CASUALTY ACTUARIAL SOCIETY ANNUAL REPORT

Expertise. Insight. Solutions.®

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CAS's Mission, Vision and Core Values

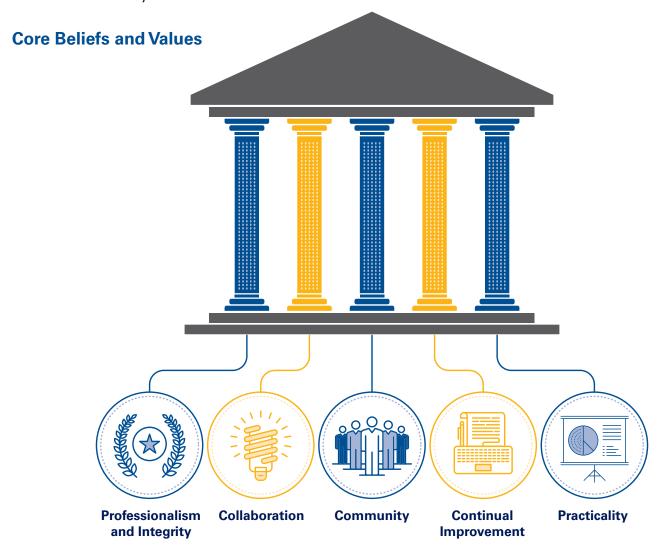
Mission Statement

The purposes of the Casualty Actuarial Society are to:

- Advance the body of knowledge of actuarial science applied to general insurance, including property, casualty and similar risk exposures;
- Expand the application of actuarial science to enterprise risk and systemic risks;
- Establish and maintain standards of qualification for membership
- Promote and maintain high standards of conduct and competence;
- Increase the awareness of actuarial science
- Contribute to the well-being of society as a whole.

Vision Statement

Actuaries are recognized for their authoritative advice and valued comment wherever there is financial risk and uncertainty.

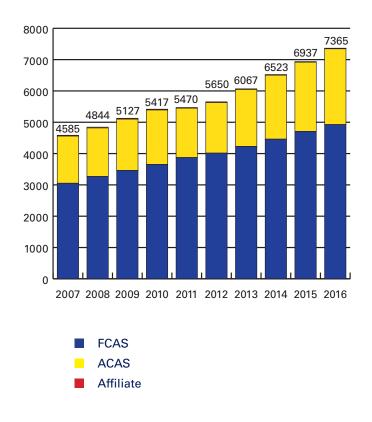


Membership Demographics

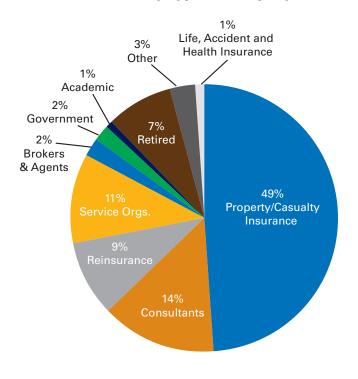
2016 Geographic Membership Distribution

Count of Country			
Country	2015	2016	
United States	5,840	6,147	
Canada	657	733	
Bermuda	110 108		
China	66	72	
United Kingdom	55	54	
Hong Kong	32	36	
Switzerland	32	32	
Singapore	30	29	
Other	115	132	
Grand Total	6,937	7,343	

CAS Member Growth 2007-2016



CAS Members by Type of Employment

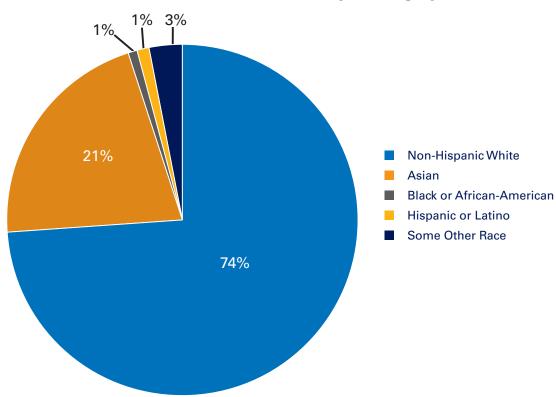


Diversity

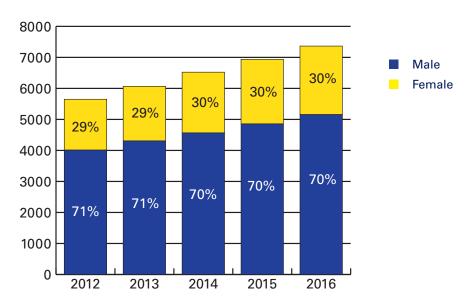
In 2015 the CAS Board of Directors adopted the CAS Diversity Strategy, formalizing the CAS's commitment to facilitating the evolution of a multidimensional property and casualty actuarial profession. The goal of the strategy is to increase the membership of under-represented groups in the CAS.

To create a baseline to measure progress on membership diversity, the Diversity Committee captured current CAS membership demographics.

2016 CAS Membership Demographics



CAS Members by Gender



Volunteerism

CAS members value our community and the relationships formed through volunteer activities. In FY 2016, 2,335 out of 7,040 CAS members served as volunteers. That's 31.5% of the membership! Volunteer contributions spanned the entire range of CAS activities, including examinations, research and development, and educational programs.

The CAS is grateful for the continued support of employers who encourage their actuaries to volunteer their time and effort to the CAS. We are proud to recognize some of these employers.

Top Ten employers of CAS Volunteers:





















Large employers with at least 50% of members volunteering:

Milliman, Inc.

Allstate Insurance Company

Deloitte Consulting, LLP

Pinnacle Actuarial Resources, Inc.

Sentry Insurance

Tokio Marine, HCC

Westfield Insurance

Country Financial

Wawanesa Mutual Insurance Company

RSA Canada

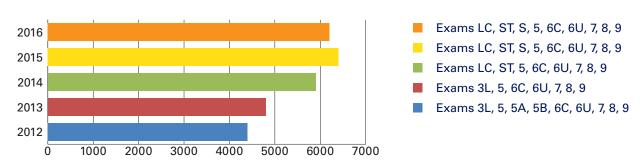
XL Insurance America

Admissions and Examination Highlights

CAS Examinations, Spring and Fall 2016

Summary for CAS-specific Exams LC, ST, S, 5, 6C, 6US, 7, 8, 9	Total
Exams in the U.S. and Canada	5560
Exams Outside of the U.S. and Canada	703
Total	6263
Total Pass Ratio	44%
New Fellows	222
New Associates	367

Total Exam Registrants 2012-2016



^{*} Exams LC, ST, 5, 6C and 6U are given twice a year. Exam S was given for the first time in Fall 2015, but will be offered twice a year.

The CAS Path to Success

In principle and in practice, the CAS is the gold standard for the property and casualty actuarial profession. With 100 years of experience and expertise, the CAS continues to focus on comprehensive exams and education that are uniquely relevant to property and casualty actuaries. Our CAS credentialing program is the program of choice for attracting top candidates and meeting employers' needs.



^{**} Exams 7, 8, and 9 are given once a year.

University Engagement

The CAS's engagement with universities continued to flourish in 2016. CAS Student Central membership increased by 54% to 5,349 members, representing 485 universities, while Academic Central membership increased to 375 members, representing 205 universities.

First Annual "Insurance Careers Month"

In support of the industry-wide inaugural Insurance Careers Month, the CAS created a Millennial Profile series, which featured young actuaries offering insights and advice about insurance careers for students.





Millennial Profile: Phil Natoli

Posted: February 18th, 2016

CAS member Phil Natoli, FCAS, MAAA is a manager in the actuarial services practice of Ernst &Young. Read More

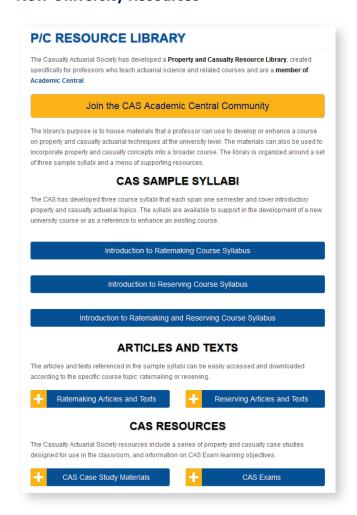


Millennial Profile: Kelsey Thraen

Posted: February 18th, 2016

CAS member Kelsey Thraen, ACAS is an assistant actuary at Allstate Insurance Company.

New University Resources



UNIVERSITY LIAISON MOCK INTERVIEW **TOOLKIT**



This document is intended to be used by CAS University Liaisons, faculty, and Career Center staff at colleges and universities that want to assist students preparing for a career in the actuarial field.

The content of this mock interview toolkit is based heavily on material originally developed by the International Association of Black Actuaries (IABA). The CAS thanks the IABA for granting permission to the CAS to update and distribute the information in the form of a mock interview toolkit.

General guidance to make the most of this toolkit:

- 1) Numerous suggested interview questions are provided, and are divided into various skill categories that are important for actuarial candidates to develop. As you review the questions provided, select the categories and questions within those categories that you believe are most appropriate for your specific situation.
- 2) Be sure to ask probing questions that are intended to get at specific examples and details of situations that give the interviewee an opportunity to demonstrate that he/she has the particular skill being assessed.
- A statement such as "I am highly motivated and have excellent time management skills" should be followed up by asking the candidate for specific examples where he/she has demonstrated these qualities, what obstacles were faced, and what the results were from his/her efforts.
- 3) When interviewing candidates, questions related to any of the following topics should never be asked
- Gender
- Marital Status Spouse/Children
- Pregnancy status
- Disabilities or Health Conditions
- Native Country/National Origin
- Birthplace
- Housing
- Religion/Religious Beliefs
- · Criminal/Arrest Record
- Sexual Orientation
- 4) A Mock Interview Feedback Form is included at the end of this toolkit. If the interviewer chooses, he/ she may provide feedback in specific areas to the interviewee. A mock interview is intended to be a learning experience for the student, and this feedback can be the most valuable result of your efforts.

Case Competition Toolkit

Toolkit of ready-to-run case competition materials:

- Auto Safety Features Case Study and Workers Compensation Case Study
 - Description
 - Glossary
 - Data
- Presentation Introducing the Cas Competition
- Checklist and Sample Timeline
- Materials for Judges including Scoring Rubric and **Grading Sheet**
- Marketing Materials



Background

East Dakota University (EDU), tucked just to the right of North and South Dakota, is one of the premier East Loaked (Configuration of the Configuration of

Vour actuarial firm, GoStats, provides property/casualty actuarial consulting services to EDU. EDU has a fleet of \$50 aging autos, and happily a major donor (Frederica Firestone) just donated EDU money to replace its entire fleet. Unfortunately the donation is only enough to cover the purchase of standard mod vehicles. EDU is aware that over the parts several years there has been a lot of innovation related to auto safety, and these innovative safety features are not included in standard model vehicles. EDU has saked GoStats to investigate whether the new cars they purchase should include some of these safety features. The people who will be evaluating this decision include representatives from the following operations:

- Risk: Responsible for student, visitor & employee safety as well as managing the cost of auto liability, auto physical damage, and other insurable risks. They are particularly interested in potential auto cost savings. In order for your recommendations to more forward they need to be convinced of the return on investment (ROI) of these safety features, and they need to understand the payback period.
- on investment (trul) of these sately resurves, and tray need to understand the payback period.

 2. <u>Operations</u>: These represent the areas of EDU that will purchase and use the vehicles. While the Risk Department would pay to cover the additional cost of new safety features, the Operations Department would need to pay for any driver training or increased repair costs resulting from the safety features.

 3. <u>Einance</u>: Responsible for the overall finances of EDU. They are involved due to the size of this potential safety investment, and they will need to be convinced that the ROI is higher than what they could get if the money were otherwise invested for example in conservative financial instruments.

 4. <u>Marketion@bulic Relations</u>: Marketing is interested to know if this safety initiative could further between CDI for examples.
- enhance EDU's renowned reputation as an innovative leader among universities that treats its employees and students with the utmost regard.

EDU is self-insured for auto exposures. This means that rather than purchasing coverage from an insurance company, EDU directly pays for costs associated with auto accidents involving EDU vehicles. Costs related to auto accidents are broken down into the following categories:

- Auto physical damage: generally the cost of replacing or repairing the EDU vehice
- Auto property damage liability: the cost associated with property (other than the EDU car) that is damaged in an EDU car accident. For example if an EDU car his another car, the EDU driver is at fault, and the other car is damaged, then costs associated with repairing/replacing the other car fall under this category.

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CAS University Award Program



The Casualty Actuarial Society (CAS) awarded four universities the 2016 CAS University Award, an honor created to recognize schools doing exemplary work in preparing students for a career in the property and casualty insurance industry. The schools honored in the program's inaugural year includes:

- Illinois State University
- University of California, Santa Barbara
- University of Connecticut
- University of Illinois at Urbana-Champaign.

CAS Student Programs and University Visits



The CAS hosted approximately 150 university students at five different student programs held in conjunction with 2016 CAS meetings and seminars.

Participation in University Events





In 2016, the CAS was represented at more than 100 in-person events for university students across the world, ranging from career fairs and student conferences to presentations at student clubs and university classes.

Continuing Education

Meetings and Seminars

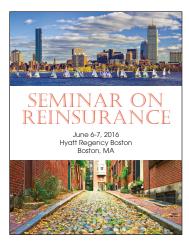
The number and variety of CAS offerings represent an ongoing expansion to respond to member demand for high-quality, affordable continuing education opportunities. A total of 3,883 people attended the six largest CAS meetings and seminars.



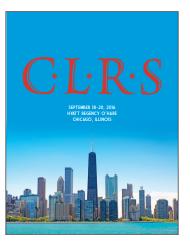








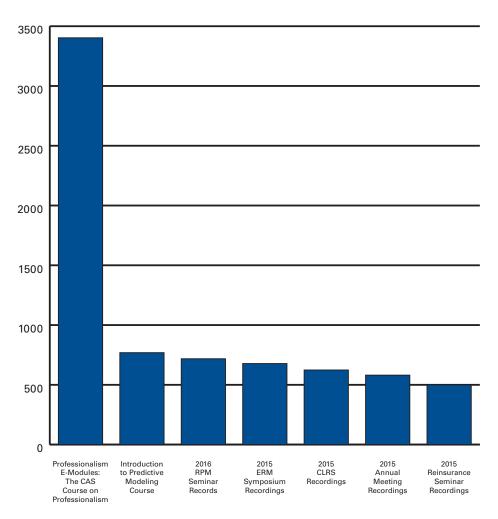




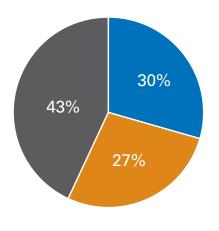
Web and Online Offerings

Most Viewed University of CAS (UCAS) Items





UCAS Purchases by Type



- Webinar Recordings
- Interactive Online Courses
- Meeting and Seminar Recordings

FY16 Live Stream Events

Meeting	Registrants	# Sessions
2015 Annual Meeting	45	3
2016 RPM	49	5
2016 RPM Complimentary	112	1
2016 ERM Symposium	16	5
2016 Spring	35	4
2016 Spring Complimentary	159	1
2016 Reinsurance	23	4
2016 CLRS	104	5
2016 CLRS Complimentary	103	1
TOTAL	646	29

Research and Development Headlines

NEW INITIATIVE ASKS MEMBERS TO START THEIR OWN WORKING PARTIES ON PROJECTS IMPORTANT TO THEM — 7 UNDERWAY FROM RECRUITING AT ANNUAL MEETING AND CLRS

11 Call Papers
published from 2
reserving and 1
predictive modeling
call paper programs

Five research projects awarded with funding from Individual Grants Competition

Joint Risk Management Section publishes two reports on risk, including annual Emerging Risk Survey

RISK ASSESSMENT DATABASE UPDATED WITH 2015 PAPERS

Risk-Based Capital Working Party publishes two reports

Jointly funded CAS/SOA research project published on Spatio-Temporal Credibility Models

ASTIN Bulletin authors awarded Hachemeister Prize for paper on hierarchical Archimedean copulas Working Party with IFoA surveyed reinsurers to report on information they most need regarding cedent submissions

Marketing and Communications

Awards and Recognition

EXCEL Award for Video: "Attending Your First CAS Meeting"

In November 2015 the CAS New Members Committee (NMC) released "Attending Your First CAS Meeting," a video to help CAS members know the details of their first CAS meeting. Produced entirely by the NMC, the video earned a Silver EXCEL Award from Association Media & Publishing.



 ${\it Link: https://www.youtube.com/watch?v=fOwV3YRoTlo\&feature=youtu.be}$



All-Media Contest Award for CAS Society Partners Program brochure

The Casualty Actuarial Society (CAS) was honored with a bronze in Association TRENDS' 2015 All-Media Contest for its Society Partners Program brochure. Winning in the category of Exhibitor Sales Kit, the 2015-2016 brochure highlights the array of sponsor, exhibitor and advertising opportunities available to CAS's corporate partners. The entry was one of nearly 400 submissions in the association communications contest.



Property-Casualty Mega Trends: An Insurance Primer

March 23, 2016 CFO Magazine



CAS staff actuary Rick Gorvett, FCAS, gives CFOs insight into property and casualty megatrends.

Self-Driving Vehicles: Dealership Opportunities

April 29, 2016 CBT Automotive

CAS Automated Vehicles Task Force vice chair Jonathan Charak, FCAS, explains why new technologies will require dealers to consider new insurance coverages and risk management strategies.

Myth Busters: Understanding the Innovation Mindset

June 1, 2016 Claims Magazine



Members of the CAS Innovation Council, Susan Cross, FCAS, Aaron Halpert, ACAS, and Brad Monterio, CAS Board of Directors, advise insurers on how to embrace change and innovation.

How Risk Management Can Fuel Innovation

August 29, 2016 Carrier Management

Aaron Halpert, ACAS, Chair of the CAS Innovation Council, explains how bold, new ideas can be in harmony with risk management strategies.

Autonomous Risk

October 1, 2016 Risk & Insurance Magazine



CAS staff actuary Rick Gorvett, FCAS, describes some of the complexities involved in the rollout of fully autonomous vehicles on the road.







CAS Community Growth



Community	Baseline Followers (2/1/16)	Followers (9/30/16)	Percent Growth
CAS Facebook	3,311	4,192	37.9%
@CASact Twitter	9,500	10,716	12.8%
CAS LinkedIn	6,509	7,345	12.8%

CAS Student Community Growth



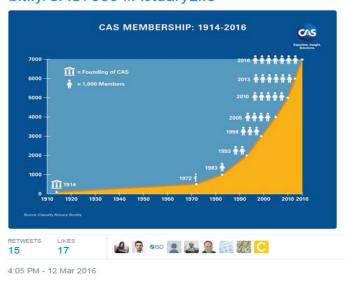
Community	Baseline Followers (2/1/16)	Followers (9/30/16)	Percent Growth
CAS Student Central Facebook	648	1,146	76.9%
@CASstudent Twitter	339	445	31.3%
CAS Student Central LinkedIn	213	349	63.8%

Best-Performing @CASact Twitter Post

Best-Performing @CASstudent Twitter Post



ICYMI: We're 7000 members strong! Here's what this means for our industry: bit.ly/CAS7000 #ActuaryLife





Best-Performing CAS Facebook Post



Happy #SquareRootDay! Nine more years until the next time we get to celebrate! http://mentalfloss.com/article/78098/happy-square-root-day



Best-Performing Student Central Facebook Post



To prepare for a career in the property and casualty insurance industry CAS member, Kelsey Thraen, recommends learning a computer language such as 'R' and developing soft skills. #InsuranceCareersMonth #TalentTuesday



Millennial Profile: Kelsey Thraen

What drew you to a career in property and casualty insurance? I had two internships prior to my senior year of college. One internship on the life insurance side and the other on the property and casualty insur...

CASSTUDENTCENTRAL.ORG

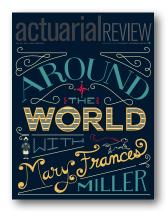
Publications

Each year the CAS's many publications enlarge the rich trove of actuarial literature.



CAS Monograph Series

The CAS Monographs Series is making profound contributions to actuarial literature. These peer-reviewed, authoritative works encompass significant subjects in casualty actuarial science. In 2016 the Series included three works: "Stochastic Loss Reserving Using Generalized Linear Models" by Greg Taylor and Gráinne McGuire; "Using the ODP Bootstrap Model: A Practitioner's Guide" by Mark Shapland; and "Generalized Linear Models for Insurance Rating" by Mark Goldburd, Anand Khare and Dan Tevet.



Actuarial Review

An in-depth actuarial news source, *Actuarial Review* keeps CAS members and candidates informed of the latest in science and technology, business ethics and professionalism, as well as the achievements of CAS members and committees. In 2016 the AR featured articles on Dodd-Frank, predictive modeling, personal auto pricing and CAS research initiatives.



Variance

The mission of *Variance* is to disseminate practical and theoretical research of interest to casualty actuaries worldwide. In 2016 the CAS published volume 9, numbers 1 and 2, and awarded the Variance Prize to Gary Venter and Rajesh Sahasrabuddhe for their paper "A Note on Parameter Risk," which is published in *Variance* 9:1.



Future Fellows

Published quarterly, *Future Fellows* is a vital resource for those sitting for CAS Exams. This popular print and online newsletter gives CAS Candidates access to all they need to know about examinations, study methods, career development, continuing education, and new CAS initiatives.



CAS E-Forum

In 2016, the CAS *E-Forum* posted the critical work of CAS Committees and Working Parties and CAS-sponsored research. *E-Forum* is also a platform for independent authors to pusblish their research.

CAS Governance— Board of Directors and Executive Council

Executive Council



Steve Lowe*
President



Nancy Braithwaite*
President-Elect



Sean P. McDermott
Vice President—
Administration



Steven D. Armstrong
Vice PresidentAdmissions



Jeffrey Courchene
Vice PresidentInternational



Roosevelt Mosley
Vice President–
Marketing &
Communications



Julia Stenberg
Vice PresidentProfessional
Education



A. David Cumming
Vice President–
Research &
Development



Cynthia R. Ziegler
CAS Executive
Director,
Secretary/Treasurer

^{*}Also a member of the Board of Directors

Board of Directors



Bob Miccolis Immediate Past President



Steve Lowe President



Nancy Braithwaite
President-Elect



Wesley Griffiths 2016



Jessica (Weng Kah) Leong 2016



Donald F. Mango 2016



Brad J. Monterio† 2016



Frank Majors† 2016



Robert F. Wolf 2016



Kendra M. Felisky 2017



Barry A. Franklin 2017



Camille Minogue 2017



Hemant Shah[†] 2017



Robert J. Walling III 2017



Jim Guszcza 2018



Mary T. Hosford 2018



G. Chris Nyce 2018



Larry Haefner 2018

Fiscal Year 2016

FY 2016 Financial Highlights

Membership Dues Dollars Allocation

The fiscal year ending September 30, 2016 resulted in an audited net income of \$576,152 compared to a budgeted net income of \$98,677.

Income Statement

FUNCTION	REVENUE		EXPENSE		DIFFERENCE
Membership Services	\$4,113,625		\$4,633,432		(\$519,807)
Seminars	2,832,848		2,652,885		179,963
Meetings	1,849,160		1,619,708		229,452
Exams	10,986,678	(a)	10,410,206	(a)	576,472
Publications	3,438		23,949		(20,511)
TOTALS FROM OPERATIONS	\$19,785,749		\$19,340,180		\$445,569
Unrealized Gain/(Loss) and Change in Pension Liability					779,090
Change in Pension Liability					(648,507)
TOTAL NET INCOME (LOSS)					\$576,152

NOTE: (a) Includes \$7,363,356 of Volunteer Services for income and expense (SFAS 116).

Balance Sheet

ASSETS	9/30/2015	9/30/2016	DIFFERENCE
Cash and Cash Equivalents	\$2,039,219	\$1,422,025	(\$617,194)
T-Bill/Notes, Marketable Securities	12,036,483	14,210,248	2,173,765
Other Assets	275,302	966,691	691,389
TOTAL ASSETS	\$14,351,004	\$16,598,964	\$2,247,960
LIABILITIES	9/30/2015	9/30/2016	DIFFERENCE
Exam Fees Deferred	\$1,592,744	\$1,666,344	\$73,600
Seminar and Meeting Fees Deferred	834,550	1,137,762	303,212
Accounts Payable and Accrued Expenses	1,031,193	1,085,643	54,450
Accrued Pension	924,734	1,565,238	640,504
Other Deferred	178,982	779,023	600,041
TOTAL LIABILITIES	\$4,562,203	\$6,234,010	\$1,671,807
MEMBERS' EQUITY	\$9,788,802	\$10,364,954	\$576,152

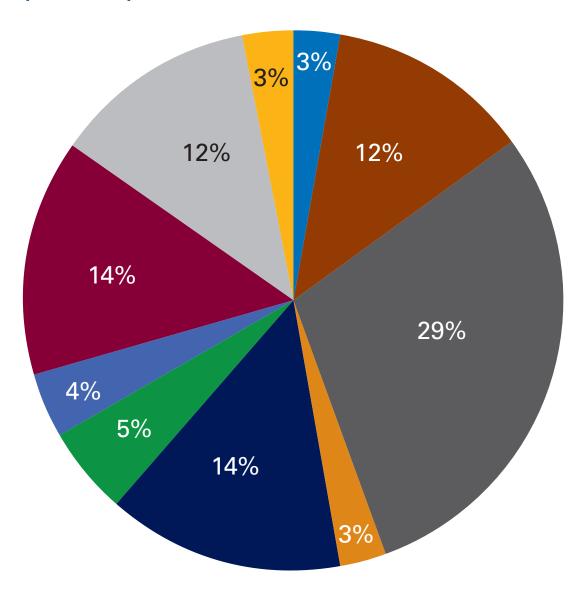
Sean McDermott, Vice President - Administration

AUDITED

CAS Audit Committee: Barry Franklin, Chairperson

Mary Hosford, Vice-Chairperson, Lisa Chanzit, Ronald Kuehn, Mark Shapland, and Sean McDermott (ex-officio)

Membership Service Expenses



- ASB/ABCD 3%
- Communications and Marketing 12%
- Governance 29%
- Insurance 3%
- International Travel/Activities 14%
- Miscellaneous 5%
- Professional Fees 4%
- Publications and Online Services 14%
- Research 12%
- The Actuarial Foundation Support 3%

CAS Society Partner's Program

The CAS Society Partner's Program is designed to help firms build and maintain year-round relationships with the influential group of insurance professionals that are CAS members.

In FY 2016, the CAS maintained corporate partnerships with 18 organizations.

-Five Centennial Partners - \$20,000 Commitment-





















-Seven Gold Partners - \$10,000 Commitment—

















-1 Silver Partner - \$5,000 Commitment-



The Launch of The CAS Institute

A New CAS Endeavor

At the 2015 Annual Meeting, the CAS announced the launch of The CAS Institute (iCAS), a subsidiary organization offering new credentials and specialized professional education for quantitative professionals.



Specialty Certification in Predictive Analytics

The CAS Institute's initial offering, the Certified Specialist in Predictive Analytics (CSPA) credential, provides evidence of practical knowledge in applied predictive analytics and data science as used in data-intensive industry sectors.

Professionals holding the credentials can leverage this recognition in order to enhance their skills, secure additional job duties, attract premium compensation, and advance their careers.



Creating New Strategic Partnerships

In November 2015, the CAS also announced a strategic partnership with The Institutes – the partnership will support and promote professional designation programs and other educational opportunities for insurance and risk professionals.



Gathering Industry Experts

The CAS Institute is overseen by the iCAS Leadership Advisory Council, which provides oversight of iCAS activities, including not only its credential offerings, but also its membership, continuing education, and other benefits and policies. Members of the iCAS Leadership Advisory Council include:

- Robert S. Miccolis, FCAS, MAAA, FCA, Chairperson; former Managing Director, Deloitte Consulting LLP
- Peter T. Bothwell, FCAS; VP, Data Science, The Hartford
- Ann M. Conway, FCAS, MAAA, CERA; Managing Director, Willis Towers Watson
- Wayne H. Fisher, FCAS, CERA, MAAA, FIA, ASA; former Group Chief Risk Officer, Zurich Financial
- Gary R. Josephson, FCAS; former Consulting Actuary, Milliman Inc.
- Todd W. Lehmann, FCAS; Vice President & Chief Actuary, Quincy Mutual Group
- Leslie R. Marlo, FCAS; Consulting Actuary, Madison Consulting Group
- James R. Merz, FCAS; Group Actuarial and Analytics Leader, Westfield Insurance
- Stephen J. Mildenhall, FCAS, CERA, PhD, MAAA, ASA; Assistant Professor, St. John's University
- Brad J. Monterio, Managing Director, Colcomgroup, Inc.
- Arlie J. Proctor, FCAS, MAAA; Senior Actuarial Manager, Munich Re America

In February 2016 iCAS announced the formation of a panel of leading practitioners in data science and predictive analytics, who would define the curriculum and requirements for the organization's inaugural credentialing program. The iCAS Subject Matter Expert Panel for Data Science and Predictive Analytics included:

- Todd W. Lehmann, FCAS, MAAA, Chairperson, Vice President & Chief Actuary Quincy Mutual Fire Insurance
- Peter T. Bothwell, FCAS, VP, Data Science, The Hartford
- Louise A. Francis, FCAS, MAAA, Consulting Principal, Francis Analytics
 & Actuarial Data Mining Inc.
- James C. Guszcza, FCAS, Ph.D., US Chief Data Scientist, Deloitte Consulting, LLP
- Ravi Kumar, ACAS, MAAA, VP, Managing Actuary, QBE North America
- Glenn G. Meyers, FCAS, MAAA, CERA, Ph.D. Retired, formerly with ISO Innovative Analytics
- Stephen J. Mildenhall, FCAS, MAAA, CERA, ASA, Ph.D., Aon Benfield Analytics
- Christopher J. Monsour, FCAS, MAAA, VP & Actuary, Predictive Business Applications, CNA Insurance Companies
- Cheng-Sheng Peter Wu, FCAS, MAAA, ASA, Director, Deloitte Consulting, LLP

A New Predictive Analytics Curriculum

In July 2016, iCAS released the general requirements necessary to attain the CSPA credential. Candidates are required to complete four components, which will demonstrate their knowledge and competencies in data science and predictive analytics.

Topic	Assessment Method
1. P&C Insurance Principles	Online module and exam
2. Data Concepts, Tools, and Visualization	Computer-based exam
3. Predictive Modeling – Methods and Techniques	Computer-based exam
4. Predictive Modeling Application Project	Individual project with advisor and review panel
5. Ethics and Professionalism	Online Course