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## Exam 8

### Advanced Ratemaking

October 25, 2011

3 HOURS

#### INSTRUCTIONS TO CANDIDATES

1. This 59 point examination consists of 25 problem and essay questions.
2. For problem and essay questions the number of points for each full question or part of a question is indicated at the beginning of the question or part. Answer the questions on the lined sheets provided in your Examination Envelope. Use dark pencil or ink. Do not use multiple colors.
  - Write your Candidate ID number and the examination number, 8, at the top of each answer sheet. Your name, or any other identifying mark, must not appear.
  - Do not answer more than one question on a single sheet of paper. Write only on the front lined side of the paper – DO NOT WRITE ON THE BACK OF THE PAPER. Be careful to give the number of the question you are answering on each sheet. If your response cannot be confined to one page, please use additional sheets of paper as necessary. Clearly mark the question number on each page of the response in addition to using a label such as "Page 1 of 2" on the first sheet of paper and then "Page 2 of 2" on the second sheet of paper.
  - The answer should be concise and confined to the question as posed. When a specific number of items is requested, do not offer more items than the number requested. For example, if three items are requested, only the first three responses will be graded.
  - In order to receive full credit or to maximize partial credit on mathematical and computational questions, you must clearly outline your approach in either verbal or mathematical form, showing calculations where necessary. Also, you must clearly specify any additional assumptions you have made to answer the question.
3. Do all problems until you reach the last page of the examination where "END OF EXAMINATION" is marked.
4. Prior to the start of the exam you will have a **fifteen-minute reading period** in which you can silently read the questions and check the exam booklet for missing or defective pages. A chart indicating the point value for each question is attached to the back of the examination. Writing will NOT be permitted during this time and you will not be permitted to hold pens or pencils. You will also not be allowed to use calculators. The supervisor has additional exams for those candidates who have defective exam booklets.

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- Verify that you have received the reference materials:
  - a. National Council on Compensation Insurance, Experience Rating Plan Manual for Workers Compensation and Employers Liability Insurance (as of June 30, 2010)
  - b. Insurance Services Office, Inc., Commercial General Liability Experience and Schedule Rating Plan.
  - c. National Council on Compensation Insurance, Retrospective Rating Plan Manual for Workers Compensation and Employers Liability Insurance (as of June 30, 2010)
  
- 5. Your Examination Envelope is pre-labeled with your Candidate ID number, name, exam number, and test center. Do not remove this label. Keep a record of your Candidate ID number for future inquiries regarding this exam.
  
- 6. Candidates must remain in the examination center until two hours after the start of the examination. The examination starts after the reading period is complete. You may leave the examination room to use the restroom with permission from the supervisor. To avoid excessive noise during the end of the examination, candidates may not leave the exam room during the last fifteen minutes of the examination.
  
- 7. At the end of the examination, place all answer sheets in the Examination Envelope. Please insert your answer sheets in your envelope in question number order. Insert a numbered page for each question, even if you have not attempted to answer that question. Nothing written in the examination booklet will be graded. Only the answer sheets will be graded. Also place any included reference materials in the Examination Envelope. BEFORE YOU TURN THE EXAMINATION ENVELOPE IN TO THE SUPERVISOR, BE SURE TO SIGN IT IN THE SPACE PROVIDED ABOVE THE CUT-OUT WINDOW.
  
- 8. If you have brought a self-addressed, stamped envelope, you may put the examination booklet and scrap paper inside and submit it separately to the supervisor. It will be mailed to you. Do not put the self-addressed stamped envelope inside the Examination Envelope.

If you do not have a self-addressed, stamped envelope, please place the examination booklet in the Examination Envelope and seal the envelope. You may not take it with you. Do not put scrap paper in the Examination Envelope. The supervisor will collect your scrap paper.

Candidates may obtain a copy of the examination from the CAS Web Site.

All extra answer sheets, scrap paper, etc., must be returned to the supervisor for disposal.

- 9. Candidates must not give or receive assistance of any kind during the examination. Any cheating, any attempt to cheat, assisting others to cheat, or participating therein, or other improper conduct will result in the Casualty Actuarial Society and the Canadian Institute of Actuaries disqualifying the candidate's paper, and such other disciplinary action as may be deemed appropriate within the guidelines of the CAS Policy on Examination Discipline.
  
- 10. The exam survey is available on the CAS Web Site in the "Admissions/Exams" section. Please submit your survey by November 14, 2011.

**EXAM 8 – FALL 2011**

1. (3 points)

An insurance company is using a merit rating plan for drivers in two states. State X has the following claims experience:

| Group | Number of Accident-Free Years | Earned Premium at Present Group D rates | Number of Claims Incurred |
|-------|-------------------------------|---|---------------------------|
| A     | 3 or more                     | \$500,000                               | 240                       |
| B     | 2                             | \$150,000                               | 125                       |
| C     | 1                             | \$200,000                               | 190                       |
| D     | None                          | \$300,000                               | 300                       |
| Total |                               | \$1,150,000                             | 855                       |

State Y has the following relative claim frequencies for accident-free experience:

| Number of Accident-Free Years | Relative Claim Frequencies to Total |
|-------------------------------|-------------------------------------|
| 3 or more                     | 0.70                                |
| 2 or more                     | 0.77                                |
| 1 or more                     | 0.84                                |

Assuming that no new risks enter or leave either state, use relative credibility to explain which state has more variation in an individual insured's probability of an accident.

## EXAM 8 – FALL 2011

2. (1.5 points)

A multi-dimensional credibility technique has been developed to predict claim frequencies for major permanent partial claims.

- Seven years of data were collected.
- The technique produced a raw predicted relativity based on the oldest five years.
- The most recent two years were used as the holdout sample.

| Major Permanent Partial Claims |                           |                         |   |
|--------------------------------|---------------------------|-------------------------|---|
| Quintile                       | Holdout Sample Relativity | Prediction Based on Raw | Prediction Based on Credibility Procedure |
| 1                              | 0.6                       | 0.3                     | 0.4                                       |
| 2                              | 0.8                       | 0.5                     | 0.7                                       |
| 3                              | 1.0                       | 1.1                     | 1.0                                       |
| 4                              | 1.2                       | 1.9                     | 1.5                                       |
| 5                              | 1.4                       | 3.0                     | 1.8                                       |

Demonstrate whether the credibility technique produces an improved estimate using the sum of squared errors.

**EXAM 8 – FALL 2011**

**3. (1.5 points)**

**An actuary is considering performing a one-way analysis to provide pricing guidance for an insurance company's personal auto book of business.**

**a. (0.5 point)**

**Briefly describe two shortcomings associated with one-way analyses.**

**b. (1 point)**

**Provide an example of how each shortcoming in part a. above may arise.**

## EXAM 8 – FALL 2011

4. (2 points)

In “NCCI’s 2007 Hazard Group Mapping,” Robertson discusses his use of the *k-means algorithm* to determine clusters.

a. (1.25 points)

Discuss how this algorithm works.

b. (0.75 point)

Describe the desirable optimality properties that result from using *k-means* to determine clusters.

EXAM 8 – FALL 2011

5. (3 points)

Given the following:

- An insurance company is exposed to four independent catastrophic events:

| Event | Size         |
|-------|--------------|
| 1     | \$5,000,000  |
| 2     | \$10,000,000 |
| 3     | \$20,000,000 |
| 4     | \$40,000,000 |

- The annual probability of occurrence of a catastrophic event is given by

$$p(x) = \frac{500,000}{x}; \text{ where } x \text{ is the amount of loss.}$$

- While each event can only happen once, the total number of events per year is not limited to one.

Plot the exceedance probability curve associated with the insurance company's exposure and label the x and y axes.

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## EXAM 8 – FALL 2011

6. (2.5 points)

An insurance company is planning to introduce catastrophe modeling for portfolio management and ratemaking purposes. The company has three portfolios that are exposed to the same five catastrophic events. The details for each event are as follows:

| Event<br>( $E_i$ ) | Probability<br>( $p_i$ ) | Loss for<br>Portfolio<br>1 | Loss for<br>Portfolio<br>2 | Loss for<br>Portfolio<br>3 |
|--------------------|--------------------------|----------------------------|----------------------------|----------------------------|
| 1                  | 1.0%                     | \$85,000                   | \$40,000                   | \$90,000                   |
| 2                  | 1.0%                     | \$40,000                   | \$90,000                   | \$40,000                   |
| 3                  | 2.0%                     | \$85,000                   | \$50,000                   | \$80,000                   |
| 4                  | 2.0%                     | \$55,000                   | \$85,000                   | \$55,000                   |
| 5                  | 1.0%                     | \$45,000                   | \$50,000                   | \$50,000                   |

The standard deviations of loss for the three portfolios, including the catastrophic losses, are as follows:

Portfolio 1: \$50,000

Portfolio 2: \$125,000

Portfolio 3: \$100,000

a. (1.5 points)

The company has decided to minimize risk. Explain which portfolio the insurer should eliminate.

b. (1 point)

Describe two potential problems with using catastrophe models for ratemaking.

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**EXAM 8 – FALL 2011**

7. (4 points)

An actuary is pricing the \$4,000,000 excess of \$1,000,000 layer for an excess of loss policy on a property with a total insured value of \$10,000,000.

Historical policy information is as follows:

| Accident Year | LDF  | On-Level Trended Subject Premium |
|---------------|------|----------------------------------|
| 2008          | 1.00 | \$6,400,000                      |
| 2009          | 1.04 | \$6,900,000                      |
| 2010          | 1.08 | \$7,400,000                      |

Historical loss information is as follows:

| Accident Date    | Actual Loss | Trended Loss |
|------------------|-------------|--------------|
| March 4, 2008    | \$2,544,684 | \$2,976,920  |
| October 12, 2008 | \$831,360   | \$972,574    |
| April 2, 2009    | \$1,969,985 | \$2,215,965  |
| June 6, 2009     | \$1,394,744 | \$1,564,398  |
| August 14, 2010  | \$2,525,492 | \$2,731,572  |

The exposure curve below applies to the insured's risk profile:

| % of Insured Value | Exposure Factor | % of Insured Value | Exposure Factor |
|--------------------|-----------------|--------------------|-----------------|
| 10%                | 35%             | 70%                | 83%             |
| 20%                | 46%             | 80%                | 88%             |
| 30%                | 55%             | 90%                | 92%             |
| 40%                | 63%             | 100%               | 95%             |
| 50%                | 70%             | 110%               | 98%             |
| 60%                | 77%             | 120%               | 100%            |

Use a mixture of experience and exposure loss rating to calculate the policy's loss cost as a percentage of subject premium. Include a discussion on the appropriate layer for experience rating and the appropriate layer for exposure rating.

**EXAM 8 – FALL 2011**

**8. (2 points)**

The table below represents a reinsurer's aggregate loss distribution for a single ceding company's treaty:

| <b>Range of Loss Ratios</b> | <b>Average in Range</b> | <b>Probability Loss Ratio is in Range</b> |
|-----------------------------|-------------------------|---|
| <b>0% to 60%</b>            | <b>47.9%</b>            | <b>0.45</b>                               |
| <b>60% to 75%</b>           | <b>67.8%</b>            | <b>0.29</b>                               |
| <b>75% to 90%</b>           | <b>81.5%</b>            | <b>0.17</b>                               |
| <b>90% or above</b>         | <b>99.6%</b>            | <b>0.09</b>                               |

The ceding company will reassume 50% of the losses from a 60% to 75% loss ratio and 80% of the losses from a 75% to 90% loss ratio.

Calculate the reinsurer's expected loss ratio after the application of the loss corridor.

**EXAM 8 – FALL 2011**

**9. (2 points)**

**A reinsurer uses the following exposure curve under a non-proportional treaty:**

$$G(x) = \frac{\ln(0.1 + 0.01^x) - \ln(1.1)}{\ln(0.11) - \ln(1.1)}$$

**The cedant's maximum retention under the treaty is \$50 million and the maximum possible first-dollar loss is \$100 million.**

**A function with the form of**

$$G(x) = \frac{\ln(a + b^x) - \ln(1 + a)}{\ln(a + b) - \ln(a + 1)}$$

**has a derivative of**

$$G'(x) = \frac{\frac{\ln(b) \times b^x}{a + b^x}}{\ln(a + b) - \ln(a + 1)}$$

**a. (0.5 point)**

**Calculate the ratio of pure risk premium retained by the cedant.**

**b. (1.5 points)**

**Calculate the probability of a total loss.**

**EXAM 8 – FALL 2011**

**10. (3.5 points)**

**Consider the following set of consistent increased limits factors (ILFs):**

| <b>Per Occurrence Limit</b> | <b>ILF</b>   |
|-----------------------------|--------------|
| <b>\$100,000</b>            | <b>1.000</b> |
| <b>\$250,000</b>            | <b>1.250</b> |
| <b>\$500,000</b>            | <b>1.450</b> |
| <b>\$1,000,000</b>          | <b>1.750</b> |
| <b>\$2,000,000</b>          | <b>2.250</b> |

**a. (2.5 points)**

**Assume an ILF for a limit of \$750,000 is to be added to the table above.**

**Determine the range of possible ILFs for a limit of \$750,000 that would maintain the consistency of the above set of ILFs.**

**b. (1 point)**

**Explain how the consistency test has both a mathematical interpretation and a practical meaning.**

**EXAM 8 – FALL 2011**

**11. (3 points)**

**Losses follow a uniform distribution between \$0 and \$100.**

**Assume a 10% trend is applied uniformly to all losses.**

**Use a Lee diagram to calculate the implied trend for the layer \$50 excess of \$25.  
Label all relevant features of the diagram.**

## EXAM 8 – FALL 2011

12. (1.5 points)

In 1998, the National Council on Compensation Insurance (NCCI) made the following changes to the Workers Compensation Experience Rating Plan:

- Reduced the weight on medical-only losses
- Increased the weight on excess losses
- Made the primary-excess split of actual losses inflation-sensitive

Briefly discuss whether each of these changes supports the following goals of experience rating:

- Safety incentive
- Predictive accuracy

**EXAM 8 – FALL 2011**

**13. (2 points)**

**The following information applies to an experience rating plan:**

| <b>Risk Class</b> | <b>Experience Mod Factor</b> | <b>Standard Premium</b> |
|-------------------|------------------------------|-------------------------|
| <b>A</b>          | <b>0.85</b>                  | <b>\$47,600</b>         |
| <b>B</b>          | <b>0.95</b>                  | <b>\$77,900</b>         |
| <b>C</b>          | <b>1.10</b>                  | <b>\$45,100</b>         |
| <b>D</b>          | <b>1.20</b>                  | <b>\$31,200</b>         |

**The current off-balance factor is 0.99.**

**In the upcoming year, half of the manual premium from risk class D will move to a new risk class, class E. Assume that there are no other changes.**

**Calculate the experience mod factor for risk class E that yields an off-balance of 1.01.**

**EXAM 8 – FALL 2011**

**14. (1.5 points)**

**An underwriter is rating an account containing general liability and workers compensation coverage.**

**Given the following:**

- **The insured has average schedule rating risk characteristics except for equipment, employees and premises.**
- **All of the insured's equipment has been replaced within the last four months and all employees have been trained on the new equipment.**
- **Five months ago, the insured cleaned its premises inside and installed new lighting outside to improve visibility for its customers at night.**

**a. (1 point)**

**Calculate the maximum schedule credit that can be applied to this account according to the ISO Commercial General Liability Experience and Schedule Rating Plan.**

**b. (0.5 point)**

**The account has an overall debit mod for workers compensation. Briefly describe two conclusions that can be drawn from this.**

**EXAM 8 – FALL 2011**

**15. (1.5 points)**

**Experience rating plans can be classified as split or no split plans.**

**Describe the steps of the experience modification calculation under a single split plan. Include a discussion on how a single split plan considers frequency and severity and the relative importance of each.**

**EXAM 8 – FALL 2011**

16. (3.5 points)

Given the following information:

| <b>Risks with Expected Loss Size (Quintile)</b> | <b>Actual Losses</b> | <b>Expected Losses</b> | <b>Plan A Modified Expected Loss</b> |
|---|----------------------|------------------------|--------------------------------------|
| Stratum 1                                       | \$187,000            | \$190,000              | \$182,000                            |
| Stratum 2                                       | \$195,000            | \$195,000              | \$187,000                            |
| Stratum 3                                       | \$201,000            | \$200,000              | \$195,000                            |
| Stratum 4                                       | \$227,000            | \$205,000              | \$210,000                            |
| Stratum 5                                       | \$238,000            | \$210,000              | \$255,000                            |

a. (1 point)

In “Workers Compensation Experience Rating: What Every Actuary Should Know,” Dorweiler’s necessary and sufficient conditions for correct credibility are noted. Describe these conditions.

b. (2 points)

Calculate the quintiles test statistic for Plan A.

c. (0.5 point)

Another experience rating plan, Plan B has a quintiles test statistic of 0.50. Explain whether Plan A or Plan B has assigned more appropriate credibility.

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**EXAM 8 – FALL 2011**

**17. (3.5 points)**

Let  $X$  represent the size of loss of a given claim. Assume the following average severities for varying claim size ranges:

| Size of Loss Range       | Average Size of Loss |
|--------------------------|----------------------|
| $X \leq \$500$           | \$250                |
| $\$500 < X \leq \$1,000$ | \$750                |
| $X > \$1,000$            | \$2,000              |

The following information is also available:

|   |       |
|---|-------|
| Total number of claims in study                                 | 500   |
| Overall average claim size                                      | \$650 |
| Safety factor   | 0.80  |
| Tempered loss elimination ratio for a \$500 straight deductible | 0.40  |

Calculate the tempered loss elimination ratio for a straight deductible of \$1,000.

**EXAM 8 – FALL 2011**

**18. (3 points)**

The following information relates to a large dollar deductible (LDD) workers compensation policy with a per occurrence deductible of \$250,000 and an aggregate deductible of \$2,000,000:

|  |                    |
|--|--------------------|
| <b>Standard premium</b>  | <b>\$1,000,000</b> |
| <b>Expected loss and ALAE ratio (% of standard premium)</b>              | <b>65.0%</b>       |
| <b>Insurance charge at \$2,000,000 (% of loss and ALAE)</b>              | <b>8.0%</b>        |
| <b>Excess loss pure premium factor at \$250,000 (% of loss and ALAE)</b> | <b>3.0%</b>        |
| <b>Loss based assessment (% of loss and ALAE)</b>                        | <b>5.0%</b>        |
| <b>ULAE load (% of loss and ALAE)</b>                                    | <b>7.0%</b>        |
| <b>General expenses (% of standard premium)</b>                          | <b>6.5%</b>        |
| <b>Credit risk (% of standard premium)</b>                               | <b>4.0%</b>        |
| <b>Acquisition expense (% of net LDD premium)</b>                        | <b>2.0%</b>        |
| <b>Taxes (% of net LDD premium)</b>                                      | <b>4.5%</b>        |
| <b>Profit (% of net LDD premium)</b>                                     | <b>2.5%</b>        |

**a. (1.5 points)**

**Calculate the LDD premium for this policy.**

**b. (1.5 points)**

**Identify two primary differences between LDD and excess insurance and briefly describe how each may directly affect the cost.**

**EXAM 8 – FALL 2011**

19. (2 points)

An actuary is pricing a large dollar deductible workers compensation policy based on the information below:

|   |                  |
|---|------------------|
| <b>Deductible</b>                                 | <b>\$200,000</b> |
| <b>Aggregate limit on deductible</b>              | <b>\$900,000</b> |
| <b>Standard premium</b>                           | <b>\$925,000</b> |
| <b>State hazard group relativity</b>              | <b>0.90</b>      |
| <b>Expected unlimited loss ratio</b>              | <b>0.68</b>      |
| <b>Excess loss factor (% of standard premium)</b> | <b>0.18</b>      |

| <b>Expected Loss Group</b> | <b>Expected Loss Range</b> |
|----------------------------|----------------------------|
| 31                         | 620,000 – 710,000          |
| 30                         | 710,001 – 820,000          |
| 29                         | 820,001 – 930,000          |
| 28                         | 930,001 – 1,030,000        |
| 27                         | 1,030,001 – 1,200,000      |

The following table provides insurance charges for select entry ratios and expected loss groups:

| <b>Entry Ratio</b> | <b>Expected Loss Group</b> |       |       |       |       |
|--------------------|----------------------------|-------|-------|-------|-------|
|                    | 31                         | 30    | 29    | 28    | 27    |
| 1.0                | 0.290                      | 0.276 | 0.266 | 0.256 | 0.245 |
| 1.5                | 0.180                      | 0.169 | 0.158 | 0.148 | 0.137 |
| 2.0                | 0.091                      | 0.080 | 0.070 | 0.060 | 0.049 |
| 2.5                | 0.041                      | 0.033 | 0.024 | 0.014 | 0.003 |

Calculate the loss cost for this policy using the ICRL procedure.

**EXAM 8 – FALL 2011**

20. (2.5 points)

The following information is known about a balanced retrospectively rated policy:

|                                  |                  |
|----------------------------------|------------------|
| <b>Losses at minimum premium</b> | <b>\$150,000</b> |
| <b>Losses at maximum premium</b> | <b>\$400,000</b> |
| <b>Loss conversion factor</b>    | <b>1.20</b>      |
| <b>Basic premium</b>             | <b>\$50,000</b>  |

- There is a 10% chance that this policyholder has no losses.
- There is a 90% chance that the losses are uniformly distributed between \$0 and \$500,000.
- There are no taxes.

Calculate the guaranteed cost premium for this policy.

**EXAM 8 – FALL 2011**

**21. (1.5 points)**

**An Alaska workers compensation insured has expected unlimited loss and ALAE of \$2,000,000. The insured is interested in a retrospectively rated policy with a loss and ALAE limit of \$50,000.**

**Assuming that the insured is in Hazard Group F, determine the NCCI Expected Loss Group.**

**EXAM 8 – FALL 2011**

**22. (3.5 points)**

**The unlimited and limited loss ratios for five identical risks are as follows:**

| <b>Risk #</b> | <b>Unlimited Loss Ratio</b> | <b>Limited Loss Ratio</b> |
|---------------|-----------------------------|---------------------------|
| <b>1</b>      | <b>30%</b>                  | <b>15%</b>                |
| <b>2</b>      | <b>45%</b>                  | <b>45%</b>                |
| <b>3</b>      | <b>45%</b>                  | <b>45%</b>                |
| <b>4</b>      | <b>90%</b>                  | <b>60%</b>                |
| <b>5</b>      | <b>90%</b>                  | <b>90%</b>                |

**a. (2.5 points)**

**Calculate Table L charges at loss ratios of 0% to 90% using increments of 15%.**

**b. (0.5 point)**

**Describe the impact on the insurance charge when a loss limit is introduced.**

**c. (0.5 point)**

**In practice, sample loss ratios may not equal expected loss ratios. When this occurs, briefly describe two approaches used to address this issue.**

**EXAM 8 – FALL 2011**

23. (2 points)

An actuary calculated the aggregate loss for a policy using the following:

|   |                  |
|---|------------------|
| <b>Expected total loss</b>                          | <b>\$250,000</b> |
| <b>Deductible</b>                                   | <b>\$100,000</b> |
| <b>Percentage of total loss excess of \$100,000</b> | <b>40%</b>       |
| <b>Aggregate limit</b>                              | <b>\$300,000</b> |

The following table provides insurance charges contemplating the indicated deductibles:

| <b>Entry Ratio</b> | <b>Deductible</b> |                  |                  |                  |
|--------------------|-------------------|------------------|------------------|------------------|
|                    | <b>\$100,000</b>  | <b>\$200,000</b> | <b>\$300,000</b> | <b>\$400,000</b> |
| <b>1.0</b>         | <b>0.430</b>      | <b>0.460</b>     | <b>0.475</b>     | <b>0.487</b>     |
| <b>1.5</b>         | <b>0.280</b>      | <b>0.330</b>     | <b>0.350</b>     | <b>0.360</b>     |
| <b>2.0</b>         | <b>0.170</b>      | <b>0.235</b>     | <b>0.260</b>     | <b>0.275</b>     |
| <b>2.5</b>         | <b>0.105</b>      | <b>0.165</b>     | <b>0.195</b>     | <b>0.205</b>     |
| <b>3.0</b>         | <b>0.065</b>      | <b>0.115</b>     | <b>0.150</b>     | <b>0.170</b>     |

The actuary later learns that the expected total loss should have been \$333,000.

Calculate the dollar difference between the correct expected insurance charge and the insurance charge that was used to price the policy.

**EXAM 8 – FALL 2011**

**24. (1.5 points)**

**In “Workers Compensation Excess Ratios: An Alternative Method of Estimation,” Mahler models loss distributions in a piecewise fashion. Discuss his approach for building a loss distribution model and his rationale for doing so.**

**EXAM 8 – FALL 2011**

25. (1.5 points)

The following information is available for a retrospectively rated policy:

|  |                 |
|--|-----------------|
| <b>Standard premium</b>                                      | <b>\$20,000</b> |
| <b>Guaranteed cost premium</b>                               | <b>\$19,760</b> |
| <b>Provisions for losses and expenses exclusive of taxes</b> | <b>\$19,160</b> |
| <b>Expected losses</b>                                       | <b>\$12,000</b> |
| <b>Loss conversion factor</b>                                | <b>1.250</b>    |
| <b>Tax multiplier</b>  | <b>1.025</b>    |
| <b>Selected maximum loss ratio</b>                           | <b>95%</b>      |
| <b>Selected minimum loss ratio</b>                           | <b>20%</b>      |
| <b>Charge for maximum</b>                                    | <b>0.055</b>    |
| <b>Charge for minimum</b>                                    | <b>0.700</b>    |

Calculate the maximum premium ratio for this policy.

## Question 1

### Sample 1

| State X           |                |            |                                |         |
|-------------------|----------------|------------|--------------------------------|---------|
| # of yrs clm free | EP             | # clms     | Rel. Clm Free (M)              | Z = 1-M |
| 3+                | 500,000        | 240        | $\frac{240}{500,000} = 0.6456$ | .354    |
|                   |                |            | A                              |         |
| 2+                | 650,000        | 365        | $\frac{365}{650,000} = 0.755$  | .245    |
|                   |                |            | A                              |         |
| 1+                | 850,000        | 555        | $\frac{555}{850,000} = 0.878$  | .122    |
|                   |                |            | A                              |         |
| 0                 | <u>300,000</u> | <u>300</u> |                                |         |
|                   | 1,150,000      | 855        |                                |         |

Let total clm freq for the state =  $855/1,150,000 = A$

| State Y | Mod | Z = 1-M | n yr Z / 1 yr Z |
|---------|-----|---------|-----------------|
| 3+      | .70 | .30     | 1.875           |
| 2+      | .77 | .23     | 1.438           |
| 1+      | .84 | .16     | 1.00            |

| State X | n yr Z / 1 yr Z |
|---------|-----------------|
| 3+      | 2.90            |
| 2+      | 2.00            |
| 1+      | 1.00            |

State X's n yr Z / 1 yr Z ratio is closer to 3,2,1 for 3+,2+,1+

⇒ State X is more stable

⇒ State Y has more variation

## Sample 2

State X

|    |        |     |      |                   |      |
|----|--------|-----|------|-------------------|------|
| 3+ | 500K   | 240 | .48  | $.48/.743 = .646$ | .354 |
| 2+ | 650K   | 365 | .561 | $.561/.743=.755$  | .245 |
| 1+ | 850K   | 555 | .653 | 0.879             | .122 |
|    | 1,150K | 855 | .743 |                   |      |

State X

|    |                                  |
|----|----------------------------------|
| 1+ | $1-.879 = .121$                  |
| 2+ | $1-.755 = .245 \approx .121 * 2$ |
| 3+ | $1-.646 = .354 \approx .121 * 3$ |

State y

|    |                         |
|----|-------------------------|
| 1+ | $1-.84 = .16$           |
| 2+ | $1-.77 = .23 < .16 * 2$ |
| 3+ | $1-.70 = .30 < .16 * 3$ |

Since the credibilities of 2 and 3 years without an accident for State X are approximately 2 & 3 times the 1 year credibility, State X has less variation in insured's probability of an accident, so State Y has more.

## Question 2

### Sample 1

Couret and Venter look at sum of squared error for the holdout relativity next to three things:

- 1) Total hazard group relativity
- 2) Prediction based on raw data
- 3) Prediction based on credibility procedure

- 1) Sum of squared error =  $(1 - 0.6)^2 + (1 - 0.8)^2 + (1 - 1)^2 + (1 - 1.2)^2 + (1 - 1.4)^2 = 0.4$
- 2) Sum of squared error =  $(0.3 - 0.6)^2 + (0.5 - 0.8)^2 + (1.1 - 1)^2 + (1.9 - 1.2)^2 + (3 - 1.4)^2 = 3.24$
- 3) Sum of squared error =  $(0.4 - 0.6)^2 + (0.7 - 0.8)^2 + (1 - 1)^2 + (1.5 - 1.2)^2 + (1.8 - 1.4)^2 = 0.3$

Since #3 produces the lowest sum of squared errors, the credibility procedure is an improvement over #1 (hazard group membership) and #2 (using actual data).

### Sample 2

$$\begin{aligned} \text{SSE for Raw} &= (\text{raw} - \text{holdout})^2 \\ &= (0.3 - 0.6)^2 + (0.5 - 0.8)^2 + (1.1 - 1)^2 + (1.9 - 1.2)^2 + (3 - 1.4)^2 = 3.24 \end{aligned}$$

$$\begin{aligned} \text{SSE for Cred Proc} &= (\text{cred} - \text{holdout})^2 \\ &= (0.4 - 0.6)^2 + (0.7 - 0.8)^2 + (1 - 1)^2 + (1.5 - 1.2)^2 + (1.8 - 1.4)^2 = 0.3 \end{aligned}$$

Yes, the credibility technique produces a lower SSE when compared to holdout (0.3) than the raw data (SSE of 3.24).

### Question 3

#### Sample 1

a., b.

One-way analysis doesn't consider:

1. correlations between rating variables. e.g. Young people drive older cars more often. Worse loss ratio in older cars can be partially driven by youthful drivers.
2. interdependencies among rating variables. e.g. The rate differentials between male and female drivers vary by age.

#### Sample 2

a.

1. It fails to recognize the interdependencies among variables
2. It fails to consider correlation

b.

1. Young drivers who have expensive cars may be poor risks while old drivers who have expensive cars may be good risks
2. Age may be correlated with territory if older people live in certain parts of a state or county and younger people live in certain other parts of a state or country

## Question 4

### Sample 1

a)

Select some initial assignment of classes to clusters (hazard groups), then perform these two steps iteratively:

1. Calculate the centroid of each cluster.
2. Assign each class to the cluster to which it is closest.

If any of the classes changes clusters in step 2, then repeat.

b)

1. Maximizes the proportion of total variance explained by the hazard groups:

$$1 - \frac{\sum_{i=1}^k \sum_{c \in H_i} \|R_c - \bar{R}_i\|_2^2}{\sum_c \|R_c - \bar{R}\|_2^2}$$

2. Minimizes the within hazard group variance and maximizes the between hazard group variance.

### Sample 2

a)

1. Assign classes to k arbitrary groups
2. Calculate centroid of excess ratios of each group (essentially weighted excess ratios)
3. Compare excess ratios of each class to those of all centroids
4. Move each class to group with closest centroid
5. If any classes move, go back to step 2 and continue

b)

k-means clustering is equivalent to maximizing R-squared statistic in linear regression. It maximizes the variance between groups while minimizing the variance within each group.

## Question 5

### Sample 1

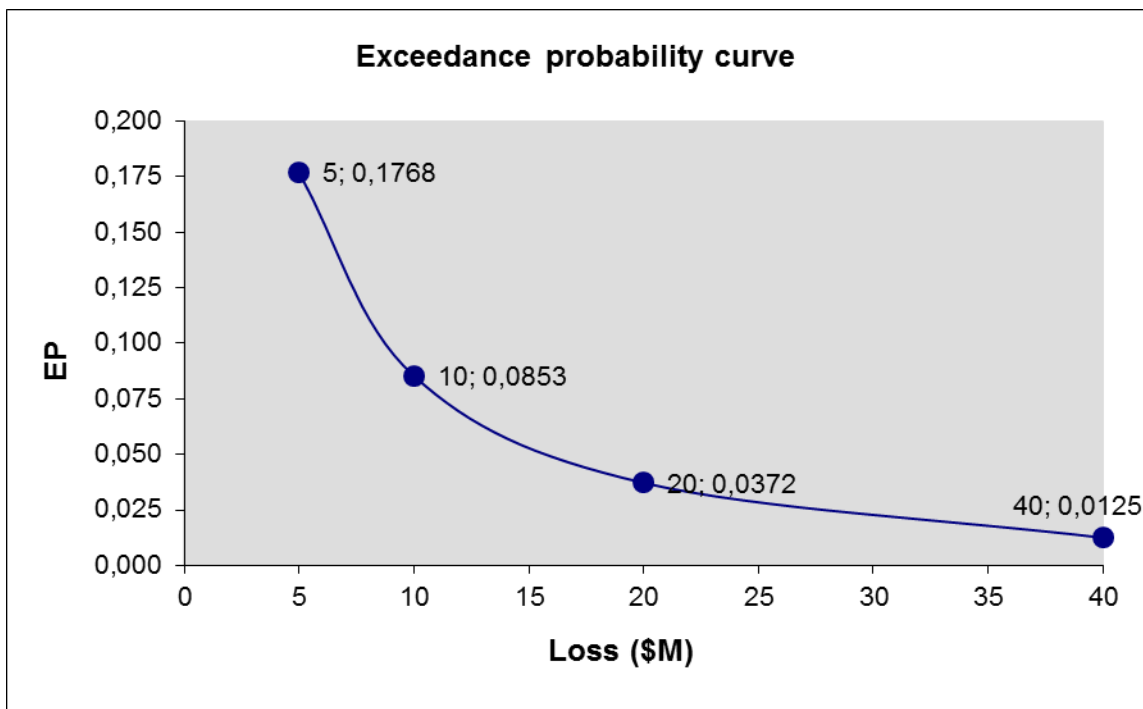
| Event | Size of loss (x) | Annual probability =<br>500k / x | Exceedance probability |
|-------|------------------|----------------------------------|------------------------|
| 4     | 40,000,000       | 0.0125                           | 0.0125                 |
| 3     | 20,000,000       | 0.025                            | 0.0372                 |
| 2     | 10,000,000       | 0.05                             | 0.0853                 |
| 1     | 5,000,000        | 0.1                              | 0,1768                 |

$$EP = 1 - \pi (1 - p_i)$$

$$1 - (1 - 0.0125) * (1 - 0.025) = 0.0372$$

$$1 - (1 - 0.0125) * (1 - 0.025) * (1 - 0.05) = 0.0853$$

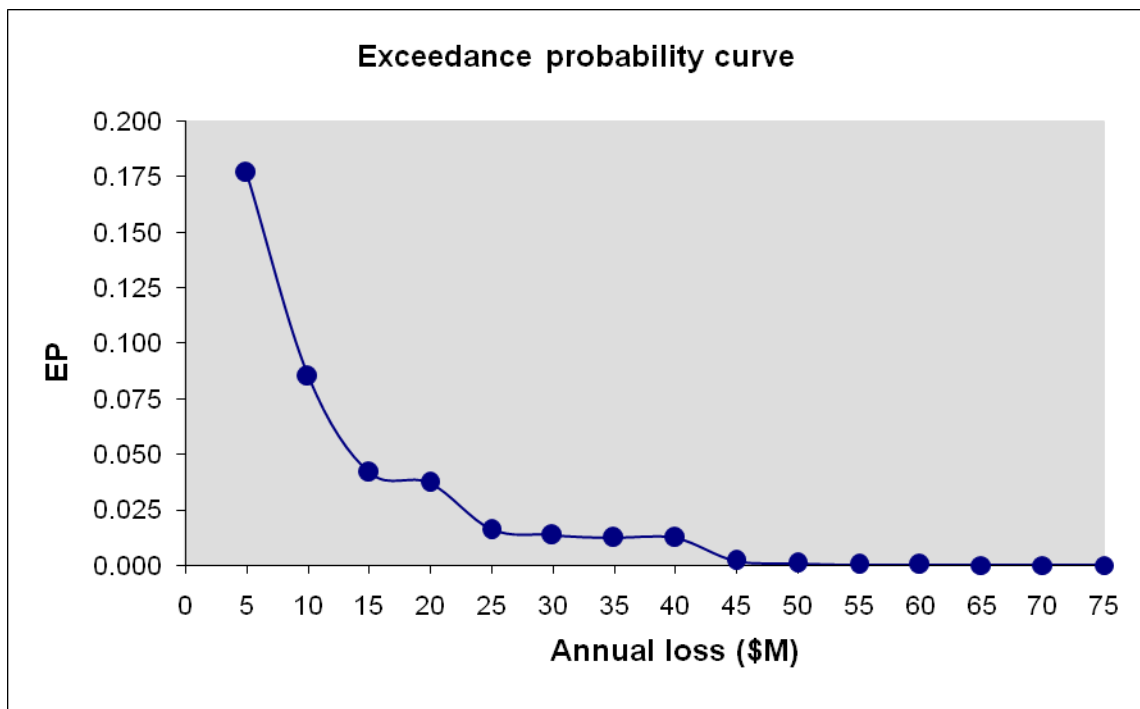
$$1 - (1 - 0.0125) * (1 - 0.025) * (1 - 0.05) * (1 - 0.1) = 0.1768$$



## Sample 2

| Size of loss (x) | Annual probability = 500k / x |
|------------------|-------------------------------|
| 40,000,000       | 0.0125                        |
| 20,000,000       | 0.025                         |
| 10,000,000       | 0.05                          |
| 5,000,000        | 0.1                           |

| Annual Loss | Probability                            | Exceedance probability |
|-------------|--|------------------------|
| 5           | $0.1 * 0.95 * 0.975 * 0.9875 = 0.0915$ | 0.1768                 |
| 10          | $0.9 * 0.05 * 0.975 * 0.9875 = 0.0433$ | 0.0853                 |
| 15          | $0.1 * 0.05 * 0.975 * 0.9875 = 0.0048$ | 0.0420                 |
| 20          | $0.9 * 0.95 * 0.025 * 0.9875 = 0.0211$ | 0.0372                 |
| 25          | $0.1 * 0.95 * 0.025 * 0.9875 = 0.0024$ | 0.0161                 |
| 30          | $0.9 * 0.05 * 0.025 * 0.9875 = 0.0011$ | 0.0137                 |
| 35          | $0.1 * 0.05 * 0.025 * 0.9875 = 0.0001$ | 0.0126                 |
| 40          | $0.9 * 0.95 * 0.975 * 0.0125 = 0.0104$ | 0.0125                 |
| 45          | $0.1 * 0.95 * 0.975 * 0.0125 = 0.0012$ | 0.0021                 |
| 50          | $0.9 * 0.05 * 0.975 * 0.0125 = 0.0005$ | 0.0009                 |
| 55          | $0.1 * 0.05 * 0.975 * 0.0125 = 0.0001$ | 0.0004                 |
| 60          | $0.9 * 0.95 * 0.025 * 0.0125 = 0.0003$ | 0.0003                 |
| 65          | $0.1 * 0.95 * 0.025 * 0.0125 = 0.0000$ | 0.0000                 |
| 70          | $0.9 * 0.05 * 0.025 * 0.0125 = 0.0000$ | 0.0000                 |
| 75          | $0.1 * 0.05 * 0.025 * 0.0125 = 0.0000$ | 0.0000                 |



## Question 6

### Sample 1

- A)  $EL_1 = \$4.5k$ ;  $EL_2 = \$4.5k$ ;  $EL_3 = \$4.5k$

The insurer eliminates portfolio 3 since portfolios 1 and 2 are negatively correlated. Eliminating portfolio 2 would leave portfolios 1 and 3, which are highly correlated. Even though portfolio 2 has the highest standard deviation, it should remain because it is negatively correlated with portfolio 1 and the standard deviation is only 25k greater than that of portfolio 3.

- B) 1. Model to model variance – the same input could produce very different results if another model is used.  
2. Public acceptance – the public has been slow to accept the models since they generally result in higher rates.

### Sample 2

- A) AAL: Portfolio 1 = Portfolio 2 = Portfolio 3 = 4500

All three portfolios have the same expected loss, but the variation of loss varies. Since portfolios 1 and 3 are highly correlated, as evidenced by the similar expected loss amounts, the insurer could eliminate one of these to reduce overall risk. Since an increase in variation of expected loss increases the risk, portfolio 3 could be considered riskier. Therefore, I would recommend eliminating portfolio 3.

- B) 1. Historically, regulators have not widely accepted the use of models. It requires expertise to evaluate, modeling firms don't release all proprietary aspects of model; and they often result in rate increases.  
2. They lie outside most actuaries' expertise. Therefore, actuaries must rely on outside experts. However, they should still have a basic understanding of the model, validate results and inputs, and determine if it is appropriate for its intended purpose.

## Question 7

### Sample 1

4M x 1M policies covers losses up to \$5M ground up.

The largest loss in the experience is 2.977M.

Since no loss is observed b/w 3M to 5M, experience rating in this layer is inappropriate.

In order to leverage the experience, though, the best method is to exposure rate both layers (free cover + exposed cover), and then apply their ratio to the experience rate.

#### Exposure Rating

|  |                 |
|--|-----------------|
| 4M x 1M on 10 M property corresponds to of exposure factor | 70% - 35% = 35% |
| Exposed layer: 2M x 1M corresponds to of exposure factor   | 55% - 35% = 20% |
| Free cover: 2M x 3M corresponds to of exposure factor      | 70% - 55% = 15% |

#### Experience Rating

Assume LDF's are excess loss LDF factors!

Losses: take reinsured layer, then apply LDF.

|           |   |           |   |                  |
|-----------|---|-----------|---|------------------|
| 2,976,920 | → | 1,976,920 | → | 1,976,920        |
|           |   | X         |   |                  |
|           |   | 1,215,965 | → | 1,264,604        |
|           |   | 564,398   | → | 586,974          |
|           |   | 1,731,572 | → | <u>1,870,098</u> |
|           |   |           |   | 5,698,596        |

$\sum$  Subj. Prem = 20,700,000

LR = 0.2753

Using Exposure Rate Ratio

=> 0.2753 \* (35%/20%)

= 0.4818

## Sample 2

Find policy's loss cost as % of subject premium

| DOL   | Trended Loss | Losses in Layer<br>4Mxs1M |
|-------|--------------|---------------------------|
| 3/08  | 2,976,920    | 1,976,920                 |
| 10/08 | 972,574      | 0                         |
| 4/09  | 2,215,965    | 1,215,965                 |
| 6/09  | 1,564,398    | 564,398                   |
| 8/10  | 2,731,572    | 1,731,572                 |

| AY   | Subj Prem        | Trended Loss<br>in Layer | LDF  | Developed Trended<br>Loss | LR          |
|------|------------------|--------------------------|------|---------------------------|-------------|
| 2008 | 6,400,000        | 1,976,920                | 1.00 | 1,976,920                 | .309        |
| 2009 | 6,900,000        | 1,780,363                | 1.04 | 1,851,578                 | .268        |
| 2010 | <u>7,400,000</u> | 1,731,572                | 1.08 | <u>1,870,098</u>          | <u>.253</u> |
|      | 20,700,000       |                          |      | 5,698,596                 | .275        |

No losses trend into the 3M-5M portion of the layer

$$\text{Exposure Factor 1M-3M portion} = \text{EF}(3\text{M}/10\text{M}) - \text{EF}(1\text{M}/10\text{M}) \\ = .55 - .35 = .20$$

$$\text{Exposure Factor 3M-5M portion} = \text{EF}(5\text{M}/10\text{M}) - \text{EF}(3\text{M}/10\text{M}) \\ = .70 - .55 = .15$$

$$\text{Exposure Factor 1M-5M} = .70 - .35 = .35$$

| Layer Portion | Experience Rating                | Exposure Rating |
|---------------|----------------------------------|-----------------|
| 1M-3M         | .275                             | .20             |
| <u>3M-5M</u>  | <u>.275 * (.15 / .20) = .206</u> | <u>.15</u>      |
| Total         | .481                             | .35             |

Loss cost as a % of subject premium is 48.1%.

Since experience losses do not trend into upper portion of layer use experience rating for lower portion and exposure rating to use as relativities for determining rate for upper portion. This avoids free cover.

### Sample 3

Assuming given LDF is a LDF on total ground-up losses.

| AY      | Trended Losses                | LDF  | Trended and Ultimate | Losses in Layer  | On-level Subject |
|---------|-------------------------------|------|----------------------|------------------|------------------|
| Premium |                               |      |                      |                  |                  |
| 2008    | 2,976,920+972,574=3,949,494   | 1.00 | 3,949,494            | 2,949,494        | 6,400,000        |
| 2009    | 2,215,965+1,564,398=3,780,363 | 1.04 | 3,931,578            | 2,931,578        | 6,900,000        |
| 2010    | 2,731,572                     | 1.08 | 2,950,098            | <u>1,950,098</u> | <u>7,400,000</u> |
|         |                               |      |                      | 7,831,169        | 20,700,000       |

The trended and ultimate ground-up losses from actual experience is maximum at 40% of insured value.

The experience is in sufficient amount and reliable, consequently the excess layer from 3,000,000 excess of 1,000,000 can be rated based on experience.

No historical data penetrate the upper portion of the excess layer, so the remaining upper portion shall be rated based on exposure using relativity to avoid free cover.

The experience rate for the lower portion of the XL layer

$$=7,831,169/20,700,000 = .378317$$

$$\text{Relativity from exposure rate} = (70\%-63\%)/(63\%-35\%) = .25$$

$$\text{Consequently, the final rate for the entire XL} = .378317*(1+0.25) = 0.472896$$

## Question 8

### Sample 1

| Range | Avg % | Reassumed by cedent            | net to reins   |
|-------|-------|--------------------------------|----------------|
| 0-60  | 47.9  | 0                              | 47.9           |
| 60-70 | 67.8  | =50%(67.8%-60%)=3.9%           | 63.9=67.8-3.9  |
| 75-90 | 81.5  | =50%(15%)+80%(81.5%-75%)=12.7% | 68.8=81.5-12.7 |
| 90+   | 99.6  | =50%(15%)+80%(15%)=19.5%       | 80.1=99.6-19.5 |

$$\begin{aligned} & \Sigma(\text{net to reins})(\text{prob in range}) \\ & =47.9(0.45)+63.9(0.29)+68.8(0.17)+80.1(0.09) \\ & =58.99\% \end{aligned}$$

### Sample 2

| Range | Avg % | Pr(Range) | Reins LR  |
|-------|-------|-----------|---|
| 0-60  | 47.9  | 0.45      | 47.9  |
| 60-70 | 67.8  | 0.29      | $0.60+(.678-.60)*0.5=0.639$                           |
| 75-90 | 81.5  | 0.17      | $0.60+(.75-.60)*0.5+(0.815-0.75)*0.2=0.688$           |
| 90+   | 99.6  | 0.09      | $0.60+(.75-.60)*0.5+(0.9-0.75)*0.2+(0.996-0.9)=0.801$ |

$$E[LR]=0.479(0.45)+0.639(0.29)+0.688(0.17)+0.801(0.09) = .58991$$

### Sample 3

| Loss Ratio | Avg  | Probability | Avg * Prob | Corridor            |       |
|------------|------|-------------|------------|---------------------|-------|
| 0-60       | 47.9 | 0.45        | 0.21555    | -                   | 0     |
| 60-70      | 67.8 | 0.29        | 0.19662    | =0.078*0.5          | 0.039 |
| 75-90      | 81.5 | 0.17        | 0.13885    | =0.15*0.5+0.065*0.8 | 0.127 |
| 90+        | 99.6 | 0.09        | 0.08964    | =0.15*0.5+0.15*0.8  | 0.195 |
|            |      |             | 0.64036    |                     |       |

$$\text{Corridor*Prob} = 0.05045$$

$$\text{Reinsurer's expected LR} = 0.64036 - 0.05045 = 0.58991$$

## Question 9

### Sample 1

- a.  $D = 50M$   $M = 100M$  so  $d = 50/100 = 0.5$   
 $G(0.5) = [\ln(0.1 + 0.01^{0.5}) - \ln(1.1)] / [\ln(0.11) - \ln(1.1)] = 0.7404$
- b.  $p = G'(1) / G'(0)$   
 $G'(x) = [(\ln(0.01) * (0.01)^x) / (0.1 + 0.01^x)] / [\ln(0.01 + 0.1) - \ln(1.1)]$   
 $G'(1) = [(\ln(0.01) * (0.01)) / (0.1 + 0.01)] / [\ln(0.01 + 0.1) - \ln(1.1)]$   
 $= 0.1818$   
 $G'(0) = [(\ln(0.01) * 1) / (0.1 + 1)] / [\ln(0.01 + 0.1) - \ln(1.1)]$   
 $= 1.8182$   
 $p = 0.1818 / 1.8182 = 0.1$

### Sample 2

- a. Using exposure curves  $\rightarrow D = 50M$   $M = \text{Total Loss} = 100M$   $d = D/M = 0.5$   
 $G(0.5) = 0.74$
- b.  $a = 0.1$   $b = 0.01$   
 $a = [(g - 1)*b] / (1 - gb)$   
 $0.1 = [(g - 1)*0.01] / (1 - 0.01g)$   
 $10 - 0.1g = g - 1$   
 $11 = 1.1g$   
 $g = 10$   
 $p = 1/g = 1/10 = 0.1 = \text{probability of total loss}$

## Question 10

### Sample 1

a)

| Limit | ILF   | $\Delta\text{ILF} / \Delta\text{Limit}$ (must decrease) |
|-------|-------|---|
| 100   | 1.000 |   |
| 250   | 1.250 | .001667   |
| 500   | 1.450 | .000800   |
| 750   | x     | $(x - 1.45) / 250$                                      |
| 1000  | 1.750 | $(1.75 - x) / 250$                                      |
| 2000  | 2.250 | .000500   |

must satisfy both  $1.45 < x < 1.75$  and

$$.0005 < \frac{1.75-x}{250} < \frac{x-1.45}{250} < .0008$$

$$x < 1.625 \quad 1.6 < x < 1.65$$

$$x > 1.6$$

To satisfy all conditions,  $1.6 < x < 1.625$

b) Consistency test means mathematically that the ILF curve is increasing at a decreasing rate (concave down)

Practically, it means you pay more for more coverage, but each additional unit of coverage is cheaper, because a higher layer of equal width can never have more expected losses than a lower layer of equal width.

## Sample 2

a) Range of possible ILFs for a 750K limit

let  $x$  = ILF for 750K

$$\frac{x-1.45}{750-500} > \frac{1.75-x}{1000-750}$$

$$\frac{\cancel{250}}{\cancel{250}}(x-1.45) > 1.750 - x$$

$$2x > 3.2$$

$$x > 1.6$$

$$x > 1.6$$

$$\text{and } \frac{x-1.45}{250} < \frac{1.45-1.25}{250}$$

$$x < 1.650$$

$$x < 1.650$$

$$\frac{2.250-1.750}{1000} < \frac{1.75-x}{250}$$

$$.125 < 1.750 - x$$

$$x < 1.625$$

$$x < 1.625$$

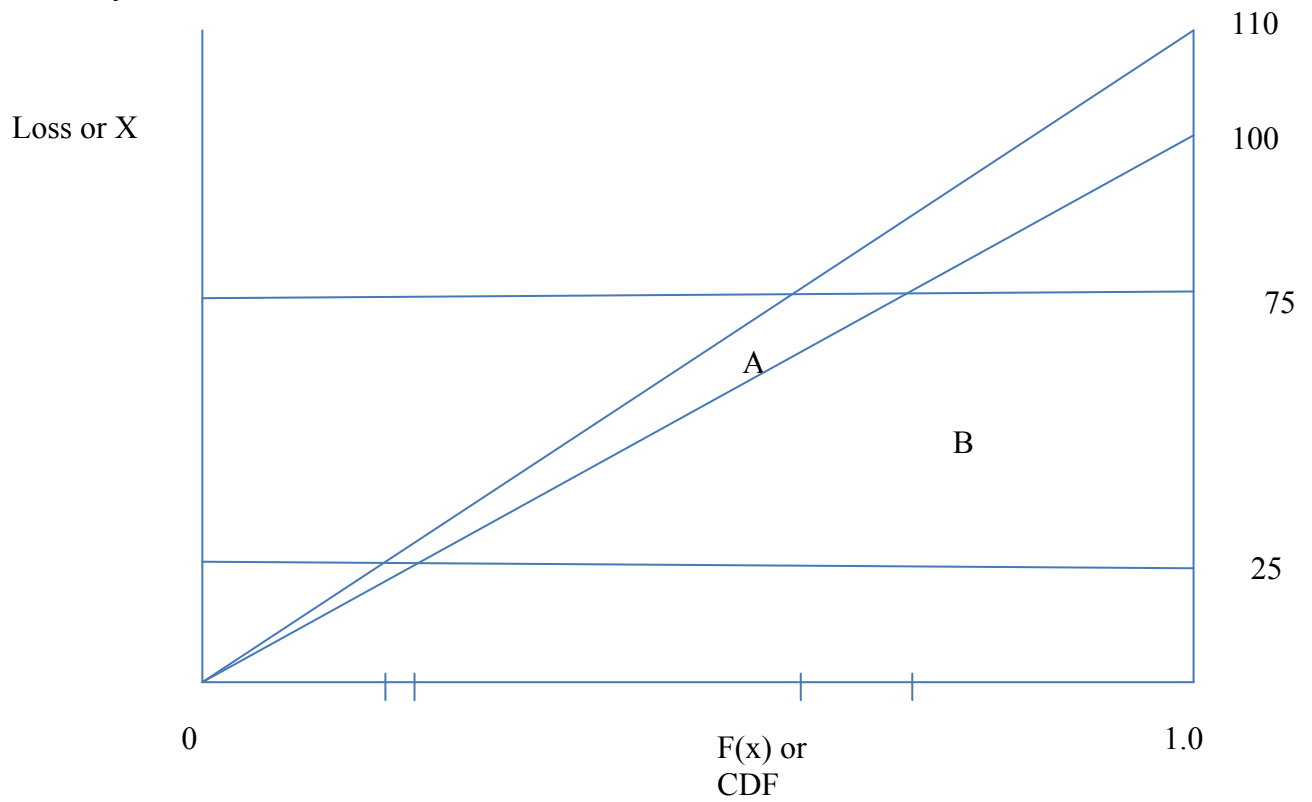
$$\boxed{x > 1.6 \text{ and } x < 1.625}$$

b) Mathematic interpretation is that the increased limit function increases at a decreasing rate because the first derivative is positive and the 2nd derivative is negative.

Practical interpretation is that as limit increase, there are less losses expected at higher limits, so rates should not increase more for higher limits than for lower limits

## Question 11

### Sample 1

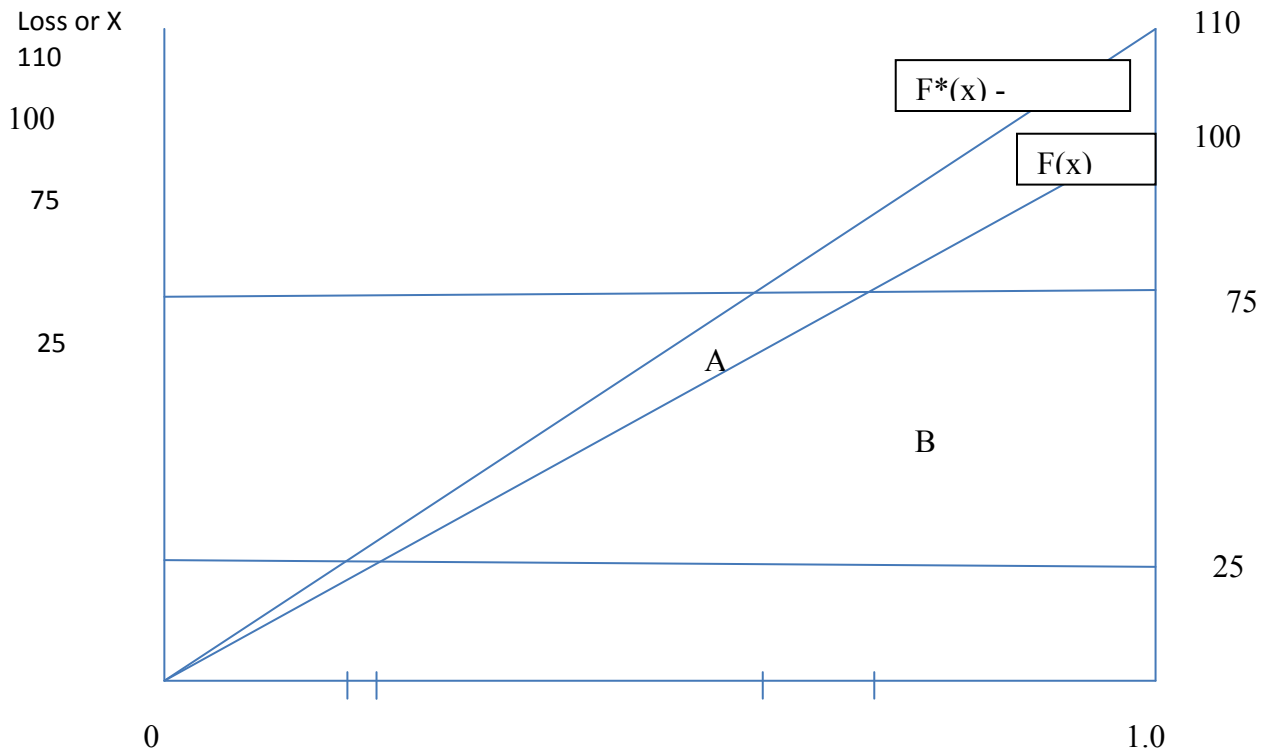


$$E[x;25,75] = 50 [(1-25/100)+(1-75/100)]*1/2 = 25$$

$$E[x';25,75] = 50 [(1-25/110)+(1-75/110)]*1/2 = 27.27$$

$$\text{Implied Trend} = 27.27/25 - 1 = 9.09\%$$

## Sample 2



$$\text{Trend in layer} = \frac{a(E[x;75/1.1] - E[x;25/1.1])}{E[x;.75] - E[x,25]} - 1$$

$$E[x, 75] = \int_0^{.75} \frac{x}{100} dx + \int_{.75}^{1.0} \frac{100 - 75}{100} dx = 46.875$$

$$E[x, 25] = \int_0^{.25} \frac{x}{100} dx + \int_{.25}^{1.0} \frac{100 - 25}{100} dx = 21.875$$

$$E[x, 75/1.1] = \int_0^{.688} \frac{x}{100} dx + \int_{.688}^{1.0} \frac{100 - 68.8}{100} dx = 44.944$$

$$E[x, 25/1.1] = \int_0^{.227} \frac{x}{100} dx + \int_{.227}^{1.0} \frac{100 - 22.7}{100} dx = 20.124$$

$$\text{Trend in layer} = 1.1 (44.944 - 20.124) / (46.875 - 21.875) - 1 = .092$$

## Question 12

### Sample 1

1) ↓ Weight on med-only losses: Now that the weight has been reduced to 30% previous non-reporters may now report their med-only losses. If they must report them, they have an incentive to keep claims down, so that their mod is as low as possible.

Also improves predictive accuracy because the insurer gets a more complete, true assessment of the insured's loss potential (by receiving all info)

2) ↑ Weight on xs losses: Definitely promotes safety: fewer xs losses (which now have more weight) → lower mod → lower premium.

This change improved plan performance, so necessarily predictive accuracy improved.

3) Split point inflation-sensitive:

- No foreseeable effect on safety incentive.
- Improves predictive accuracy because it retains an appropriate portion of primary losses, which represent frequency (XS losses represent severity). This also improves plan performance.

### Sample 2

|  | <u>safety</u>   | <u>predictive accuracy</u>  |
|--|---|---|
| reduced weight on med-only loss          | employers will report more of their med-only losses which will increase their safety                | does not affect   |
| increased weight on excess losses        | increases the safety incentive as more of the excess losses will be included in the mod calculation | improves predictive accuracy; excess credibility was shown to be too low  |
| primary/excess split inflation sensitive | no support  | with inflation it becomes important to the accuracy of the plan to increase the split. D-ratios and W values can be distorted if no movement is made. |

### Question 13

#### Sample 1

$$OB = .99 = STD / MAN$$

$$STD = 201,800$$

|          |               |
|----------|---------------|
| MAN: A = | 56,000        |
|          | 82,000        |
|          | 41,000        |
|          | <u>26,000</u> |
|          | 205,000       |

Where X = Non Experience Rated Premium

$$.99 = \frac{STD + X}{MAN + X}$$

$$.99 MAN + .99X = STD + X$$

$$.99 MAN - STD = .01 X$$

$$X = 115,000$$

|   | Mod | MAN Prem      | STD Prem      |
|---|-----|---------------|---------------|
| A | .85 | 56,000        | 47,600        |
| B | .95 | 82,000        | 77,900        |
| C | 1.1 | 41,000        | 45,100        |
| D | 1.2 | 13,000        | 15,600        |
| E | M   | <u>13,000</u> | <u>13000M</u> |

$$186,200 + 13,000 M$$

$$1.01 = \frac{186,200 + 13,000 M + 115,000}{205,000 + 115,000} \rightarrow M = 1.692$$

#### Sample 2

Manual Prem = Standard Prem / Mod

$$\text{Claim Man Prem} \quad OB = .99 \rightarrow X = 115000; \text{Mod} = 1.00$$

|   |        |
|---|--------|
| A | 56000  |
| B | 82000  |
| C | 41000  |
| D | 26000  |
| X | 115000 |

2<sup>nd</sup> Year

$$\frac{56*0.85 + 82*0.95 + 41*1.1 + 13*1.2 + 13*Y + 115}{56 + 82 + 41 + 13 + 13 + 115} \rightarrow Y = 1.69$$

| Claim | Man Prem | Mod  |
|-------|----------|------|
| A     | 56000    | 0.85 |
| B     | 82000    | 0.95 |
| C     | 41000    | 1.1  |
| D     | 13000    | 1.2  |
| E     | 13000    | Y    |
| X     | 115000   | 1.0  |

## Question 14

### Sample 1

A.)

Max Credit for Equipment: 10%

Max Credit for Premises: 10%

Max Credit for Employees: 6%

Total of above = 25%,

However credit is limited to 25%, so Total Credit is 25%

b.)

The account has worse than average experience for its class

The account may be a bad fit for the class.

### Sample 2

Max Credit for Equipment: 10%

Max Credit for Premises: 10%

Max Credit for Employees: 6%

Total of above = 25%,

However credit is limited to 25%, so Total Credit is 25%

b.)

The account has worse than average experience for its class

Manual Rates for the class are inadequate

### Sample 3

Equipment - replaced within last 4 months (so this would not be reflected in experience period) Credit of 10%

Employees – all employees have been trained on the new equipment and this is also not reflected in the experience: 6% Credit

Location – Five months ago, so not yet reflected in experience  
- Improvement in exposure inside premises: 5% Credit  
- Improvement in exposure outside premises: 5% Credit

Total credit =  $10\% + 6\% + 5\% + 5\% = 26\%$  credit, but subject to a max credit of 25% so Max Credit = 25%

b.)

- The insured is not a good fit within its class
- The insured has worse than average loss experience in its class

## Question 15

### Sample 1

- 1) We use the general formula for experience modification

$$M = \frac{A_p + WA_e + (1 - W)E_e + B}{E + B}$$

- 2)  $A_p$  and  $A_e$  are actual primary and excess losses. They are calculated as

$$A = \begin{cases} 5,000 & \text{if losses} > 5,000 \\ \text{losses} & \text{if losses} \leq 5,000 \end{cases}$$

applied by claim.  $A_e$  is calculated as total losses –  $A_p$ .

Also, losses are limited by various limits found in the NCCI Experience Rating manual.

- 3)  $E$  is calculated as

$$\sum \frac{\text{payroll}}{3} \times \text{ELR}$$

for the three years used in the experience period.

$E_e$  is calculated as

$$E \times \text{D-ratio}$$

ELR and D-ratios are found using classification codes in the NCCI tables.

- 4) The frequency is reflected in the primary losses that are given more weight than excess losses which represent severity.

## Sample 2

The formula used to calculate mod is:

$$M = \frac{A_p + WA_e + (1 - W)E_e + B}{E + B}$$

- 5) Look at employer's class code and search in NCCI experience rating manual for the respective ELR and D-ratio.

- 6) Apply ELR to employee's payroll to get expected total loss, E. Then:

$$E_p = E \times \text{D-ratio}$$

$$E_e = E - E_p$$

- 7) Use the total expected loss to search in NCCI manual for corresponding weighting value W and ballast value B.

- 8) Look at the actual losses during the experience period, and apply a per occurrence limit of SAL for each loss (single risk). Limit of 2×SAL for multiple risks per occurrence. Actual primary loss  $A_p$  is determined by applying a single split of 5,000 to each risk, multiple risks per occurrence has primary loss capped at 10,000. Med-only claims are only taking account 30%. Then:

$$A_e = A - A_p$$

- 9) Apply the formula above and round to two decimal places.

$A_p$  reflects frequency and  $A_e$  reflects severity. Frequency is more important as  $A_p$  is taken as a whole, while  $A_e$  is applied a factor of W and weighted with  $E_e$ .

## Question 16

### Sample 1

Part a)

The necessary condition is that credit and debit risks equally reproduce the permissible loss ratio (PLR) and any random subgroup of credit and debit risks also reproduce the PLR, provided there is sufficient volume.

The sufficient condition is that there is no way to select a subgroup of credit or debit risks on any experience basis that will produce a different standard loss ratio in the prospective period.

Part b)

A -> Actual

E -> Expected

Stat =  $\text{Var}(A/\text{Mod } E) / \text{Var}(A/E)$

| Group | A/Mod E | A/E   |
|-------|---------|-------|
| 1     | 1.027   | 0.984 |
| 2     | 1.043   | 1.000 |
| 3     | 1.031   | 1.005 |
| 4     | 1.081   | 1.107 |
| 5     | 0.933   | 1.133 |

|     |        |        |                   |
|-----|--------|--------|-------------------|
| Var | 0.0024 | 0.0038 | <- population var |
|-----|--------|--------|-------------------|

Test Stat =  $0.0024/0.0038 = 0.632$

Part c)

Plan B has assigned more appropriate credibility because of the test statistic is smaller. It eliminated much of the variance after the application of the experience mod.

## Sample 2

Part a)

The necessary condition is that credit and debit risks equally reproduce the permissible loss ratio (PLR) and any random subgroup of credit and debit risks also reproduce the PLR, provided there is sufficient volume.

The sufficient condition is that there is no way to select a subgroup of credit or debit risks on any experience basis that will produce a different standard loss ratio in the prospective period.

Part b)

| Actual/Expected | Actual/Modified Expected |
|-----------------|--------------------------|
| 0.9842          | 1.0275                   |
| 1.0000          | 1.0428                   |
| 1.0050          | 1.0308                   |
| 1.1073          | 1.0810                   |
| 1.1333          | 0.9333                   |

$$E = 1.0460$$

$$E = 1.0231$$

$$\begin{aligned} \text{Var} &= 0.019/(5-1) \\ &= 0.00475 \end{aligned}$$

$$\begin{aligned} \text{Var} &= 0.0119/(5-1) \\ &= 0.00297 \end{aligned}$$

$$\text{Test Statistic} = 0.00297/0.00475 = 0.6254$$

Part c)

Plan B has assigned more appropriate credibility because of the test statistic is smaller. It eliminated much of the variance after the application of the experience mod.

## Question 17

### Sample 1

| Range      | Average | #                   |
|------------|---------|---------------------|
| $\leq 500$ | 250     | $X = 350$           |
| 500-1000   | 750     | $Y = 50$            |
| $>1000$    | 2000    | $500 - X - Y = 100$ |

$$f * LER(500) = 0.8 * [250(X) + 500(500-X)] / (650 * 500) = 0.40$$

$$500 * 500 - 250X = 162,500$$

$$X = 350$$

$$250X + 750Y + 2000 * (500 - X - Y) = 500 * 650$$

$$87,500 + 750Y + 300,000 - 2000Y = 500 * 650$$

$$Y = 50$$

$$F * LER(1000)$$

$$= 0.8 * (250 * 350 + 750 * 50 + 100 * 1000) / (500 * 650)$$

$$= 0.55$$

## Sample 2

tempered LER @500 =>  $0.4 = 0.8k$  =>  $k = 0.5$

Total losses =  $650 \times 500 = 325,000$

Losses eliminated by a \$500 deductible =  $325,000 \times 0.5 = 162,000$

$162,500 = (750-500)Y + (2000-500)*Z$

where Y = Number of losses from 500 to 1000

Z = Number of losses above 1000

$$(1) X + Y + Z = 500$$

$$(2) 250X + 750Y + 2000Z = 325,000$$

$$(3) 250Y + 1500Z = 162,000$$

Solve for Z

$$(4) (2) - 250*(1) \Rightarrow 500Y + 1750Z = 200,000$$

$$(5) 2*(3) - (4) \Rightarrow 1250Z = 125,000$$

$$Z = 100$$

Loss remaining from \$1000 deductible is =  $(2000-1000)Z = 100,000$

$k_{\$1,000} = 1 - 100,000/325,000 = 0.6923$

$f_{k_{1000}} = 0.5538 = \text{tempered LER @ } \$1000$

## Sample 3

|                     |      |                   |
|---------------------|------|-------------------|
| $X \leq 500$        | 250  | a%                |
| $500 < X \leq 1000$ | 750  | b%                |
| $X > 1000$          | 2000 | $(1 - a\% - b\%)$ |

$$250 a\% + 750 b\% + 2000 (1 - a\% - b\%) = 650$$

$$250 a + 750 b + 2000 - 200a - 200b = 650$$

$$1350 = 1750 a + 1250 b$$

$$0.4 / 0.8 = [250 a\% + 500 (1-a\%)] / 650$$

$$a = 0.7$$

$$b = 0.1$$

tempered loss elimination ratio for 1000

$$= \{ [250 \times 0.7 + 750 \times 0.1 + 1000 \times 0.2] / 650 \} \times 0.8$$

$$= .554$$

## Question 18

### Sample 1

$$\begin{aligned} \text{a. LDD Premium} &= \frac{EL(XL + ULAE + LBA) + SP(GO + CR)}{1 - A - T - P} \\ &= \frac{1m(.65)[.11 + .07 + .05] + 1m[.065 + .04]}{1 - .02 - .045 - .025} \\ &= \frac{149,500 + 105,000}{.91} \\ &= 279,670.33 \end{aligned}$$

$$\begin{aligned} XL &= InsCR + XLPP \\ &= .08 + .03 = .11 \end{aligned}$$

- b. 1. Credit risk – LDD insurers have the risk that the insured might not reimburse them for deductible losses, and so this needs to be charged for in the premium calculation. Excess insurance does not have credit risk because they reimburse the insured for losses above the retention, so there is no credit risk charge for excess insurance.

ULAE – LDD insurers do all the servicing on all losses, so the ULAE cost is calculated on the entire expected loss. Since excess insurers only step in above the retention, ULAE is only charged on excess losses.

### Sample 2

$$\begin{aligned} \text{a. Prem} &= \frac{650,000 \cdot (0.08 + 0.03 + 0.05 + 0.07) + 1,000,000(0.065 + 0.04)}{1 - 0.045 - 0.02 - 0.025} \\ &= 279,670 \end{aligned}$$

- b. 1. Taxes & Assessment: LDD is WC, excess is not. Excess pays no assessments & pays G.L. tax rates making it cheaper.  
2. Competition & Profit load: Excess competes on price alone, & so profit loads are competitive & low, (LDD also offer claim handling services). Lowers excess price.

## Question 19

### Sample 1

$$E = 0.68 * 925,000 = 629,000$$

$$XS \text{ Loss} = 0.18 * 925,000 = 166,500$$

$$E(L) = (0.68 - 0.18) * 925,000 = 462,500$$

$$LER = 1 - (0.18 / 0.68) = 1 - 0.7353 = .2647$$

$$\text{Adjusted } E = E * \text{Hazard} * (1 + 0.8 * LER) / (1 - LER) = 932,933$$

$$ELG = 28$$

$$R = 900,000 / 462,500 = \text{Agg. Ded.} / E(L) = 1.9459 \text{ (round to 2)}$$

$$\text{Insurance Charge} = 0.06 * E(L) = 27,750$$

$$\text{Loss Cost} = XS \text{ Loss} + \text{Charge} = 166,500 + 27,750 = 194,250$$

### Sample 2

$$\text{Expected Unlimited Loss} = 925,000 * 0.68 = 629,000$$

$$LER = 0.18 / 0.68 = 0.265$$

$$\text{Loss Group Adjustment Factor} = 1 + (.8 * .265) / (1 - .265) = 1.65$$

$$\text{Adjusted Loss} = 629,000 * 1.65 * .90 = 934,065$$

$$\text{Loss Group} = 28$$

$$\text{Expected Limited Loss} = .50 * 925,000 = 462,500$$

$$XS \text{ Loss} = 166,500$$

$$\text{Entry Ratio} = 900,000 / 462,500 = 1.95$$

$$\text{Insurance Charge} = [(1.95 - 1.5) / (2.0 - 1.5)] * (.06 - .148) + .148 = .0688$$

$$\text{Total Loss Cost} = .0688 * 462,500 + 166,500 = 198,320$$

## Question 20

### Sample 1

Losses @ Min= \$150,000

Losses @ Max= \$400,000

$$E[\text{Ground Up Loss}] = 0.1 * 0 + 0.9 * 250,000 = 225,000$$

$$\begin{aligned} E[L] &= \text{Expected losses entering retro formula} \\ &= 0.1 * 150,000 + .9 * [.3 * 150,000 + 0.2 * 400,000 + 0.5 * [(150,000 + 400,000)/2]] \\ &= 251,250 \end{aligned}$$

$$\begin{aligned} \text{Expected Retro Premium} &= (b + c * E[L])T \\ &= (50,000 + 1.2 * 251,250) = 351,500 \end{aligned}$$

Guaranteed cost premium = expected retro premium in a balanced plan.

### Sample 2

$$E[A] = 0.9 * 250,000 = 225,000$$

Insurance Charge

$$\text{Above Max} = (500k - 400k)/2 * 0.2 * 0.9 = 9,000$$

$$\text{Below Min} = [(150k - 0)/2 * 0.3 * 0.9] + 150k * 0.1 = 35,250$$

$$\text{Converted Insurance Charge} = 1.2 * (9,000 - 35,250) = -31,500$$

$$b = e - (c-1)E + cl$$

$$\begin{aligned} e+E &= (b + cE - cl)*T \\ &= 50,000 + 1.2 * 225,000 - (-31,500) \\ &= 351,500 \end{aligned}$$

The plan is balanced, so GCP = e+E = 351,500.

## Question 21

### Sample 1

Excess Loss Factor = .69

Hazard Group Differential (F) = .70

$$\begin{aligned} \text{LUGS} &= 2,000,000 (.70) (1+.8 * .69)/(1-.69) \\ &= 7,009,032 \end{aligned}$$

Using 2008 table ELG = 24

### Sample 2

Assume 50,000 limit is per occurrence limit so you are looking to use LUGS as an adjustment for ICRL

$$\begin{aligned} &E(L) \\ \text{LUGS} &= SP * ELR * m(s/h) * (1+.8LER) / (1 - LER) \end{aligned}$$

m(s/h) = hazard group rel.

$$= 2M (.7)(1+0.8 * .69)/(1-.69) = 7,009,032.26$$

.7 = lookup in table

LER = .69 <-lookup of excess L+ALAE pure prem. Factor for Alaska HGF (last page of retro manual)

ELG = 24 based on most recent tables ['08]

## Question 22

### Part a)

#### Sample 1

Avg unlim LR = .6

Avg limited LR = .51

$$\text{LER} = \frac{E[\text{LR}]_{\text{lim}}}{E[\text{LR}]_{\text{unlim}}} = 1 - 0.51/0.6 = 1 - 0.85 = 0.15$$

| (1)<br>LR | (2)<br># risks | (3)<br># risk > | (4)<br># losses over | (5)<br>$X_{\text{part LR}}$ | (6)<br>$X_{\text{Full LR}}$ |
|-----------|----------------|-----------------|----------------------|-----------------------------|-----------------------------|
| 0.00      | 0              | 5               | 17                   | 1.0                         | 1.0                         |
| 0.15      | 1              | 4               | 12                   | 0.7059                      | 0.75                        |
| 0.30      | 0              | 4               | 8                    | 0.4706                      | 0.55                        |
| 0.45      | 2              | 2               | 4                    | 0.2353                      | 0.35                        |
| 0.60      | 1              | 1               | 2                    | 0.1176                      | 0.25                        |
| 0.75      | 0              | 1               | 1                    | 0.0588                      | 0.20                        |
| 0.90      | 1              | 0               | 0                    | 0                           | 0.15                        |
|           |                | 17              |                      |                             |                             |

(3) = upward sum of (2)

(4) = upward sum of (3)

(5) = (4) / (3 total)

(6) = LER + (1-LER)(5)

## Sample 2

$$E = .6$$

$$\hat{E} = .51$$

$$LER = \frac{.6 - .51}{0.6} = 0.15$$

| LR   | r     | # risks | # above | % above | partial charge | charge |
|------|-------|---------|---------|---------|----------------|--------|
| 0.00 | 0     | 0       | 5       | 1       | 1              | 1      |
| 0.15 | 0.294 | 1       | 4       | 0.8     | 0.706          | 0.75   |
| 0.30 | 0.588 | 0       | 4       | 0.8     | 0.471          | 0.55   |
| 0.45 | 0.882 | 2       | 2       | 0.4     | 0.235          | 0.35   |
| 0.60 | 1.176 | 1       | 1       | 0.2     | 0.1176         | 0.25   |
| 0.75 | 1.471 | 0       | 1       | 0.2     | 0.0588         | 0.20   |
| 0.90 | 1.765 | 1       | 0       | 0       | 0              | 0.15   |

$$\text{charge} = LER + (1-LER) \text{ partial charge}$$

## Sample 3

$$\text{Ave Unlimited LR} = \frac{.3 + .45 + .45 + .9 + .9}{5} = .6$$

$$\text{Ave Limited LR} = \frac{.15 + .45 + .45 + .6 + .9}{5} = 0.51$$

$$\Rightarrow 1 - 51/60 = .15 \text{ of loss eliminated by loss limitation}$$

Use vertical sum method 1

Table L

| LR  | L Charge                  |
|-----|---------------------------|
| 0   | 1                         |
| 15% | $.15 + 12/17 * .85 = .75$ |
| 30% | $.15 + 8/17 * .85 = .55$  |
| 45% | $.15 + 4/17 * .85 = .35$  |
| 60% | $.15 + 2/17 * .85 = .25$  |
| 75% | $.15 + 1/17 * .85 = .2$   |
| 90% | 0.15                      |

|   |    |    |    |    |
|---|----|----|----|----|
|   |    |    |    | 17 |
|   |    |    | 16 |    |
|   |    | 14 | 15 |    |
|   | 10 | 11 | 12 | 13 |
|   | 6  | 7  | 8  | 9  |
| 1 | 2  | 3  | 4  | 5  |

## Part b)

### Sample 1

When an occurrence limit is introduced, some losses are eliminated above that limit and never get considered on an aggregate limit. A charge needs to be included for the occurrence limitation. However, careful not to overlap occurrence charge and aggregate charge if using an unlimited charge table. Table L fixes this by already reflecting the occurrence limitation and adding a charge for it.

### Sample 2

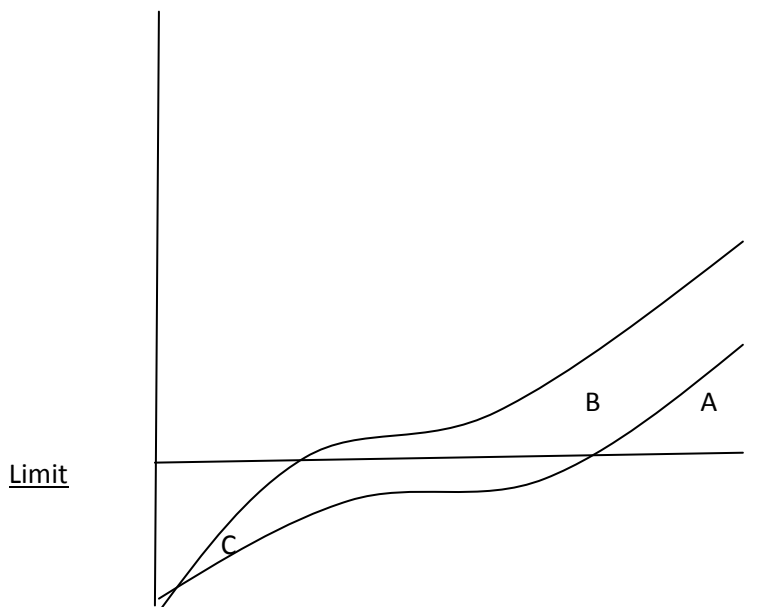
Insurance charge decreases when loss limit is introduced due to overlap between excess loss pure prem factor and insurance charge (assuming insurance charge here is not Table L insurance charge, which includes the LER, and is therefore increased.)

### Sample 3

Insurance charge is increased, since both pre occurrence limit and aggregate limit decrease the ratable loss.

### Sample 4

When loss limit is introduced, the charge is  $A + B + C$ .  
Without loss limit, the charge is  $A + B$



## Part c)

### Sample 1

- 1) Calculate  $r$  using sample LR instead of expected LR.
- 2) Use expected LR, but at end divide both  $r$  and  $\phi(r)$  by  $\phi(o)$ .

### Sample 2

When the sample loss ratios are not the same as the expected loss ratios, one of the approach is directly using sample loss ratio to make sure the charge at zero entry ratio is always equal to one. Another approach is to divide all the entry ratios and the charges to the calculated charge at entry ratio zero to obtain the new table of insurance charges.

## Question 23

### Sample 1

Limited Losses =  $250,000 \times (1 - .4) = 150,000$

$R = 300 / 150 = 2$ , Lookup charge = .170

Total charge =  $.170 (150,000) = \$25,500$

If 333,000, but ELPPF still 40%

Limited Loss =  $333,000 \times (1 - .4) = 199,800$

$R = 300,000 / 199,800 = 1.50$ , charge = .280

Charge =  $.280 (199,800) = \$55,944$

Difference =  $55,944 - 25,500 = \$30,444$

### Sample 2

Exp lim loss =  $250K \times (1 - .4) = 150K$

$R = 300 / 150 = 2$

Lookup 100, 2

First way =  $.170 \times 150K = 25500$

Exp lim loss =  $333K \times (1 - .4) = 200K$

$R = 300 / 200 = 1.5$

Lookup

Second way =  $.28 \times 200K = 56000$

Diff =  $56000 - 25500 = 30500$

## Question 24

### Sample 1

Mahler uses empirical data at less than 100k, then he blends exponential and Pareto distributions at higher limits after truncating and shifting the data.

Mahler wanted to rely on actual experience to the extent possible at the lower limits while fitting a curve to make up for sparser data at higher limits. The Pareto has a thick tail which makes it ideal at very high limits while the exponential works well just above the experience cut off point.

### Sample 2

In this method, Mahler wanted to be able to calculate the excess ratio based on experience and the exponential/pareto distribution

$$R(L) - R(L_{\text{truncpt}}) * R_{\text{fit}}(L - L_{\text{truncpt}})$$

Under the truncation point, the excess ratio is calculated directly to rely on the actual data.

Above the truncation point, the excess ratio is derived from a combination of the short tailed exponential distribution and the long-tailed pareto distribution. The actual data above truncation point is used to curve fit these two distributions. By using both distributions mid-sized claims will get the exponential shape while large losses will get the fatter tail of the pareto in order to make sure the excess ratios don't drop quickly. In giving with this approach, small sized claims will avoid being curve fitted and the maximum reliance of actual data is done in the lower layer where there is more data and the higher portion one will use curve fitting to predict the data.

## Question 25

### Sample 1

$$\begin{aligned}X_H - X_G &= (e+E-H/T)/cE \\0.7 - 0.055 &= (19,160/20,000 - H/1.025)/1.25*0.6 \\H &= 0.4861 \\r_G &= 0.95/0.6 = 1.583 \\r_H &= 0.2/0.6 = 0.333 \\r_G - r_H &= (G-H)/cET \\1.583 - 0.333 &= (G - 0.4861)/1.25*1.025*0.6 \\G &= 1.447\end{aligned}$$

### Sample 2

$$\begin{aligned}\Psi(r_H) &= 0.7 + 0.2/0.6 - 1 = 0.033 \\GCP &= T(e+E) \\19,760/20,000 &= 0.988 = 1.025(e+0.6) \\e &= 0.3639 \\E &= 12/20 = 0.6 \\I &= 0.6(0.055 - 0.033) = 0.013 \\b &= e - (c-1)E + cl = 0.3639 - 0.25(0.6) + 1.25(0.013) = 0.2302 \\G &= (b+cr_GE)T \\r_G &= 0.95/0.6 = 1.583 \\G &= (0.2302 + 1.25*1.583*0.6)*1.025 = 1.4531\end{aligned}$$

### Sample 3

$$\begin{aligned}GCP &= 19,760 = (e+E)T \\e+E &= 19,160 \\E &= 12,000 \\e &= 7,160 \\T &= 19,760/19,160 = 1.0313 \\B &= e - (c-1)E + cl \\cl &= c(X_G - S_H)E \\b &= 7,160 - 0.25*12,000 + 1.25(0.055 - 0.0333)*12,000 = 4,485 \\X_G &= 0.055 \\X_H &= 0.700 \\S_H &= X_H + r_H - 1 = 0.7 + 1/3 - 1 = 0.03333 \\r_H &= L_H/L = 0.2*SP/12,000 = 4,000/12,000 = 1/3 \\G &= (b+L_Gc)T = (4,485 + 19,000*1.25)*1.0313 = 29,119 \\L_G &= 0.95*SP = 19,000 \\G \text{ ratio} &= 29,119/SP = 1.456\end{aligned}$$