

Setting Risk Tolerance Levels Session CS 2B

Richard Goldfarb, Ernst & Young



2004 Enterprise Risk Management Symposium
April 26-27, 2004
Chicago, IL

Overview of Common ERM Framework

- Step 1: Estimate Profit/Loss Distributions by Risk Source, Business Unit, etc.
- Step 2: Aggregate P/L Distributions into Firmwide P/L Distribution
- Step 3: Estimate Economic Capital Based on Firmwide Capital Standard
 - Linked Directly to Risk Tolerance
 - Often Based on Target Probability of Default
 - Often Tied to Target Credit Rating
 - e.g. “Economic Capital is the amount needed to ensure a probability of default less than the probability of default for AA-rated bonds.”
- Step 4: Attribute Economic Capital to Each Risk Source or Business Unit
- Step 5: Calculate Selected Metrics
 - Return on Risk Adjusted Capital
 - Economic Value Added

How Do Firms Establish the Firmwide Capital Standard in Step 3?

- Alternative Methods
 - Set Minimum Required Capital to Achieve Long Term Business Plan
 - Set Minimum Required Capital to Maintain Target Credit Rating
 - Determine Capital Required (now) to Ensure Target Probability of Default Over Selected Horizon
- Target Probability of Default
 - Could Be Subjectively Set
 - Could Be Based on Management's Risk Tolerance
 - Often Tied to Corporate Bond Default Probabilities at Selected Credit Rating Level
- But this raises important questions:
 - What are the Bond Default Probabilities by rating?
 - What is a reliable source for these probabilities?
 - How stable are these measures of default probability?
 - What methodology choices exist?

Bond Default Probabilities by Rating – Alternative Approaches

- Historical Default Probabilities
 - Altman's Studies
 - Moody's Historical Default Statistics
 - S&P's Historical Default Statistics
- Inferred from Current Market Prices of Corporate Bonds
- Merton Model (Moody's/KMV)
 - Uses Equity Prices to Estimate Net Asset Volatility
 - Assumes Specific Default Point for Assets
 - Estimates Probability of Default Based on Distributional Assumptions and These Parameters
- Other Methods
 - Econometric Models
 - Altman's Zeta Model

I'll focus the next several slides on the Historical Default Probabilities

Historical Default Probabilities

- Altman's Default Studies
 - Forms cohorts by *original* rating at issuance
 - Separates the default probability from the default severity (loss given default)
 - Estimates annual default probabilities n -years from issuance
- Moody's and S&P Studies
 - Form cohorts based on rating at the *beginning of the year* and separate default probability from default severity
 - Moody's and S&P use slightly different definitions of default
 - See Next Slide

Moody's and S&P Definitions of Default

Moody's Default Definition

Missed or delayed disbursement of interest and/or principal, **including delayed payments made within a grace period.**

Issuer files for bankruptcy (Chapter 11, or less frequently Chapter 7, in the US) or legal receivership occurs.

Distressed exchange occurs where: (i) the issuer offers bondholders a new security or package of securities that amount to a diminished financial obligation (such as preferred or common stock, or debt with a lower coupon or par amount), or (ii) **the exchange had the apparent purpose of helping the borrower avoid default.**

Source: *Moody's Default & Recovery Rates of Corporate Bond Issuers*, Jan 2004

S&P's Default Definition

First occurrence of a payment default on any financial obligation. **An exception occurs when an interest payment missed on the due date is made within the grace period.**

Distressed exchanges are considered defaults whenever the debt holders are coerced into accepting substitute instruments with lower coupons, longer maturities, or any other diminished financial terms.

Source: *Standard & Poor's Rating Performance 2002*

Bond Default Probabilities by Rating

Estimated Default Probabilities
By Rating Class

S&P Rating	Moody's Equivalent	Default Probability (Subsequent year)	Coverage Level
AAA	Aaa	0.01%	99.99%
→ AA	Aa3/A1	0.03%	99.97%
A	A2/A3	0.11%	99.89%
BBB	Baa2	0.30%	99.70%
BB	Ba1/Ba2	0.81%	99.19%
B	Ba3/B1	2.21%	97.79%
CCC	B2/B3	6.00%	94.00%
CC	B3/Caa	11.68%	88.32%
C	Caa/Ca	16.29%	83.71%

Source: James, *RAROC Based Capital Budgeting and Performance Evaluation: A Case Study of Bank Capital Allocation*, 1996, Wharton Working Paper 96-40. Author cited Bank of America as his source.

Stability of the Default Probabilities

- The following tables show reported default probabilities from S&P and Moody's reports for selected years.
- Notice the AA/Aa default probabilities have ranged from 0.00% to 0.03%.

		Default % - Data 1981 through			
		<u>1997</u>	<u>2000</u>	<u>2002</u>	<u>2003</u>
S&P	AAA	0.00	0.00	0.00	0.00
	AA	0.00	0.01	0.01	0.01
	A	0.05	0.04	0.05	0.05

		Default % - Data 1970 through				
		<u>1996</u>	<u>1999</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>
Moody's	Aaa	0.00	0.00	0.00	0.00	0.00
	Aa	0.03	0.03	0.02	0.02	0.02
	A	0.01	0.01	0.02	0.02	0.02

- Notice that the 0.03% standard is difficult to justify.
- Whatever you use, it is likely to be a VERY small number.
 - How reliable are 99.97% or 99.99% Value at Risk estimates?
 - Is this difference significant?

Methodology Issues

- Treatment of Withdrawn Rating Category
 - Both S&P and Moody's statistics track bonds in which the ratings are withdrawn ("NR").
 - Most practitioners exclude the NR data from their default probability calculations, though S&P argues that this overstates the default probabilities.
- Single Year vs. Multi-Year Average
 - Some practitioners prefer to use longer term (5-year and 10-year) default statistics and then estimate an average *annual* default rate.
 - This approach can result in substantial variation in annual default probability estimates, as shown below:

Moody's 1970-2003 Aa Default Rates – 1, 5 and 10-Year Horizons

	<u>1-Year</u>	<u>5-Year</u>	<u>10-Year</u>
Aa Default Rate	0.02%	0.24%	0.68%
Annual Default Rate	0.02%	0.05%	0.07%

Methodology Issues (*continued*)

- Single Year vs. Multi-Year Default Probabilities
 - One-year horizons are common, but some practitioners use multi-year horizons
 - This requires multi-year default probabilities
 - Two Alternative Sources
 - Historical data from cohorts evaluated over multiple years
 - Annual rating transition matrices
- S&P Historical Multi-Year Default Probabilities

	Cumulative Default Probabilities (%)									
	<u>Yr. 1</u>	<u>Yr. 2</u>	<u>Yr. 3</u>	<u>Yr. 4</u>	<u>Yr. 5</u>	<u>Yr. 6</u>	<u>Yr. 7</u>	<u>Yr. 8</u>	<u>Yr. 9</u>	<u>Yr. 10</u>
AAA	0.00	0.00	0.04	0.07	0.12	0.21	0.31	0.49	0.56	0.63
AA	0.01	0.04	0.11	0.20	0.33	0.48	0.68	0.85	1.00	1.18
A	0.05	0.15	0.30	0.50	0.75	1.01	1.29	1.55	1.88	2.20
BBB	0.37	1.06	1.80	2.84	3.84	4.83	5.66	6.42	7.11	8.00
BB	1.45	4.38	7.98	11.39	14.45	17.64	20.23	22.51	24.88	26.72
B	6.59	15.03	22.46	28.47	33.02	36.91	40.44	43.73	45.93	48.30
CCC/C	34.14	44.07	50.54	55.65	61.35	63.93	64.94	65.58	68.78	71.46

Single Year vs. Multi-Year Default Probabilities (*continued*)

- Rating Transition Matrices

- S&P and Moody's also publish **transition matrices** that show changes in ratings as well as defaults. For example:

Average One-Year Transition Probabilities, NR-Adjusted, 1981-2003

From/To	AAA	AA	A	BBB	BB	B	CCC/C	D
AAA	92.08	7.09	0.63	0.15	0.06	0.00	0.00	0.00
AA	0.62	90.83	7.76	0.59	0.06	0.10	0.02	0.01
A	0.05	2.09	91.37	5.79	0.44	0.16	0.04	0.05
BBB	0.03	0.21	4.10	89.38	4.82	0.86	0.24	0.37
BB	0.03	0.08	0.40	5.53	83.25	8.15	1.11	1.45
B	0.00	0.08	0.27	0.34	5.39	82.41	4.92	6.59
CCC/C	0.10	0.00	0.29	0.58	1.55	10.54	52.80	34.14

Source: S&P Rating Performance Report 2003

- These matrices can be compounded for multiple periods to produce n -year default probabilities. For instance, the 5-year transition probabilities would be estimated as:

Estimated Five-Year Transition Probabilities (%)

From/To	AAA	AA	A	BBB	BB	B	CCC/C	D
AAA	66.54	25.03	6.53	1.40	0.34	0.12	0.02	0.04
AA	2.21	63.41	27.23	5.38	0.83	0.53	0.10	0.26
A	0.29	7.40	66.75	19.90	3.34	1.26	0.25	0.77
BBB	0.15	1.40	14.19	60.67	14.21	5.08	0.92	3.42
BB	0.12	0.48	2.99	16.18	44.39	20.63	3.07	12.15
B	0.04	0.32	1.25	3.10	13.55	42.69	6.13	32.91
CCC/C	0.17	0.13	0.80	1.70	4.36	13.16	5.56	74.12

Rating Transition Matrices (*continued*)

- Notice that the 5-year default probabilities implied by the transition matrices differ from the actual 5-year default probabilities in many instances:

	<u>Implied</u>	<u>Historical</u>
AAA	0.04	0.12
AA	0.26	0.33
A	0.77	0.75
BBB	3.42	3.84
BB	12.15	14.45
B	32.91	33.02
CCC/C	74.12	61.35

- Some authors suggest adjusting the transition matrix to better match the historical long-term default. See Ong, *Internal Credit Risk Models: Capital Allocation and Performance Measurement*.

Additional Considerations

- Link Between Credit Rating and Probability of Default
 - S&P's 2003 Rating Performance Report:
“It is important to note that Standard & Poor’s ratings do not imply a specific probability of default; however, Standard & Poor’s historical default rates are frequently used to estimate these characteristics.”
- When management decides to target a “AA Rating”, do they mean they want their *current* rating to be AA, or do they mean they want a high degree of confidence that their rating will stay AA over some time horizon?
 - If it is the former, then the historical default probabilities might be useful.
 - If it is the latter, then they are not.

Summary

- Setting a Risk Tolerance, VaR Confidence Level or Target Default Probability is a critical element of ERM frameworks.
 - Practitioners are often uncomfortable with subjective values for this key input.
 - They want something objective that they can point to.
- Many practitioners rely on the .03% AA Default Probability as the target default rate assumption. This might be reasonable, but keep in mind the following:
 - There is no direct support for .03% based on historical default statistics
 - Statistics change slightly from year to year
 - Moody's and S&P historical data are not identical
 - Many methodology choices can impact the chosen estimate:
 - How to handle withdrawn ratings
 - Single year averages or implied annual probabilities from multi-year default statistics
 - Multi-year historical averages vs. multi-year transition matrices
- It is important to consider the difference between targeting a *current* default probability and ensuring a particular rating over some selected horizon.