2017
ANNUAL REPORT

Expertise. Insight. Solutions.®

CASUALTY ACTUARIAL SOCIETY

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# CAS's Mission, Vision and Core Values

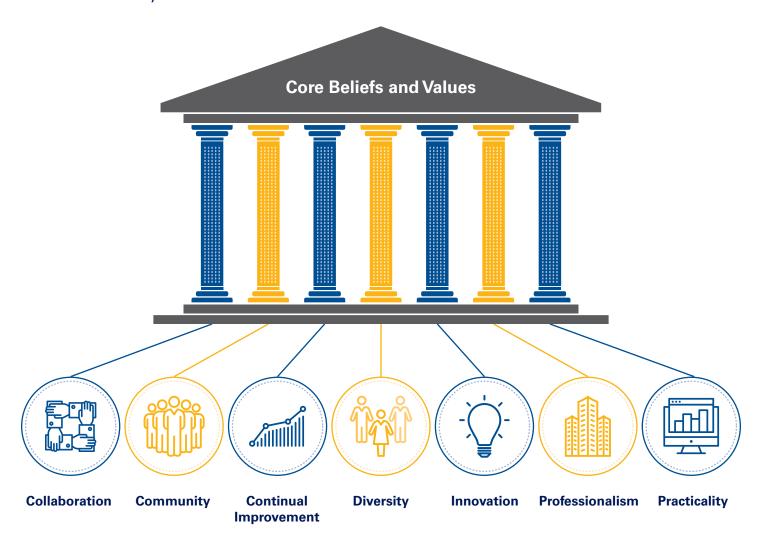
#### **Mission Statement**

The purposes of the Casualty Actuarial Society are to:

- Advance the body of knowledge of actuarial science applied to general insurance, including property, casualty and similar risk exposures.
- Expand the application of actuarial science to enterprise risk and systemic risks.
- Establish and maintain standards of qualification for membership.
- Promote and maintain high standards of conduct and competence.
- Increase the awareness of actuarial science.
- Contribute to the well-being of society as a whole.

#### **Vision Statement**

Actuaries are recognized for their authoritative advice and valued comment wherever there is financial risk and uncertainty.

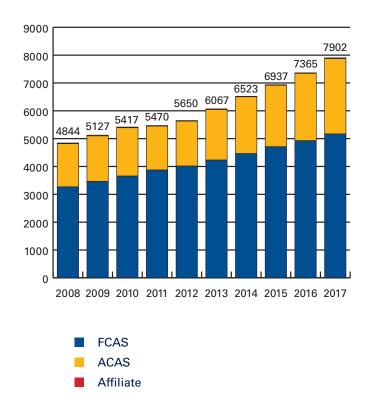


# Membership Demographics

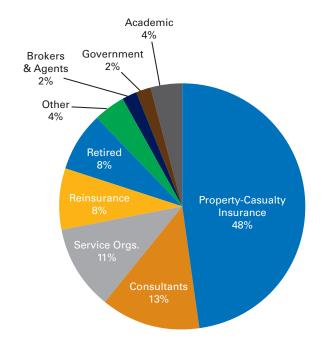
2017 Geographic Membership Distribution

Count of Country				
Country	2016	2017		
United States	6,147	6,593		
Canada	733	804		
Bermuda	108	104		
China	72	82		
United Kingdom	54	58		
Hong Kong	36	39		
Switzerland	32	32		
Singapore	29	34		
Other	132	156		
Grand Total	7,343	7,902		

#### CAS Member Growth 2008-2017



#### **CAS Members by Type of Employment**

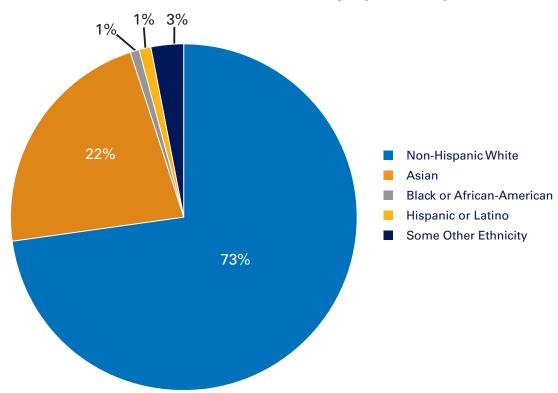


#### **Diversity**

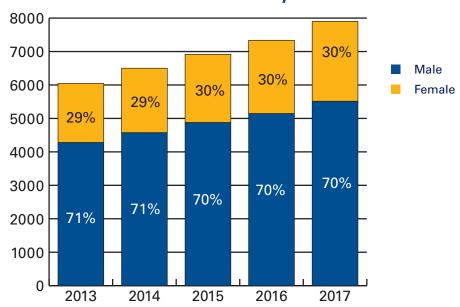
In 2015 the CAS Board of Directors adopted the CAS Diversity Strategy, formalizing the CAS's commitment to facilitating the evolution of a multidimensional property-casualty actuarial profession. The goal of the strategy is to increase the membership of underrepresented groups in the CAS.

To create a baseline to measure progress on membership diversity, the Diversity Committee captured current CAS membership demographics by ethnicity and gender.

#### 2017 CAS Membership by Ethnicity



2017 CAS Members by Gender



#### Volunteerism

CAS members value our community and the relationships formed through volunteer activities. In FY 2017, 2,467 out of 7,902 CAS members served as volunteers. That's 31.2% of the membership! Volunteer contributions spanned the entire range of CAS activities, including examinations, research and development and educational programs. The CAS is grateful for the continued support of employers who encourage their actuaries to volunteer their time and effort to the CAS. We are proud to recognize some of these employers.

#### **Top Ten Employers of CAS Volunteers**





















#### Large Employers with at Least 40% of Members Volunteering

Willis Towers Watson

The Hartford

Milliman, Inc.

Allstate Insurance Company

Zurich North America
CNA Insurance Companies
United Services Automobile
Association

PricewaterhouseCoopers

Munich Re America, Inc.

Deloitte Consulting, LLP

Aon Risk Solutions

#### **Volunteer Recognition Program**

The CAS launched a special volunteer recognition program. This new program will allow us to recognize hardworking volunteers who do a "swell" job on their committees. Nominated members received a custom CAS S'well bottle and a personal thank you note from the CAS president. Over 280 volunteers were recognized for their hard work by their committee chairs.

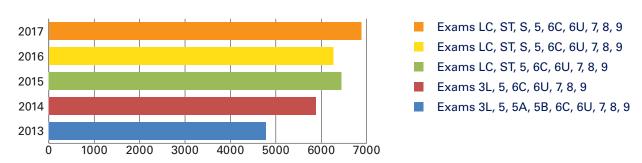


# Admissions and Examination Highlights

#### **CAS Examinations, Spring and Fall 2017**

Summary for CAS-specific Exams S, 5, 6C, 6US, 7, 8, 9	Total
Exams in the U.S. and Canada	5996
Exams Outside of the U.S. and Canada	886
Total	6882
Total Pass Ratio	48%
New Fellows	287
New Associates	466

#### **Total Exam Registrants 2013-2017**



<sup>\*</sup> Exams LC, ST, 5, 6C and 6U are given twice a year. Exam S was first given in Fall 2015 and is now offered twice a year.

#### The CAS Path to Success

In principle and practice, the CAS is the gold standard for the property-casualty actuarial profession. With 100 years of experience and expertise, the CAS continues to focus on comprehensive exams and education that are uniquely relevant to property-casualty actuaries. Our CAS credentialing program is the program of choice for attracting top candidates and meeting employers' needs.



<sup>\*</sup> The CAS will honor credits from candidates who pass examinations offered by other organizations that cover our CAS learning objectives for CAS Exams 1, 2, 3F, and 4 and VEE. These organizations include but are not limited to: Society of Actuaries, Canadian Institute of Actuaries, Institute and Faculty of Actuaries (UK), Actuaries Institute (Australia), Actuarial Society of South Africa, and Institute of Actuaries of India. For example, requirements for CAS Exams 1, 2, 3F and 4 can be fulfilled by passing the Society of Actuaries' Exams P, FM, MFE, and C, respectively.

<sup>\*\*</sup> Exams 7, 8, and 9 are given once a year.

#### **Technology-Based Examination**

On November 1, 2017, the CAS announced that it is transitioning its exams to a computer-based environment called Technology-Based Examination (TBE). Beginning with Exam 5 in spring 2018, candidates will use Excel to take their exams on personal computers that will be overseen by remote proctors. With this transformation of examinations, the CAS continues to evolve its



basic education system. TBE will more closely imitate on-the-job assignments in which actuaries use computers for work, thus making CAS exams more relevant to real-life actuarial practice.

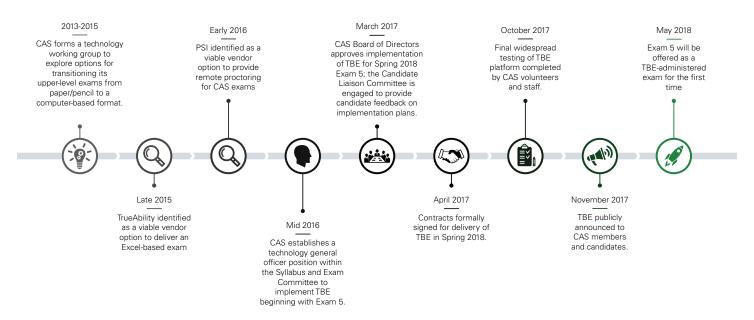
Candidates will sit for exams in the TBE environment using Excel software on their own computers, and at the location and time of their choosing, within certain parameters. Professional remote proctors administering the exams will monitor candidates through a webcam and microphone throughout the exam sitting.

The CAS has partnered with two technology firms to administer TBE: TrueAbility will be providing the online, Excel-based testing environment, and PSI will provide the professionally-trained remote proctors.

Along with the announcement, the CAS unveiled a dedicated TBE section of the CAS website, which included frequently asked questions and responses, TBE computer requirements, and other resources.



While TBE was announced in November 2017, the development timeline as spanned several years, with many milestones along the way.



From concept to execution, the development of TBE will span nearly five years and include contributions from hundreds of volunteer members and CAS staff.

# University Engagement

The CAS expanded its support for universities in 2017 through its membership programs, CAS Student Central and CAS Academic Central. Student membership increased by 21% percent, reaching 6,881 members at 676 universities. Academic membership increased to 442 members at 225 universities.

#### **New University Resources**

The CAS released its own Actuarial Escape Room toolkit that was successfully piloted at fall 2017 CAS Student Programs.







#### **CAS University Award Program**

The Casualty Actuarial Society (CAS) awarded three universities the 2017 CAS University Award, an honor created to recognize schools doing exemplary work in preparing students for a career in the property and casualty insurance industry. The schools honored includes:

- Ball State University
- St. John's University
- University of Wisconsin-Madison









DEPARTMENT OF RISK & INSURANCE

#### **Participation in University Events**

In 2017, the CAS was represented at more than 100 in-person events for university students across the world, ranging from career fairs and student conferences to presentations at student clubs and university classes.









#### **CAS Student Programs and University Visits**

The CAS hosted approximately 150 university students at six different student programs held in conjunction with 2017 CAS meetings and seminars.









#### **CAS Trust Scholarship**

The CAS Trust Scholarship Program, funded by donations to the CAS Trust, awards up to three scholarships to deserving students annually. First place receives a \$10,000 scholarship. Second and third place winners, if chosen, are each awarded a \$5,000 scholarship.

The objective of the scholarship is to further students' interest in the property-casualty actuarial profession and to encourage the pursuit of the CAS designations.

Scholarship recipients are recognized at the CAS Annual Meeting in November.

#### 2017 CAS Trust Scholarship Winners







Lily Cook \$5,000

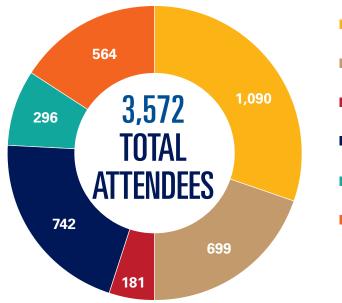


Jacob Akstins \$5,000

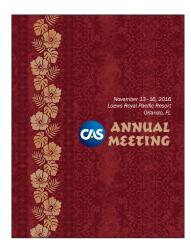
# Continuing Education

#### **Meetings and Seminars**

The number and variety of CAS offerings represent an ongoing expansion to respond to member demand for high-quality, affordable continuing education opportunities. A total of 3,572 people attended the six largest CAS meetings and seminars.

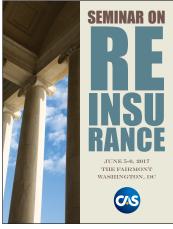


- Annual Meeting Orlando
- Ratemaking and Product Management Seminar San Diego
- Enterprise Risk Management Symposium Miami
- Spring Meeting Toronto
- Seminar on Reinsurance Washington, DC
- Casualty Loss Reserve Seminar Philadelphia

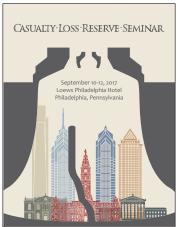










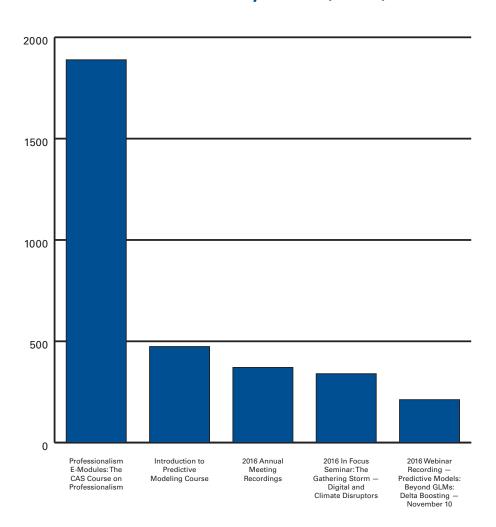


#### **Web and Online Offerings**

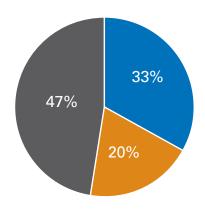
#### **Most Viewed University of CAS (UCAS) Items**



UCAS is part of the Casualty Actuarial Society's ongoing commitment to provide excellent professional educational opportunities to members and others interested in actuarial practice. UCAS provides a virtual world of opportunities to help enhance actuaries' professional education needs.



#### **UCAS Purchases by Type**



- Webinar Recordings
- Interactive Online Courses
- Meeting and Seminar Recordings

#### **FY17 Livestream Events**

Meeting	Registrants	# Sessions
2016 ERM SIS	33	5
2016 In Focus	21	5
2016 Annual	56	5
2016 Annual Complimentary	171	1
2017 RPM	28	6
2017 RPM Evening	3	1
2017 Spring	44	5
2017 Spring Early Morning	17	1
2017 Reinsurance	27	5
2017 CLRS	61	6
2017 CLRS Evening	13	1
TOTAL	474	41

# Research and Development Headlines

# TWO NEW WORKING PARTIES FORMED FROM CROWD SOURCING AT CAS MEETINGS: THE INSURANCE ON DEMAND WORKING PARTY AND THE RESPONSIBLE MODELING WORKING PARTY

Five Call Papers published from the Reinsurance and Ratemaking Call Paper Programs

Hachmeister Prize Awarded to Authors for Paper "Correlations Between Insurance Lines of Business: An Illusion or a Real Phenomenon? Some Methodological Considerations"

Actuaries Climate Index™ updated in March, June, and October

# FUNDED PROJECT ON CAPITAL ASSET PRICING MODEL PUBLISHED

Joint Risk Management Section issues RFP on the "Application of Enterprise Risk Management to Long-Term Care at the Country/Government Levels" Individual Grants
Competition Awards
Funding for Five
Research Projects

Risk Assessment Database Updated with 106 papers from 2016

Health Care Issues Committee publish report on "The Effect

of Health Insurance Coverage Expansions on Auto Liability

Claims and Cost"

# Marketing and Communications

#### **Awards and Recognition**

#### **EXCEL Award for 2016 CAS Annual Meeting Social Media Campaign**

The Casualty Actuarial Society (CAS) was honored with a bronze by Association Media & Publishing's EXCEL Awards for the social media campaign surrounding its 2016 CAS Annual Meeting in Orlando, Florida. The winning #CASAnnual campaign took place on a variety of social media platforms before, during, and after the meeting. The award was given in the category of Social Media Campaign-Event/ Convention.

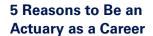
The campaign included elements such as:

- The creation of a social media toolkit, given in advance to Annual Meeting speakers.
- A daily Twitter contest that invited attendees to post a picture from the meeting with the #CASAnnual hashtag for a chance to win a \$100 gift card.

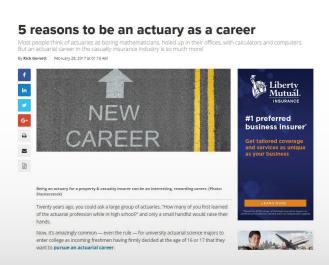


 The launch of the first-ever custom CAS Snapchat filter, which was available during the reception at Universal's Islands of Adventure.





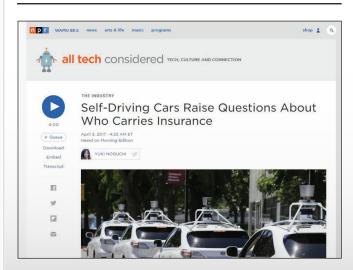
February 8, 2017 PropertyCasualty360



CAS staff actuary Rick Gorvett, FCAS, explains the benefits of an actuarial career during Insurance Careers Month.

#### Self-Driving Cars Raise Questions About Who Carries Insurance

April 3, 2017 NPR "Morning Edition"



Rick Gorvett, FCAS, and Jim Lynch, FCAS, discuss potential risk implications of automated vehicle technology.

#### Shining a Light on Dark Data

August 17, 2017 Carrier Management



Pete Bothwell, FCAS, explains how companies can take advantage of unmined "dark data."

The Cyber Liability
Insurance Market Rises

September 19, 2017 PropertyCasualty360



Chris Nyce, FCAS, outlines the latest in cyber liability coverage.



#### **CAS Community Growth**



Community	Baseline Followers (10/1/2016)	Followers (9/30/2017)	Percent Growth
CAS Facebook	4181	4883	16.79%
@CASact Twitter	10714	11091	3.52%

#### **CAS Student Community Growth**



Community	Baseline Followers (10/1/2016)	Followers (9/30/2017)	Percent Growth
CAS Student Central Facebook	1145	1180	3.06%
@CASstudent Twitter	444	552	24.32%

#### **iCAS Community Growth**



Community	Baseline Followers (10/1/2016)	Followers (9/30/2017)	Percent Growth
iCAS Twitter	6	148	2366.66%

#### **Best-Performing @CASact Twitter Post**

#### CAS @CASact

# Congratulations to our New Fellows! #CASspring



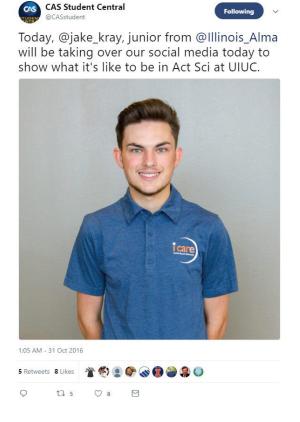
8:20 AM - 22 May 2017



#### **Best-Performing CAS Facebook Post**



#### **Best-Performing @CASstudent Twitter Post**



#### **Best-Performing Student Central Facebook Post**



#### Publications

Each year the CAS's many publications enlarge the rich trove of actuarial literature.



#### **Variance**

Variance's mission is to disseminate practical and theoretical research of interest to casualty actuaries worldwide. In 2017 the CAS published volume 10, number 1, and awarded the Variance Prize to Greg Taylor and Jing Xu for their paper "An Empirical Investigation of the Value of Claim Closure Count Information to Loss Reserving," which is published in Variance 10:1.



#### **Actuarial Review**

An in-depth actuarial news source, *Actuarial Review* keeps CAS members and candidates informed of the latest in science and technology, business ethics and professionalism, as well as the achievements of CAS members and committees. In 2017 *AR* featured articles on predictive analytics and modeling, cyber security, the National Flood Insurance Program, and actuaries in nontraditional roles.



#### **CAS Monograph Series**

The CAS Monographs Series continues to make its mark on actuarial literature. These peer-reviewed, authoritative works encompass significant subjects in casualty actuarial science. In 2017 another work was added to this Series: "A Machine-Learning Approach to Parameter Estimation" by Jim Kunce and Som Chatterjee.



#### **Future Fellows**

Future Fellows is vital for those sitting for CAS Exams. This quarterly print and online newsletter gives CAS Candidates access to all they need to know about examinations, study methods, career development, continuing education, as well as new CAS initiatives such as Technology-Based Exams.



#### **CAS E-Forum**

In 2017 the CAS *E-Forum* featured CAS-sponsored research on credit risk resources and an adaptation of classical CAPM to insurance. *E-Forum* also posted a host of independent research.

# CAS Governance— Board of Directors and Executive Council

#### **Executive Council**



Nancy Braithwaite\*
President



Brian Brown\*
President-Elect



Sean P. McDermott
Vice President—
Administration



Steven D. Armstrong
Vice PresidentAdmissions

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Roger Hayne
Vice President–
International



Shane Barnes
Vice President–
Marketing &
Communications



Justin Brenden
Vice PresidentProfessional
Education



A. David Cummings
Vice President–
Research &
Development



Cynthia R. Ziegler
CAS Executive
Director,
Secretary/Treasurer

<sup>\*</sup>Also a member of the Board of Directors

#### **Board of Directors**



Stephen P. Lowe
Immediate Past President



Nancy Braithwaite
President



Brian Z. Brown President-Elect



Kendra M. Felisky 2017



Barry A. Franklin 2017



John Lucker<sup>†</sup> 2017



Peter L. Miller<sup>†</sup> 2017



Camille Minogue 2017



Hemant Shah<sup>†</sup> 2017



Robert J. Walling III 2017



James Guszcza 2018



Mary T. Hosford 2018



G. Chris Nyce 2018



Larry Haefner 2018



Leslie Marlo 2019



Claudine Modlin 2019



Mark R. Shapland 2019



William B. Wilder 2019

Fiscal Year 2017

# FY 2017 Financial Highlights

#### **Membership Dues Dollars Allocation**

The fiscal year ending September 30, 2017, resulted in an audited net income of \$1,912,572 compared to a budgeted net loss of \$163,535.

#### **Income Statement**

FUNCTION	REVENUE		<b>EXPENSE</b>		DIFFERENCE
Membership Services	\$4,547,917		\$5,000,468		(\$452,551)
Seminars	2,787,653		2,605,653		182,000
Meetings	1,729,471		1,625,418		104,053
Exams	11,293,075	(a)	10,661,917	(a)	631,158
Publications	2,787		25,100		(22,313)
TOTALS FROM OPERATIONS	\$20,360,903		\$19,918,556		\$442,347
Unrealized Gain/(Loss) and Change in Pension Liability					1,009,717
Change in Pension Liability					460,508
TOTAL NET INCOME (LOSS)				-	\$1,912,572

NOTE: (a) Includes \$7,510,623 of Volunteer Services for income and expense (SFAS 116).

#### **Balance Sheet**

ASSETS	9/30/2016	9/30/2017	DIFFERENCE
Cash and Cash Equivalents	\$1,422,025	\$2,595,829	\$1,173,804
T-Bill/Notes, Marketable Securities	14,210,248	14,931,832	721,584
Other Assets	966,691	979,390	12,699
TOTAL ASSETS	\$16,598,964	\$18,507,051	\$1,908,087
LIABILITIES	9/30/2016	9/30/2017	DIFFERENCE
Exam Fees Deferred	\$1,666,344	\$1,852,433	\$186,089
Seminar and Meeting Fees Deferred	1,137,762	1,365,882	228,120
Accounts Payable and Accrued Expenses	1,085,643	1,131,847	46,204
Accrued Pension	1,565,238	1,129,009	(436,229)
Other Deferred	779,023	750,354	(28,669)
TOTAL LIABILITIES	\$6,234,010	\$6,229,525	(\$4,485)
MEMBERS' EQUITY	\$10,364,954	\$12,277,526	\$1,912,572

#### **Sean McDermott, Vice President-Administration**

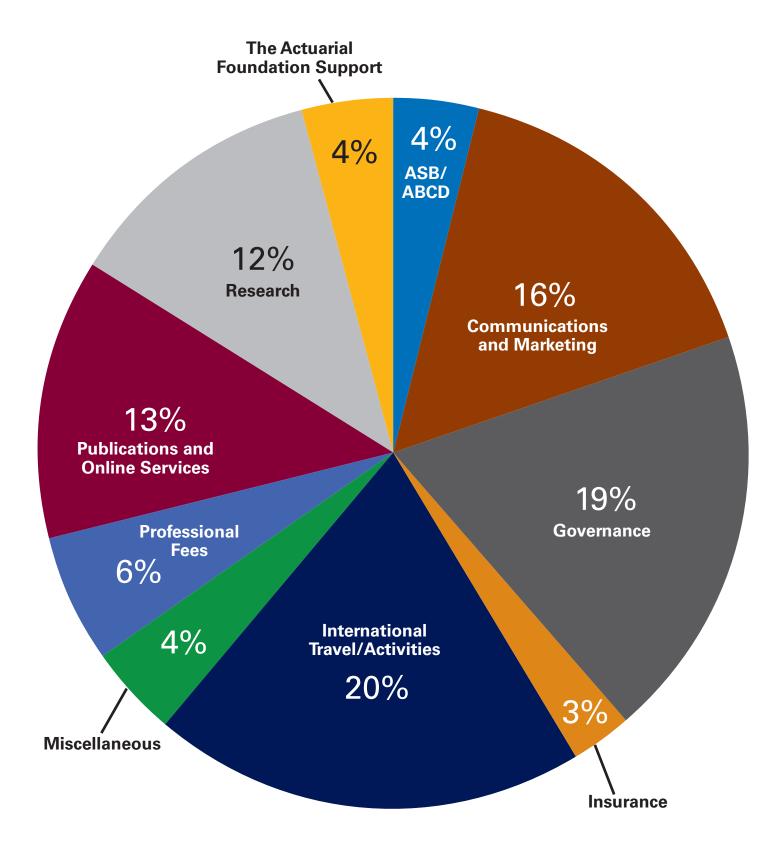
**AUDITED** 

#### **CAS Audit Committee**

Mary Hosford, Chairperson Mark Shapland, Vice-Chairperson

Kay Rahardjo, Ronald Kuehn, James Lynch and Sean McDermott (ex officio)

#### **Membership Service Expenses**



## CAS Society Partners Program

The CAS Society Partners Program is designed to help firms build and maintain year-round relationships with the influential group of insurance professionals that are CAS members.

In FY 2017, the CAS maintained corporate partnerships with 18 organizations.

Six Centennial Partners — \$20,000 Commitment











It Takes One to Know One...
An Actuary Placing Actuaries
(and Related Professionals)











-Five Gold Partners — \$10,000 Commitment-











-Three Silver Partners — \$5,000 Commitment-



Oliver James associates



#### The CAS Institute

The new CAS subsidiary expanded its offerings in 2017.

#### **A New Predictive Analytics Curriculum**

Under the direction of the iCAS Subject Matter Expert Panel for Data Science and Predictive Analytics, The CAS Institute's Certified Specialist in Predictive Analytics credential by examination opened at the beginning of the year. The curriculum consist of five parts: (1) P-C Insurance Fundamentals, (2), Data Concepts, Tools & Analysis, (3) Predictive Modeling –Methods and Techniques, (4) Case Study Project: P-C Predictive Modeling Application, (5) Online Course on Ethics and Professionalism.

#### **Community of Practice Event**



On March 27, 2017, more than 40 predictive analytics practitioners gathered in San Diego for a day of unique information sharing and networking. The inaugural iCAS "Community of Practice" Event, consisted of sessions specifically tailored for advanced data practitioners. Topics included external data, machine learning, and model deployment for implementation; sessions also addressed data ethics, risk governance, and best practices for predictive modeling.

#### **Recognition of CSPAs**

The CAS Institute honored the first recipients of its Certified Specialist in Predictive Analytics (CSPA) credential during the 2017 CAS Ratemaking and Product Management Seminar in San Diego, CA.



#### Webinar Offerings

Deloitte Chief Data Scientist and iCAS Predictive Analytics Subject Matter Expert Jim Guszcza, FCAS, Ph.D., CSPA, moderated a free webinar on March 15, 2017, on the impacts of Artificial Intelligence (AI) technologies on business and societal landscapes — and the increasing need to factor societal considerations into future autonomous systems. Iyad Rahwan, associate professor of media arts and sciences at the MIT Media Lab, was the featured speaker on the webinar. Rahwan discussed his recent work crowdsourcing beliefs about what autonomous vehicles should do in various life-or-death scenarios. This research involved collecting 25 million decisions from people worldwide.

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#### **Event Sponsorship**

The CAS Institute (iCAS) sponsored the 6th Asia Insurance CIO Technology Summit at the Four Seasons Hotel in Singapore. The Summit, which ran September 4-5, brought together a diverse audience of c-suite executives, IT providers, risk managers and research institutions to explore how technology and the role of the Chief Information Officer are shaping the current insurance landscape. Speakers discussed the impact of CIOs in the era of InsurTech, best practices in cyber security, and examples of CIO innovation and change management.

#### **Partnership Growth!**





