





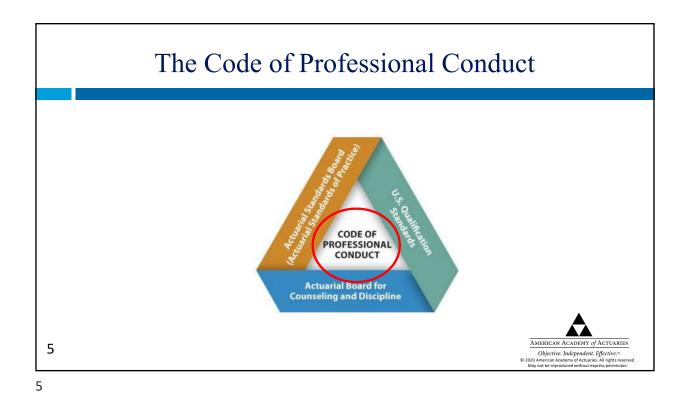
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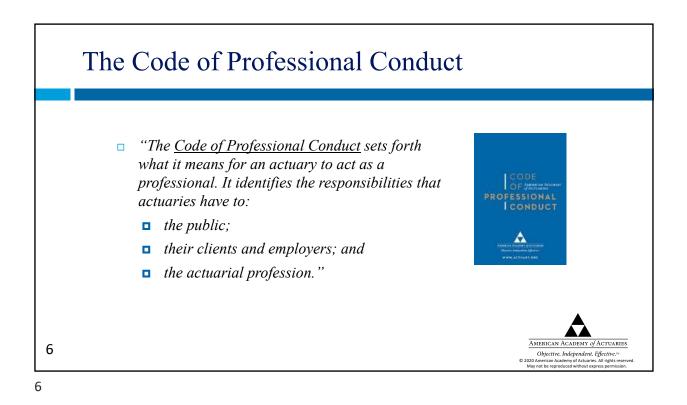
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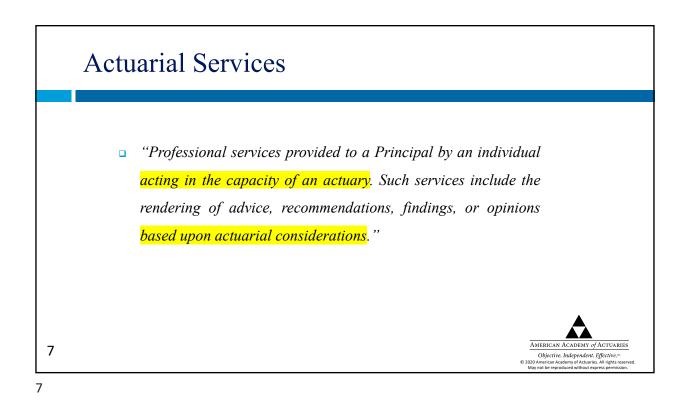
■ The Casualty Actuarial Society is committed to adhering strictly to the letter and spirit of the antitrust laws. Seminars conducted under the auspices of the CAS are designed solely to provide a forum for the expression of various points of view on topics described in the programs or agendas for such meetings. Under no circumstances shall CAS seminars be used as a means for competing companies or firms to reach any understanding – expressed or implied – that restricts competition or in any way impairs the ability of members to exercise independent business judgment regarding matters affecting competition. It is the responsibility of all seminar participants to be aware of antitrust regulations, to prevent any written or verbal discussions that appear to violate these laws, and to adhere in every respect to the CAS antitrust compliance policy.



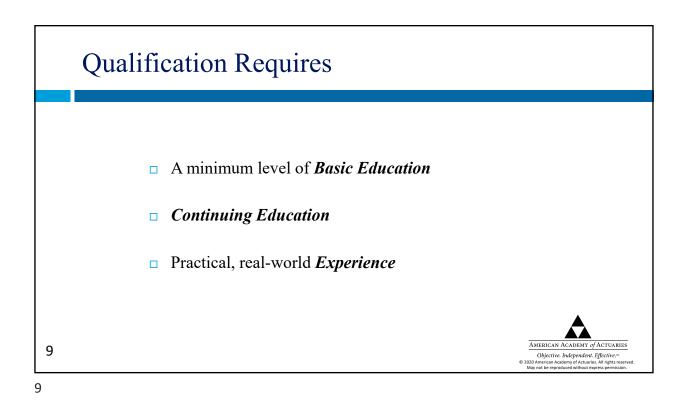


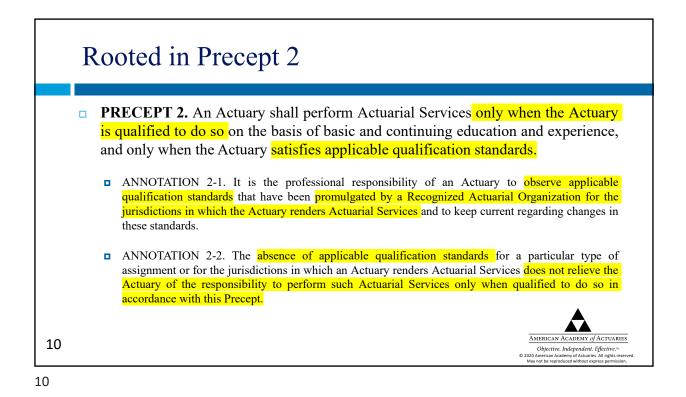


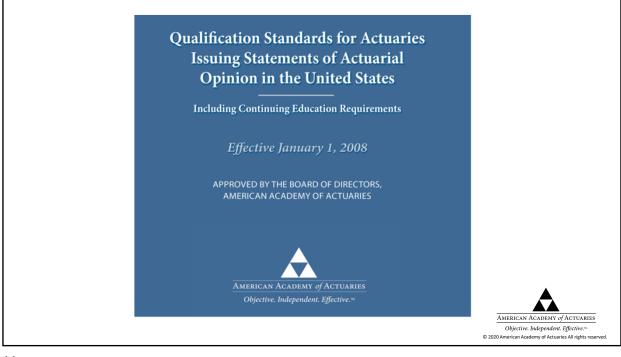


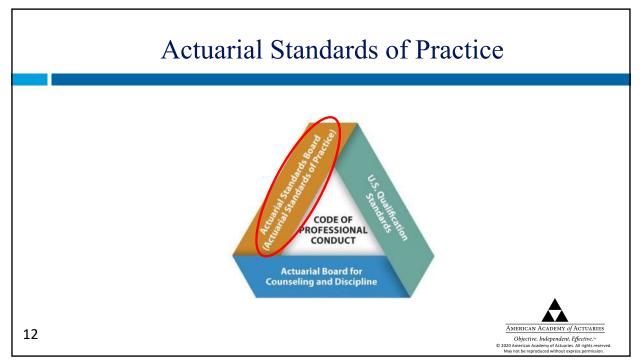


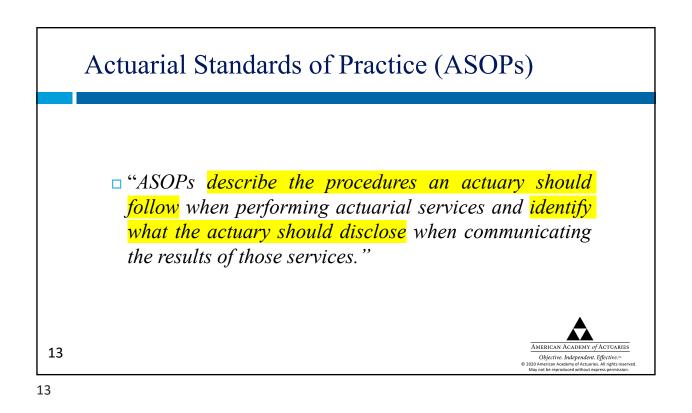


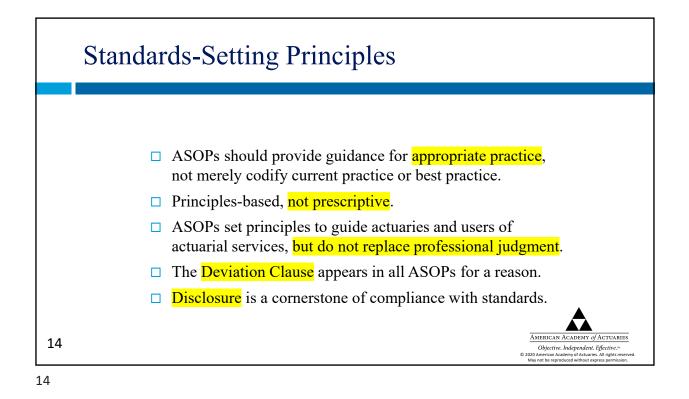


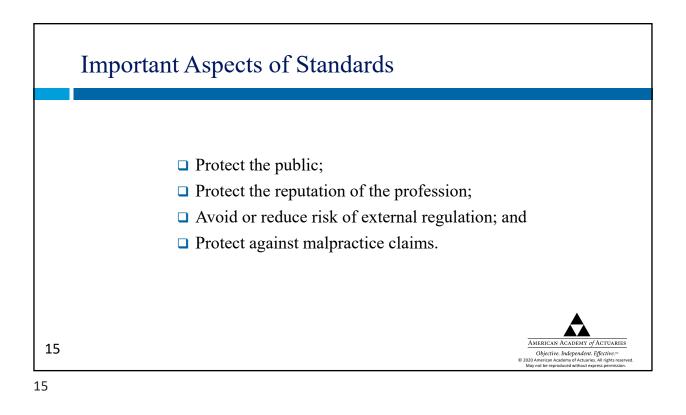


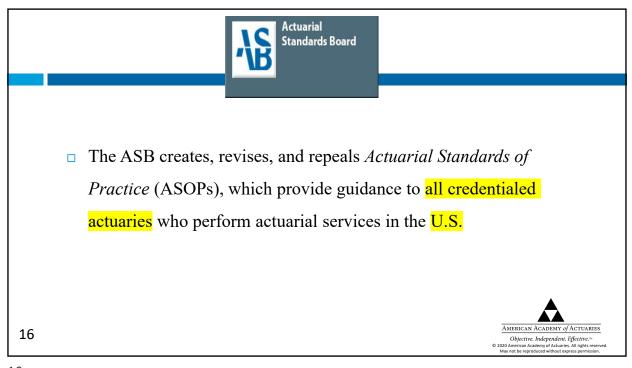


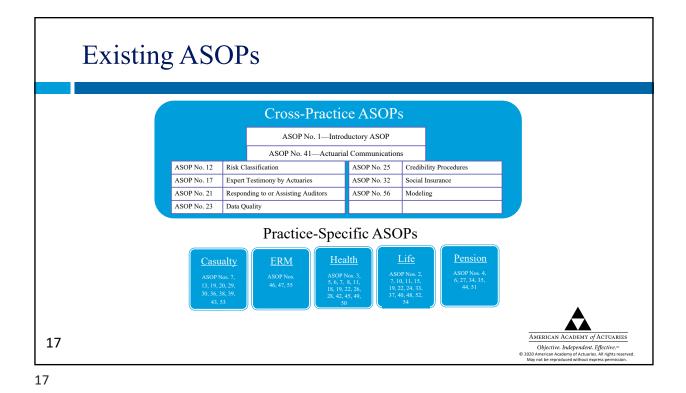


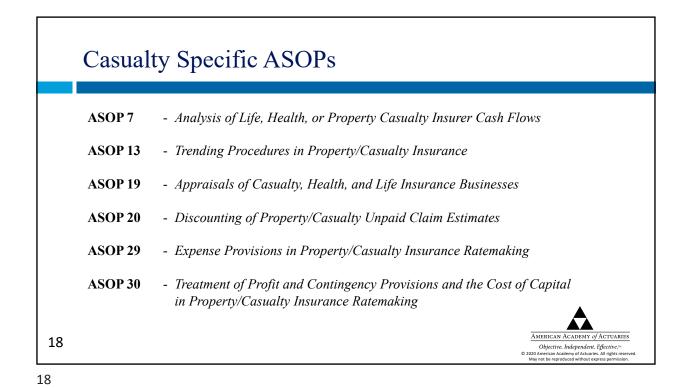




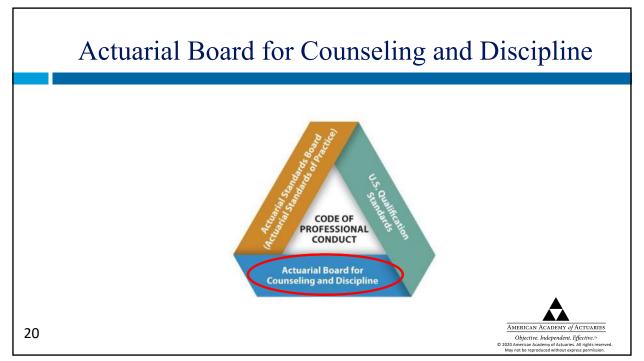


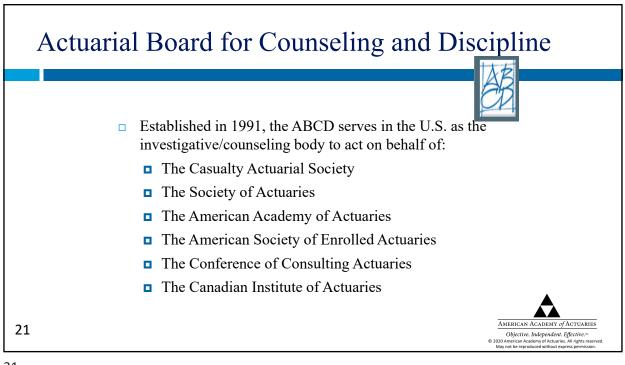




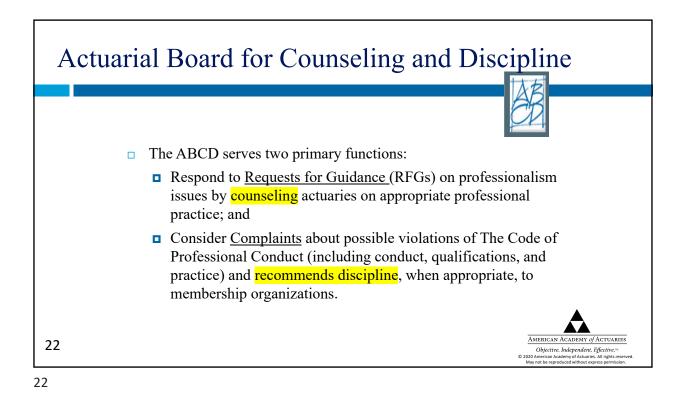


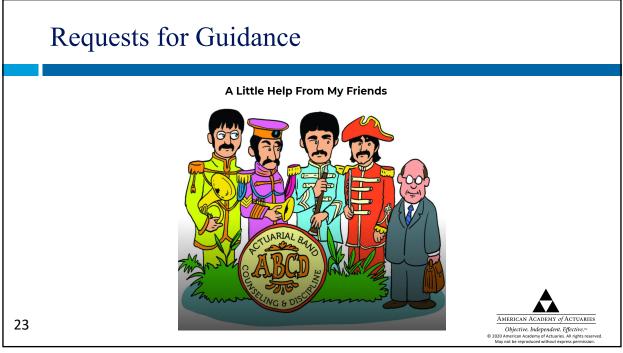
### Casualty Specific ASOPs ASOP 36 Statements of Actuarial Opinion Regarding Property/Casualty Loss and -Loss Adjustment Expense Reserves **ASOP 38** - Using Models Outside the Actuary's Area of Expertise (P/C) **ASOP 39** Treatment of Catastrophe Losses in Property/Casualty Insurance Ratemaking ASOP 43 Property/Casualty Unpaid Claim Estimates ASOP 53 Estimating Future Costs for Prospective Property/Casualty Risk Transfer and Risk Retention AMERICAN ACADEMY of ACTUARIES 19 Objective. Independent. Effective

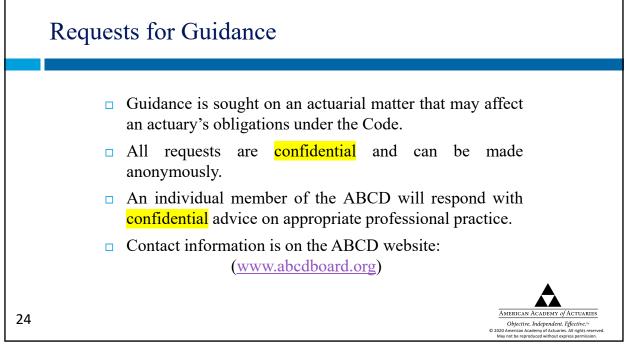


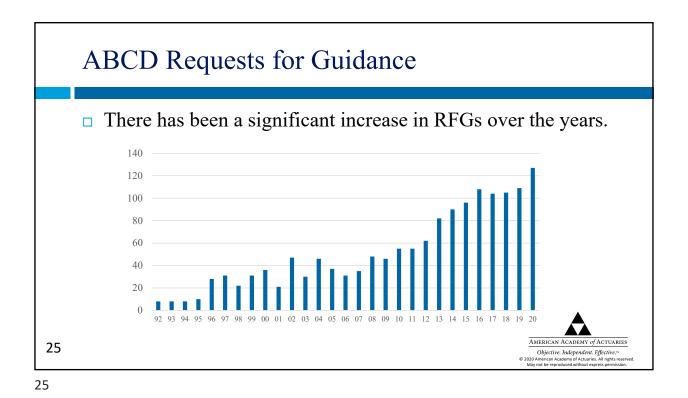


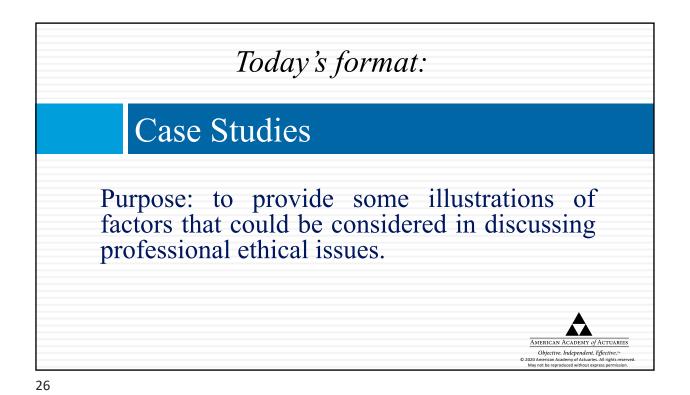


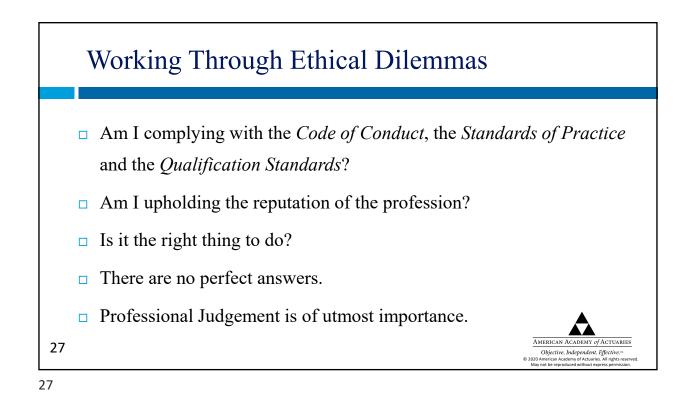


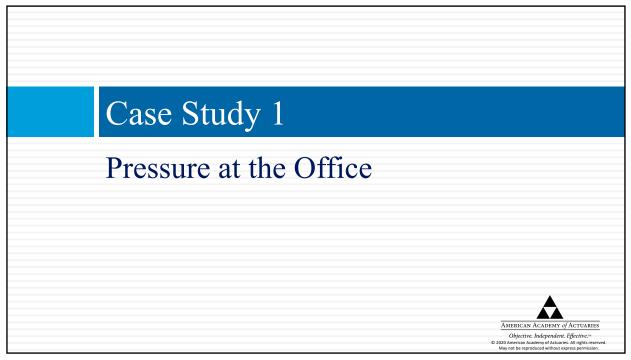


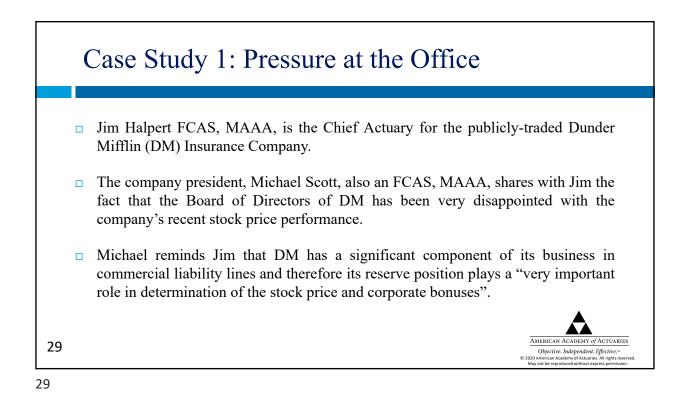


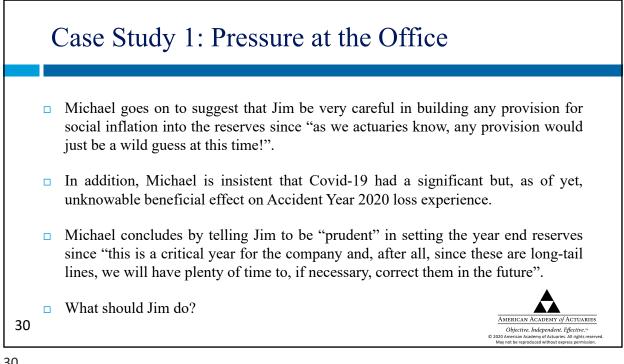


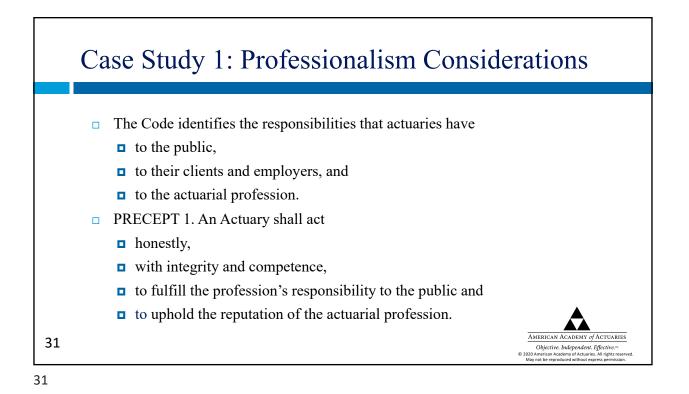












## Case Study 1: Professionalism Considerations

### ASOP No. 43 - Property/Casualty Unpaid Claim Estimate

3.6 Unpaid Claim Estimate Analysis - The actuary should consider factors associated with the unpaid claim estimate analysis that, in the actuary's professional judgment, are material and are reasonably foreseeable to the actuary at the time of estimation. The actuary is not expected to become an expert in every aspect of potential unpaid claims.

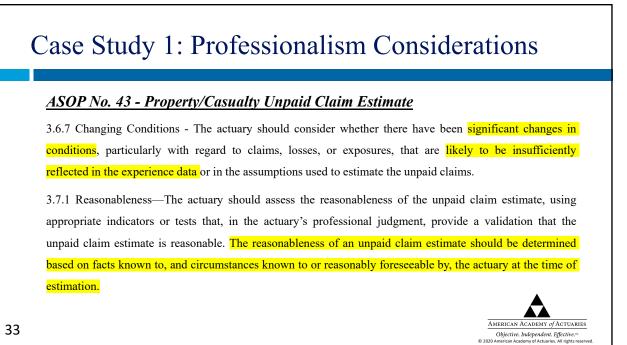
3.6.2 Assumptions - The actuary should consider the reasonableness of the assumptions underlying each method or model used. Assumptions generally involve significant professional judgment as to the appropriateness of the methods and models used and the parameters underlying the application of such methods and models.

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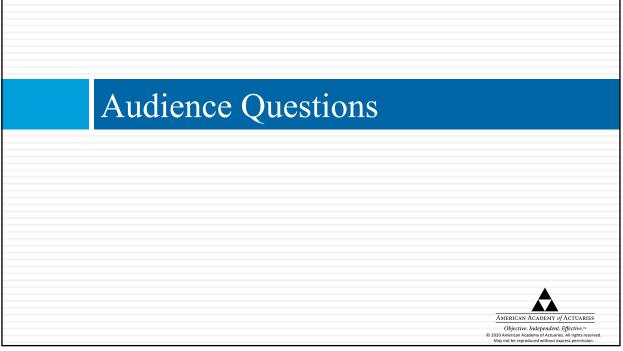
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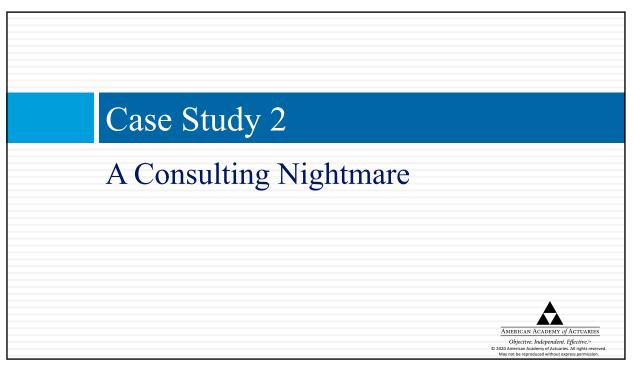


## Case Study 1: Professionalism Considerations

- PRECEPT 13. An Actuary with knowledge of an apparent, unresolved, material, violation of the Code should consider discussing the situation with the other Actuary and attempt to resolve the apparent violation. If such discussion is not attempted or is not successful, the Actuary shall disclose such violation to the appropriate counseling and discipline body of the profession, except where the disclosure would be contrary to Law or would divulge Confidential Information.
  - ANNOTATION 13-1. A violation of the Code is deemed to be material if it is important or affects the outcome of a situation, as opposed to a violation that is trivial, does not affect an outcome, or is one merely of form.







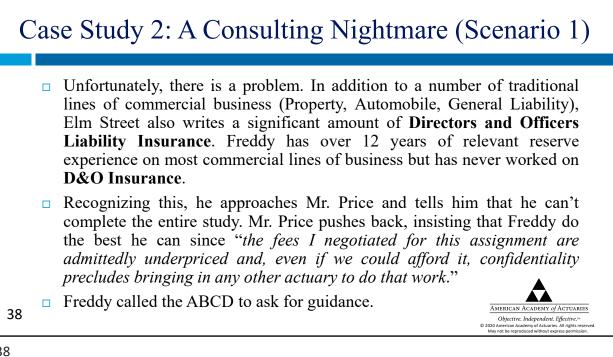
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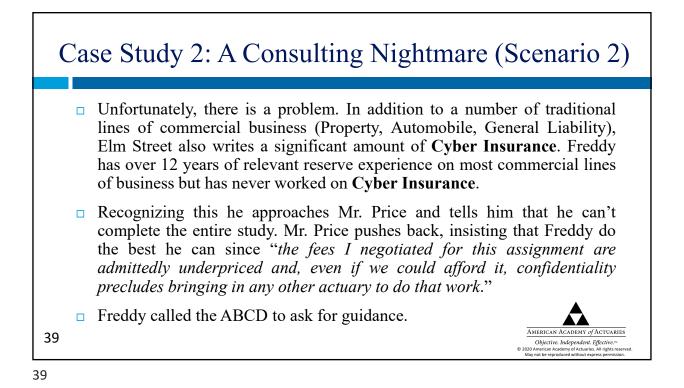
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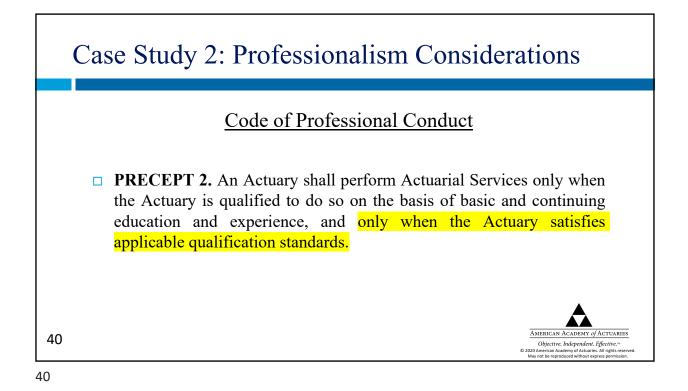
## Case Study 2: A Consulting Nightmare

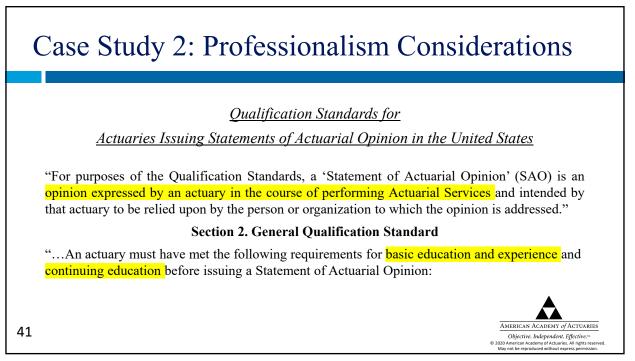
- □ Freddy Krueger, FCAS, MAAA, works at a small consulting firm, Vincent Price Consultants (VPC). The principal of the firm, Vincent Price, ACAS, MAAA, has accepted an assignment from a homeowner's insurer, The Haunted Hill Insurance Co., a prospective client he had been pursuing for a few years.
- □ Haunted Hill is interested in acquiring a similarly sized commercial insurance entity, The Elm Street Insurance Co., and wants VPC to do a confidential review to determine the adequacy of the reserves of Elm Street. Mr. Price gives the sensitive and important assignment to Freddy.

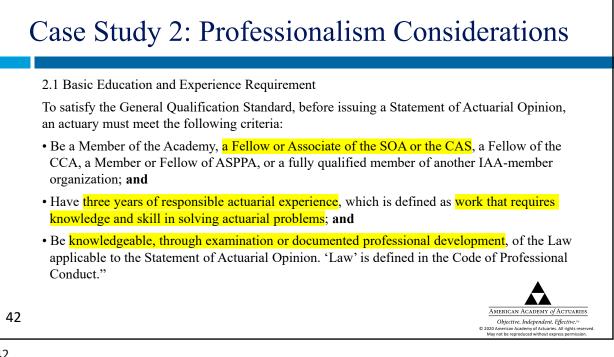
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"In addition, in order for an actuary to issue Statements of Actuarial Opinion in an area covered by a specialty track offered by the Society of Actuaries, or in an area of practice covered by the exams of the Casualty Actuarial Society or the American Society of Pension Professionals and Actuaries, one of the following must be met:

- Attain the highest possible actuarial designation in an IAA full-member organization (other than the Academy) and complete a specialty track in the area of actuarial practice relevant to the subject of the SAO; or
- Attain the highest possible actuarial designation in an IAA full-member organization (other than the Academy) **and** have a minimum of one year of responsible actuarial experience in the area of actuarial practice relevant to the subject of the SAO under the review of an actuary who was qualified to issue the SAO at the time the review took place under standards in effect at that time; **or**
- Have a minimum of three years of responsible actuarial experience in the area of actuarial practice relevant to the subject of the SAO under the review of an actuary who was qualified to issue the SAO at the time the review took place under standards in effect at that time.

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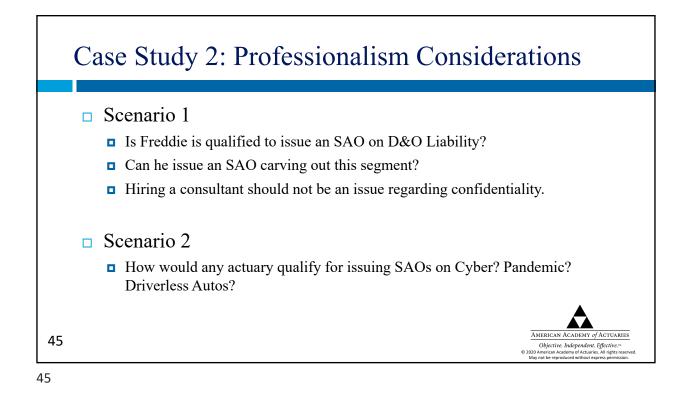
### Section 3. Specific Qualification Standards

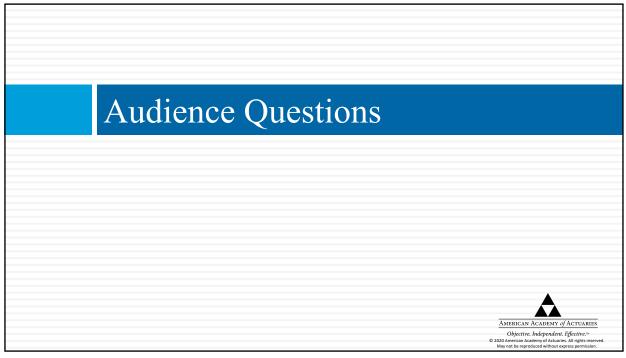
"Specific Qualification Standards are developed by the Committee on Qualifications when, in the committee's view, it is necessary for an actuary to possess **specific qualifications beyond those required to satisfy the General Qualification Standard** to issue a particular type of Statement of Actuarial Opinion. ...

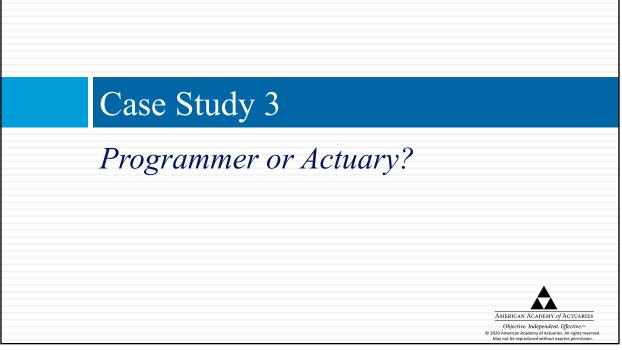
The Statements of Actuarial Opinion for which Specific Qualification Standards currently should be met are the following:

- Statement of Actuarial Opinion, NAIC Life and A&H Annual Statement
- Statement of Actuarial Opinion, NAIC Property and Casualty Annual Statement
- Statement of Actuarial Opinion, NAIC Health Annual Statement"

"An actuary must have obtained **sufficiently comprehensive knowledge of and responsible experience** with the subjects specifically involved to be able to determine which actuarial concepts and techniques are applicable to the assignment and to apply those concepts and techniques successfully." (emphasis added)



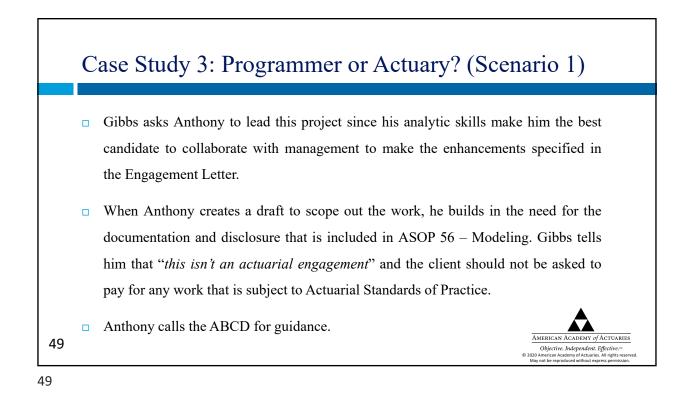


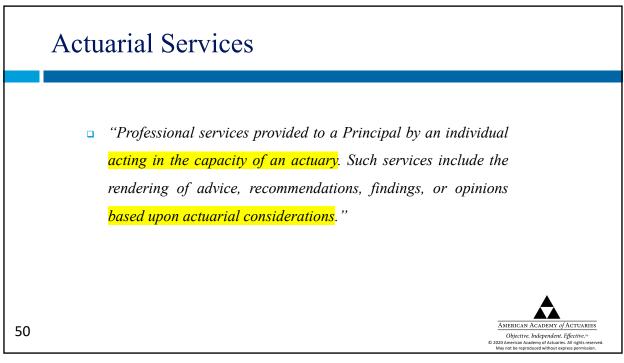


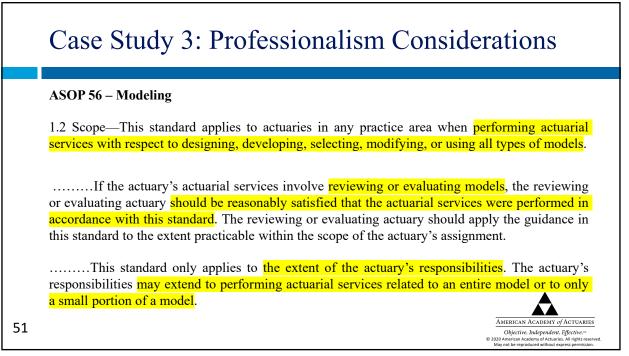
### Case Study 3: Programmer or Actuary? (Scenario 1)

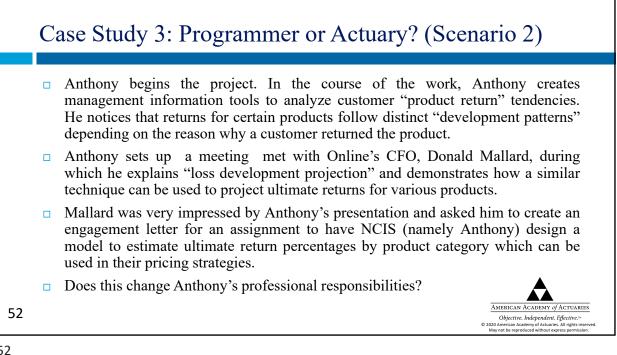
- Anthony DiNozzo, FCAS, MAAA, works at a mid-sized consulting firm, *National Corporate Insights and Solutions* (NCIS). Anthony's primary responsibility is leading loss reserve reviews for insurance company clients but, given his exceptional knowledge of computer programming, he is often brought in to help with complex system projects.
- The Managing Principal of NCIS, Leroy J. Gibbs, CPA just signed an Engagement Letter with a national manufacturing company, Online Retail. Online currently has a sophisticated data-analytics model but wants to enhance that model by introducing sales and product-return information, by market and distribution center, to evaluate the effectiveness of its website marketing campaign.

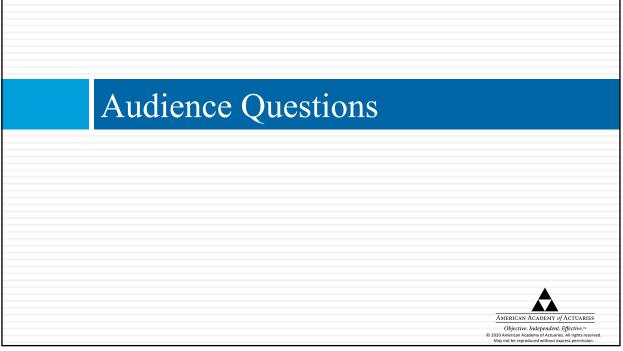










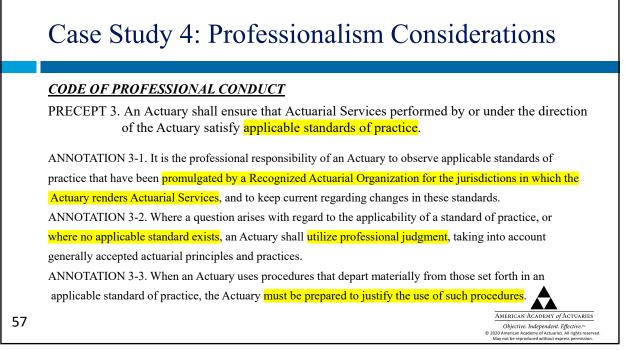


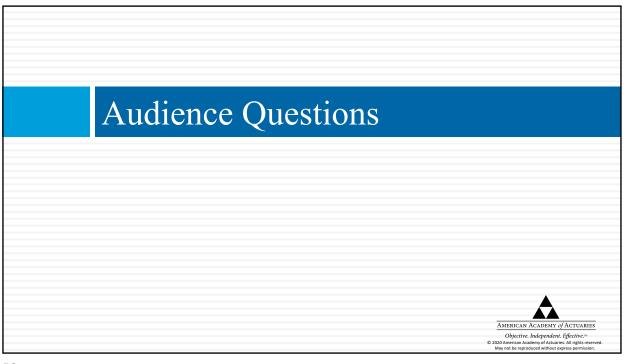


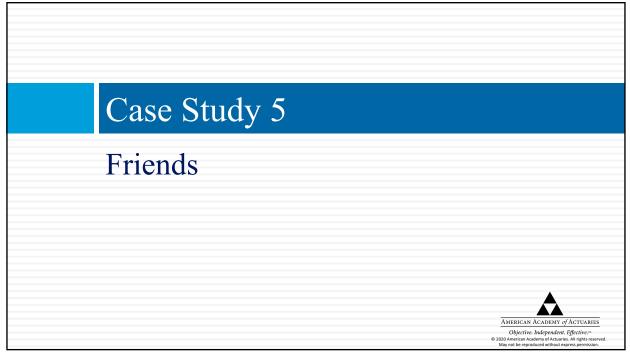
## Case Study 4: "Winter is Coming" Denise Targaryen, FCAS, MAAA, is a Managing Director at a global accounting firm. She is well respected within the organization and is asked by the Head of the London office, Jon Snow, to conduct an extensive reserve study for his Bermuda based client, StarkHouse Insurance LTD. When Denise shares her draft report with Jon, he tells her that it is *"much too lengthy and includes too many extraneous disclosure items. The client doesn't want such a complex report"*.

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Case Study 4: "Winter is Coming"
Denise points out that the report has been prepared in conformance with all the appropriate Actuarial Standards of Practice.
Jon argues that ASOPs are for U.S. work and don't apply in Bermuda. In addition, he suggests that, since it will be prepared as a work product of their firm, it only needs to satisfy appropriate accounting standards.
Denise calls the ABCD to discuss her situation.







# Case Study 5: Friends Ross Geller, FCAS, MAAA, and Joey Tribbiani, FCAS, MAAA, have worked together for 12 years and have also spent a significant amount of time together socially. As assistant vice-presidents of their employer, The Museum Mutual Insurance Co., they attended the Academy's annual meeting in Washington. Joey and Ross went to the hotel bar for a few drinks after dinner. From a number of prior experiences, Ross knows that in this environment, Joey could get a bit "boisterous." Just before midnight, Ross felt exhausted and went back to his room.

