

# SPONSOR PROSPECTUS

The Seminar on Reinsurance is a two-day seminar intended primarily for experienced industry professionals with knowledge of reinsurance. The Seminar is scheduled for June 4-5, 2018 at the New York Marriott at the Brooklyn Bridge in Brooklyn, NY. Sessions will discuss pricing, reserving, and modeling issues as well as broader reinsurance topics.

#### THE SEMINAR ON REINSURANCE WILL OFFER:

- 30+ concurrent educational sessions
- Two General Sessions featuring a roundtable discussion with senior reinsurance executives
- Ample networking opportunities to allow attendees to expand and renew their list of industry contacts.

### WHY SPONSOR THE 2018 SEMINAR ON REINSURANCE?

- Promote your organization to an expected audience of 300+ reinsurance professionals.
- Showcase your products and services to key influencers in purchase decisions.
- Increase your organization's brand recognition among reinsurance actuaries, and other experienced industry professionals who work in reinsurance.

## SPONSORSHIP OPPORTUNITIES

#### BENEFITS FOR SPONSORS

- Pre-Seminar exposure on the Reinsurance Seminar web page with your company name, logo, link, and short description.
- Onsite exposure through acknowledgement during the Opening Session.
- Inclusion in the onsite program an acknowledgement of sponsorship with your company name and logo. Application and fee must be returned to the CAS Office no later than May 10, 2018 to be included in the onsite program.
- Inclusion in the mobile app acknowledgement of participation as a sponsor or advertiser with your company name, logo, URL and short description.
- Sponsor ribbons for all company staff in attendance.
- Pre- OR Post-seminar attendee list with contact information, provided in an Excel spreadsheet for one-time use.
- Recognition signage at your sponsored activity.

# Contact Katie Hettler at khettler@casact.org or 703-562-1722 with any questions about sponsorship or advertiser opportunities at the 2018 CAS Seminar on Reinsurance. Details about the meeting can be found at casact.org/ reinsurance.

Cancellations received by May 10, 2018 will receive a full refund minus a \$200 administrative fee. Cancellations received after May 10, 2018 will receive no refund.

| SPONSORSHIP<br>OPPORTUNITY                | ADDITIONAL BENEFITS   | REGULAR<br>COST | COST FOR<br>PARTNERS<br>(20% OFF) |
|---|---|-----------------|-----------------------------------|
| Reception<br>(2 available)                | Sponsor logo on tent cards placed on tables; sponsor may provide cocktail napkins with company logo.  | \$6,000         | \$4,800                           |
| Luncheon                                  | Sponsor may offer welcome remarks; sponsor logo on tent cards placed on tables.   | \$4,000         | \$3,200                           |
| Networking Breaks<br>(Bundle of 3)        | Sponsor logo on tent cards placed on tables and on signage at entrance.   | \$3,000         | \$2,400                           |
| Meeting App                               | Company logo and website link provided on download homepage.  | \$4,000         | \$3,200                           |
| Wireless Access                           | Recognition of sponsor on URL landing page, custom WiFi<br>login and Password, and URL redirect to website of sponsors<br>choice.*  | \$3,500         | \$2,800                           |
| Give-away Item or<br>Advertiser           | Top quality item with sponsor logo; distributed at registration<br>desk to all attendees. Sponsor is responsible for the cost of<br>production.   | \$1,250         | \$1,000                           |
| Room Key                                  | Sponsor may design room key to be distributed to room block at meeting hotel.<br>Sponsor is responsible for the cost of production.   | \$3,000         | \$2,400                           |
| <b>NEW!</b> InCharged<br>Charging Station | Secure charging station equipped with a custom back graphic<br>panel AND touch screen display with your own artwork,<br>branding, logos and colors. Customize even further with branded<br>key cards to be distributed to all attendees <sup>**</sup> | \$4,000         | \$3,200                           |
| <b>NEW!</b> Interactive<br>Live Stream    | Prominently display your logo during multiple handpicked sessions from the seminar to live stream over the web.   | \$3,000         | \$2,400                           |

## \*Benefits subject to change based on location.

## \*\*Custom key cards incur an extra \$650 fee per 500 keys.

\* All items will be sponsored exclusively and on a first-come, first-served basis. The \$1,250 licensing fee will allow you to display your company name and logo on the item you select, and the CAS will distribute the item with the registration materials. Companies sponsoring give-away items are responsible for the costs to produce the items. CAS staff will work with you to select an appropriate item and handle all related administrative work related to ordering the item.

Possible give-away items include: USB drives, flash lights, reading lights, pens, highlighters, water bottles, etc.

**Reserve your give-away item and confirm its availability before ordering it for the Seminar** by contacting Katie Hettler at khettler@casacact.org or 703-562-1722.

All printed materials and give-away items that are to be included in the registration tote bags, must be shipped directly to the hotel for arrival between May 30 – June 1.

Please be prepared to send 350 units of your specified item.

Shipping details will be provided at a later date.

350 is an estimate for the number of registered attendees and the therefore the quantity of materials required. The actual number of attendees may be lower or higher. Materials that are not received at the address above by June 1 will not be distributed with the registration materials.

# 2018 CAS REINSURANCE SEMINAR

NEW YORK MARRIOTT AT THE BROOKLYN BRIDGE

BROOKLYN, NY, JUNE 4-5, 2018

Indicate the organization name with proper capitalization and spacing, EXACTLY as it should appear on all materials:

| Organization website to be linked from CAS website:  |  |  |  |  |
|--|--|--|--|--|
| Organization Twitter handle to be included in meeting app:   |  |  |  |  |
| Identify the contact who will be receiving all sponsor and advertiser-related materials and information: |  |  |  |  |
| Contact Name:  | Contact Title:   |  |  |  |
| PhoneEmail Address   | S  |  |  |  |
| Upon submitting this form please also email Katie Hettler the  | e following items to be included on the Seminar website: |  |  |  |

1. Company Logo in Vector Format: .eps or .ai file.

2. Company Logo in Web-Friendly Format: .jgp, .gif, or .png file format, with 72 dpi resolution.

3. Company Description: Not longer than 350 words.

| Sponsor and Advertiser Opportunities  | Regular Cost | Cost for Partners | Check to Select |
|---------------------------------------|--------------|-------------------|-----------------|
| Welcome Reception                     | \$6,000      | \$4,800           |                 |
| Monday Luncheon                       | \$4,000      | \$3,200           |                 |
| Networking Breaks (4)                 | \$3,000      | \$2,400           |                 |
| Meeting App                           | \$4,000      | \$3,200           |                 |
| Wireless Access                       | \$3,500      | \$2,800           |                 |
| Room Key                              | \$3,000      | \$2,400           |                 |
| Charging Station                      | \$4,000      | \$3,200           |                 |
| Live Stream                           | \$3,000      | \$2,400           |                 |
| Registration Insert or Give-Away Item | \$1,250      | \$1,000           |                 |
| TOTAL                                 |              |                   |                 |

#### \*Specify Type of Registration Insert or Give-Away Item: \_

Example: Brochure, water bottle, highlighter, etc.

## **Payment Information**

**CAS Society Partners:** Payment will be deducted from your CAS Society Partner account, unless payment information is completed below. Scan and email application to khettler@casact.org.

Non-Society Partners: Please indicate how you will submit payment. Directions are below.

| Paying By Credit Card                   | Paying By Check                              |  |  |
|---|--|--|--|
| Scan and email the application form to: | Mail your application with check payable to: |  |  |
| Katie Hettler at khettler@casact.org    | Casualty Actuarial Society                   |  |  |
|   | P.O. Box 425                                 |  |  |
|   | Merrifield, VA 22116-0425                    |  |  |
| Credit Card #                           | Exp. Date (MM/YY)                            |  |  |
| Cardholder Name                         |  |  |  |
| Signature                               |  |  |  |
| Credit Card Billing Address             |  |  |  |
|   |  |  |  |

# SEMINAR ON REINSURANCE SPONSOR PROVISIONS

In making application, you agree to comply with these provisions.

- 1. All participating sponsors are subject to these terms and conditions. Sponsors should review these terms before submitting an application. Questions regarding these terms should be directed to Katie Hettler (khettler@casact.org).
- 2. Sponsors and exhibitors are prohibited from hosting events or special meetings during CAS programming, including but not limited to educational sessions, receptions, meals, and/or Networking breaks.
- 3. Cancellations received by May 10, 2018 will receive a full refund minus a \$200 administrative fee. Cancellations received after May 10, 2018 will receive no refund.
- 4. Sponsors are responsible for shipment of all materials, and any other responsibilities, including shipping/receiving expenses charged by the facility hosting the 2018 Seminar on Reinsurance.
- 5. Sponsorship Fees: The CAS sponsor fees are outlined in the Sponsor Prospectus and are due in full upon registration and execution of these terms and conditions. No sponsor will be allowed to participate unless payment in full is received prior to the start of the 2018 Seminar on Reinsurance.
- 6. Compliance: In the event of violation by any exhibitor of any of these terms and conditions, or if for any reason CAS considers the exhibition to be objectionable or contrary to the intent and purpose of the 2018 Seminar on Reinsurance, the exhibit may be removed from the area in CAS's sole discretion. In such an event, CAS will not be liable for returning materials, refunding the exhibitor fee, or any related costs or damages.
- 7. Indemnification: Each sponsor shall indemnify and hold harmless CAS, the show management company, the convention center, and participating hotels, and their respective officers, directors, members, volunteers, contractors, agents, and employees, from and against any and all liabilities, damages, actions, losses, claims and expenses (including attorneys' fees and costs) resulting from negligent or willful acts or omissions, or breach of these terms and conditions by the exhibitor or sponsor, its employees, agents, or contractors.
- 8. Force Majeure: Should fire, hurricane, earthquake, flood, strikes, civil disturbance, Acts of God, political or social boycott, or any other circumstances beyond the control of CAS make it illegal, impossible, commercially impractical, or inadvisable to hold the 2018 Seminar on Reinsurance at the scheduled time, CAS may postpone or cancel its 2018 Seminar on Reinsurance and CAS shall retain such part of the sponsorship fees as shall be required to compensate CAS for reasonable expenses incurred up to the time of such postponement or cancellation. All remaining sponsorship fees shall be refunded.
- 9. Give-away items and printed literature: Items/copies intended to be distributed with attendee registration materials should be sent for delivery to the address specified for arrival by June 1, 2018. 350 is an estimate for the number of registered attendees and the therefore the quantity of materials required. The actual number of attendees may be lower or higher. Materials that are not received at the specified address by June 1, 2018 will not be distributed with attendee registration materials.
- 10. Amendment of Terms and Conditions: CAS reserves the right to make changes, amendments and additions to these terms and conditions, policies, or other 2018 Seminar on Reinsurance requirements or rules at any time, and all changes, amendments, and additions so made shall be binding on exhibitors and sponsors with the provision that they will be advised in writing of any such changes. Any matters not specifically covered are subject to the discretion of CAS.