# Loss Reserving with GLMs: A Case Study 

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## Summary

This paper provides a case study in the application of generalised linear models ("GLMs") to loss reserving. The study is motivated by approaching the exercise from the viewpoint of an actuary with a predisposition to the application of the chain ladder ("CL").

The data set under study is seen to violate the conditions for application of the CL in a number of ways. The difficulties of adjusting the CL to allow for these features of the data are noted (Sections 3).

Regression, and particularly GLM regression, is introduced as a structured and rigorous form of data analysis. This enables the investigation and modelling of a number of complex features of the data responsible for the violation of the CL conditions. These include superimposed inflation and changes in the rules governing the payment of claims (Sections 4 to 7).

The development of the analysis is traced in some detail, as is the production of a range of diagnostics and tests used to compare candidate models and validate the final one.

The benefits of this approach are discussed in Section 8.
Keywords: chain ladder, generalised linear model, GLM, loss reserving, regression, superimposed inflation.

## 1. Introduction

Taylor (2000) surveys many of the methods of loss reserving. Although the chain ladder ("CL") (Chapter 3) is, in a number of ways, the most elementary, it is also still the most widely used by practitioners.

This method is based, however, on a very restrictive model whose conditions are likely to be breached quite commonly in practice. When this happens the method is liable to material error in the loss reserve it generates.

If such error is to be corrected, the model itself must be subjected to some form of corrective action. This may be difficult on two scores:

- The CL falls within the category of model labelled phenomenological by Taylor, McGuire and Greenfield (2003). This means that it reflects little of the underlying mechanism of claim payment, and consequently the required form of correction may not be readily apparent.
- Even if the required form of correction can be identified, perseverance with the CL may be more tedious and less reliable than its abandonment in favour of a fundamentally different approach.

The present paper is concerned with a data set that manifestly fails to meet the conditions under which application of the CL is valid. It then examines the
sorts of corrections required, and how they might be implemented most efficiently.

It should be pointed out that there has been no necessity to trawl through numerous data sets to locate one that breaches CL assumptions. The data set used here relates to the Auto Bodily Injury claims of one of the Australian states. The consultancy with which we are associated deals with such claims in four states, and it is fair to say that any one of these could have been used as the example for the present paper.

The viewpoint taken will be that of a reserving actuary with a predisposition to the application of the CL. The validity of tts application to the subject data set will be examined (Section 3), as will the materiality of the potential error it introduces. Analysis of the data set will then be directed to the identification of the various breaches of the CL conditions, and their consequences for a loss reserve.

The ultimate purpose of this analysis is not to produce a diatribe aganst the CL as such, since this may provide a perfectly useful piece of methodology under appropriate conditions. Rather, the purpose is to demonstrate how Generalised Linear Models ("GLMs") can provide a structured and rigorous form of data analysis leading to a loss reserving model.

## 2. The data set

The data set relates to a scheme of Auto Bodily Injury insurance in one state of Australia. This form of insurance is compulsory, and includes no component of property' coverage.

The form of coverage, and other conditions under which the scheme operates, are legislated, but it is underwritten by private sector insurers subject to these conditions. Premium rates are partally regulated by the promulgation of acceptable ranges.

Insurers that participate in the underwriting are required to submit their claims data to a centralised data base. The data set used in the present paper is extracted from this data base. It comprises a unit record claim file, containıng the following items of information:

- Date of injury;
- Date of notification;
- Histories of:
- Finalised/unfinalised status (some claims re-open after having been designated finalised), including dates of changes of status
- Paid losses
- Case estımates
- Vanous other claim characteristics (e.g. injury type, injury severity, etc) not used in the present paper.

The scheme of insurance commenced in its present form in September 1994, and the data base contains claims with dates of injury from then. It is current at 30 September 2003.

The purpose of the present paper is to illustrate loss reserving by means of GLMs, rather than to carry out a loss reserving consulting assignment. For this reason, analysis will be limited to finalised claims. Some justification for this course will become apparent as the analysis develops, but there will be no attempt to demonstrate beyond doubt that it is the best.

A consequence of this approach is that (for almost all purposes) data are required only in respect of finalised claims. Exceptions are that:

- The ultimate numbers of claims to be notified in each accident quarter have been estimated outside the paper, and will here be taken as given.
- In respect of each accident quarter, the total amount of losses paid to 30 September 2003, whether relating to finalised or unfinalised claims, is used to obtain estimates of outstanding claims in Sections 3.2 and 7.6.

Wherever paid loss amounts are used they have been converted to 30 September 2003 dollar values in accordance with past wage inflation experienced in the state concemed. This is done to eliminate past "normal" inflationary effects on the assumption that wage inflation is the "normal" inflation for this type of claim. Henceforth, any reference to paid losses will carry the tacit implication that they are expressed in these constant dollar values.

Naturally, claims inflation actually experienced differs from wage inflation from time to time, and is the subject of estimation in Sections 7.3.2 and 7.3.3. The excess of claims inflation over wage inflation is referred to as superimposed inflation ("SI").

Appendix A.I provides a triangular summary of the paid loss data in the usual form. In conventional fashion, rows of the triangle represent accident quarters, columns development quarters, and diagonals experience quarters (or quarters of finalisation). Development quarters are labelled 0 , $1, \ldots$, with development quarter 0 coinciding with the accident quarter.

Let $\mathrm{P}_{\mathrm{lj}}$ denote claim payments in the ( $\mathrm{i}, \mathrm{j}$ ) cell. Let $\mathrm{C}_{\mathrm{lj}}$ denote their cumulative version:

$$
\begin{equation*}
C_{k}=\sum_{k=0}^{1} P_{t} \tag{2.1}
\end{equation*}
$$

Similarly, $\mathrm{P}_{\mathrm{ij}}$ and $\mathrm{C}^{\mathrm{F}}$ denote the corresponding quantıties in respect of just finalised claims. Appendix A. 2 provides a triangular summary of these. Each cell of the triangle contains the paid losses, whether paid in that quarter or earlier, in respect of claims finalised in the cell.

Let $F_{1 j}$ denote number of claims finalised in the (i,j) cell. They are set out in Appendix A.3. Let $G_{1 /}$ denote ther cumulative version. Define average sizes of finalised claims, incremental and cumulative respectively, as follows:
$S_{1 \mathrm{y}}=\mathrm{P}_{\mathrm{y}}^{\mathrm{F}} / \mathrm{F}_{\mathrm{y}}$
$T_{i j}=C_{i j} / G_{i j}$.
Appendices A. 4 and A. 5 display these average claim sizes.

## 3. The chain ladder

### 3.1 Age-to-age factors

Appendix B derives age-to-age factors from the data of Appendix A.
The age-to-age factor linking cells ( $\mathrm{i}, \mathrm{j}$ ) and ( $\mathrm{i}, \mathrm{j}+1$ ) in the triangle of cumulative paid losses is

$$
\begin{equation*}
R^{F}{ }_{y}=C^{F}{ }_{1, j+1} / C^{F}{ }_{j} . \tag{3.1}
\end{equation*}
$$

These factors are tabulated in Appendix B.I.
Likewise, the age-to-age factor linking cells ( $\mathrm{i}, \mathrm{j}$ ) and ( $\mathrm{i}, \mathrm{j}+\mathrm{l}$ ) in the triangle of cumulative average claim sizes (Appendix A.4) is
$Q_{i j}=T_{i j+1} / T_{1 j}$.
These factors are tabulated in Appendix B. 2 .
Average age-to-age factors are displayed in Appendices B. 1 and B.2. Conventionally, these are taken over various past averaging periods, as some sort of test of stability of the factors over time.

Figures 3.1 and 3.2 chart the average age-to-age factors, showing clear indications of instability. In development periods 3 to about 10 , the factors show a clear tendency toward higher values for more recent experience years (except the latest year, where they are lower).

Figure 3.1
Payments in respect of settled claims: age-to-age factors for various averaging periods


Figure 3.2
Payments in respect of settled claims: age-to-age factors for various averaging periods (cont'd)


### 3.2 Sensitivity of loss reserve

While Figures 3.1 and 3.2 demonstrate that different averaging periods lead to different age-to-age factors, and therefore to different loss reserves, the
materiality of the differences is not apparent. Table 3.1 sets out the loss reserves calculated according to the various averaging periods.

Inspection of Appendix B.I reveals that, while the age-to-age factors generally showed increasing trends over recent periods, those recorded in the September 2003 experience quarter (the last diagonal, were particularly low. Table 3.1 includes an examination of the effect of including or excluding this quarter's experience from the averaging.

Omission of the September 2003 experience prevents estimation of a loss reserve for that accident period. Therefore, the loss reserves set out in Table 3.1 relate to all accident quarters except that one.

Table 3.1
Loss reserves according to different averaging periods for age-to-age factors

| Averaging period | Loss reserve at 30 September <br> 2003 (excludıng September <br> 2003 accident quarter) |
| :--- | :---: |
| All experience quarters | $\$ \mathrm{~B}$ |
| Last 8 experience quarters | 1.61 |
| All experience quarters except September | 1.68 |
| 2003 |  |
| Last 8 experience quarters except September | 1.78 |
| 2003 | 1.92 |

Table 3.2
Loss reserve dissected by accident period

| Accident quarter | Loss reserve at 30 September 2003 <br> (excluding September 2003 accident <br> quarter) |
| :---: | :---: |
| Sep 00 | $\$ \mathrm{M}$ |
| Sep 01 | 176 |
| Sep 02 | 165 |
| Dec 02 | 171 |
| Mar 03 | 124 |
| Jun 03 | 59 |
| Total | 58 |

The sensitivity of loss reserve to averaging period is considerable. The largest estimate is $19 \%$ larger than the smallest. However, a more detarled examination of the loss reserves quickly reveals that the true sensitivity is much greater than this.

Table 3.2 sets out an accident quarter partial dissection of the "All experience quarters except September 2003" reserve from Table 3.I. It is quite evident that the loss reserve is distorted downward in respect of the latest accident quarters.

This is due to the low cumulative paid losses at the end of this quarter, as evidenced by the low age-to-age factors in this quarter, which serve as the baseline for forecasting future paid losses.

The usefulness of the reserves in Table 3.1 is unclear in the presence of this factor. It is natural to correct for it by adjusting any loss reserve at 30 September 2003 (still excluding the September 2003 accident quarter) by forecasting it on the basis of paid losses to 30 June 2003. Specifically, this consists of:

- calculating a standard chain ladder loss reserve at 30 June 2003; and then
- deducting the forecast September 2003 quarter paid losses included in that reserve.

This makes sense only for reserves based on averaging that excludes the September 2003 experience quarter. Table 3.3 augments Table 3.1 to include such corrections.

Table 3.3
Loss reserves corrected and uncorrected for low September 2003 quarter paid loss experience

| Averaging period |  | Loss reserve at 30 September <br> 2003 (excluding September <br> 2003 accident quarter) |  |
| :--- | :---: | :---: | :---: |
|  | Uncorrected | Corrected |  |
| All experience quarters <br> Last 8 experience quarters | $\$ B$ | $\$ B$ |  |
| All experience quarters except September | 1.61 |  |  |
| 2003 <br> Last 8 experience quarters except <br> September 2003 | 1.68 |  |  |

Table 3.4, again dealing with the "All experience quarters except September 2003" case, shows that the corrections introduced into the last two rows of Table 3.3 do at least remove the most obvious implausibility in the trends of those loss reserves over recent accident periods.

This comes, however, at the cost of a considerable widening of the gap between the two versions of the chain ladder that respectively use all experience or just the last 8 experience quarters with the exception of the last. The larger of these two estimates is now $21 \%$ larger than the other, compared with $8 \%$ previously.

Table 3.4
Loss reserve by accident quarter

| Accident quarter | Loss reserve at 30 September 2003 <br> (excluding September 2003 accident <br> quarter) |
| :---: | :---: |
|  | $\$ M$ |
| corrected as in Table 3.3 |  |$|$| Sep 00 | 96 |
| :---: | :---: |
| Sep 01 | 121 |
| Sep 02 | 137 |
| Dec 02 | 119 |
| Mar 03 | 101 |
| Jun 03 | 114 |
| Total | 1.943 |

It is submitted that the actuary attempting application of the CL to the example data set is now confronted with a bewildering array of models, corrections to models, and corrections to the corrections.

The principal facts are that:

- There are clear time trends in the data;
- One can attempt to deal with this by limiting the data on which the model relies to those of recent period. Here the example of averaging over the last 8 experience quarters is used, but there is no clear guidance to prefer 8 over say 4 , or 6 , or some other number.
- In any event, the last experience quarter appears fundamentally different from the preceding 7 , and the extremely ad hoc procedure of dropping it has been adopted.

While the CL can be applied to any choice of data set, there is no apparent criterion for reliable choice of that data set. Moreover, the CL's phenomenological treatment of the trends is deeply unsatisfying. These trends must have a cause that resides somewhere in the detailed mechanics of loss payment. However, the formulaic nature of the CL renders it incurious as to these details.

It is common for the above type of instability to occur when rates of settlement of claims are changing over time. Berquist and Sherman (1972) suggest adjustment to loss reserving methods to take such movements into account.

They refer to "ultimate claims disposed ratio" to denote the proportion of an accident period's claims settled, and suggest that its outstanding claims should be in some way commensurate with the complement of settement time. Reid (1978) introduced the term operational time to take the same meaning, and this terminology will be used below. This quantity is also referred to sometimes as "settlement time".

Let $N_{1}$ denote the estimated number of claims incurred in accident quarter $i$, i.e. the number ultimately to be notified in respect of this accident quarter. Then the operational time associated with (the end of) the ( $\mathrm{i}, \mathrm{j}$ ) cell, denoted $\mathrm{t}_{\mathrm{J}}$ is
$t_{1 j}=G_{1 j} / N_{1}$.
Figure 3.3 plots how the operational times associated with various numbers of development years bave changed over past accident quarters. It is seen that the operational time attained after 2 development years (i.e. at the end of development year 1) increased from $33 \%$ for the September 1994 accident quarter to the $54 \%$ for the December 1998 accident quarter, and then declined somewhat for subsequent accident quarters.

Sımilar trends affected development years 2 and 3, but not lower or higher development periods.

Figure 3.3
Operational times for various development periods


Figure 3.4 superimposes the plot of the quarterly age-to-age factor $3: 2$ on that of operational time at the end of development quarter 3. Figures 3.5 and 3.6 make the corresponding comparisons for age-to-age factors 7:6 and 11:10 respectively. In the first two of these cases, increases in age-to-age factors appear to coincide with increase in operational time, though the correlation is far from perfect.

Figure 3.4

## Quarterly age-to-age factors 3:2 and operational times at end of development quarter 3



$$
\Longrightarrow \text { Operational tume }-\ldots \text { - Age-to-age factor 3:2 }
$$

Figure 3.5

## Quarterly age-to-age factors 7:6 and operational times at end of development quarter 7



Figure 3.6

## Quarterly age-to-age factors 11:10 and operational times at end of development quarter 11


$\longrightarrow$ Operational time - -- - Age-to-age factor 11:10

An alternative means of controlling for changing operational times is to replace cumulative payments by cumulative average claim sizes in the analysis. The cumulative average claim size (of finalised claims) associated with the ( $\mathrm{i} . \mathrm{j}$ ) cell, given by (2.3), may be expressed by means of (3.3) in the alternative form:
$T_{i j}=\left[C^{F}{ }_{i j} / t_{t y}\right] / N_{i}$.
This shows that cumulative average claim size is a multiple of cumulative claim payments per unit of operational tıme. Such claim sizes might be more stable than payment based age-to-age factors in the presence of changing operational times.

Figure 3.7 plots the cumulative average claim sizes to the end of development quarter 3, for the various accident quarters, against the corresponding operational times. It is found that average claim sizes are not in fact insensitive to variations in operational time, but appear to display a better correlation with operational times than do age-to-age factors.

It will be seen later that this occurs because the claim sizes associated with a particular accident quarter tend to increase with increasing operational time.

A similar improvement in correlation is obtained for development quarter 7, as displayed in Figure 3.8. The corresponding results for development quarter 11 are displayed in Figure 3.9.

Figure 3.7
Quarterly cumulative average claim size and operational times at end of development quarter 3
 $\ldots$ O- Operational time - - Average claim size

Figure 3.8
Quarterly cumulative average claim size and operational times at end of development quarter 7


- O- Operational time - -a- - Average claim size

Figure 3.9

## Quarterly cumulative average clalm size and operational times at end of development quarter 11



## 4. Exploration of triangular data on average claim size

### 4.1 Claim development measured by development quarter

The observations made on Figures 3.7 to 3.9 suggest that an average claim size analysis might be preferable to chain ladder analysis. Figures 4.1 to 4.3 therefore explore certain trends in average claim size. Each plots log(average size of finalised claims) against some variable. The triangular form of data is retained.

Figure 4.1 plots log(average size of finalised claims) against development quarter. This could have been carried out as a routine averaging process, but it proved efficient, and in fact more integrated with later sections, to obtain these averages through a modelling process.

Consider the model:
$\log S_{i j}=\beta_{J}+\varepsilon_{i j}$,
where
$\varepsilon_{\mathrm{ij}} \sim \mathrm{N}(0, \sigma)$,
the $\varepsilon_{1 \mathrm{~J}}$ are stochastically independent, and the $\beta_{\mathrm{J}}, \sigma$ are constants.
Equivalently,
$\mathrm{S}_{\mathrm{ij}} \sim \log \mathrm{N}\left(\beta_{\mathrm{j}}, \sigma\right)$
For this model, simple regression estimates of the $\beta_{\mathrm{j}}$ are equal to the arithmetic means (taken over i) of the observed values of the $\log \mathrm{S}_{\mathrm{ij}}$. Figure 4.1 could have been derived in this way. EMBLEM software (see also Section 6) has been applied to fit the regression model (4.1) and (4.2) to the data, and the resulting estimates of the $\beta_{\mathrm{j}}$ plotted against j (see Figure 4.1). The same software is used to produce the remaining plots in this paper.

Figure 4.1
Average claim size by development quarter


Figure 4.1 shows quite clearly how the average size of finalised claims increases with development quarter, as foreshadowed in Section 3.3.

Figures 3.7 to 3.9 illustrated how (cumulative) average sizes of finalised claims have varied with accident period. Any such effect can be incorporated in the model represented by (4.1) and (4.2) by extending it to the following:
$\log \mathrm{S}_{\mathrm{ij}}=\beta^{\mathrm{d}}{ }_{\mathrm{j}}+\beta^{\mathrm{a}}{ }_{\mathrm{i}}+\varepsilon_{\mathrm{ij}}$,
where the $\beta_{j}$ in (4.1) are now denoted $\beta^{\mathrm{d}}$ (the superscript d signifying that these coefficients relate to development quarters), and the accident quarter coefficients $\beta_{i}{ }_{i}$ have also been introduced. The relation (4.2) is retained.

It is worth noting in passing that exponentiation of (4.1a) yields
$\mathrm{E}\left[\mathrm{S}_{\mathrm{ij}}\right]=\mathrm{K} \exp \beta^{\mathrm{d}}{ }_{\mathrm{j}} \cdot \exp \beta^{\mathrm{a}}{ }_{\mathrm{i}}$,
where K is the constant, $\mathrm{E}\left[\exp \varepsilon_{i j}\right]$.
This is a model with multiplicative row and column effects, and hence is very closely related to the chain ladder. It is the same as the stochastic chain ladder of Hertig (1985) except that Hertig assumed the following in place of (4.2):
$\varepsilon_{\mathrm{ij}} \sim \mathrm{N}\left(0, \sigma_{\mathrm{j}}\right)$.
Though related to the chain ladder of the type discussed in Section 3, models of this type differ from it, as was established by the exchange between Mack (1993, 1994), Mack (2000), Verrall (2000) and England and Verrall (2000).

Stochastic versions of the chain ladder have received extensive treatment in the literature (England and Verrall, 2002; Mack, 1993; Mack and Venter, 2000; Murphy, 1994; Renshaw, 1989; Verrall, 1989, 1990, 1991a, 1991b, 2000).

The coefficients $\beta^{\mathrm{d}}{ }_{\mathrm{j}}$ and $\beta^{\mathrm{a}}{ }_{\mathrm{i}}$ are no longer obtainable by simple averaging, but they are obtainable from simple (i.e. unweighted least squares) regression. Figure 4.2 gives the plot of the $\beta_{\mathrm{i}}^{\mathrm{a}}$ against i .

Figure 4.2
Regression estimate of trend in average claim size by accident quarter


The plotted values become less reliable as one moves from left to right across the figure, because one is considering steadily less developed accident quarters. Hence the downward plunge at the right of the plot can be ignored. The indication is then that, when allowance for a development quarter trend of the type illustrated in Figure 4.1 is made, there remains an increasing trend in claim sizes over time.

The possibility of a time trend has been incorporated in the model in the form (4.1a), in which the specific time dimension to which it is related is accident quarter, i.e. a row effect. It is possible, however, that the trend occurs over finalisation quarter, i.e. a diagonal effect, represented as follows:
$\log \mathrm{S}_{\mathrm{ij}}=\beta^{\mathrm{d}}{ }_{\mathrm{j}}+\beta_{\mathrm{k}}^{\mathrm{f}}+\varepsilon_{\mathrm{ij}}$,
where $k=i+j=$ calendar quarter of finalisation, and (4.2) is still assumed to hold.

Fitting this model to the data yields Figure 4.3 as the plot of the $\beta_{\mathrm{k}}^{\mathrm{f}}$ against k . This also indicates a time trend. Adjudication on which of (4.1a) and (4.1b) provides the more appropriate representation of the trend may not be easy. This question will be deferred until Section 7 when rather more modelling apparatus is in place.

Figure 4.3
Regression estimate of trend in average claim size by finalisation quarter


### 4.2 Claim development measured by operational time

The use of operational time as a measure of claim development was introduced in Section 3.3. The models of Section 4.1 may be re-formulated on the basis of it.

The operational time defined in (3.3) related to the end-point of time represented by the ( $\mathrm{i}, \mathrm{j}$ ) cell. This was appropriate to the context of average claim sizes that were cumulative to that point. In the context of noncumulative averages, as currently, the mid-value of operational time for the cell is more appropriate. This is

$$
\begin{align*}
\overline{t_{y}} & =\frac{1}{2}\left[t_{y}+t_{,, j-1}\right] \\
& =\frac{1}{2}\left[G_{v}+G_{i, j-1}\right] / N_{1} \tag{4.5}
\end{align*}
$$

with the convention in the case $j=0$ that $t_{i,-1}=G_{b,-1}=0$.
The quantity $\bar{t}_{y y}$ is a continuous variate in the sense that it may take any value on the continuum $[0,1]$. It will be convenient, to convert it to a categorical variate by recognising ranges of values in which it mıght lie.

For the present example, the interval $[0,1]$ has been divided into 50 subintervals, $[0 \%, 2 \%), \quad[2 \%, 4 \%), \ldots,[98 \%, 100 \%]$, labelled by the values $1,2, \ldots, 50$. Then each cell average size $S_{1}$ may be written in the alternative notation $S_{1 t}$, where $t$ is the label corresponding to the mid-quarter operational time $\bar{t}_{1!}$.

Then the re-formulation of model (4.1) in which j is replaced by $\bar{t}_{v j}$ as a measure of development is as follows:
$\log S_{1 t}=\beta_{t}+\varepsilon_{1 t}$,
with
$\varepsilon_{\mathrm{it}} \sim \mathrm{N}(0, \sigma)$.
the corresponding re-formulations of (4.1a) and (4.lb) are as follows:

$$
\begin{align*}
& \log S_{1 t}=\beta_{\mathrm{d}}^{\mathrm{d}}+\beta_{\mathrm{i}}^{\mathrm{a}}+\varepsilon_{1}  \tag{4.6a}\\
& \log \mathrm{~S}_{\mathrm{it}}=\beta_{\mathrm{t}}^{\mathrm{d}}+\beta_{\mathrm{k}}^{\mathrm{f}_{\mathrm{k}}}+\varepsilon_{1 \mathrm{l}} . \tag{4.6b}
\end{align*}
$$

The three models (4.6), (4.6a) and (4.6b) produce the plots in Figures 4.4 to 4.6 in place of 4.1 to 4.3.

Figure 4.4
Regression estimate of trend in average claim size by operational time


Note: The observation at operational time 53 should be ignored as it relates to a point with no data.

Figure 4.5
Regression estimate of trend in average claim size by accident quarter


Figure 4.6
Regression estimate of trend in average claim size by finalisation quarter


It is interesting to note, in connection with Figure 4.4, that the use of operational time appears also to have simplified the relation between average claim size and the measure of development of an accident quarter. Indeed, average claim size appears closely approximated by an exponential function of operational time over the interval of roughly $[10 \%, 100 \%]$.

The actuary responsible for loss reserving against the example data set will by now have reached the following position:

- Any conventional application of a paid loss CL is dubious (Section 3.2).
- It appears that analysis of average claim sizes may be preferable (Section 4.1).
- It may also be desirable to take operational time into account somehow (present sub-section).
- The incorporation of a paid loss development pattern (as a function of operational time) together with the simultaneous identification of a time trend was achieved in Figures 4.4, 4.5 and 4.6 by means of regression.

Further progress by means of modification of a CL model appears difficult in the face of these observations.

## 5. Modelling individual claim data

### 5.1 Regression models

If one is impelled toward some form of regression modelling such as in Section 4.2, there is an argument that the regression may as well be carried out by reference to individual claim data as to the triangular summaries used there. The same models as applied in Section 4.2 can be formulated in terms of individual claims, and the use of data summaries then seems unnecessary and artificial.

As a preliminary to this, it will be useful to express (4.6) and its variants in a form more conventional for regression. Thus, (4.6) may be written as:
$\log S_{11}=X_{11} \beta+\varepsilon_{1 t}$,
where $\beta$ is the vector of quantities $\beta_{1}$, viz. $\left(\beta_{1}, \beta_{2}, \ldots, \beta_{50}\right)^{\boldsymbol{T}}$, with the superscript $T$ denoting matrix transposition, and $X_{11}$ is the row vector ( $X_{11}, X_{i t 2}, \ldots, X_{150}$ ) with $X_{r m}=1$ if operational time label $m$ is associated with $S_{i t}$, and $X_{t m}=0$ otherwise.

Thus the operational time variate in (4.6) is represented as a 50 -vector of binary components. Regression variates of this type are often referred to as class variates, or factor variates. The numerical values corresponding to the binary components are called levels. Factor variates enable further simplification of the regression equation, with (5.1) being written as:
$\log S=X \beta+\varepsilon$,
where $\log S$ is (with a slight abuse of notation) the column $n$-vector of all observations $\log \mathrm{S}_{\mathrm{t}}$, taken in any convenient order, X is the $\mathrm{n} \times 50$ matrix formed by stacking the $n$ row vectors $X_{n}$, taken in the same order as the $\log S_{n}$, and $\varepsilon$ is the $n$-vector of the $\varepsilon_{\mathrm{t}}$, also taken in the same order.

Let $Y_{r}$ denote the size of the $r$-th finalised claim. This claim will have associated values of $i, j$ and $k=i+j=c a l e n d a r ~ q u a r t e r ~ o f ~ f i n a l i s a t i o n . ~ I t ~ w i l l ~ a l s o ~$ have an associated value of $t=o p e r a t i o n a l ~ t i m e ~ a t ~ f i n a l i s a t i o n . ~ L e t ~ t h i s ~$ collection of observations on the $r$-th claim be denoted $i_{r}, j_{r}, k_{r}, t_{r}$.

The quantity $t_{r}$ may denote operational time specifically, or it may be converted to the categorical form described in Section 4.2. The latter is chosen for the purpose of the present paper.

The model described by (4.6) and (4.7) requires very little modification for application to individual claims. Expressed in the form (5.1), it becomes:
$\log Y_{r}=X_{r} \beta+\varepsilon_{r}$,
with

$$
\begin{equation*}
\varepsilon_{\mathrm{r}} \sim \mathrm{~N}(0, \sigma) \tag{5.4}
\end{equation*}
$$

where $X_{r}$ is the value of the operational time class variate applicable to the $r$-th claim and $\varepsilon_{\mathrm{r}}$ is the stochastic error term $\varepsilon_{\mathrm{it}}$ associated with it.

Just as (5.1) was notationally contracted to (5.2), so (5.3) may be abbreviated to:
$\log Y=X \beta+\varepsilon$,
The general idea underlying the models of Section 4.2 is that $Y_{r}$ takes the form:
$\log Y_{r}=$ function $\left(\mathrm{i}_{\mathrm{r}}, \mathrm{j}_{\mathrm{r}}, \mathrm{k}_{\mathrm{r}}, \mathrm{t}_{\mathrm{r}}\right)+$ stochastic error
and that this may be written in the linear form (5.3), and hence (5.5), with $\mathrm{X}_{\mathrm{r}}$ denoting a row composed of variates derived from $\mathrm{i}_{\mathrm{r}}, \mathrm{j}_{\mathrm{r}}, \mathrm{k}_{\mathrm{r}}, \mathrm{t}_{\mathrm{r}}$. These may or may not be factor variates.

### 5.2 Basic trends

Consider the model represented by (5.3) and (5.4), with $\mathrm{X}_{\mathrm{r}}$ denoting the operational time factor variate discussed there. Ordinary least squares regression estimation of $\beta$ yields Figure 5.1, which plots the components $\beta_{1}$, $\beta_{2}, \ldots, \beta_{50}$ of $\beta$ against their associated midpoint operational times $1,3, \ldots, 99$.

Figure 5.1
Individual claim regression estimate of trend in average claim size by operational time


Not surprisingly, Figure 5.1 closely resembles Figure 4.4, although Figure 5.1 exhibits greater smoothness due to the fact that it is based on about 60,000 observations, compared with $1 / 2 \times 38 \times 39=741$ in the case of Figure 4.4.

The other models of Section 4.2, namely (4.6a) and (4.6b), may also be adapted to the form (5.3) and (5.4). The adaptation of (4.6a), for example, yields a version of (5.3) in which $\mathrm{X}_{\mathrm{r}}$ comprises factor variates for operational time and accident quarter respectively. Figure 5.2 plots the components of the parameter vector $\beta$ relating to accident quarter.

Figure 5.2
Individual claim regression estimate of trend in average claim size by accident quarter


The adaptation of (4.6b) is similar but with $\mathrm{X}_{\mathrm{r}}$ comprising factor variates for operational time and finalisation quarter respectively. Figure 5.3 plots the components of the parameter vector $\beta$ relating to finalisation quarter.

The trends displayed in Figures 5.2 and 5.3 differ somewhat from those in Figures 4.5 and 4.6. Presumably, the additional information included in the regression through the use of individual claims has improved their estimation.

Figure 5.3
Individual claim regression estimate of trend in average claim size by finalisation quarter


### 5.3 Stochastic error term

The model (5.3) and (5.4) contains the stochastic error term $\varepsilon_{\mathrm{r}}$, which by (5.4) is assumed normally distributed. That is, $\mathrm{Y}_{\mathrm{r}}$ is assumed $\log$ normally distributed. This is a convenient assumption for the conversion of a multiplicative model for $\mathrm{Y}_{\mathrm{r}}$ to an additive model for $\log \mathrm{Y}_{\mathrm{r}}$. However, one should check whether it is in accordance with the data.

This question may be investigated by means of residual plots. The residuals naturally adapted to the normal distribution are the Pearson residuals, defined as follows.

Consider the general model (5.5) and let $\hat{\beta}, \hat{\sigma}$ denote the regression estimates of $\beta, \sigma$ respectively. Define
$\mu=\mathrm{E}[\log \mathrm{Y}]=\mathrm{X} \beta$
and
$\hat{\mu}=X \hat{\beta}$,
the estimate of $\mu$, and hence the fitted value corresponding to Y.

The Pearson residual associated with observation $Y_{r}$ is
$R_{r}^{P}=\left(\log Y_{r}-\hat{\mu}_{r}\right) / \hat{\phi}^{\frac{1}{2}}$
where $\hat{\phi}$ is the following estimator of $\mathrm{V}\left[\mathrm{R}^{\mathrm{P}}{ }_{\mathrm{r}}\right.$ :
$\hat{\phi}=\sum_{r=1}^{n}\left(\log Y_{r}-\hat{\mu}_{r}\right)^{2} /(n-p)$
with $p$ the dimension of the vector $\beta$, i.e. the number of regression parameters.
The Pearson residuals should be approximately unit normal distributed for large samples subject to (5.4). Figure 5.4 plots them for the model underlying Figure 5.3, indicating substantial negative skewness. This is confirmed by the alternative views of the residuals presented in Figures 5.5 and 5.6.

Figure 5.4


This suggests that the logarithmic transformation has over-corrected for the long tail of the $Y_{r}$, i.e. these observations, while right skewed, are shorter tailed than log normal. In this event, the choice of working with log transformed data, as in (5.5) is a poor one.

Figure 5.5


Figure 5.6


## 6. The exponential dispersion family and generalised linear models

### 6.1 The exponential dispersion family

One actually requires a distribution of the $\varepsilon_{\mathrm{r}}$ that lies between normal and $\log$ normal in terms of long-tailedness. The exponential dispersion family (EDF) of likelihoods (actually quasi-likelihoods) provides a comprehensive family within which to search for a distribution with suitable tail length.

The EDF comprises the following family of quasi-likelihoods (Nelder and Wedderburn, 1972):
$\mathrm{f}(\mathrm{y} ; \theta, \lambda)=\mathrm{a}(\lambda, \mathrm{y}) \exp \lambda[\mathrm{y} \theta-\mathrm{b}(\theta)]$
(6.1)
where $\theta, \lambda$ are parameters and $\mathrm{a}($.$) and \mathrm{b}($.$) are functions characterising the$ member of the family.

It may be shown that, for this distribution,

$$
\begin{align*}
& \mathrm{E}[\mathrm{Y} \mid \theta, \lambda]=\mathrm{b}^{\prime}(\theta)  \tag{6.1}\\
& \operatorname{Var}[\mathrm{Y} \mid \theta, \lambda]=\mathrm{b}^{\prime \prime}(\theta) / \lambda \tag{6.2}
\end{align*}
$$

Denote $b^{\prime}(\theta)$ by $\mu(\theta)$ whence, provided that $\mu($.$) is one-one,$
$\operatorname{Var}[\mathrm{Y} \mid \theta, \lambda]=\mathrm{V}(\mu) / \lambda$
for some function $\mathrm{V}($.$) called the variance function.$
Many applications of the EDF restrict the form of the variance function thus:
$\mathrm{V}(\mu)=\mu^{\mathrm{p}}$
for some constant $\mathrm{p} \geq 0$. This likelihood will be referred to as EDF(p).
the quantity $\varphi=1 / \lambda$ is called the scale parameter.
Special cases of the EDF are:
$\mathrm{p}=0$ : normal
$\mathrm{p}=1$ : Poisson
$\mathrm{p}=2$ : gamıma
$\mathrm{p}=3$ : inverse Gaussian.

### 6.2 Generalised linear models

Now let Y be a random n-vector, as in Section 5. Suppose $\mathrm{Y}_{1}, \mathrm{Y}_{2}, \ldots, \mathrm{Y}_{\mathrm{n}}$ to be stochastically independent drawings from the EDF likelihoods
$f\left(y_{r} ; \theta_{r}, \lambda\right)=a\left(\lambda_{r} y_{r}\right) \exp \lambda\left[y_{r} \theta_{r}-b\left(\theta_{r}\right)\right]$
where the same $\lambda, a($.$) and b($.$) apply to all r$.
Suppose further that $\mu\left(\theta_{\mathrm{I}}\right)$ takes the form
$\mu\left(\theta_{\mathrm{r}}\right)=h^{-1}\left(\mathrm{X}_{\mathrm{r}} \beta\right)$
for some one-one function $h($.$) , called the link function, row p$-vector $X_{r}$ and column p-vector $\beta$.

With the same slight abuse of notation as occurred in connection with (5.2), the n relations (6.6) may be stacked into the form
$\mu(\theta)=h^{-1}(X \beta)$
where $\theta$ is the column n-vector with $r$-th component $\theta_{r}$ and $X$ is an nxp design matrix. The $n$-vector $\mathrm{X} \beta$ is called the linear response.

This specification of the vector $Y$ is called a Generallsed Linear Model (GLM) (Nelder and Wedderburn, 1972). GLMs are discussed by McCullagh and Nelder (1989). Note that the general linear model arises as the special case of a GLM with normal error term and identity link function.

The parameter vector $\beta$ may be estimated by maximum likelihood. Generally, closed form solutions are not available, but various software products perform the estimation, e.g. SAS, S-Plus, EMBLEM. This paper uses the last of these, an interactive package produced by EMB Software Ltd of the UK.

Maximisation of the likelihood $\mathrm{L}[\mathrm{Y} \mid \theta, \lambda]$ is equivalent to minimisation of the so-called deviance $D[Y \mid \theta, \lambda]$ where

$$
\begin{align*}
D[y \mid \theta, \lambda] & =-2 \log L[y \mid \theta, \lambda] \\
& =-2 \sum_{r=1}^{n}\left\{\lambda[y, \theta,-b(\theta,)]+\log a\left(\lambda, y^{\prime}\right)\right\} \tag{6.8}
\end{align*}
$$

### 6.3 Residuals

In the more general setting of a GLM, the Pearson residual (5.9) becomes
$R_{r}^{P}=\left(Y_{r}-\hat{\mu}_{r}\right) /[\dot{\phi} V(\hat{\mu})]^{\frac{1}{2}}$
where the observations are now the $Y_{r}$ instead of the $\log Y_{r}, \hat{\beta}$ is the estimated value of $\beta, \hat{\mu}=h^{-1}(X \hat{\beta})$ is now the fitted value defined in parallel with (5.8), with $X \hat{\beta}$ now called the linear predictor, and
$\dot{\phi}=D[Y \mid \dot{\phi}, \bar{\lambda}] /(n-p)$.

Note that, for the identity link and normal error, (5.10) and (6.10) are the same. Then (5.9) and (6.9) are also the same since, for the normal case, $\mathrm{V}(\mu)=$ $\mu^{0}=1$.

Interpretation of Pearson residuals may be difficult for non-normal observations. Since the residual is just a linear transformation of the observation, any feature of non-normality, such as skewness, will be carried directly from one to the other.

An altemative form of residual is often helpful in these circumstances. Note that the deviance (6.8) may be written in the form (argument suppressed for brevity)
$D=\sum_{r=1}^{n} d$,
where
$d_{r}=-2 \log L_{r}$
with $\log L_{r}$ the contribution of $Y_{r}$ to $\log L$.
Now define the deviance residual
$R_{r}^{D}=\operatorname{sgn}\left(Y_{r}-\hat{\mu}_{r}\right) d_{r}^{\frac{1}{2}}$
The advantage of deviance residuals is that they tend to be closer to normal than Pearson in their distribution. A variant is the studentised standardised deviance residual

$$
\begin{equation*}
R_{r}^{S S D}=R_{r}^{D} /\left[\hat{\phi}\left(1-z_{r}\right)\right]^{\frac{1}{2}} \tag{6.14}
\end{equation*}
$$

where $z_{r}$ is the $r$-th diagonal element of the nxn matrix $X\left(X^{\top} X\right)^{-1} X^{\top}$. These residuals tend to have a distribution close to unit normal.

## 7. Application of GLM to data set

### 7.1 Loss reserving with GLMs

Although the use of GLMs in loss reserving is not widespread, it is also not new.

The use of general (as distinct from generalised) linear models can be seen in Taylor and Ashe (1983), Ashe (1986) and Taylor (1988). These two authors were in fact using GLMs for loss reserving consulting assignments during the 1980's.

The general linear model is also inherent in the loss reserving of De Jong and Zehnwirth (1983), based on the Kalman filter, and the related ICRFS software (Zehnwirth, 2003), marketed since the late1980's.

Wright (1990) gave a comprehensive discussion of the application of GLMs to loss reserving. Taylor, McGuire and Greenfield (2003) also made use of them.

All of these models other than in the last reference were applied to summary triangles of claims data, such as used in Section 4, rather than individual clams.

### 7.2 Choice of error distribution

As suggested at the start of Section 6.1, one requires an error distribution that lies between normal and log normal in terms of long-tailedness. Experimentation might begin with a gamma distribution. This is a more realistic distribution of claim sizes than normal, its density having strictly positive support and positive skewness. It is, however, considerably shorter tailed than $\log$ normal.

Consider the gamma (i.e. $\operatorname{EDF}(2)$ ) GLM corresponding to (5.5). It has the same $X$ and $\beta$, but observations are $Y_{r}$ instead of $\log Y_{r}$, and the link function is log. For example, the particular form of this model adapted to (4.6b) is as follows:
$Y_{r} \sim \operatorname{EDF}(2)$
$E[Y]=\exp X \beta=\exp \left[X^{d} \beta^{d}+X^{i} \beta^{f}\right]$
where $\mathrm{X}^{\mathrm{d}}$ and $\mathrm{X}^{\mathrm{f}}$ are factor variates for operational time and finalisation quarter respectively.

Fitting this model to the data set yields the residual plots set out in Figure 7.1.
Figure 7.1


Comparison of Figure 7.1 with 5.4 reveals that the use of a gamma rather than log normal error has corrected the most obvious left skewness of the residuals. However, Figures 7.2 and 7.3 give more detail of the residuals and indicate that they are not altogether satisfactory.

Figure 7.2


Figure 7.3


The studentised standardised residuals are expected to resemble standardised unit normal residuals. The largest 1,000 of these (from 60,050 observations) would numerically exceed 2.4 . Figure 7.2 conforms reasonably well with this requirement, displaying residuals numerically exceeding a threshold value of roughly 2.6 .

However, extreme values, up to 12, appear, indicating a much longer tail than normal. This abnormality in the residual plot is emphasised in Figure 7.3, which displays the largest 100 residuals. The unit normal range for these has a threshold value of about 3.1. the observed threshold exceeds 4 , and all 100 residuals are positive.

These properties of the residual plots indicate that the distribution of claims sizes is longer tailed than gamma. As indicated by (6.3) and (6.4), a larger EDF exponent p will generate a longer tail. Therefore, one experiments with values of $\mathrm{p}>2$ (gamma). Figures 7.4 to 7.6 are the residual plots for $\operatorname{EDF}(2.3)$ corresponding to Figures 7.1 to 7.3 .

Figure 7.4


Figure 7.6


Figure 7.5


Figure 7.7


Figure 7.4 shows that the shift to the longer tail of $\operatorname{EDF}(2.3)$ has overcompensated somewhat for the right skewness, producing a degree of left skewness. Figure 7.5 shows little change in the threshold value of the largest 1,000 residuals. However, Figure 7.6 shows considerable improvement in the treatment of the extreme tail.

The final choice of claim size distribution needs to balance these observations. Generally, the improved treatment of the tail would be expected to improve
robustness of the parameter estimation such that this more than offsets the unwanted skewness near the centre of the distribution. The choice of $\operatorname{EDF}(2.3)$ will be retained for the remainder of this paper.

There is a practice, common among actuaries, of separately analysing "small" and "large" claims, however defined, on the ground that the latter group are liable to distort the averaging processes inherent in modelling. It is worth remarking that the explicit incorporation of a (relatively) long tailed error distribution in the model (such as $\operatorname{EDF}(2.3)$ as above), and the adoption of a procedure for parameter estimation that is consistent with this distribution, may eliminate the need for this practice.

Figure 7.7 displays a further residual plot in which residuals are plotted in box-whisker form against operational time. The boxes correspond to the range between 10 - and 90 -percentiles, and the markers on the whiskers are placed at the 5 - and 95 -percentiles.

Once a tentative choice of claim size distribution has been made, it is necessary to examine plots of this type against each independent variate. These examinations seek two things:

- Trendlessness from left to right (horizontality of the box centres)
- Rough equality of dispersion (boxes all of about the same size).

Violation of the first requirement indicates some dependency of the dependent variable on the independent varate, not already accounted for in the model. The second requirement checks for homoscedasticity, i.e. that (6.3) holds for a value of $\varphi$ that is constant over the entire range of the independent variate under scrutiny.

### 7.3 Refinement of the model design

### 7.3.1 Operational time

The model discussed in Section 7.2 still has the very elementary form set out in (7.1) and (7.2). The factor variate $\mathrm{X}^{\text {d }}$, defined in Section 5.1, has 50 levels, which means that $\beta^{d}$ contributes 50 parameters to the model. Inspection of Figure 5.1 indicates, however, these 50 parameters can be closely represented as linearly related to operational time over much of the latter's range.

Write (7.2) in the form:
$E\left[Y_{r}\right]=\exp X_{r} \beta=\exp \left[X_{r}^{d} \beta^{d}+X_{r}{ }_{r} \beta^{f}\right]$
where $X_{r}^{d}$ and $X_{r}^{f}$ are the values of the factor variates $X^{d}$ and $X^{i}$ assumed by the $r$-th observation.

Now replace this by the form:

$$
\begin{equation*}
E\left[Y_{\mathrm{r}}\right]=\exp \mathrm{X}_{\mathrm{r}} \beta=\exp \left[\beta^{\mathrm{d}}{ }_{1} \mathrm{t}_{\mathrm{r}}+\beta^{\mathrm{d}}{ }_{2} \max \left(0,10-\mathrm{t}_{\mathrm{r}}\right)+\beta^{\mathrm{d}}{ }_{3} \max \left(0, \mathrm{t}_{\mathrm{r}}-80\right)+\mathrm{X}_{\mathrm{r}}^{\mathrm{f}} \beta^{\mathrm{f}}\right] \tag{7.4}
\end{equation*}
$$

where $t_{r}$ is the value of operational time applying to the $r$-th observation, and $\beta^{\mathrm{d}}, \beta_{2}^{\mathrm{d}}$ and $\beta^{\mathrm{d}}{ }_{3}$ are scalar parameters.

This is equivalent to representing the operational time trend in Figure 5.1 as a piecewise linear trend with breaks in gradient at operational times 10 and 80. The factor variate has been replaced by a set of continuous variates.

This enables operational time to be accommodated in the model by means of just 3 parameters, rather than 50 . The factor variate representation of finalisation quarter is retained for the time being.

If the model (7.4) is fitted to the data, with error term $\operatorname{EDF}(2.3)$, as suggested by Section 7.2, the operational time component of (7.4) is as shown by the piecewise linear plot in Figure 7.8. It is superimposed on the factor variate plot in the figure. The correspondence between the two representations is seen to be quite good, indicating that the 3-parameter representation captures essentially all the information of the 50 -parameter one.

### 7.3.2 Superimposed inflation

Similar economies in the representation of finalisation quarter can be made. Figure 7.9 shows the plot of the parameter vector $\beta^{f}$ in the case of a factor variate fitted in the presence of the continuous representation of operational time, as in (7.4).

Figure 7.8
Continuous operational time variate

Figure 7.9
Factor variate representation of finalisation quarter



The trend displayed in the left portion, especially the left-most point, may be discounted, since the finalisation quarters here relate to the top left diagonals of the data triangles in Appendix A and contain comparatively little data. As might have been expected, Figure 7.9 is similar to Figure 5.3 over the range of finalisation quarters common to them.

One possibility would be to fit a linear trend from the beginning of 1997. An appropriate choice of model for the earlier finalisation quarters is unclear but, in view of the small quantity of data represented here and its antiquity, the model chosen is unlikely to affect estimation of a loss reserve unduly.

Consequently, Figure 7.10 relates to a model in which the linear trend assumed to apply to finalisation quarters from 1997 onwards is cavalierly assumed to apply to the earlier ones also, though with a step in claim sizes occurring at the start of 1997.

In this case, (7.4) is replaced by:

$$
\begin{align*}
\mathrm{E}\left[\mathrm{Y}_{\mathrm{r}}\right]=\exp [\alpha & +\beta^{\mathrm{d}}{ }_{1} \mathrm{t}_{\mathrm{r}}+\beta^{\mathrm{d}}{ }_{2} \max \left(0,10-\mathrm{t}_{\mathrm{r}}\right)+\beta^{\mathrm{d}}{ }_{3} \max \left(0, \mathrm{t}_{\mathrm{r}}-80\right)+\beta_{1}^{\mathrm{f}} \mathrm{k}_{\mathrm{r}} \\
& \left.+\beta_{2}^{\mathrm{f}} \mathrm{I}\left(\mathrm{k}_{\mathrm{r}}<97 \mathrm{Q} 1\right)\right] \tag{7.5}
\end{align*}
$$

where $k_{r}$ is the number of the finalisation quarter applying to the r-th observation, $\alpha, \beta_{1}^{\mathrm{f}}$ and $\beta_{2}^{\mathrm{f}}$ are scalar parameters, and generally $\mathrm{I}($.$) is the$ indicator function defined as follows:
$\mathrm{I}(\mathrm{c})=1$ if condition c holds;
$=0$ if it does not.
The constant $\alpha$ now becomes necessary, having previously been absorbed into $\beta^{\text {f. }}$

Figure 7.10
Continuous finalisation quarter variate

Figure 7.11
Additional break in the finalisation quarter trend



The comparison in Figure 7.10 between the trend of constant gradient over finalisation quarter and the corresponding factor variate hints at an increase in gradient over the more recent finalisation quarters. Figure 7.11 therefore represents an alternative model in which the gradient changes at the end of the September 2000 quarter.

Formally, the model (7.5) is replaced by:

$$
\begin{align*}
E\left[Y_{r}\right]=\exp [\alpha & +\beta^{d}{ }_{1} t_{r}+\beta_{2}^{d} \max \left(0,10-t_{\mathrm{r}}\right)+\beta_{3}^{d} \max \left(0, \mathrm{t}_{\mathrm{t}}-80\right)+\beta_{1}^{\mathrm{f}} \mathrm{k}_{\mathrm{r}} \\
& +\beta_{2}^{\mathrm{f}} \max \left(0, \mathrm{k}_{\mathrm{t}}-2000 \mathrm{Q} 3\right)+\beta_{3}^{r}\left[\left(k_{\mathrm{r}}<97 \mathrm{Q} 1\right)\right] . \tag{7.7}
\end{align*}
$$

One will need to make a choice between models (7.4), (7.5) and (7.7), and possibly others. The choice can be made on the basis of the so-called information criteria, which reward goodness-of-fit but penalise additional parameters. For example, the Akaike Information Criterion (AIC) (Akaike, 1969) is defined as:
$\mathrm{AIC}=\mathrm{D}+2 \mathrm{p}$
where D denotes deviance and p number of parameters. Models with low values of the AIC are to be preferred.

Table 7.1 gives values of the AIC for the three models under consideration, showing that:

- The factor variate model is dramatically inferior to the two involving continuous finalisation quarter variates; and
- Model (7.7), allowing for a change in gradient of the trend is the best of the three.

Table 7.1
AIC for different models of finalisation quarter effect

| Model of finalisation quarter effect | AIC |
| :--- | :---: |
| Factor variate (7.4) | $-14,517.6$ |
| Constant gradient trend (7.5) | $-14,566.6$ |
| Change in gradient of trend (7.7) | $-14,567.1$ |

### 7.3.3 Interaction terms

The trend over finalisation quanter measures the increase in claim sizes in real terms over calendar time, and may therefore be interpreted as SI. Figure 7.II indicates that the preferred model estimates the factor of increase as about $\exp (0.22)$ over the 3 years from September 2000 to September 2003, or equivalently more than $7 \%$ per annum.

While it is quite possible for smaller bodily injury claims to inflate at this rate, it is less usual for the larger and catastrophic claims. A question arises, therefore, as to whether larger and smaller claims might be subject to differing rates of SI.

If operational time is adopted as a proxy for distinguishing between large and small claims, then one might investigate whether different operational times are subject to different rates of SI. This is done by searching for statistically significant interaction effects between operational time and finalisation quarter.

For this purpose, the $0-100$ range of operational time is divided into the following 7 bands: $0-6,6-14,14-22,22-40,40-60,60-80,80-100$, denoted $b_{1}, \ldots b_{7}$ respectively. Let $X^{b t}$ denote the banded operational time factor variate, and let $X^{b 1}$, be its value for the $r$-th observation.

The following model is then fitted:

$$
\begin{equation*}
E\left[Y_{r}\right]=\exp \left[X_{r}^{c t} \beta^{c t}+X^{b 1 \otimes c r} \beta_{r}^{b r} \theta c r\right] \tag{7.9}
\end{equation*}
$$

where $\mathrm{X}^{\text {ct }}$ represents the set of three continuous operational time variates appearing in (7.7), $X^{\text {es }}$ represents the set of three continuous finalisation quarter variates in the same expression, and $X^{b 1} \otimes c f$ denotes the 21 -component vector of variates formed as the cartesian product of the 7 -component $X^{b 1}$ and 3 -component $X^{\text {cr }}$. Cartesian products of this type are called interaction variates in GLM parlance.

Model (7.9) may be written in the equivalent form:

$$
\begin{align*}
& E\left[Y_{r}\right]=\exp \left\{\alpha+\beta_{1}^{d} t_{r}+\beta_{2}^{d} \max \left(0,10-t_{r}\right)+\beta_{3}^{d} \max \left(0, t_{r}-80\right)+\right. \\
& \sum_{m=1}^{7} I\left(t_{r} \otimes b_{m}\right)\left[\beta_{m 1}^{i} k_{r}+\beta_{m 2}^{f} \max \left(0, k_{r}-2000 Q 3\right)+\beta_{m 3}^{r} I\left(k_{r}<97 Q 1\right)\right] \tag{7.10}
\end{align*}
$$

whose square bracketed member retains the same functional dependency on finalisation quarter as in (7.7), but separately for each operational time band. Note that the coefficients $\beta_{m 1}^{f}, \beta_{m 2}, \beta_{m 3}^{f}$ represent SI in operational time band $b_{m}$.

Figure 7.12 provides a display of the interaction term when (7.9) is fitted to the data. Here "opband7(m)" denotes band $b_{m}$. For each of these bands, the model's linear predictor, as defined in Section 6.2, is plotted for $t_{4}=0$. Features of the plot are as follows:

- The general level of claim size is seen to increase with increasing operational time band (as in Figure 7.8)
- While Figure 7.11 indicated the period since September 2000 to be subject to an increased rate of Sl , it is now seen that this is confined to the operational time bands $b_{2}, b_{3}$, and $b_{4}$, which cover operational times 6-40. As hinted at the start of the present sub-section, the increased SI does not apply to the larger claims settled at the high operational times.
- The rate of SI over recent periods, which is measured by the gradients of the paths appearing in Figure 7.12, peaks in operational time bands $b_{3}$ and $b_{4}$, i.e. in the range 14-40.

The last remark suggests that the interaction terms represented by the summation in (7.10) can be simplified by means of continuous variates. An example of such a simplification is the following:

$$
\begin{align*}
\mathrm{E}\left[\mathrm{Y}_{\mathrm{r}}\right]=\exp \{\alpha & +\beta^{\mathrm{d}} \mathrm{t}_{\mathrm{r}}+\beta^{\mathrm{d}}{ }_{2} \max \left(0,10-\mathrm{t}_{\mathrm{r}}\right)+\beta^{\mathrm{d}}{ }_{3} \max (0, \mathrm{t}-80) \\
& +\beta_{1}^{\mathrm{f}} \mathrm{k}_{\mathrm{r}}+\beta_{2}^{\mathrm{f}} \max \left(0, \mathrm{k}_{\mathrm{r}}-2000 \mathrm{Q} 3\right)+\beta_{3}^{\mathrm{f}} \mathrm{I}\left(\mathrm{k}_{\mathrm{r}}<97 \mathrm{Q} 1\right) \\
& \left.+\gamma\left(\mathrm{t}_{\mathrm{r}}\right)\left[\beta_{1}^{\mathrm{tr}}+\beta^{\mathrm{ff}} \max \left(0, \mathrm{k}_{\mathrm{r}}-2000 \mathrm{Q} 3\right)\right]\right\} \tag{7.11}
\end{align*}
$$

where
$\gamma(\mathrm{t})=\min (15, \max (0, \mathrm{t}-10))-\min (15, \max (0, \mathrm{t}-25))$
i.e. $\gamma(\mathrm{t})$ describes a function that is zero everywhere on the interval $[0,100]$ except on the sub-interval $(10,40)$, where it describes an isosceles triangle of height 15 .

Figure 7.12
Interaction between SI and operational time


It can be seen that (7.11) comprises (7.7) plus a further term representing additional SI in the operational time range $10-40$, at a rate that increases steadily from 0 at operational time 10 to a peak at operational time 25 , and then declines steadily to 0 at operational time 40 .

Fitting this model to the data produces the SI profile illustrated in Figure 7.13. Figure 7.14 provides the same type of display of model (7.11) as appears in Figure 7.12, and facilitates the comparison of model (7.11) with model (7.10). Here "opband7(m)" is as in the earlier figure, and "+opband7(m)" denotes the corresponding plot for the continuous model $(7,11)$, i.e. the plot of the average linear predictor against k for $\mathrm{t}_{\mathrm{r}}=0$ and $\mathrm{t}_{\mathrm{r}} \otimes \mathrm{b}_{\mathrm{m}}$.

Figure 7.13
Profile of SI allowing for SI $\times$ operational time interaction
Superimposed inflation


Figure 7.14
Interaction between continuous SI and operational time variates


The simplified model (7.11) is seen to produce a reasonable fit to the more elaborate (7.10). It would not be acceptable as it stands, as there are systematic discrepancies, particularly in relation to opband7(1). However, certain aspects of this model will be superseded in Section 7.3.4, and so detailed improvement of it is not pursued here.

### 7.3.4 Accident quarter effects

Section 7.3 .3 has already noted the change in rate of SI at the end of September 2000, and how the rate changed much more at the low operational times than others. In fact, the legislation governing the scheme changed at precisely this date.

All subsequent accident periods were subject to limitations on payment of plaintiff costs, whose expected effect was to eliminate a certain proportion of smaller claims in the system. Larger claims were expected to be unaffected. The scheme of insurance, as modified by these changed rules, will be referred to as "the new scheme". Prior accident quarters make up the "the old scheme".

This strongly suggests that some or all of the SI observed at low operational times after September 2000 might constitute an accident quarter (row) effect rather than finalisation quarter (diagonal) effect. In this connection, it is noted from Figure 3.3 that virtually all of the exceptional operational times $(<40)$ after September 2000 relate to the new scheme.

It is worthwhile returning to the average claim size data in respect of the new scheme. This is done in Table 7.2.

Table 7.2
Average sizes of claim finalisations for old and new schemes

| Accident quarter | Average claim sizes (in 30/09/03 values) in development quarter |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Dec-99 | 547 | 6,035 | 8,934 | 11,699 | 18,397 | 18,062 | 26,086 | 32,139 |
| Mar-00 | 5,050 | 5,185 | 6,958 | 14,904 | 13,504 | 20,746 | 22,489 | 27,879 |
| Jun-00 | 2,910 | 4,177 | 7,433 | 10,275 | 13,895 | 18,916 | 26,206 | 32,897 |
| Sep-00 |  | 6,512 | 7,116 | 9,917 | 14,163 | 24,034 | 27,392 | 41,851 |
| Dec-00 | 221 | 2,977 | 4,175 | 7,571 | 10,869 | 17,505 | 24,393 | 29,700 |
| Mar-01 | 792 | 2,498 | 4,605 | 10,000 | 11,581 | 20,672 | 29,574 | 39,969 |
| Jun-01 | 1,271 | 3,342 | 5,683 | 7,936 | 16,207 | 21,294 | 34,237 | 40,814 |
| Sep-01 | 1,258 | 3.516 | 5,127 | 12,012 | 21,726 | 25,997 | 26,019 | 38,150 |
| Dec-01 | 1,355 | 2,623 | 5,225 | 11,374 | 19,439 | 22,548 | 35,709 | 28,963 |
| Mar-02 | 1,594 | 2,658 | 7,018 | 14,700 | 16,768 | 26,827 | 26,851 |  |
| Jun-02 | 1,017 | 3,641 | 8,669 | 12,905 | 17,750 | 25,063 |  |  |
| Sep-02 | 3,484 | 3,303 | 5,982 | 14,379 | 18,852 |  |  |  |
| Dec-02 | 8,102 | 3,118 | 6,493 | 10,714 |  |  |  |  |
| Mar-03 | 1,182 | 2,454 | 2,931 |  |  |  |  |  |
| Jun-03 | 2,327 | 1,568 |  |  |  |  |  |  |
| Sep-03 | 103 |  |  |  |  |  |  |  |

The heavy horizontal line in the table marks the passage from old to new scheme. Claim sizes are seen to decline instantaneously and substantially on introduction of the new scheme.

The shaded area marks one in which the reduction in claim size is maintained. Below this shaded area, however, claim sizes increase rapidly, and by the December 2002 finalisation quarter (the fourth last diagonal) are in excess of their old scheme counterparts.

The immediate reduction in claim sizes by the new scheme is certainly a row effect, and needs to be modelled as such. The subsequent increase in claim sizes can be viewed as either:

- a diagonal effect limited to low operational times (as in Section 7.3.3); or
- a row effect limited to low operational times.

In view of its likely origin in the new scheme, it is perhaps better regarded as the latter. This is the view taken in this paper, and reflected in the final model fitted to the data in Section 7.4. Details of the trend identification are similar to the examples dealt with above, and are not given here.

### 7.4 Final model

The final model fitted to the data set takes into account the issues discussed in Sections 7.1 and 7.2, and also includes a seasonal effect whereby the sizes of claims finalised in the March quarter tend to be slightly lower than in other quarters. It takes the following form:

$$
\begin{align*}
& E\left[Y_{r}\right]=\exp \left\{\alpha+\beta_{1}{ }_{1} t_{r}+\beta_{2}^{d} \max \left(0,10-t_{r}\right)\right. \\
& +\beta_{3}{ }_{3} \max \left(0, \mathrm{t}_{\mathrm{r}}-80\right)+\beta_{4}^{d} \mathrm{I}\left(\mathrm{t}_{\mathrm{r}}<8\right) \quad \text { [Operational time effect] } \\
& +\beta^{3} \mathrm{I}\left(\mathrm{k}_{\mathrm{r}}=\text { March quarter }\right) \quad \text { [Seasonal effect] } \\
& +\beta_{1}^{f} k_{r}+\beta_{2}^{f} \max \left(0, k_{r}-2000 Q^{3}\right) \\
& +\beta_{1} \mathrm{I}\left(\mathrm{k}_{\mathrm{r}}<97 \mathrm{Q} 1\right) \quad \text { [Finalisation quarter effect] } \\
& +\mathrm{k}_{\mathrm{r}}\left[\beta^{\mathrm{if}} \mathrm{~L}_{\mathrm{L}}+\beta^{\mathrm{ff}} 2 \max \left(0,10-\mathrm{t}_{\mathrm{r}}\right)\right] \text { [Operational time } \mathrm{x} \text { finalisation } \\
& \text { quarter interaction] } \\
& \left.+\max \left(0,35-t_{r}\right)\left[\beta^{\text {ta }}+\beta_{2}^{\text {ta }} I\left(i_{r}>2000 Q 3\right)\right]\right\} \quad[\text { Operational } \\
& \text { time } \mathrm{x} \text { accident quarter interaction] } \tag{7.13}
\end{align*}
$$

where $i_{r}$ is the accident quarter applying to the $r$-th observation.
The model form (7.13) is set out in a series of components that isolate the different types of effects, labelled in italics on the right.

Comparison of it with (7.11) shows that:

- It retains the concept of an operational time x finalisation quarter interaction, though this now:
- has its peak rate of SI shifted from operational time 25 to 10 ; and
- this profile of SI applies to all finalisation periods, not just those that fall within the new scheme.
- There is heightened SI in the new scheme, but affecting all operational times, not just the low range.
- A part of what previously appeared as heightened SI in the new scheme is now accounted for as an accident period effect, with a oneoff shift in claim size at introduction of the new scheme, the size of the shift being largest at the low operational times and gradually decreasing with increasing operational time, until petering out at operational time 35 .

Table 7.3 compares the AIC for model (7.7) with the final model, showing a considerable improvement achieved by the latter.

Table 7.3
AIC for final model and model (7.7)

| Model of finalisation quarter effect | AIC |
| :--- | :---: |
| Model (7.7) | $-14,567.1$ |
| Final model (7.13) | $-14,588.9$ |

### 7.5 Validation of final model

While (7.13) may appear the best model achievable, it needs to satisfy a number of routine tests before its final acceptance. These are concerned with the properties of residuals, and are illustrated in Figures 7.15 to 7.20 .

Figure 7.15


Figure 7.16


Figures 7.15 to 7.17 test for two things:

- Trendlessness, from left to right, with respect to the major variates, checking that no systematic trend in the data remains uncaptured by the model; and
- Homoscedasticity, i.e. constant dispersion from left to right.

Both of these tests are concerned just with trends rather than with the magnitude of the residuals. Hence standardisation is unnecessary (though it would do no harm), and just deviance residuals are displayed.

The possible trend at the extreme right of Figure 7.17 is, of course, based on very little data, as it relates to just the last three accident quarters. It has been ignored for the purposes of the present paper.

Figure 7.17


Figure 7.19


Figure 7.18


Figure 7.20


Figures 7.18 to 7.20 are concerned with the distribution of the residuals, with the same considerations as discussed in relation to Figures 7.4 to 7.6 . Indeed, there is little difference to the naked eye between the two sets of graphs, showing that, once the $\operatorname{EDF}(2.3)$ error structure has been chosen, the rather extreme change in model from (7.2) to (7.13) has had little effect on the distribution of residuals.

Table 7.4 repeats Table 3.3, but supplemented by the loss reserve forecast by model (7.13). The following assumptions are made for the purpose of this forecast:

- The experience of finalised claims of an accident period is indicative of its ultimate average claim size.
- Future SI is as experienced to date in the new scheme.
- Future rates of claim finalisation are about the same as experienced over the most recent 8 quarters.

The first of these assumptions is fundamental to the forecasting methodology. It might be violated if, for example, at specific operational times, one observed a trend over time in the ratio of average amount paid to date on open claims to the average paid on finalised claims.

The second assumption has a major influence on the forecast, the third little influence.

Table 7.4
Loss reserves corrected and uncorrected for low September 2003 quarter paid loss experience

| Averaging period | Loss reserve at 30 September <br> 2003 (excluding September <br> 2003 accident quarter) |  |
| :--- | :---: | :---: |
|  | Uncorrected | Corrected |
| Chain ladder models: | $\$ B$ | $\$ B$ |
| All experience quarters |  |  |
| Last 8 experience quarters | 1.61 |  |
| All experience quarters except September 2003 | 1.68 |  |
| Last 8 experience quarters except September 2003 | 1.78 | 1.92 |
| GLM (7.13) | 2.23 | 2.35 |

The GLM (7.13) generates a loss reserve near the top of the range of CL results. While there is reasonable agreement with the CL version derived from the experience of the last 8 quarters but one and corrected for the anomalous experience of the last quarter, this is a very detailed choice, and one has no means of determining this model to be superior to many other contenders.

For example, why 8 quarters? Why not 6 ? Or 10 ? Why correct for just the last quarter of experience? Why not the last 2 ? In any event, Table 7.5 shows that, while this version of the CL may produce a total reserve similar to that of the GLM, its composition by accident quarter is very different.

The former produces a reserve for the last accident year that is $19 \%$ higher than the GLM. This would lead to much higher estimates of average claim size, and hence to quite different pricing decisions for future underwriting periods.

Table 7.5
GLM and CL loss reserves by accident quarter

| Accident quarter | Loss reserve at 30 September 2003 (excluding <br> September 2003 accident quarter) |  |
| :---: | :---: | :---: |
|  | GLM (7.13) | CL based on last 8 experience <br> quarters except the last - <br> corrected |
| Sep 94-Dec 98 | \$M |  |
| Mar 99 - Mar 02 | 283 | 200 |
| Jun 02 | 1,122 | 1,174 |
| Sep 02 | 154 | 183 |
| Dec 02 | 159 | 199 |
| Mar 03 | 160 | 201 |
| Jun 03 | 173 | 206 |
| Total | 179 | 192 |
|  | 2,229 | 2,354 |

The validation devices represented in Figures 7.15 to 7.17 have the common feature that they are all 1 -dimensional summaries of residuals. While the residuals may be trendless over the single dimension, finalisation quarter, and may also be trendless over the single dimension, accident quarter, it is possible that there are pockets of cells within the 2-dimensional triangle in which they tend to be systematically of the one sign.

Figure 7.21 provides a simple test of such an eventuality. For each cell of the accident quarter/development quarter triangle, it records the ratio:

Observed average size of claim finalisation / GLM fitted average size.
These ratios are colour coded: red if greater than $100 \%$, blue if less. The fact that the numerical values of the ratios are too small to be legible in the figure as reproduced here does not detract from its value A cursory examination of its colour patterns indicates a generally random scatter of red and blue.

There is no apparent congregation of cells of one or other colour in particular locations within the triangle. This confirms the trendlessness of the residuals over the whole of the 2 -dimensional array.

Figure 7.21
Colour coded ratios of observed to fitted average claim sizes


## 8. Conclusions

The foregoing sections have dealt with a case study involving a loss triangle of obvious complexity. It contains multiple trends.

The triangle has been approached initially from the viewpoint of one with a predisposition to application of the CL. The trends then manifest themselves in the form of non-constancy of age-to-age factors over accident periods.

The complexity of the data set is reflected in the model of claim sizes fitted to it, which includes the following, in addition to the expected variation with operational time:

## - a seasonal effect;

- SI whose rate varies with operational time, and also passes though one change-point;
- recognition of a new scheme affecting accident periods after its introduction, but with an effect that varies with operational time.

It is extremely difficult to accommodate such trends within the CL structure and estimate them efficiently. However, the GLM (7.13) adopted here does so parsimoniously, using just 13 parameters. This compares with the 73 parameters implicit in a CL applied to a triangle of dimension 37 even before the recognition of any trends.

The GLM is one example of a model with a fully stochastic specification, as opposed to the CL which is usually approached in practice as an algorithm (though the stochastic formulations mentioned in Section 4 .I may be noted). The stochastic framework provides a set of diagnostics that may be used to compare candidate models in a formal and organised manner, and to validate the model finally selected.

The stochastic framework also allows a choice of the distributional form from which observations are assumed drawn. This enables an informed treatment of outliers.

These properties of the GLM are seen to be more than academic as this model generates a loss reserve that differs vastly from some CL applications. While one CL model is found to produce a somewhat similar reserve (Section 7.6), there is no apparent reliable basis for distinguishing that model as superior to other CL models.

In any event, though the CL model in question appears to produce a total loss reserve that is approximately correct, its dissection by accident period appears quite wrong. Specifically, it over-estımates average claim sizes of recent accident periods by margins approaching $20 \%$. Such estimates, if incorporated in the business process, would be liable to lead to quite incorrect pricing decisions for the ensuing underwriting penods.

Finally, but not of least significance, one emerges from the GLM fitting process described in Section 7 with a greatly enhanced understanding of one's data. Data exploration forms an integral part of the process, and the GLM provides the framework within which such exploration can be carried out efficiently.

The CL on the other hand provides a sausage machine, a rigid and unenquiring algorithm. This is an advantage in terms of required resources. Only relatively low-skilled resources are required to apply it in its unmodified form. A serious disadvantage to be set against this is that it may produce a totally wrong result, that it may give precedence to process over substance.

The CL model may be described as a multiplicative model with categorical accident and development period effects. This is a very simple design, which is highly convenient if justified. It is, however, a design that relies on an assumption of an identical process affecting every accident period.

Beyond this, it is phenomenological in the sense that there is no specification of what that process is. If evidence appears that the CL design is invalid, the lack of process specification leaves one with no indication of how the design should be modified.

One may attempt modification on some empirical basis, such as trending age-to-age factors, but the empiricism itself is a recognition of the lack of understanding of the process. Indeed, because of this, there is in our view a strong case for abandonment of the CL immediately its simple design is found
to be violated. One is likely to be better served in this case by an attempt to build understanding of the process and then select the model design accordingly

These arguments are presented not in the spirit of an anti-CL diatribe, but rather in recognition of the fact that, when the CL (or indeed any otber bughly standardised model design) turns out to be a poor device in practice, alternatives are required and use of a GLM may well be an effective alternative.

# Appendix A <br> Paid loss data 

## A. 1 Incremental paid losses

| accident quarter | development quarter (\$000) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| Sep-94 | 1 | 81 | 273 | 934 | 1.320 | 1.017 | 492 | 393 | 1.111 | 2.096 |
| Dec-94 | 40 | 416 | 1,362 | 2.348 | 3671 | 2,823 | 2,207 | 3.039 | 5.083 | 4.987 |
| Mar-95 | 30 | 581 | 1.352 | 2.452 | 1.678 | 1.704 | 2603 | 4.747 | 3,078 | 3.868 |
| Jun-95 | 24 | 493 | 1,644 | 1,504 | 1,972 | 3.581 | 3,318 | 3.248 | 4,805 | 5.714 |
| Sep-95 | 28 | 689 | 876 | 1.973 | 2,639 | 3.823 | 2.588 | 4.270 | 5.290 | 7.363 |
| Dec-95 | 59 | 239 | 751 | 1.698 | 2,526 | 2.209 | 3,319 | 4812 | 4.316 | 4181 |
| Mar-96 | 30 | 268 | 1.300 | 2.016 | 2,732 | 3.036 | 3.317 | 4.058 | 3614 | 3.978 |
| Jun-96 | 27 | 488 | 1.444 | 1,715 | 2.492 | 3.405 | 3534 | 3474 | 4.759 | 8,035 |
| Sep-96 | 19 | 459 | 1,188 | 2.383 | 3485 | 3.097 | 3346 | 5.426 | 6,786 | 6,364 |
| Dec-96 | 7 | 315 | 1.439 | 2.278 | 3213 | 2900 | 5.411 | 4.532 | 4.548 | 5,868 |
| Mar-97 | 56 | 381 | 1.216 | 2.615 | 2.290 | 3.195 | 5.206 | 6.497 | 4.561 | 7.066 |
| Jun-97 | 7 | 488 | 1.813 | 2,054 | 2,970 | 3.433 | 5.971 | 4.222 | 6.311 | 4334 |
| Sep-97 | 45 | 557 | 1.270 | 2,763 | 2.714 | 4.640 | 3,783 | 5.336 | 6.592 | 10646 |
| Dec-97 | 45 | 447 | 1,734 | 2,767 | 4.107 | 3.660 | 5,290 | 8.830 | 7.564 | 6157 |
| Mar-98 | 17 | 385 | 1,593 | 3,050 | 3344 | 4,132 | 5.526 | 5.433 | 4,802 | 5.677 |
| Jun-98 | 29 | 746 | 1,830 | 3.100 | 3599 | 5.265 | 7271 | 4.743 | 6.868 | 4.533 |
| Sep-98 | 100 | 878 | 1.582 | 3172 | 4.391 | 5.865 | 5132 | 8.321 | 9,431 | 7.880 |
| Dec-98 | 54 | 533 | 1.599 | 4207 | 6823 | 8.897 | 10.541 | 7.628 | 5.492 | 5.131 |
| Mar-99 | 28 | 721 | 2.393 | 4.796 | 5,052 | 7.237 | 6378 | 5.879 | 4.394 | 6.118 |
| Jun-99 | 92 | 725 | 2.517 | 3,238 | 5455 | 5.472 | 7.317 | 4,549 | 8.027 | 6.979 |
| Sep-99 | 65 | 649 | 1.419 | 3.913 | 3531 | 6.699 | 5.169 | 7.277 | 7.891 | 16,651 |
| Dec-99 | 55 | 740 | 2,094 | 2,694 | 5.952 | 3.925 | 6.103 | 6.790 | 11,315 | 7,334 |
| Mar-00 | 75 | 666 | 1,364 | 3.879 | 2.758 | 5.350 | 6.112 | 7.328 | 6.486 | 7.222 |
| Jun-00 | 60 | 571 | 1.527 | 2.133 | 4.521 | 5.852 | 8414 | 6.501 | 9,512 | 6.807 |
| Sep-00 | 76 | 810 | 1.156 | 2.825 | 3.602 | 8.354 | 7.015 | 10.612 | 9.707 | 9489 |
| Dec-00 | 40 | 476 | 762 | 1.576 | 3394 | 3.905 | 5806 | 6.412 | 8.394 | 8,060 |
| Mar-01 | 42 | 382 | 950 | 2.411 | 3240 | 5.281 | 6840 | 10.038 | 7.674 | 8.493 |
| Jun-01 | 71 | 629 | 1.203 | 1.857 | 4.116 | 5,433 | 9.705 | 7.721 | 10,723 | 6,983 |
| Sep-01 | 63 | 999 | 1,180 | 3,101 | 4.923 | 7,240 | 7.068 | 8.900 | 6,862 |  |
| Dec-01 | 59 | 635 | \$,209 | 2.517 | 5.749 | 5.112 | 10.178 | 7.201 |  |  |
| Mar-02 | 54 | 687 | 1,164 | 3.445 | 2.814 | 7.077 | 5.729 |  |  |  |
| Jun-02 | 134 | 762 | 1.513 | 2.062 | 4.099 | 5.285 |  |  |  |  |
| Sep-02 | 67 | 719 | 1.316 | 2.630 | 3.243 |  |  |  |  |  |
| Dec-02 | 94 | 475 | 978 | 1650 |  |  |  |  |  |  |
| Mar-03 | 71 | 473 | 689 |  |  |  |  |  |  |  |
| Jun-03 | 56 | 450 |  |  |  |  |  |  |  |  |
| Sep-03 | 45 |  |  |  |  |  |  |  |  |  |


| accident | devalopment quarter (\$000) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| quarter | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| Sep-94 | 1101 | 1.413 | 1.839 | 1.170 | 1,493 | 805 | 2.153 | 932 | 1,865 | 730 |
| Dec-94 | 4.569 | 6.094 | 8.931 | 4,781 | 6,972 | 3.183 | 6.695 | 5,344 | 3.563 | 1.667 |
| Mar-95 | 6,165 | 6.640 | 2.973 | 4.302 | 5.603 | 5.982 | 5,248 | 4,287 | 3.473 | 5,550 |
| Jun-95 | 12,655 | 5078 | 5.780 | 6,620 | 7.086 | 8.035 | 5,218 | 3.932 | 5.322 | 2,935 |
| Sep-95 | 4,589 | 4,753 | 6.304 | 6.085 | 6.043 | 5.016 | 10,251 | 5,847 | 4.274 | 2,830 |
| Dec-85 | 7.169 | 6.308 | 8.881 | 4.183 | 4.446 | 5.274 | 4.247 | 3,703 | 4.917 | 2,656 |
| Mar-96 | 4,491 | 5.847 | 5015 | 6.081 | 5.736 | 4,635 | 4.857 | 4.756 | 3.793 | 3,224 |
| Jun-96 | 5.366 | 5.248 | 6,932 | 7.495 | 5.589 | 4,782 | 9.815 | 3.532 | 3,362 | 2.067 |
| Sep-98 | 6.984 | 8.170 | 5.031 | 9.244 | 5.783 | 4996 | 4.842 | 3.730 | 2.297 | 4.424 |
| Dec-96 | 5.934 | 6.767 | 8.576 | 4.098 | 7.389 | 2687 | 3,886 | 1.880 | 4.534 | 7.378 |
| Mar-97 | 5.654 | 6.678 | 5.797 | 4,207 | 4.167 | 5.396 | 3236 | 5.807 | 12.137 | 3.909 |
| Jun-97 | 5.225 | 3.730 | 7353 | 3.374 | 5,833 | 2.744 | 3.950 | 3.817 | 2.499 | 2.694 |
| Sep-97 | 3.815 | 10,341 | 4,479 | 5.755 | 3,072 | 5,046 | 3.969 | 2.822 | 2.666 | 3.847 |
| Dec-97 | 6.880 | 4,670 | 4,775 | 4.734 | 3.146 | 4,016 | 5.570 | 2.002 | 2.779 | 2.021 |
| Mar.98 | 4.215 | 6045 | 3,188 | 6,368 | 3.316 | 3,345 | 4.198 | 3.334 | 2.685 | 4.675 |
| Jun-98 | 5.476 | 5.212 | 7.386 | 4,765 | 7.866 | 4,308 | 6.153 | 3455 | 5.818 | 1.793 |
| Sep-98 | 4,992 | 6,735 | 7.242 | 7.403 | 9.829 | 8.446 | 7,969 | 6,711 | 7.192 | 2.693 |
| Dec-98 | 8,237 | 6,806 | 10,558 | 5.085 | 6.570 | 4.882 | 5,377 | 2.669 | 4.702 | 3.006 |
| Mar-99 | 8.260 | 6,386 | 5.277 | 7.161 | 4.847 | 3.459 | 4,284 | 4.344 | 2.455 |  |
| Jun-99 | 8.429 | 4,465 | 6,050 | 7.378 | 12.514 | 5.076 | 5.091 | 4303 |  |  |
| Sep-99 | 8.427 | 6.730 | 7.888 | 9.256 | 5.401 | 7.277 | 5.676 |  |  |  |
| Dec-99 | 7.274 | 7.858 | 9303 | 5.688 | 5800 | 6.527 |  |  |  |  |
| Mar-00 | 7.803 | 11,137 | 11.257 | 5040 | 5.261 |  |  |  |  |  |
| Jun-00 | 9,162 | 8,265 | 7.600 | 5.807 |  |  |  |  |  |  |
| Sep-00 | 10.347 | 8534 | 8.310 |  |  |  |  |  |  |  |
| Dec-00 | 8.487 | 9,557 |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Mar-01 } \\ \text { Jun-01 } \end{gathered}$ | 6.164 |  |  |  |  |  |  |  |  |  |


| accident quarter | development quarter ( $\mathbf{5 0 0 0}$ ) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| Sep-94 | 1.708 | 1,866 | 314 | 777 | 176 | 281 | 1.566 | 124 | 505 | 253 |
| Dec-94 | 2.587 | 3.694 | 2.678 | 3.154 | 1.827 | 430 | 222 | 1.296 | 749 | 542 |
| Mar-95 | 1.915 | 1.441 | 366 | 1.878 | 364 | 1,244 | 304 | 594 | 638 | 1,745 |
| Jun-95 | 4.419 | 2.653 | 3.034 | 799 | 332 | 597 | 1,635 | 611 | 2,043 | 3.811 |
| Sep-95, | 1.780 | 2.542 | 1.305 | 829 | 1.587 | 1,317 | 758 | 1.366 | 583 | 1.473 |
| Dec-95 | 2.843 | 764 | 761 | 297 | 1,361 | 2.814 | 512 | 745 | 1,276 | 149 |
| Mar-96 | 896 | 1.278 | 1,652 | 2.242 | 4.731 | 682 | 1,331 | 1,229 | 821 | 1114 |
| Jun.96 | 1,882 | 1,755 | 7.216 | 2.366 | 3.323 | 861 | 1.768 | 712 | 144 | 98 |
| Sep-96 | 3.733 | 2.530 | 7.858 | 2628 | 1.218 | 1.103 | 3.441 | 783 | 694 |  |
| Dec-96 | 972 | 1594 | 2.057 | 1644 | 1.051 | 1.149 | 1.858 | 105 |  |  |
| Mar-97 | 1.488 | 4.174 | 1330 | 3685 | 410 | 976 | 641 |  |  |  |
| Jun-97 | 2.406 | 2,387 | 2.706 | 1.725 | 2.431 | 785 |  |  |  |  |
| Sep-97 | 2.585 | 5581 | 1,455 | 1868 | 1740 |  |  |  |  |  |
| Dec-97 | 3221 | 5013 | 887 | 1.711 |  |  |  |  |  |  |
| Mar-98 | 2,529 | 2058 | 1,413 |  |  |  |  |  |  |  |
| Jun-98 | 2.426 | 3.088 |  |  |  |  |  |  |  |  |
| Sep-98 | 5,601 |  |  |  |  |  |  |  |  |  |
| Dec-98 |  |  |  |  |  |  |  |  |  |  |


| accident quarter | development quarter (\$000) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 | 31 | 32 | 33 | 34 | 35 | 38 |
| Sep-94 | 522 | 1 | -63 | 108 | 1 | 2 | 92 |
| Dec-94 | 1.147 | 145 | 2.272 | 400 | 74 | 557 |  |
| Mer-95 | 1.892 | 2.062 | 88 | 191 | 676 |  |  |
| Jun-95 | 444 | 3.270 | 190 | 20 |  |  |  |
| Sep-95 | 1082 | 2,675 | 41 |  |  |  |  |
| Dec-95 | 190 | 947 |  |  |  |  |  |
| Mar-96 Jun-96 | 541 |  |  |  |  |  |  |

## A. 2 Incremental paid losses in respect of finalised claims

| accident quarter | deveropment quarter of finalisaton (\$000) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| Sep-94 | 00 | 14 | 145 | 524 | 1.254 | 771 | 429 | 351 | 707 | 1,852 |
| Dec-94 | 35 | 277 | 552 | 1.474 | 3.334 | 2.404 | 1.125 | 2.683 | 4,341 | 4.203 |
| Mar-95 | 33 | 211 | 850 | 1.834 | 1,320 | 1.101 | 2,458 | 3.360 | 2,341 | 4,804 |
| Jun-95 | 00 | 197 | 908 | 1032 | 1.122 | 2.302 | 3.466 | 2.519 | 4.032 | 3352 |
| Sep-95 | 09 | 293 | 423 | 862 | 2,141 | 3.461 | 2.323 | 2.710 | 4,087 | 3,792 |
| Dec-95 | 544 | 120 | 212 | 1,081 | 2.000 | 2.055 | 2.594 | 3.368 | 2,878 | 6,206 |
| Mar-86 | 00 | 105 | 794 | 1,466 | 2.345 | 2.280 | 2.987 | 2.049 | 4.942 | 3,889 |
| Jun-96 | 00 | 178 | 869 | 1.209 | 1.760 | 2353 | 1.953 | 4.481 | 4.497 | 3.498 |
| Sep-96 | 53 | 145 | 743 | 1,741 | 1.963 | 2497 | 3.941 | 4,155 | 5.150 | 5,827 |
| Dec-96 | 0.0 | 127 | 910 | 1,367 | 1559 | 3.490 | 4.873 | 3.801 | 4.398 | 4.188 |
| Mar-97 | 00 | 96 | 447 | 1,216 | 2.738 | 2.725 | 2.883 | 6,002 | 4.586 | 4.830 |
| Jun-97 | 00 | 133 | 762 | 2.239 | 2.617 | 2.446 | 4.554 | 4,041 | 6.119 | 5.324 |
| Sep-97 | 04 | 77 | 895 | 1.881 | 2.285 | 3.567 | 3,319 | 4.841 | 6.014 | 7.102 |
| Dec-97 | 10.0 | 172 | 1.063 | 1,785 | 3.062 | 3.647 | 4.147 | 7.040 | 8524 | 6,175 |
| Mar-98 | 00 | 134 | 820 | 2,298 | 2.288 | 4.212 | 4.079 | 5.687 | 5.645 | 6,282 |
| Jun-98 | 00 | 201 | 1,010 | 1,987 | 3.540 | 3,935 | 7.108 | 5,173 | 6,683 | 3.595 |
| Sep-98 | 58 | 157 | 838 | 2.314 | 3376 | 5,839 | 4,785 | 7.974 | 5.220 | 5.438 |
| Dec-98 | 0.0 | 104 | 859 | 3,027 | 6,470 | 6,290 | 8.646 | 6.389 | 8.235 | 3,714 |
| Mar-99 | 04 | 215 | 1.327 | 3.884 | 4.278 | 7.361 | 4.166 | 6.488 | 3.916 | 3.600 |
| Jun-99 | 02 | 192 | 1.798 | 2.708 | 4.638 | 5.046 | 5.928 | 3.868 | 5,073 | 5.491 |
| Sap-99 | 02 | 231 | 861 | 3,100 | 3.046 | 4,407 | 3.779 | 4.531 | 7,213 | 12.158 |
| Dec-99 | 18 | 368 | 1.58 .1 | 2,234 | 4.581 | 2.727 | 4.513 | 5.488 | 10.138 | 8,289 |
| Mar-00 | 151 | 311 | 724 | 2.966 | 1,877 | 3.810 | 4,475 | 7.277 | 5,305 | 8.413 |
| Jun-00 | 58 | 192 | 959 | 1.500 | 2,626 | 4.407 | 8.700 | 5.428 | 9,670 | 6.131 |
| Sep-00 | 0.0 | 339 | 612 | 1,438 | 2.294 | 7,234 | 5.698 | 10.923 | 7.560 | 7,947 |
| Dec-00 | 04 | 71 | 259 | 977 | 2,511 | 3448 | 5.806 | 5,079 | 6.537 | 6,609 |
| Mar-01 | 08 | 62 | 387 | 1,750 | 2,478 | 5.230 | 6,033 | 9,273 | 7.673 | 7.299 |
| Jun-01 | 38 | 217 | 574 | 1.317 | 3.501 | 4.791 | 8.593 | 7.265 | 9.867 | 6.866 |
| Sep-09 | 63 | 176 | 502 | 2.258 | 4.280 | 6.135 | 5.126 | 8.279 | 5.131 |  |
| Dec-01 | 14 | 121 | 502 | 1.524 | 4.918 | 4.307 | 9,820 | 5,098 |  |  |
| Mar-02 | 112 | 141 | 632 | 2.558 | 2.280 | 6.599 | 4.457 |  |  |  |
| Jun-02 | 61 | 189 | 763 | 1.265 | 3.337 | 3.860 |  |  |  |  |
| Sep-02 | 7.0 | 175 | 526 | 2171 | 2.375 |  |  |  |  |  |
| Dec-02 | 32.4 | 128 | 383 | 1,081 |  |  |  |  |  |  |
| Mar-03 | 7.1 | 96 | 111 |  |  |  |  |  |  |  |
| Jun-03 | 93 | 39 |  |  |  |  |  |  |  |  |
| Sep-03 | 04 |  |  |  |  |  |  |  |  |  |

Note: Paid losses in finalisation quarter $x$ include all amounts paid in quarters up to and including $\mathbf{x}$ for claims finalised in $\mathbf{x}$.

| accaden quarter | development quarter of finalisation (\$000) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| Sep-94 | 1.169 | 1.192 | 1.381 | 1.065 | 1.149 | 1.437 | 1,250 | 481 | 926 | 2,628 |
| Dec-94 | 3.439 | 3270 | 5.306 | 10.651 | 7.187 | 4.929 | 4.616 | 4,471 | 8.490 | 3,100 |
| Mar-95 | 5.531 | 5.555 | 5.758 | 3.769 | 3.443 | 5.781 | 3.887 | 6.597 | 5.242 | 5.387 |
| Jun-95 | 3.898 | 6,602 | 11973 | 6.055 | 4.933 | 6.079 | 7.011 | 7.515 | 4888 | 5.308 |
| Sep-95 | 5.332 | 4.648 | 5.253 | 8.834 | 2.824 | 6,083 | 8.382 | 7,525 | 6.879 | 2.821 |
| Dec-95 | 4.295 | 4.173 | 7276 | 4,214 | 7.421 | 5,877 | 7,488 | 3,928 | 5,070 | 3583 |
| Mar-96 | 3,039 | 4.596 | 5.485 | 6.140 | 3.394 | 7.740 | 3876 | 8.296 | 2.885 | 4.328 |
| Jun-96 | 4.438 | 6842 | 7.675 | 5.985 | 5.869 | 7.775 | 6,455 | 3.315 | 3.505 | 897 |
| Sep-96 | 4.038 | 7.355 | 6.985 | 9.914 | 7,170 | 4,608 | 3.632 | 3.378 | 3.166 | 1.857 |
| Dec-96 | 6.361 | 5805 | 6.119 | 4.438 | 8435 | 3.231 | 2.410 | 2.775 | 3.280 | 3.050 |
| Mar-97 | 7.444 | 5.571 | 6,903 | 4.754 | 2.866 | 3.287 | 2.015 | 3.962 | 5.238 | 5.091 |
| Jun-97 | 4.742 | 4,314 | 7.397 | 3.176 | 3.282 | 4.055 | 3,707 | 2.844 | 3510 | 2,622 |
| Sep-97 | 6.485 | 10,205 | 4452 | 8.501 | 3.640 | 2.103 | 2.039 | 4.868 | 2.341 | 5,025 |
| Dec-97 | 6.292 | 3.413 | 7.127 | 2.848 | 2,826 | 4.147 | 4,940 | 5.124 | 4.838 | 1.528 |
| Mar-98 | 2.823 | 4810 | 3,227 | 2.481 | 5889 | 5,258 | 2,633 | 3344 | 2.715 | 4,699 |
| Jun-98 | 5.203 | 3.783 | 4084 | 5.255 | 7.258 | 7.690 | 8.548 | 4.481 | 5.312 | 2.087 |
| Sep-98 | 5.117 | 3.893 | 7,186 | 7.966 | 5.599 | 11.969 | 7.303 | 7.723 | 7,486 | 10.009 |
| Dec-98 | 4.587 | 5,634 | 9425 | 5.373 | 8.626 | 4.608 | 6.539 | 4.038 | 4,868 | 6.188 |
| Mar-99 | 4.916 | 9.749 | 5.366 | 8804 | 5,391 | 3.899 | 3.736 | 4.402 | 2.483 |  |
| Jun-99 | 11,923 | 4.247 | 7.727 | 4678 | 9.901 | 6.165 | 4.279 | 7.077 |  |  |
| Sep-99 | 9.317 | 8.123 | 8.999 | 7.495 | 6.069 | 8,988 | 4.428 |  |  |  |
| Dec. 99 | 9.088 | 7.461 | 8.498 | 4,853 | 7.232 | 6.023 |  |  |  |  |
| Mar-00 | 6.589 | 6,830 | 11.414 | 5.911 | 4,560 |  |  |  |  |  |
| Jun-00 | 8,683 | 7,855 | 7.845 | 5,033 |  |  |  |  |  |  |
| Sep-00 | 10.856 | 9.088 | 7.014 |  |  |  |  |  |  |  |
| Dec-00 | 8.466 | 8.389 |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Mar-01 } \\ \text { Jun-01 } \end{gathered}$ | 6,256 |  |  |  |  |  |  |  |  |  |


| accident quarter | development quarter of finalisalion (\$000) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| Sep-94 | 1.164 | 1,956 | 1.219 | 970 | 672 | 252 | 712 | 9 | 1,265 | 1,414 |
| Dec-94 | 2.619 | 4.602 | 2.271 | 2,610 | 1.558 | 2.682 | 253 | 625 | 610 | 1,318 |
| Mar-95 | 1957 | 1,618 | 1.326 | 658 | 1.033 | 741 | 4.524 | 675 | 421 | 472 |
| Jun-95 | 3.270 | 1.673 | 6,170 | 2.822 | 850 | 1,295 | 1.362 | 2.958 | 1.286 | 1.870 |
| Sep-95 | 1.469 | 3.770 | 426 | 2.141 | 1.936 | 1.547 | 1.183 | 631 | 7.640 | 816 |
| Dec-95 | 2.073 | 2.000 | 1.702 | 201 | 2.263 | 3.465 | 1538 | 358 | 314 | 738 |
| Mar-96 | 510 | 1.095 | 1.137 | 2.827 | 1.604 | 1.265 | 722 | 2,736 | 1.044 | 4683 |
| Jun-96 | 6,680 | 1.443 | 3.234 | 7.912 | 3,951 | 1.476 | 2,503 | 1.831 | 500 | 809 |
| Sep-96 | 4.437 | 2.836 | 3.828 | 4.531 | 2.256 | 1.533 | 1,817 | 4,079 | 1.814 |  |
| Dec-96 | 2,642 | 6.086 | 6.398 | 1.682 | 1,130 | 1.169 | 3,231 | 2.130 |  |  |
| Mar-97 | 5,736 | 2.574 | 13854 | 2,865 | 2.180 | 468 | 2,401 |  |  |  |
| Jun-97 | 4.744 | 1.863 | 3.693 | 814 | 1,772 | 697 |  |  |  |  |
| Sep-97 | 3.184 | 2.226 | 6450 | 3058 | 1.862 |  |  |  |  |  |
| Dec-97 | 3.744 | 1.581 | 2.566 | 829 |  |  |  |  |  |  |
| Mar-98 | 3.518 | 2.732 | 1.189 |  |  |  |  |  |  |  |
| Jun-98 | 1,592 | 2.262 |  |  |  |  |  |  |  |  |
| Sep-98 Dec-98 | 3.478 |  |  |  |  |  |  |  |  |  |


| accident quarter | development quarter of finalisation (\$000) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 | 31 | 32 | 33 | 34 | 35 | 36 |
| Sep-94 | 140 | 0 | 1009 | 0 | 6 | 0 | 634 |
| Dec-94 | 1.147 | 1935 | 1.076 | 1.827 | 1,165 | 0 |  |
| Mar-95 | 2,932 | 1329 | 298 | 1,787 | 1,156 |  |  |
| Jun-95 | 1,398 | 1.603 | 914 | 963 |  |  |  |
| Sep-95 | 1.143 | 327 | 84 |  |  |  |  |
| Dec-95 | 862 | 397 |  |  |  |  |  |
| $\begin{array}{r} \text { Mar-96 } \\ \text { Jun-96 } \end{array}$ | 147 |  |  |  |  |  |  |

## A. 3 Numbers of claim finalisations

| accident quarter | development quarter of finalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| Sep-94 | 0 | 6 | 26 | 36 | 53 | 37 | 32 | 22 | 35 | 73 |
| Dec-94 | 2 | 37 | 69 | 151 | 200 | 130 | 52 | 131 | 192 | 115 |
| Mar-95 | 2 | 39 | 101 | 163 | 102 | 67 | 141 | 173 | 99 | 125 |
| Jun-95 | 0 | 47 | 110 | 95 | 53 | 147 | 226 | 130 | 150 | 126 |
| Sep-95 | 2 | 51 | 51 | 67 | 189 | 216 | 155 | 171 | 126 | 139 |
| Dec-95 | 6 | 21 | 32 | 127 | 185 | 184 | 173 | 135 | 135 | 176 |
| Mar-96 | 0 | 16 | 113 | 173 | 174 | 185 | 139 | 122 | 184 | 133 |
| Jun-96 | 1 | 37 | 126 | 143 | 148 | 177 | 128 | 191 | 147 | 126 |
| Sep-96 | 1 | 33 | 103 | 167 | 150 | 171 | 222 | 148 | 149 | 136 |
| Dec-96 | 0 | 32 | 115 | 141 | 159 | 248 | 193 | 154 | 157 | 105 |
| Mar-97 | 2 | 22 | 68 | 143 | 246 | 205 | 149 | 187 | 123 | 139 |
| Jun-97 | 0 | 21 | 99 | 240 | 215 | 180 | 176 | 158 | 166 | 118 |
| Sep-97 | 5 | 19 | 140 | 191 | 175 | 217 | 170 | 180 | 181 | 161 |
| Dec-97 | 2 | 46 | 125 | 197 | 242 | 188 | 205 | 178 | 181 | 126 |
| Mar-98 | 0 | 33 | 122 | 198 | 196 | 239 | 171 | 187 | 143 | 146 |
| Jun-98 | 0 | 40 | 130 | 188 | 256 | 220 | 264 | 163 | 166 | 110 |
| Sep-98 | 1 | 27 | 113 | 228 | 227 | 270 | 208 | 257 | 138 | 119 |
| Dec-98 | 0 | 20 | 129 | 272 | 381 | 302 | 306 | 190 | 147 | 98 |
| Mar-99 | 1 | 54 | 160 | 335 | 304 | 338 | 198 | 164 | 109 | 79 |
| Jun-99 | 2 | 44 | 225 | 226 | 307 | 236 | 193 | 108 | 116 | 103 |
| Sep-99 | 2 | 55 | 116 | 273 | 214 | 201 | 148 | 152 | 162 | 279 |
| Dec-99 | 3 | 65 | 180 | 193 | 253 | 155 | 173 | 173 | 282 | 170 |
| Mar-00 | 3 | 69 | 107 | 204 | 140 | 179 | 202 | 268 | 155 | 192 |
| Jun-00 | 3 | 49 | 138 | 150 | 192 | 238 | 333 | 170 | 242 | 134 |
| Sep-00 | 0 | 55 | 89 | 146 | 167 | 307 | 215 | 264 | 168 | 164 |
| Dec-00 | 3 | 29 | 68 | 135 | 240 | 203 | 255 | 182 | 185 | 138 |
| Mar-01 | 2 | 28 | 91 | 184 | 219 | 260 | 208 | 237 | 186 | 184 |
| Jun-01 | 3 | 71 | 102 | 173 | 225 | 232 | 260 | 181 | 198 | 157 |
| Sep-01 | 7 | 53 | 103 | 195 | 202 | 242 | 205 | 221 | 145 |  |
| Dec-01 | 2 | 49 | 101 | 145 | 259 | 204 | 278 | 182 |  |  |
| Mar-02 | 7 | 58 | 96 | 180 | 148 | 252 | 167 |  |  |  |
| Jun-02 | 6 | 55 | 96 | 110 | 192 | 162 |  |  |  |  |
| Sep-02 | 5 | 57 | 94 | 154 | 130 |  |  |  |  |  |
| Dec-02 | 4 | 44 | 63 | 106 |  |  |  |  |  |  |
| Mar-03 | 7 | 40 | 42 |  |  |  |  |  |  |  |
| Jun-03 | 4 | 28 |  |  |  |  |  |  |  |  |
| Sep-03 | 7 |  |  |  |  |  |  |  |  |  |


| accident quarter | development quarter ol finausation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| Sep-94 | 30 | 28 | 32 | 26 | 32 | 18 | 19 | 13 | 9 | 10 |
| Dec-94 | 104 | 100 | 142 | 136 | 104 | 68 | 49 | 48 | 61 | 27 |
| Mar-95 | 96 | 135 | 137 | 100 | 75 | 84 | 60 | 63 | 39 | 38 |
| Jun-95 | 95 | 134 | 118 | 77 | 77 | 81 | 72 | 64 | 53 | 48 |
| Sep-95 | 157 | 126 | 88 | 107 | 77 | 68 | 56 | 61 | 39 | 26 |
| Dec-95 | 126 | 104 | 111 | 79 | 79 | 62 | 57 | 37 | 41 | 31 |
| Mar-96 | 101 | 96 | 109 | 83 | 56 | 81 | 49 | 54 | 34 | 20 |
| Jun-96 | 111 | 101 | 126 | 89 | 75 | 64 | 61 | 37 | 35 | 11 |
| Sep-96 | 95 | 121 | 109 | 117 | 88 | 66 | 44 | 36 | 26 | 13 |
| Dec-96 | 138 | 99 | 124 | 69 | 81 | 56 | 24 | 24 | 15 | 33 |
| Mar-97 | 112 | 108 | 98 | 82 | 49 | 40 | 23 | 28 | 31 | 39 |
| Jun-97 | 98 | 95 | 141 | 54 | 42 | 37 | 27 | 20 | 42 | 24 |
| Sep-97 | 117 | 122 | 77 | 57 | 41 | 28 | 27 | 55 | 36 | 42 |
| Dec-97 | 129 | 71 | 80 | 45 | 39 | 41 | 67 | 55 | 38 | 20 |
| Mar-98 | 91 | 76 | 53 | 43 | 48 | 61 | 42 | 35 | 25 | 27 |
| Jun-98 | 111 | 79 | 64 | 69 | 114 | 72 | 80 | 55 | 49 | 30 |
| Sep-98 | 93 | 72 | 101 | 144 | 75 | 89 | 80 | 61 | 53 | 48 |
| Dec-98 | 78 | 89 | 165 | 74 | 74 | 53 | 50 | 33 | 44 | 46 |
| Mar-99 | 106 | 197 | 105 | 118 | 67 | 42 | 45 | 54 | 21 |  |
| Jun-99. | 225 | 89 | 135 | 75 | 78 | 64 | 52 | 50 |  |  |
| Sep-99 | 138 | 136 | 130 | 90 | 64 | 65 | 47 |  |  |  |
| Dec-99 | 162 | 130 | 122 | 87 | 81 | 64 |  |  |  |  |
| Mar-00 | 123 | 124 | 113 | 106 | 61 |  |  |  |  |  |
| Jun-00 | 132 | 112 | 131 | 65 |  |  |  |  |  |  |
| Sep-00 | 116 | 141 | 116 |  |  |  |  |  |  |  |
| Dec-00 | 144 | 114 |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Mar-01 } \\ \text { Jun-01 } \end{gathered}$ | 127 |  |  |  |  |  |  |  |  |  |


| accident quarter | development quarter of Iinalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| Sep-94 | 9 | 10 | 12 | 8 | 7 | 3 | 1 | 1 | 4 | 5 |
| Dec-94 | 33 | 34 | 25 | 18 | 9 | 8 | 3 | 6 | 7 | 9 |
| Mar-95 | 20 | 23 | 12 | 10 | 6 | 5 | 10 | 8 | 5 | 6 |
| Jun-95 | 27 | 17 | 15 | 8 | 7 | 3 | 13 | 17 | 10 | 5 |
| Sep-95 | 20 | 26 | 6 | 14 | 10 | 17 | 12 | 9 | 6 | 7 |
| Dec-95 | 22 | 22 | 12 | 2 | 22 | 15 | 15 | 6 | 3 | 7 |
| Mar-96 | 9 | 13 | 15 | 29 | 14 | 10 | 5 | 12 | 11 | 6 |
| Jun-96 | 18 | 16 | 33 | 26 | 21 | 7 | 16 | 13 | 4 | 4 |
| Sep-96 | 16 | 29 | 25 | 21 | 10 | 11 | 7 | 12 | 5 |  |
| Dec-96 | 24 | 29 | 15 | 18 | 13 | 10 | 10 | 6 |  |  |
| Mar-97 | 34 | 30 | 20 | 15 | 12 | 9 | 8 |  |  |  |
| Jun-97 | 31 | 15 | 18 | 14 | 15 | 8 |  |  |  |  |
| Sep-97 | 20 | 17 | 10 | 17 | 9 |  |  |  |  |  |
| Dec-97 | 18 | 24 | 19 | 15 |  |  |  |  |  |  |
| Mar-98 | 22 | 28 | 16 |  |  |  |  |  |  |  |
| Jun-98 | 29 | 21 |  |  |  |  |  |  |  |  |
| Sep-98 Dec-98 | 37 |  |  |  |  |  |  |  |  |  |



## A. 4 Incremental average sizes of finalised claims

| acclcent quarter | dovelopment quarter of finalisauon |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| Sep-94 |  | 2.382 | 5.594 | 14.548 | 23.662 | 20.845 | 13.393 | 15952 | 20.187 | 25,383 |
| Dec-94 | 1.735 | 7.483 | 8.005 | 9.761 | 16.670 | 18,494 | 21.625 | 20.482 | 22,610 | 36.551 |
| Mat-95 | 1.636 | 5,401 | 8.415 | 11.250 | 12939 | 16.427 | 15.306 | 19.423 | 23.650 | 38.433 |
| Jun-95 |  | 4,201 | 8,235 | 10.885 | 21.174 | 15,658 | 15,338 | 19,380 | 26.883 | 26,601 |
| Sep-95 | 433 | 5.741 | 8,290 | 12.863 | 11.326 | 16,024 | 14,984 | 15,849 | 32.440 | 27.282 |
| Dec-95 | 9.060 | 5.734 | 6,634 | 8.514 | 10.810 | 11.168 | 14,994 | 24,945 | 21.316 | 35.263 |
| Mar-96 |  | 6.532 | 7.028 | 8.476 | 13.478 | 12.324 | 21,493 | 16,797 | 26.858 | 29,239 |
| Jun-96 |  | 4,820 | 6.896 | B.456 | 11.89 | 13.291 | 15,259 | 23,460 | 30,592 | 27762 |
| Sep-96 | 5,307 | 4.384 | 7.214 | 10.427 | 13.090 | 14.603 | 17,752 | 28,077 | 34.566 | 42.847 |
| Dec-96 |  | 3.987 | 7.915 | 8,696 | 9,805 | 14.188 | 25.250 | 24,684 | 28.015 | 39,882 |
| Mar-97 |  | 4,351 | 6,578 | 8,504 | 11.132 | 13,294 | 19,350 | 32.097 | 37.282 | 34,748 |
| Jun-97 |  | 6.340 | 7,701 | 9.328 | 12.174 | 13.587 | 25,875 | 25,577 | 36.860 | 45,901 |
| Sep-97 | 73 | 4.063 | 6,393 | 8,849 | 13,056 | 16.439 | 19.525 | 25.478 | 33,226 | 44,113 |
| Doc-97 | 5.013 | 3.749 | 8.501 | 8.059 | 12.652 | 19,397 | 20.228 | 39.553 | 47.096 | 49,009 |
| Mar-98 |  | 4.069 | 6.720 | 11,608 | 11,671 | 17,624 | 23.852 | 30,306 | 39,476 | 43,025 |
| Jun-98 |  | 5.032 | 7,769 | 10.571 | 13.827 | 17,887 | 28.926 | 31.734 | 40,262 | 32.682 |
| Sep-98 | $\mathbf{5 , 8 2 8}$ | 5,832 | 7,420 | 10.149 | 14.871 | 21,627 | 23.007 | 31.026 | 37,829 | 45701 |
| Dec-98 |  | 5,181 | 6.660 | 11.127 | 16.982 | 20,827 | 28.255 | 33.628 | 56,021 | 37.895 |
| Mar-99 | 401 | 3.986 | 8.292 | 11.595 | 14.073 | 21,779 | 21,256 | 39.558 | 35,930 | 45.572 |
| Jun-99 | 111 | 4,363 | 7.990 | 11.984 | 15102 | 21,380 | 30.718 | 35.818 | 43.731 | 53.315 |
| Sep-99 | 97 | 4,207 | 7.420 | 11.354 | 14.234 | 21,926 | 25.532 | 29.808 | 44,528 | 43.578 |
| Dec-99 | 547 | 5,663 | 8.785 | 11.578 | 18.106 | 17.596 | 26.086 | 31,767 | 35.942 | 48.759 |
| Mar-00 | 5.050 | 4,509 | 6.763 | 14.539 | 13.408 | 20.166 | 22,155 | 27.151 | 34.228 | 43820 |
| Jun-00 | 1940 | 3.922 | 6,948 | 10,001 | 13.678 | 18.518 | 26.127 | 31.930 | 39.958 | 45.756 |
| Sep-00 |  | 6.157 | 6.876 | 9.850 | 13.739 | 23,564 | 26.500 | 41.375 | 45.000 | 48.456 |
| Dec-00 | 147 | 2.464 | 3.807 | 7,235 | 10.462 | 18.988 | 22,767 | 27.905 | 35,336 | 47,889 |
| Mar-01 | 396 | 2.231 | 4.251 | 9.510 | 11.317 | 20.115 | 29.005 | 39.125 | 41.250 | 39,670 |
| Jun-01 | 1.271 | 3.060 | 5,628 | 7.615 | 15.559 | 20.652 | 33.051 | 40.138 | 49.832 | 43.731 |
| Sep-01 | 898 | 3.317 | 4,878 | 11.581 | 21.188 | 25.352 | 25.003 | 37,460 | 35.387 |  |
| Dec-01 | 678 | 2,463 | 4,866 | 10,511 | 18.989 | 21,111 | 35.324 | 28,008 |  |  |
| Mar-02 | 1.594 | 2,429 | 6.579 | 14.210 | 15,408 | 26.188 | 26.690 |  |  |  |
| Jun-02 | 1.017 | 3.443 | 7.947 | 11.497 | 17.380 | 23.825 |  |  |  |  |
| Sep-02 | 1.394 | 3,072 | 5,600 | 14.098 | 18,272 |  |  |  |  |  |
| Dec-02 | 8.102 | 2.905 | 6.081 | 10.007 |  |  |  |  |  |  |
| Mar-03 | 1.013 | 2,392 | 2.652 |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Jun-03 } \\ & \text { Sep-03 } \end{aligned}$ | $\begin{array}{r} 2.327 \\ 59 \end{array}$ | 1,400 |  |  |  |  |  |  |  |  |

Note: Each entry is calculated as the quotient of the corresponding entries in Appendices A. 2 and A. 3 .

| accident | deveropment quarter of finalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| quarter | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| Sep-94 | 38.981 | 45,863 | 43.155 | 40,948 | 35,908 | 79,834 | 65.785 | 37,000 | 102,906 | 262.773 |
| Dec-94 | 33.065 | 32.703 | 37.365 | 78.315 | 69.108 | 72,480 | 94.207 | 93.147 | 139,178 | 144,821 |
| Mar-95 | 57.613 | 41.147 | 42,031 | 37.687 | 45913 | 68,820 | 64,777 | 104,722 | 134,404 | 141,225 |
| Jun-95 | 41,032 | 49.272 | 101,468 | 78.637 | 64070 | 75.045 | 97.381 | 117429 | 92.234 | 110.545 |
| Sep-95 | 33.960 | 38.892 | 53.606 | 82.564 | 36.676 | 89167 | 149,679 | 123365 | 178,941 | 108.499 |
| Dec-95 | 34,086 | 40.123 | 65,550 | 53,308 | 93.931 | 94.785 | 131,331 | 106.164 | 123,663 | 115.568 |
| Mar-96 | 30.093 | 47.875 | 50.320 | 73,979 | 60.599 | 95.555 | 79.094 | 153.636 | 84,868 | 216,397 |
| Jun-96 | 39,983 | 67,740 | 60.913 | 67,250 | 78.248 | 121,485 | 105.823 | 89.806 | 100.151 | 81,515 |
| Sep-96 | 42.509 | 60,787 | 64.080 | 84.732 | 81,474 | 69,821 | 82547 | 93,824 | 121783 | 142,849 |
| Dec-96 | 46,771 | 58.639 | 49.350 | 64,319 | 104,134 | 57.695 | 100.423 | 115,642 | 218.638 | 92.438 |
| Mar-97 | 66.464 | 51.580 | 70.439 | 57.971 | 58.495 | 82,164 | 87.609 | 141,490 | 168.964 | 130.546 |
| Jun-97 | 48.392 | 45.413 | 52.464 | 58.820 | 78.146 | 109.606 | 137,301 | 142,201 | 83.567 | 109.264 |
| Sep-97 | 55,427 | 83.651 | 57.813 | 114.059 | 88.783 | 75094 | 75.506 | 88.514 | 65.035 | 119652 |
| Dec-97 | 48.775 | 48.073 | 89.093 | 63.252 | 72.469 | 101.136 | 73.730 | 93,165 | 134.379 | 76.378 |
| Mar-98 | 31.026 | 63288 | 60.886 | 57.705 | 128.024 | 86192 | 62.702 | 95.530 | 108.612 | 174.022 |
| Jun-98 | 46,875 | 47.891 | 63,811 | 76.160 | 83.667 | 106.801 | 81.854 | 81,477 | 108.414 | 69.581 |
| Sep-98 | 55,025 | 54.074 | 71,146 | 55.322 | 74.652 | 134.479 | 91,283 | 126.607 | 141.252 | 217.591 |
| Dec-98 | 58,810 | 63.307 | 57.124 | 72,602 | 116,566 | 86.935 | 130781 | 122,363 | 110.631 | 134.531 |
| Mar-99 | 46377 | 49.490 | 51.105 | 75.895 | 80.459 | 92.833 | 83,014 | 81.526 | 118.238 |  |
| Jun-99 | 52.992 | 47.720 | 57.234 | 62.371 | 126,834 | 96,335 | 82298 | 141,547 |  |  |
| Sep-99 | 67.518 | 59,729 | 69.221 | 83.279 | 94824 | 138,272 | 94.214 |  |  |  |
| Dec-99 | 56,099 | 57.395 | 69.656 | 55.780 | 89.280 | 94,104 |  |  |  |  |
| Mar-00 | 53.568 | 55.077 | 101,005 | 55.768 | 74,750 |  |  |  |  |  |
| Jun-00 | 65.777 | 70.131 | 59.887 | 77.433 |  |  |  |  |  |  |
| Sep-00 | 93.585 | 64.453 | 60.465 |  |  |  |  |  |  |  |
| Dec-00 | 58.789 | 73.588 |  |  |  |  |  |  |  |  |
| Mar-01 | 49.258 |  |  |  |  |  |  |  |  |  |
| Jun-01 |  |  |  |  |  |  |  |  |  |  |


| accident | dovelopment quarter of finalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| quarter | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| Sep-94 | 129.349 | 195.633 | 101,579 | 121,257 | 95.978 | 84.158 | 712,264 | 8,764 | 316,169 | 282.728 |
| Dec-94 | 79.351 | 135,363 | 90,855 | 145.021 | 172.933 | 335.296 | 84.477 | 104.109 | 87098 | 148445 |
| Mar-95 | 97,834 | 70.355 | 110.518 | 65.824 | 172.169 | 148,164 | 452.372 | 84,431 | 84,168 | 78,663 |
| Jun-95 | 121.116 | 98,383 | 411.325 | 352,690 | 121,433 | 431.789 | 104,799 | 174.005 | 128565 | 374.070 |
| Sep-95 | 73.437 | 144,988 | 71,009 | 152,943 | 193.406 | 91,006 | 98.609 | 70.139 | 1.273300 | 116.584 |
| Dec-95 | 94.241 | 90905 | 141.854 | 100.275 | 102849 | 230.998 | 102.517 | 59.253 | 103,639 | 105.413 |
| Mar-96 | 58.632 | 84235 | 75,801 | 97.496 | 114575 | 126.450 | 144.496 | 227.986 | 91.890 | 780,581 |
| Jun-96 | 371.135 | 90.167 | 98.013 | 304316 | 188182 | 210,869 | 156.468 | 140.817 | 124941 | 202,313 |
| Sep-96 | 277.303 | 97.799 | 153,110 | 245.742 | 225.600 | 139,336 | 259.511 | 339.882 | 362.793 |  |
| Dec-96 | 110,092 | 209.851 | 426.546 | 93.455 | 87416 | 116,867 | 323.074 | 355,008 |  |  |
| Mar-97 | 168,714 | 85,802 | 692.725 | 190.969 | 181670 | 51,736 | 300.118 |  |  |  |
| Jun-97 | 153,029 | 124,170 | 205,154 | 58.125 | 118.166 | 87,964 |  |  |  |  |
| Sep-97 | 159.195 | 130,970 | 644.990 | 179,757 | 206.863 |  |  |  |  |  |
| Dec-97 | 207,985 | 65,860 | 135,046 | 61,946 |  |  |  |  |  |  |
| Mar-98 | 159.924 | 97.58B | 74.291 |  |  |  |  |  |  |  |
| Jun-98 | 54.887 | 107,701 |  |  |  |  |  |  |  |  |
| Sep-98 | 94,013 |  |  |  |  |  |  |  |  |  |
| Dec-98 |  |  |  |  |  |  |  |  |  |  |


| acciden! quarter | development quaner of finalisation |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 | 31 | 32 | 33 | 34 | 35 | 36 |
| Sep-94 | 139.507 |  | 201.849 |  | 6.200 |  | 633.545 |
| Dec-94 | 191.107 | 276.459 | 537.824 | 608,937 | 166.449 |  |  |
| Mar-95 | 366,509 | 265.796 | 297.888 | 595.605 | 165.077 |  |  |
| Jun-95 | 174.706 | 320.567 | 228,614 | 192.673 |  |  |  |
| Sep-95 | 285,658 | 81.822 | 41.975 |  |  |  |  |
| Dec-95 | 123,129 | 58.756 |  |  |  |  |  |
| Mar-96 Jun-96 | 73,749 |  |  |  |  |  |  |

## A. 5 Cumulative average sizes of finalised claims

| accodent quarter | development quarier of finalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| Sep-94 |  | 2.382 | 4.992 | 10.051 | 16.013 | 17,144 | 16.512 | 16.454 | 16.983 | 18895 |
| Dec-94 | 1.735 | 7,188 | 7.710 | 8.906 | 12.289 | 13.659 | 14305 | 15.353 | 16.798 | 18.904 |
| Mar-95 | 1.838 | 5218 | 7.492 | 9.500 | 10,362 | 11,219 | 12.156 | 13.752 | 14,856 | 17.769 |
| Jun-95 |  | 4,201 | 7.027 | 8474 | 10.68: | 12,300 | 13.312 | 14.289 | 16.261 | 17.463 |
| Sep-95 | 433 | 5.540 | 6,889 | 9229 | 10.330 | 12.465 | 12.999 | 13,539 | 15.856 | 17.217 |
| Dec-95 | 9,060 | 6.473 | 6.560 | 7.894 | 9.348 | 9.951 | 11.150 | 13,308 | 14.391 | 17.520 |
| Mar-96 |  | 6532 | 6,967 | 7.831 | 9896 | 10.575 | 12.472 | 13,044 | 15.342 | 18.834 |
| Jun-96 | 0 | 4.693 | 6.386 | 7.350 | 8827 | 10.077 | 10.950 | 13.462 | 15.756 | 16.992 |
| Sep-96 | 5.307 | 4.411 | 6.518 | 8668 | 10.127 | 11.352 | 13.030 | 15,268 | 17.781 | 20,444 |
| Dec-96 |  | 3.967 | 7.056 | 8.348 | 8.866 | 10.755 | 13.913 | 15.508 | 17.148 | 18.982 |
| Mar-97 | 0 | 3,988 | 5,902 | 7,485 | 9.350 | 10.529 | 12.103 | 15.761 | 18.073 | 19,878 |
| Jun-97 |  | 6,340 | 7.463 | 8.706 | 10.003 | 10857 | 13,696 | 15.420 | 18256 | 20.595 |
| Sep-97 | 73 | 3.232 | 5930 | 8.039 | 9.695 | 11.654 | 13.113 | 15.236 | 17.764 | 20.691 |
| Dec-97 | 5.013 | 3,802 | 7,197 | 8.189 | 9.954 | 12,173 | 13.816 | 17.689 | 21.591 | 23.909 |
| Mar-98 |  | 4.069 | 6.156 | 9.214 | 10.091 | 12.376 | 14.422 | 17.014 | 19.506 | 21.899 |
| Jun-98 |  | 5.032 | 7.125 | 8934 | 10.974 | 12.798 | 16.195 | 18,203 | 20.769 | 21.622 |
| Sep-98 | 5.828 | 5.832 | 7.105 | 8.986 | 11.227 | 14,470 | 16.123 | 19,001 | 20,769 | 22.638 |
| Dec-98 |  | 5.181 | 6.462 | 9.476 | 13.042 | 15.172 | 18.011 | 19.865 | 22.908 | 23.704 |
| Mar-99 | 401 | 3,921 | 7,174 | 9.867 | 11.364 | 14.317 | 15.297 | 17,861 | 19.046 | 20251 |
| Jun-99 | 111 | 4,178 | 7.343 | 9.453 | 11.610 | 13.827 | 16.471 | 18.029 | 20.075 | 22270 |
| Sep-99 | 97 | 4,083 | 6,314 | 9,399 | 10.966 | 13.525 | 15.286 | 17.187 | 20.535 | 24548 |
| Dec-99 | 547 | 5.438 | 7.867 | 9.491 | 12632 | 13.538 | 15.662 | 17.994 | 21.420 | 24.242 |
| Mar-00 | 5.050 | 4,532 | 5.866 | 10.485 | 11.268 | 13.537 | 15.462 | 18,135 | 20.015 | 23,024 |
| Jun-00 | 1,940 | 3.807 | 6.088 | 7.815 | 9.931 | 12585 | 16.673 | 18.711 | 22.105 | 24027 |
| Sep-00 |  | 6.157 | 6.601 | 8,237 | 10.247 | 15.598 | 17,993 | 22.959 | 25.583 | 27.965 |
| Dec-00 | 147 | 2.247 | 3.308 | 5,564 | 8.038 | 10.718 | 14.011 | 16.279 | 18.991 | 21.764 |
| Mar-01 | 396 | 2.108 | 3.719 | 7.213 | 8.928 | 12.638 | 16,070 | 20.516 | 23.242 | 25.132 |
| Jun-01 | 1,271 | 2.987 | 4,517 | 6,053 | 9.779 | 12,909 | 17,822 | 21.061 | 25,003 | 26.839 |
| Sep-01 | 898 | 3.035 | 4,199 | 8.220 | 12.898 | 16.656 | 18,355 | 21,793 | 23.229 |  |
| Dec-01 | 678 | 2.393 | 4.103 | 7.231 | 12,708 | 14.964 | 20.417 | 21.549 |  |  |
| Mar-02 | 1.594 | 2,339 | 4.867 | 9.799 | 11,496 | 16.493 | 18.368 |  |  |  |
| Jun-02 | 1,017 | 3.204 | 6,104 | 8.326 | 12,113 | 15.168 |  |  |  |  |
| Sep-02 | 1,394 | 2.936 | 4.541 | 9.289 | 11.943 |  |  |  |  |  |
| Dec-02 | 8,102 | 3.338 | 4.895 | 7.392 |  |  |  |  |  |  |
| Mar-03 | 1,013 | 2.187 | 2,406 |  |  |  |  |  |  |  |
| Jun-03 | 2,327 | 1.516 |  |  |  |  |  |  |  |  |
| Sep-03 | 59 |  |  |  |  |  |  |  |  |  |

Note: Each entry is calculated as the quotient of the corresponding entries in the cumulative versions of Appendices A. 2 and A.3.

| accident quarter | development quarter of finalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10 | 11 | 12 | 13 | 14 | 15 | 18 | 17 | 18 | 19 |
| Sep-94 | 20.617 | 22.362 | 23,993 | 25009 | 25,757 | 27.768 | 29,204 | 29.401 | 30.661 | 34,999 |
| Dec-94 | 20.149 | 21.127 | 22.745 | 27,587 | 30.180 | 31.840 | 33.555 | 35.118 | 38.475 | 39,549 |
| Mar-95 | 21,221 | 23,385 | 25.236 | 26.077 | 27,034 | 29.176 | 30,433 | 33.089 | 35.283 | 37,472 |
| Jun-95 | 19.362 | 22.414 | 28.933 | 31.471 | 33.054 | 35.096 | 37,676 | 40.509 | 41.987 | 43,716 |
| Sep-95 | 19.202 | 20.740 | 22,820 | 26.683 | 27,127 | 29.471 | 33098 | 35,970 | 38,821 | 39,735 |
| Dec-95 | 19.126 | 20.681 | 23.969 | 25.423 | 28,658 | 31,021 | 34211 | 35.687 | 37.596 | 38,868 |
| Mar-96 | 17.833 | 19.842 | 21,992 | 24.643 | 25,838 | 29.038 | 30,390 | 33.953 | 34,863 | 36,752 |
| Jun-96 | 18.903 | 22.338 | 25.450 | 27.703 | 29,900 | 33,174 | 35.568 | 36.627 | 37.783 | 38.032 |
| Sep-96 | 21,969 | 25,109 | 27,755 | 31.627 | 34,050 | 35,309 | 36.391 | 37.448 | 38.554 | 39,234 |
| Dec-96 | 21.610 | 23.995 | 25,888 | 27.421 | 30.852 | 31.657 | 32.530 | 33.571 | 35.010 | 35.975 |
| Mar-97 | 23.616 | 25.624 | 28,365 | 28.807 | 30.618 | 31.781 | 32.496 | 34.169 | 36.422 | 38.360 |
| Jun-97 | 22.449 | 23844 | 28.211 | 27.212 | 28.400 | 30.034 | 31,587 | 32.761 | 33.868 | 34.796 |
| Sep-97 | 23.287 | 27.649 | 28.965 | 31.627 | 32.885 | 33.510 | 34.101 | 35.818 | 36.145 | 37.855 |
| Dec-97 | 25.891 | 26,823 | 29,637 | 30.471 | 31.354 | 32.864 | 34,259 | 35.866 | 37.593 | 37.967 |
| Mar-98 | 22.443 | 24.381 | 25.550 | 26.364 | 29.045 | 30.977 | 31,698 | 32.885 | 33.878 | 35.834 |
| Jun-98 | 23.323 | 24.447 | 25.853 | 27.720 | 29.796 | 32.505 | 34.362 | 35.550 | 37.151 | 37,582 |
| Sep-98. | 24.430 | 25.647 | 28.126 | 30.086 | 31,698 | 35.929 | 37.904 | 40.254 | 42526 | 45,879 |
| Dec-98 | 25.128 | 28.817 | 29,114 | 30543 | 33,281 | 34.477 | 36,460 | 37.612 | 38.895 | 40.619 |
| Mar-99 | 21.751 | 24.426 | 25,730 | 28.300 | 29,799 | 30.915 | 31,885 | 32.869 | 33.687 |  |
| Jun-99 | 26.143 | 27.167 | 29.188 | 30.382 | 33,885 | 35,661 | 36,726 | 38,877 |  |  |
| Sep-99 | 27.956 | 30,259 | 32.784 | 34.953 | 36.727 | 39.693 | 40.821 |  |  |  |
| Dec-99 | 27.095 | 29.127 | 31.526 | 32,508 | 34.571 | 36.233 |  |  |  |  |
| Mar-00 | 25.312 | 27.402 | 31.828 | 33,107 | 34,348 |  |  |  |  |  |
| Jun-00 | 27.121 | 29.666 | 31,622 | 33.047 |  |  |  |  |  |  |
| Sep-00 | 32,466 | 34.928 | 36,449 |  |  |  |  |  |  |  |
| Dec-00 | 25.134 | 28.391 |  |  |  |  |  |  |  |  |
| Mar-01 | 26,907 |  |  |  |  |  |  |  |  |  |


| accident quarter | development quarter of tinalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| Sep-94 | 36,560 | 39,432 | 40.749 | 41.871 | 42,523 | 42737 | 43,882 | 43.822 | 45,660 | 47,860 |
| Dec-94 | 40223 | 41,852 | 42.462 | 43.372 | 43.944 | 45084 | 45,142 | 45.314 | 45.456 | 45.895 |
| Mar-95 | 38121 | 38,515 | 38.972 | 39.113 | 39,531 | 39.814 | 41,957 | 42.133 | 42,242 | 42.354 |
| Jun-95 | 44.799 | 45,267 | 48,065 | 49,302 | 49.558 | 50.137 | 50.493 | 51.538 | 51.919 | 52.715 |
| Sep-95 | 40.072 | 41.417 | 41.504 | 42.266 | 43,000 | 43.393 | 43,711 | 43.824 | 47.334 | 47,564 |
| Dec-95 | 39.501 | 40.083 | 40.707 | 40.768 | 41,457 | 42881 | 43,326 | 43,374 | 43,463 | 43,677 |
| Mar-96 | 36,844 | 37,161 | 37.457 | 38.333 | 38.866 | 39.302 | 39.562 | 40,677 | 40.953 | 43.122 |
| Jun-96 | 41.104 | 41.503 | 42.435 | 45.794 | 47.254 | 47.814 | 48,650 | 49.225 | 49.370 | 49,683 |
| Sep-96 | 41,128 | 41.934 | 43280 | 45.016 | 45.878 | 46.365 | 47.071 | 48.724 | 49.461 |  |
| Dec-96 | 36.870 | 39.359 | 42,218 | 42.668 | 42.950 | 43.307 | 44.651 | 45.543 |  |  |
| Mar-97 | 40659 | 41,350 | 47.936 | 49.013 | 49.807 | 49.816 | 50.806 |  |  |  |
| Jun-97 | 36645 | 37.303 | 38802 | 38.935 | 39.517 | 39,702 |  |  |  |  |
| Sep-97 | 39,027 | 39.776 | 42,661 | 43.762 | 44.454 |  |  |  |  |  |
| Dec-97 | 39.431 | 39.731 | 40,579 | 40.729 |  |  |  |  |  |  |
| Mar-98 | 37,230 | 38,082 | 38.372 |  |  |  |  |  |  |  |
| Jun-98. | 37801 | 38.437 |  |  |  |  |  |  |  |  |
| Sep-98 | 46609 |  |  |  |  |  |  |  |  |  |
| Dec-98 |  |  |  |  |  |  |  |  |  |  |


| acciden: quarter | development quarter of finallsalion |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 | 31 | 32 | 33 | 34 | 35 | 36 |
| Sep-94 | 47.814 | 47,814 | 49,096 | 49.096 | 49.025 | 49.025 | 49,994 |
| Dec-94 | 46,315 | 47.088 | 47,559 | 48386 | 48,760 | 48.737 |  |
| Mar-95 | 43.683 | 44,250 | 44380 | 45223 | 45,649 |  |  |
| Jun-95 | 53.195 | 53.851 | 54,193 | 54531 |  |  |  |
| Sep-95 | 48.014 | 48.078 | 48.073 |  |  |  |  |
| Dec-95 | 43.950 | 43.994 |  |  |  |  |  |
| Mar-96 Jun-96 | 43.152 |  |  |  |  |  |  |

## Appendix B Age-to-age factors

B. 1 Age-to-age factors based on paid losses in respect of finalised claims

| accident quarler | development quarter of finalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| Sep-94 |  |  | 11.18 | 4.28 | 283 | 1.40 | 116 | 1.11 | 1.20 | 1.44 |
| Dec-94 |  | 8079 | 2.97 | 2.77 | 245 | 143 | 114 | 129 | 1.37 | 1.26 |
| Mar-95 |  | 6536 | 4.97 | 2.72 | 146 | 126 | 1.41 | 1.45 | 1.22 | 136 |
| Jun-95 |  |  | 5.59 | 1.94 | 153 | 171 | 1.62 | 128 | 1.35 | 122 |
| Sep-95 |  | 33923 | 2.44 | 2.20 | 236 | 1.93 | 132 | 129 | 133 | 1.23 |
| Dec-95 |  | 322 | 2.21 | 379 | 236 | 1.59 | 1.47 | 141 | 125 | 1.43 |
| Mar-96 |  |  | 860 | 263 | 199 | 1.48 | 1.43 | 121 | 141 | 123 |
| Jun-98 |  |  | 5.87 | 215 | 178 | 1.59 | 131 | 154 | 135 | 1.20 |
| Sep-96 |  | 28.26 | 595 | 295 | 175 | 1.54 | 156 | 1.38 | 1.34 | 1.29 |
| Dec-96 |  |  | 817 | 2.32 | 1.65 | 188 | 165 | 131 | 127 | 120 |
| Mar-97 |  |  | 567 | 324 | 256 | 161 | 140 | 159 | 1.28 | 123 |
| Jun-97 |  |  | 6.73 | 3.50 | 184 | 143 | 1.58 | 132 | 1.36 | 123 |
| Sep-97 |  | 21234 | 1254 | 2.93 | 180 | 169 | 1.38 | 140 | 1.36 | 1.31 |
| Dec-97 |  | 18.20 | 682 | 2.43 | 2.01 | 160 | 1.43 | 151 | 141 | 1.21 |
| Mar-98 |  |  | 7.11 | 3.41 | 170 | 176 | 1.42 | 1.41 | 129 | 125 |
| Jur-98 |  |  | 6.02 | 2.84 | 211 | 1.58 | 1.67 | 129 | 1.29 | 112 |
| Sep-98 |  | 2802 | 613 | 3.31 | 202 | 187 | 1.38 | 148 | 1.21 | 118 |
| Dec-98 |  |  | 8.29 | 414 | 262 | 160 | 152 | 125 | 1.26 | 109 |
| Mar-99 |  | 538.07 | 715 | 352 | 179 | 176 | 124 | 131 | 1.14 | 1.11 |
| Jun.99 |  | 863.69 | 1035 | 2.36 | 199 | 154 | 1.41 | 1.19 | 1.21 | 119 |
| Sep-99 |  | 1,19503 | 472 | 384 | 1.73 | 161 | 132 | 120 | 136 | 145 |
| Dec-99 |  | 225.16 | 528 | 2.15 | 209 | 131 | 1.39 | 134 | 147 | 126 |
| Mar-00 |  | 21.54 | 322 | 3.82 | 1.47 | 161 | 147 | 1.52 | 125 | 132 |
| Jun-00 |  | 3402 | 584 | 2.30 | 1.89 | 183 | 190 | 1.30 | 141 | 118 |
| Sep-00 |  |  | 2.81 | 2.51 | \$ 96 | 2.54 | 1.48 | 162 | 126 | 122 |
| Dec-00 |  | 16287 | 460 | 3.95 | 2.92 | 1.90 | 1.80 | 1.39 | 136 | 1.27 |
| Mar-01 |  | 7900 | 7.12 | 489 | 213 | 2.12 | 161 | 158 | 130 | 122 |
| Jun-01 |  | 5797 | 3.60 | 2.66 | 266 | 185 | 183 | 138 | 1.38 | 119 |
| Sep-01 |  | 2896 | 376 | 430 | 245 | 185 | 4.38 | 1.45 | 1.19 |  |
| Dec-01 |  | 90.03 | 511 | 344 | 329 | 161 | 186 | 1.24 |  |  |
| Mar-02 |  | 13.62 | 515 | 426 | 168 | 217 | 136 |  |  |  |
| Jun-02 |  | 32.02 | 490 | 232 | 2.50 | 169 |  |  |  |  |
| Sep-02 |  | 2613 | 389 | 406 | 1.82 |  |  |  |  |  |
| Dec-02 |  | 4.94 | 339 | 2.95 |  |  |  |  |  |  |
| Mar-03 |  | 14.49 | 2.08 |  |  |  |  |  |  |  |
| Jun-03 |  | 521 |  |  |  |  |  |  |  |  |
| Sep-03 |  |  |  |  |  |  |  |  |  |  |
| last 1 year |  | 885 | 3.78 | 336 | 222 | 182 | 159 | 140 | 1.30 | 1.22 |
| last 2 years |  | 1419 | 403 | 351 | 2.34 | 1.94 | 163 | 1.43 | 132 | 128 |
| last 3 years |  | 1751 | 412 | 330 | 2.14 | 1.79 | 155 | 1.38 | 1.29 | 122 |
| last 4 years |  | 2420 | 459 | 310 | 2.09 | 176 | 151 | 137 | 129 | 122 |
| all years |  | 32.18 | 516 | 297 | 2.02 | 169 | 148 | 137 | 130 | 1.23 |


| accident quarter | devalopment quarter of finalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| Sep-94 | 119 | 117 | 116 | 1.11 | 111 | 1.12 | 109 | 103 | 106 | 116 |
| Dec-94 | 1.17 | 114 | 120 | 133 | 1.17 | 1.10 | 108 | 1.07 | 113 | 104 |
| Mar-95 | 1.31 | 1.24 | 120 | 111 | 109 | 1.14 | 108 | 1.13 | 109 | 108 |
| Jun-95 | 121 | 129 | 141 | 115 | 1.10 | 1.12 | 112 | 111 | 107 | 1.07 |
| Sep-95 | 127 | 118 | 117 | 125 | 106 | 1.13 | 1.16 | 112 | 1.10 | 104 |
| Dec. 95 | 121 | 117 | 125 | 112 | 118 | 112 | 114 | 106 | 108 | 105 |
| Mar-96 | 115 | 119 | 119 | 118 | 108 | 118 | 1.08 | 115 | 105 | 1.07 |
| Jun-96 | 121 | 127 | 124 | 115 | 113 | 115 | 1.11 | 105 | 1.05 | 1.01 |
| Sep-96 | 1.15 | 124 | 1.19 | 122 | 113 | 107 | 105 | 1.05 | 104 | 1.02 |
| Dec-96 | 126 | 119 | 117 | 1.10 | 118 | 106 | 104 | 1.05 | 105 | 105 |
| Mar-97 | 129 | 1.17 | 118 | 1.10 | 106 | 106 | 1.04 | 107 | $\uparrow 08$ | 1.08 |
| Jun-97 | 1.17 | 113 | 120 | 1.07 | 1.07 | 1.08 | 107 | 1.05 | 106 | 104 |
| Sep-97 | 1.22 | 128 | 110 | 113 | 1.06 | 103 | 103 | 1.07 | 103 | 107 |
| Dec-97 | 118 | 1.08 | 116 | 105 | 1.05 | 107 | 108 | 108 | 1.07 | 102 |
| Mar-98 | 109 | 114 | 108 | 1.06 | 113 | 1.10 | 105 | $\uparrow .06$ | 1.04 | 107 |
| Jun-98 | 116 | 110 | 110 | 111 | 114 | 1.13 | 110 | 108 | 107 | 103 |
| Sep-98 | 114 | 109 | 176 | 115 | 109 | 1.18 | 109 | 109 | 1.08 | 110 |
| Dec.98 | 110 | 1.12 | 117 | 1.08 | 113 | 1.06 | 1.08 | 105 | 1.05 | 106 |
| Mar-99 | 1.14 | 124 | 1.11 | 116 | 108 | 106 | 1.05 | 106 | 103 |  |
| Jun-99 | 1.34 | 109 | 1.15 | 1.08 | 116 | 108 | 105 | 108 |  |  |
| Sep-99 | 124 | 117 | 116 | 1.11 | 108 | 111 | 105 |  |  |  |
| Dec-99 | 123 | 1.15 | 115 | 1.07 | 1.10 | 108 |  |  |  |  |
| Mar-00 | 1.19 | 116 | 124 | 110 | 1.07 |  |  |  |  |  |
| Jun-00 | 122 | 1.16 | 114 | 108 |  |  |  |  |  |  |
| Sep-00 | 125 | 1.17 | 111 |  |  |  |  |  |  |  |
| Dec-00 | 127 | 121 |  |  |  |  |  |  |  |  |
| Mar-01 | 116 |  |  |  |  |  |  |  |  |  |
| Jun-01 |  |  |  |  |  |  |  |  |  |  |
| lessl 1 year | 122 | 117 | 1.15 | 109 | 110 | 108 | 1.06 | 107 | 1.06 | 107 |
| last 2 years | 123 | 1.17 | 1.15 | 1.10 | 1.11 | 110 | 107 | 107 | 1.05 | 1.06 |
| last 3 years | 120 | 1.15 | 114 | 110 | 1.10 | 109 | 106 | 106 | 106 | 105 |
| last 4 years | 1.19 | 115 | 1.15 | 110 | 110 | 109 | 107 | 107 | 1.06 | 1.05 |
| all years | 120 | 1.17 | 117 | 112 | 1.11 | 1.10 | 108 | 107 | 106 | 105 |


| accident quarter | development quarter of finalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| Sep-94 | 106 | 110 | 1.06 | 104 | 103 | 101 | 103 | 100 | 105 | 105 |
| Dec-94 | 103 | 106 | 1.03 | 1.03 | 102 | 103 | 100 | 101 | 101 | 101 |
| Mar-95 | 103 | 102 | 1.02 | 1.01 | 101 | 101 | 106 | 101 | 101 | 101 |
| Jun-95 | 104 | 1.02 | 1.07 | 1.03 | 101 | 101 | 101 | 103 | 1.01 | 102 |
| Sep-95 | 102 | 1.05 | 101 | 103 | 1.02 | 102 | 101 | 1.01 | 108 | 107 |
| Dec-95 | 103 | 103 | 102 | 1.00 | 103 | 104 | 102 | 100 | 100 | 1.01 |
| Mar-96 | 101 | 1.02 | 102 | 104 | 102 | 102 | 101 | 103 | 101 | 1.06 |
| Jun-96 | 109 | 1.02 | 104 | 109 | 1.04 | 102 | 103 | 1.02 | 100 | 1.01 |
| Sep-96 | 106 | 1.03 | 104 | 105 | 1.02 | 1.02 | 1.02 | 1.04 | 102 |  |
| Dec-96 | 104 | 108 | 108 | 102 | 101 | 1.01 | 104 | 1.02 |  |  |
| Mar-97 | 108 | 103 | 1.17 | 103 | 1.02 | 1.00 | 102 |  |  |  |
| Jurr-97 | 107 | 103 | 105 | 101 | 102 | 101 |  |  |  |  |
| Sep-97 | 104 | 103 | $\uparrow .08$ | 103 | 102 |  |  |  |  |  |
| Dec. 97 | 105 | 1.02 | 103 | 101 |  |  |  |  |  |  |
| Mar-98 | 105 | 1.04 | 102 |  |  |  |  |  |  |  |
| Jun-98 | 102 | 1.03 |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Sep-98 } \\ & \text { Dec-98 } \end{aligned}$ | 1.03 |  |  |  |  |  |  |  |  |  |
| lasi 1 year | 104 | 1.03 | 104 | 102 | 102 | 101 | 1.03 | 103 | 101 | 102 |
| lasi 2 years | 105 | 104 | 106 | 104 | 102 | 102 | 102 | 102 | 102 | 102 |
| last 3 years | 105 | 103 | 105 | 103 | 1.02 | 101 | 102 | 102 | 101 |  |
| rast 4 years | 104 | 102 | 1.06 | 101 | 101 |  |  |  |  |  |
| all years | 104 |  |  |  |  |  |  |  |  |  |


| accident quarter | devetopment quarier of finalisaion |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 | 31 | 32 | 33 | 34 | 35 | 36 |
| Sep-94 | 1.00 | 100 | 104 | 100 | 1.00 | 100 | 102 |
| Dec-94 | 101 | 102 | 101 | 102 | 1.01 | 1.00 |  |
| Mar-95 | 1.04 | 102 | 100 | 1.02 | 1.01 |  |  |
| Jun-95 | 1.01 | 101 | 101 | 101 |  |  |  |
| Sep-95 | 101 | 1.00 | 100 |  |  |  |  |
| Dec-95 | 1.01 | 100 |  |  |  |  |  |
| $\begin{gathered} \text { Mar-96 } \\ \text { Jun-96 } \end{gathered}$ | 100 |  |  |  |  |  |  |
| last 1 year | 1.01 | 1.01 | 1.01 | 101 | 101 | 000 | 000 |
| lasi 2 years | 100 | 101 | 1.01 |  |  |  |  |
| lasi 3 years |  |  |  |  |  |  |  |
| last 4 years |  |  |  |  |  |  |  |
| all years |  |  |  |  |  |  |  |

## B. 2 Age-to-age factors based on average sizes of finalised claims

| accident quarter | development quarter of finalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| Sep-94 |  |  | 2.10 | 201 | 159 | 107 | 096 | 100 | 103 | 111 |
| Dec-94 |  | 414 | 1.07 | 116 | 138 | 111 | 105 | 107 | 109 | 113 |
| Mar-95 |  | 319 | 144 | 127 | 109 | 1.08 | 108 | 113 | 108 | 120 |
| Jun-95 |  |  | 167 | 1.21 | 126 | 115 | 108 | 107 | 114 | 107 |
| Sep-95 |  | 1280 | 124 | 134 | 112 | 123 | 1.04 | 104 | 117 | 109 |
| Dec-95 |  | 071 | 101 | 120 | 1.18 | 108 | 1.12 | 1.19 | 108 | 122 |
| Mar-96 |  |  | 107 | 112 | 1.26 | 1.07 | 1.18 | 105 | 118 | 110 |
| Jun-96 |  |  | 136 | 115 | 1.20 | 1.14 | 1.09 | 1.23 | 117 | 1.08 |
| Sep-96 |  | 083 | 148 | 133 | 1.17 | 1.12 | 1.15 | 1.17 | 1.16 | 1.15 |
| Dec-96 |  |  | 1.78 | 1.18 | 1.06 | 121 | 129 | 111 | 111 | 111 |
| Mar-97 |  |  | 1.48 | 1.27 | 125 | 113 | 115 | 130 | 115 | 1.10 |
| Jun-97 |  |  | 1.18 | 117 | 1.15 | 109 | 126 | 113 | 1.18 | 1.13 |
| Sep-97 |  | 44.24 | 1.84 | 136 | 1.21 | 120 | 113 | 116 | 1.17 | 116 |
| Dec-97 |  | 076 | 1.89 | 114 | 122 | 122 | 113 | 1.28 | 1.22 | 111 |
| Mar-98 |  |  | 1.51 | 150 | 110 | 123 | 117 | 1.18 | 1.15 | 1.12 |
| Jun-98 |  |  | 1.42 | 125 | 1.23 | 117 | 127 | 1.12 | 1.14 | 1.04 |
| Sep-98 |  | 100 | 122 | 126 | 125 | 129 | 111 | 1.18 | 1.09 | 109 |
| Dec-98 |  |  | 125 | 1.47 | 138 | 116 | 119 | 1.10 | 115 | 103 |
| Mar-99 |  | 978 | 183 | 138 | 115 | 126 | 107 | 1.17 | 107 | 106 |
| Jun-99 |  | 3755 | 176 | 129 | 123 | 119 | 119 | 109 | 111 | 111 |
| Sep-99 |  | 4193 | 155 | 1.49 | 1.17 | 123 | 113 | 1.12 | 119 | 120 |
| Dec-99 |  | 9.93 | 145 | 1.21 | 1.33 | 107 | 116 | 1.15 | 119 | 113 |
| Mar-00 |  | 090 | 129 | 1.79 | 107 | 120 | 114 | 117 | 110 | 115 |
| Jun-00 |  | 198 | 160 | 1.28 | 127 | 127 | 132 | 1.12 | 118 | 109 |
| Sep-00 |  |  | 1.07 | 125 | 1.24 | 152 | 115 | 1.28 | 111 | 1.09 |
| Dec-00 |  | 1527 | 147 | 1.68 | 1.44 | 133 | 131 | 116 | 117 | 115 |
| Mar-01 |  | 5.33 | 1.76 | 194 | 124 | 1.42 | 1.27 | 1.28 | 113 | 108 |
| Jum-01 |  | 235 | 1.51 | 1.34 | 162 | 132 | 1.38 | 1.18 | 119 | 1.07 |
| Sep-01 |  | 338 | 138 | 196 | 1.57 | 1.29 | 110 | 1.19 | 107 |  |
| Dec-01 |  | 3.53 | 1.71 | 176 | 176 | 1.18 | 136 | 106 |  |  |
| Mar-02 |  | 147 | 208 | 201 | 1.17 | 143 | 1.11 |  |  |  |
| Jun-02 |  | 315 | 191 | 136 | 145 | 125 |  |  |  |  |
| Sep-02 |  | 211 | 155 | 205 | 129 |  |  |  |  |  |
| Dec-02 |  | 041 | 147 | 151 |  |  |  |  |  |  |
| Mar-03 |  | 216 | 110 |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Jun-03 } \\ & \text { Sep-03 } \end{aligned}$ |  | 065 |  |  |  |  |  |  |  |  |
| last 1 year |  | 0.78 | 154 | 1.71 | 139 | 129 | 123 | 1.17 | 1.14 | 110 |
| last 2 years |  | 1.23 | 159 | 1.72 | 142 | 134 | 124 | 1.18 | 1.14 | 112 |
| last 3 years |  | 150 | 151 | 163 | 135 | 128 | 121 | 116 | 1.14 | 1.10 |
| last 4 years |  | 1.74 | 1.51 | 1.53 | 132 | 127 | 120 | 1.16 | 114 | 110 |
| all years. |  | 2.65 | 143 | 139 | 1.27 | 121 | 116 | 1.15 | 114 | 111 |


| acctdent quarter | Covelopment quarter of finalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| Sed-94 | 1.09 | 108 | 107 | 104 | 103 | 108 | 1.05 | 101 | 104 | 1.14 |
| Dec-94 | 107 | 105 | 108 | 121 | 109 | 1.05 | 105 | 1.05 | 1.10 | 103 |
| Mar-95 | 119 | 110 | 108 | 103 | 104 | 108 | 104 | 1.09 | 107 | 106 |
| Jun-95 | 111 | 116 | 129 | 109 | 105 | 106 | 107 | 1.08 | 104 | 104 |
| Sep-95 | 1.12 | 108 | 110 | 117 | 1.02 | 109 | 112 | 109 | 108 | 102 |
| Dec-95 | 1.09 | 1.08 | 116 | 106 | 113 | 108 | 110 | 104 | 105 | 103 |
| Mar-96 | 106 | 1.11 | 111 | 112 | 105 | 112 | 105 | 112 | 103 | 105 |
| Jun-96 | 111 | 118 | 114 | 1.09 | 1.08 | 111 | 1.07 | 1.03 | 103 | 101 |
| Sep-96 | 1.07 | 114 | 111 | 1.14 | 108 | 104 | 1.03 | 103 | 103 | 102 |
| Dec-96 | 1.14 | 1.11 | 108 | 106 | 1.13 | 103 | 1.03 | 103 | 104 | 1.03 |
| Mar.97 | 119 | 109 | 1.11 | 105 | 103 | 1.04 | 102 | 105 | 107 | 105 |
| Jun-97 | 109 | 106 | 110 | 104 | 104 | 1.06 | 1.05 | 1.04 | 103 | 103 |
| Sep-97 | 113 | 119 | 105 | 109 | 104 | 1.02 | 1.02 | 104 | 101 | 105 |
| Dec-97 | 108 | 104 | 1.10 | 103 | 103 | 105 | 1.04 | 1.05 | 105 | 1.01 |
| Mar-98 | 102 | 109 | 105 | 103 | 110 | 1.07 | 1.02 | 104 | 103 | 1.06 |
| Jur-98 | 108 | 105 | 106 | 107 | 107 | 1.09 | 1.06 | 1.03 | 1.05 | 101 |
| Sep-98 | 108 | 105 | 110 | 107 | 105 | 1.13 | 105 | 106 | 1.06 | 108 |
| Dec-98 | 106 | 107 | 109 | 105 | 109 | 104 | 106 | 103 | 1.03 | 1.04 |
| Mar-99 | 107 | 112 | 105 | 110 | 105 | 1.04 | 103 | 103 | 1.02 |  |
| Jur-99 | 117 | 104 | 107 | 1.04 | 1.11 | 105 | 103 | 106 |  |  |
| Sep-99 | 1.14 | 108 | 108 | 107 | 105 | 108 | 103 |  |  |  |
| Dec-99 | 112 | 1.07 | 1.08 | 1.03 | 106 | 105 |  |  |  |  |
| Mar-00 | 110 | 1.08 | 116 | 1.04 | 104 |  |  |  |  |  |
| Jur-00 | 113 | 1.09 | 107 | 105 |  |  |  |  |  |  |
| Sep-00 | 116 | 108 | 104 |  |  |  |  |  |  |  |
| Dec-00 | 115 | 113 |  |  |  |  |  |  |  |  |
| Mar-01 Jun-01 | 107 |  |  |  |  |  |  |  |  |  |
| last 1 year | 113 | 109 | 109 | 105 | 1.07 | 106 | 104 | 105 | 104 | 105 |
| last 2 years | 113 | 109 | 108 | 105 | 1.07 | 1.07 | 104 | 1.04 | 1.04 | 104 |
| last 3 years | 1.11 | 108 | 108 | 105 | 106 | 106 | 104 | 104 | 1.04 | 104 |
| last 4 years | 1.10 | 108 | 108 | 106 | 1.07 | 1.06 | 104 | 1.05 | 1.04 | 104 |
| all years | 1.11 | 109 | 109 | 107 | 106 | 1.06 | 4.05 | 1.05 | 105 | 1.04 |


| accident quarter | development quarter of finalisation |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 20 | 21 | 22 | 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| Sep-94 | 104 | 108 | 1.03 | 103 | 102 | 101 | 103 | 100 | 104 | 104 |
| Dec-94 | 102 | 1.04 | 1.01 | 102 | 1.01 | 103 | 100 | 100 | 1.00 | 1.01 |
| Mar-95 | 102 | 101 | 101 | 100 | 101 | 101 | 105 | 100 | 100 | 100 |
| Jun-95 | 102 | 101 | 108 | 103 | 101 | 101 | 101 | 102 | 101 | 102 |
| Sep-95 | 101 | 103 | 1.00 | 102 | 1.02 | 101 | 101 | 100 | 108 | 100 |
| Dec-95 | 102 | 101 | 102 | 100 | 102 | 1.03 | 101 | 100 | 100 | 1.00 |
| Mar-96 | 100 | 101 | 101 | 102 | 101 | 101 | 101 | 103 | 1.01 | 1.05 |
| Jun-95 | 108 | 101 | 1.02 | 108 | 103 | 101 | 102 | 101 | 100 | 101 |
| Sep-96. | 105 | 102 | 103 | 104 | 102 | 101 | 102 | 104 | 102 |  |
| Dec-96 | 102 | 107 | 107 | 101 | 101 | 101 | 1.03 | 102 |  |  |
| Mar.97 | 106 | 1.02 | 116 | 102 | 1.02 | 100 | 1.02 |  |  |  |
| Jun-97 | 105 | 102 | 104 | 100 | 101 | 100 |  |  |  |  |
| Sep-97 | 103 | 1.02 | 1.07 | 103 | 102 |  |  |  |  |  |
| Dec-97 | 104 | 101 | 1.02 | 100 |  |  |  |  |  |  |
| Mat-98 | 1.04 | 1.02 | 101 |  |  |  |  |  |  |  |
| Jur-98 | 101 | 102 |  |  |  |  |  |  |  |  |
| Sep-98 <br> Dec-98 | 102 |  |  |  |  |  |  |  |  |  |
| last 1 year | 102 | 102 | 104 | 1.01 | 101 | 101 | 102 | 1.02 | 101 | 102 |
| last 2 years | 103 | 102 | 105 | 1.03 | 1.02 | 101 | 1.01 | 1.02 | 101 | 102 |
| last 3 years | 103 | 102 | 104 | 1.02 | 102 | 101 | 1.02 | 1.04 | 1.02 |  |
| last 4 years | 103 | 102 | 104 | 1.02 | 102 |  |  |  |  |  |
| all years | 103 |  |  |  |  |  |  |  |  |  |


| actident quarter | Cevelopment quarter of finalisathon |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30 | 31 | 32 | 33 | 34 | 35 | 36 |
| Sop-94 | 100 | 100 | 103 | 1.00 | 100 | 100 | 102 |
| Dec-94 | 101 | 102 | 1.01 | 102 | 101 | 1.00 |  |
| Mar-95 | 1.03 | 101 | 1.00 | 102 | 101 |  |  |
| Jun-95 | 101 | 101 | 1.01 | 1.01 |  |  |  |
| Sep-95 | 1.01 | 100 | 100 |  |  |  |  |
| Dec-95 | 1.01 | 100 |  |  |  |  |  |
| $\begin{gathered} \text { Mar-96 } \\ \text { Jun-96 } \end{gathered}$ | 1.00 |  |  |  |  |  |  |
| last 1 year | 101 | 1.01 | 100 | 101 | 101 | 100 | 102 |
| last 2 years | 101 | 101 | 101 |  |  |  |  |
| last 3 years |  |  |  |  |  |  |  |
| last 4 years |  |  |  |  |  |  |  |
| all years |  |  |  |  |  |  |  |

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