

Uses of Statistical Models in P/C Insurance

Examples of Applications •Determine expected loss cost for an account (by line-of-business, peril, etc.)

- •Determine likelihood to defect for an account
- Determine effectiveness of advertising

•Identify "ripe" targets for cross-sell attempts

•Triage for further treatment (risk engineering, inspection, etc.) •Identify claims that may be fraud •Identify claims that need experienced adjusters Generalized Linear Models
 Generalized Additive Models
 Cox Regression
 Decision Trees
 Ensemble Methods
 Text Mining
 Spatial Models
 Mixed Models
 Neural Networks

Examples of Techniques

TRAVELERS

What Models Need to Be Validated?

• All models need to be validated

However, unlike many other statistical diagnostics,
 -THE SAME CONCEPTS APPLY REGARDLESS OF THE TYPE OF
MODEL

You can apply the concepts you learn today to any of the above, plus just about any other type of predictive model you may encounter







Data terminology

- Data used in building the model (in-sample) are "training" data
- Out-of-sample data used in guiding the modeling process are "test" data
- Out-of-sample data against which the predictive power of the ultimately chosen model is tested are "validation" data or "holdout" data. It is sometimes important for this data to be outof-time as well.
 - \bullet E.g., if you are modeling severities of homeowners losses, you don't want claims from the same storms in the training/test data and the validation data

TRAVELERS













Decile Charts

- Again, you sort by predicted value
- You show actual value
- The validation line is key
- This shows the actual predictive power of the modelThe discrepancy between the validation and actual lines is useful
- In modeling (using test rather than final validation data), to diagnose overfit
- In implementation: If implementing as a rating algorithm, discrepancies between the training line and validation line suggest "shrinking" extreme estimates
- Nothing "magical" about deciles: Use quintiles, vingtiles, whatever your data will support

TRAVELERS

The Many Meanings of Model Validation

- Primary Meaning—Quantifying Model Performance
- How well can we expect this model to perform in the future
 The only objective test is unseen data
- Secondary Meanings—Using Similar Procedures for Other Goals
- Looking at out-of-sample data during the modeling process to determine:
 - the "right" choice of predictor variables [feature selection], and/or
 - the "right" type of model, and/or
 - The "right" value of a tuning parameter

TRAVELERS

Choice of Predictors

- Do NOT use validation data for this
 Just training and test
- Divide dataset into training and test data
- Check that predictors still show up as significant if you model the test data
- Or divide the training data into many pieces
- Say 5 pieces
- -Model each 1/5 (or each 4/5)
- –Only include predictors that were significant in at least 2 (or 3, or 4) of these 5 models

The Right-sized Model

- Why not use only seen data but penalize the goodness-of-fit measure for the number of parameters and/or degrees of freedom?
 The "information criteria", AIC, BIC, etc., do this
- -Limitations:
 - The number of parameters may be the wrong basis for the penalty
 - E.g., if using shrinkage techniques, like ridge regression, or credibility, or hierarchical or mixed models, the effective dfs may be much smaller than the number of parameters
 - Even if you have a good way to compute the effective degrees of freedom, that doesn't penalize for the size of the search...

If you have 20 features, the "best" 8 feature model implies a search of 125,970 models; "an" 8 feature model implies a search of *1* model.

TRAVELERS

The Right-sized Model

Why not use significance tests to decide whether to include a variable:

- -Yes, but.
- $-\operatorname{Raw}$ significance tests also do nothing to adjust for the size of the search
- Tests that are directionally correct may not function correctly in absolute terms when modeling assumptions are violated (i.e., always)
 - For example, widths of confidence intervals are very sensitive to the scale parameter in most GLMs
 - But the scale parameter has to be estimated from the data and may not itself be very certain



Cross-Validation

- Run the model on each 4/5 or each 9/10
- -This results in N models, each on a high percentage of the data -Each datapoint has been left out in building exactly 1 model
- Compare each actual observed value to the value predicted by the model that didn't see it
- Use this to compute goodness-of-fit (squared error, misclassification rate, etc.)
- Use this to compare models of varying complexity
- Fewer or more predictors
- Different values of a tuning parameter (e.g., K in a Bayesian credibility setup)

TRAVELERS

Cross-Validation

- In the data mining and machine learning community, often used to do the objective validation of model power
- -Only works because the model-building process is entirely automated
- Each 9/10 model and the model on the entire dataset are built without knowledge of the other 10 models
 - Not just the fitting of parameters is independent
 - So is the choice of variables, indeed the entire process
 - If the process was open to alternate feature-selection methods (e.g., CART or MARS) before looking at the first 9/10, technically even that decision must be remade 10x
- This is not possible when human beings are part of the modeling process





Parameter Esti	mates			
	F - 1 ¹ - 1 - 1 -			
0	Estimate	Std Dev	p-value	
A+Bx ²				
A	0.68	0.28	0.015	
В	0.88	0.07	2.26E-37	
	4			
A	0.09	0.34	0.803	
В	1.53	0.23	5.08E-11	
С	-0.083	0.029	_ 0.003	
		_	<u> </u>	
So you need an x ⁴ term, right?				
TRAVELERS				





















Lesson of the above

· Insurance data often has a few observations that are outliers - But we can't throw them out because they are the observations that matter most

Therefore:

- Choose your model carefully (linear regression without transforming y should be an obviously bad idea with the above)
- Remember that you don't have as much information as the size of your dataset might indicate

Remember that you can overcome optimism in classical confidence intervals using cross-validation

TRAVELERS

Testing on Seen vs Unseen Data

In-sample tests

•Must adjust for "degrees of freedom"

•Many tests oriented toward inferential power

•Tests sensitive to fussy statistical assumptions

•May need deep statistical knowledge to interpret

•Difficult to present results to management

•May require adjustments if observations are correlated

•Tests purely empirical; only simple assumptions involved Have commonsense
 interpretations

•With modest effort, usually presentable

Out-of-sample tests

TRAVELERS

•No need to adjust for degrees of freedom •Tests typically oriented toward predictive power

•In some cases, may need to be an out-of-time as well as out-of-sample test





