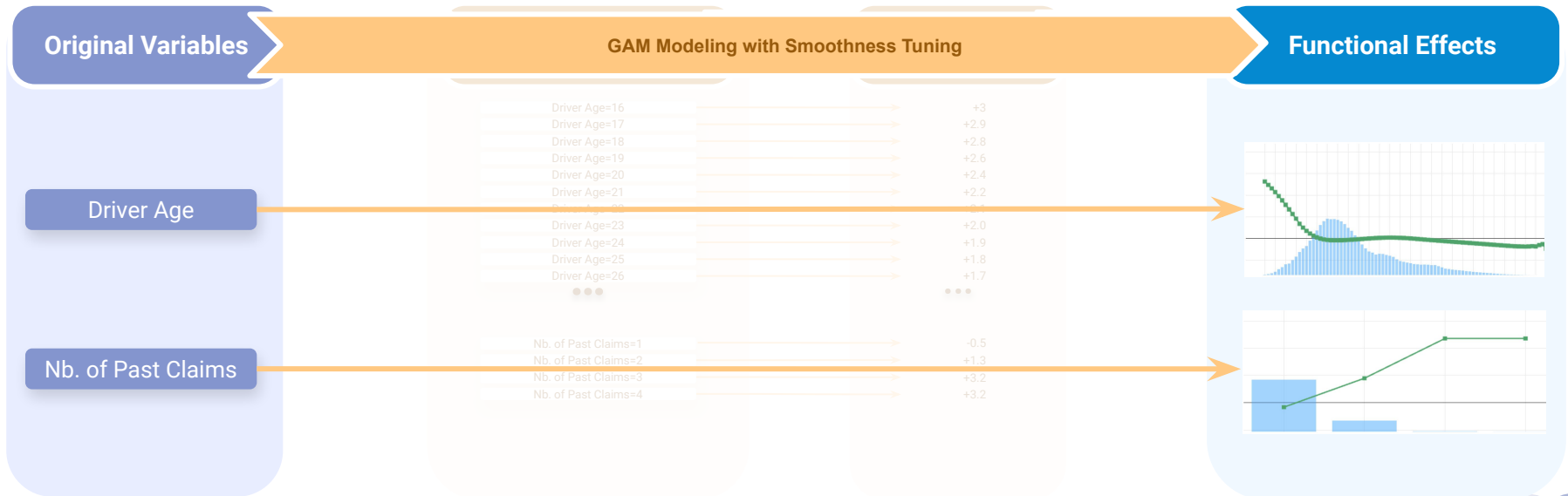




# Machine-Learning = GLM and Credibility

From a user's point of view, the creation of the models is **fully automated** and provides a unified machine-learning algorithm. As with all **machine-learning** techniques, the one presented today relies on a **solid statistical basis**.

A similar framework **can be leveraged to achieve variable selection**.



# Thank You!



**Guillaume Béraud-Sudreau**

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Our new white paper “Credibility and Penalized Regression”  
is available now at [www.Akur8.com](http://www.Akur8.com) under “Resources”

<https://akur8.com/resources>

