

2004 CAS RATEMAKING SEMINAR • MARCH 10-12, 2004 • PHILADELPHIA, PENNSYLVANIA

Wednesday, March 10, 2004

4:00 p.m. – 7:00 p.m. Registration Wyndham Ballroom Foyer
 6:00 p.m. – 7:30 p.m. Welcome Reception Wyndham Ballroom D

Thursday, March 11, 2004

7:00 a.m. – 5:00 p.m. Registration Wyndham Ballroom Foyer
 7:00 a.m. – 8:00 a.m. Continental Breakfast Wyndham Ballroom Foyer
 8:00 a.m. – 9:30 a.m. **General Session: The Medical Malpractice Insurance Crisis** Wyndham Ballroom A/B
 9:30 a.m. – 9:50 a.m. Break
 9:50 a.m. – 11:10 a.m. **Concurrent Session 1**

WYNDHAM A	WYNDHAM B	CONFERENCE CNTR HALL	CONFERENCE CNTR BALLROOM	PHILADELPHIA BR NORTH	PHILADELPHIA BR SOUTH	SALON 3/4	SALON 5/6	SALON 10
PL-2 Alternatives to Credit Scoring	PL-8 Cat & Risk Load? Who's Carrying?	RCM-1 Risk & Return Considerations	SPE-2 Basic Concepts in Credibility	COM-1 Asbestos Liabilities	DT-3 Data Warehousing	REI-2 Cat Modeling & Reins. Pricing	INT-1 Intro Data Management	WC-1 Experience Rating

11:10 a.m. – 11:30 a.m. Morning Refreshment Break Wyndham Ballroom Foyer
 11:30 a.m. – 12:50 p.m. **Concurrent Session 2**

WYNDHAM A	WYNDHAM B	CONFERENCE CNTR HALL	CONFERENCE CNTR BALLROOM	PHILADELPHIA BR NORTH	PHILADELPHIA BR SOUTH	SALON 3/4	SALON 5/6	SALON 10
PL-1 Predictive Power of External Data	PL-7 Properly Pricing the Catastrophe Exposure	REI-1 Experience & Expos Rating in Excess of Loss Reins	WC-4 Terrorism Ratemaking Methods for WC	COM-3 Captive Formation	REG-1 The Actuary as an Expert Witness	RCM-2 What Are We Debating About Now?	INT-2 Basic Techs for an Overall Indication	RDP-3 Wu/Lucker Paper

12:50 p.m. – 2:00 p.m. Luncheon Wyndham Ballroom C/D
 2:00 p.m. – 3:20 p.m. **Concurrent Session 3**

WYNDHAM A	WYNDHAM B	CONFERENCE CNTR HALL	CONFERENCE CNTR BALLROOM	PHILADELPHIA BR NORTH	PHILADELPHIA BR SOUTH	SALON 3/4	SALON 5/6	SALON 10
PL-3 The Matrix Inverted—A GLM Primer	PL-9 Geo Spatial Analysis	DT-1 Data Mining in the P/C Insurance	COM-9 Const Defect Claims & Contractors Gen Liability	WC-3 Current Issues	REI-3 Finite Reinsurance	RCM-4 Cost of Financing Insurance	INT-3 Intro to Ratemaking Relativities	COM-6 Comm'l Prop Terrorism Exposure

3:20 p.m. – 3:40 p.m. Afternoon Refreshment Break Wyndham Ballroom Foyer
 3:40 p.m. – 5:00 p.m. **Concurrent Session 4**

WYNDHAM A	WYNDHAM B	CONFERENCE CNTR HALL	CONFERENCE CNTR BALLROOM	PHILADELPHIA BR NORTH	PHILADELPHIA BR SOUTH	SALON 3/4	SALON 5/6	SALON 10
PL-1 Predictive Power of External Data	COM-9 Const Defect Claims & Contractors Gen Liability	PL-5 Update on SUV Auto Insurance Issues	REI-4 WC—Excess of Loss Pricing	REG-3 What Makes a Good Rate Filing?	COM-5 Considerations for Small Business Owners Policies	INT-6 Intro to Reinsurance Pricing	INT-8 Basic Techs for WC	RCM-5 Ratemaking Research Working Party

5:30 p.m. – 7:00 p.m. Reception Conference Center Ballroom

Friday, March 12, 2004

7:00 a.m. – 8:00 a.m. Registration Wyndham Ballroom Foyer
 7:00 a.m. – 8:00 a.m. Continental Breakfast Wyndham Ballroom Foyer
 8:00 a.m. – 9:20 a.m. **Concurrent Session 5**

WYNDHAM A	WYNDHAM B	CONFERENCE CNTR HALL	CONFERENCE CNTR BALLROOM	PHILADELPHIA BR NORTH	PHILADELPHIA BR SOUTH	SALON 3/4	SALON 5/6	SALON 10
SPE-3 Policyholder Retention	PL-9 Geo Spatial Analysis	WC-3 Current Issues	PL-10 Determining Territorial Boundaries	COM-7 Whose Line Is It Anyway?	RCM-3 The Insured's Perspective	COM-8 Surety—Insurance or Assurance?	INT-4 The Indication	RDP-1 Derrig/Orr & Schnapp Papers

9:20 a.m. – 9:40 a.m. Break
 9:40 a.m. – 11:00 a.m. **Concurrent Session 6**

WYNDHAM A	WYNDHAM B	CONFERENCE CNTR HALL	CONFERENCE CNTR BALLROOM	PHILADELPHIA BR NORTH	PHILADELPHIA BR SOUTH	SALON 3/4	SALON 5/6	SALON 10
SPE-3 Policyholder Retention	DT-1 Data Mining in the P/C Insurance	PL-6 Identity Theft	PL-4 Incorporating Cat Models	WC-5 Developments in Retro Rating	REG-2 Regulatory Issues	DT-2 Enterprise Data Strategies	INT-5 Intro to Increased Limits	COM-4 Product Development

11:00 a.m. – 11:20 a.m. Morning Refreshment Break Wyndham Ballroom Foyer
 11:20 a.m. – 12:40 p.m. **Concurrent Session 7**

WYNDHAM A	WYNDHAM B	CONFERENCE CNTR HALL	CONFERENCE CNTR BALLROOM	PHILADELPHIA BR NORTH	PHILADELPHIA BR SOUTH	SALON 3/4	SALON 5/6
PL-2 Alternatives to Credit Scoring	PL-3 The Matrix Inverted—A GLM Primer	COM-10 Med Prof Liability Ratemaking	SPE-1 Professionalism in Ratemaking	COM-2 Emerging Risks—Internet Liab	WC-2 Selected State Issues	RDP-2 Major & Turner Papers	INT-7 Intro Profit Provision Calculations